

AIRPORTS AUTHORITY OF INDIA  
CORPORATE HEAD QUARTER,  
DIRECTORATE OF ENGINEERING (WR)  
RAJIV GANDHI BHAWAN, NEW DELHI

Ref. AAI/CHQ/ENGG(E)/WR/PUNE-BHS/e-NIT-1/2022-23

Date: 14/05/2022

**NOTICE INVITING e-TENDER**  
**(2 BOT-2 Cover Open Tender)**  
**Tender ID 2022\_AAI\_115387\_1**

1. Item Rate cum Reverse Auction e-tenders are invited through the e-tendering CPP portal by **AGM (Engg-E)-WR, Airports Authority of India, O/o Executive Director (Engg.)-WR** Corporate Head Quarters, B-Block, 3rd Floor, Rajiv Gandhi Bhawan, Safdarjung Airport, New Delhi- 110003, on behalf of Chairman, AAI from the eligible contractors for the work of **“Construction of New Integrated Terminal Building, Re-construction of Old Terminal Building, Modification of Existing Expanded Terminal Building at Civil Enclave, Pune Airport, Pune. SH: Provision of Inline Baggage Handling System along with CT-EDS”** at an estimated cost of **Rs. 89.71 Cr.** (SITC cost of BHS – Rs. 25.59 Cr. + SITC cost of CT-EDS – Rs. 16.75 Cr. + Operation & AICMC cost - Rs. 47.37 Cr.) (Excluding GST, PF, ESIC and Bonus) with completion period of 08 (eight) month for SITC work, 180 Months (15 years) for Operation and 156 months (13 years) for All Inclusive Comprehensive Maintenance Contract (AICMC) after defect liability period of 24 months (02 years).

The tendering process is online at CPP-portal URL address <https://etenders.gov.in/eprocure/app> or [www.aai.aero](http://www.aai.aero). Prospective Tenderers may download and go through the tender document.

Prospective Tenderers are advised to get themselves register at CPP-portal, obtain 'Login ID' & 'Password' and go through the instructions available in the Home Page after log in to the CPP-portal <https://etenders.gov.in/eprocure/app> or [www.aai.aero](http://www.aai.aero). They should also obtain Digital Signature Certificate (DSC) in parallel which is essentially required for submission of their application. The process normally takes 03 days' time. The tenderer may also take guidance from AAI Help Desk Support through path [aai.aero/tender/e-tender/help desk support](http://aai.aero/tender/e-tender/help%20desk%20support).

- (i) For any technical related queries please call the Helpdesk. The 24 x 7 Help Desk details are as below:-  
Tel: 0120-4200462, 0120-4001002, Mobile: 91-8826246593,  
E-mail: [support-eproc@nic.in](mailto:support-eproc@nic.in)

Tenderers are requested to kindly mention the URL of the Portal and Tender ID in the subject while emailing any issue along with the contact details.

For any further technical assistance with regard to functioning of CPP portal the tenderer may contact to the following AAI help desk numbers on all working days only between

- (ii) 08.00 hrs to 20.00 hrs. (Mon-Sat)-  
011-24632950, Ext-3512 (Six Lines), E-mail:- [eprochelp@aai.aero](mailto:eprochelp@aai.aero)
- (iii) 09.30 hrs to 18.00 hrs (Mon-Fri)-  
011-24632950 Ext-3523, E-mail:-[etendersupport@aai.aero](mailto:etendersupport@aai.aero)  
[sanjeevkumar@aai.aero](mailto:sanjeevkumar@aai.aero) and [snita@aai.aero](mailto:snita@aai.aero)
- (iv) 09.30 hrs to 18.00 hrs (Mon-Fri)-  
011-24657900, E-Mail:- [gmitchq@aai.aero](mailto:gmitchq@aai.aero)

In case of technical support regarding e-tender portal, if the AAI Help Desk is non-responsive, the Bid Manager may be contacted as below on all working days from 09.30 hrs. to 18.00 hrs.

Name : Shri Jayant Kr. Patel  
 Designation : AGM (Engg-E) WR  
 Telephone No. : +91-11-24632950  
 Extension No. : 2560  
 E-mail ID : [jayantpatel@aai.aero](mailto:jayantpatel@aai.aero)

All bid procedure related queries be referred to HELP DESK as above and then to Bid Manager only.

Please note that under no circumstances bid procedure related queries shall be referred to the Independent External Monitors (IEMs).

Tender processing fee of Rs. **11800/- (i/c GST), non-refundable** will be required to be paid online through payment gateway on CPP Portal.

2. Following 2 envelopes shall be submitted through online at CPP-portal by the tenderer as per the following schedule:-

#### CRITICAL DATA SHEET

Publishing Date	Date 14.05.2022
Bid Document Download / Sale Start Date	Date 14.05.2022 from 0930 hrs.
Clarification Start Date	Date 14.05.2022 from 0930 hrs.
Clarification End Date	Date 23.05.2022 upto 1800 hrs.
Bid Submission End Date	Date 21.06.2022 upto 1800 hrs.
Last date and time of submission of Original BG against EMD	Date 24.06.2022 upto 1800 hrs.
Bid Opening Date (Envelope- I)	Date 27.06.2022 at 1100 hrs.
Bid Opening Date (Envelope- II)	Date 14.07.2022 at 1100 hrs.
Date and Time of Reverse Auction	Will be Intimated after opening of Financial Bid
Tender Processing Fee (Non-refundable) to be paid online through payment gateway on CPP Portal)	Rs. <b>11800/-</b> (i/c GST) Non-refundable., (Eleven Thousand Eight Hundred Only)
Earnest Money Deposit (EMD) to be paid online through payment gateway on CPP Portal or in the form of Bank Guarantee (BG)	Rs. <b>84.68 Lakhs.</b> (Eighty Four Lakhs Sixty Eight Thousand only)

#### Envelope-I (Tender processing fee, EMD, Technical Bid and Pre-qualification):-

Bid containing following:

##### A. Tender processing fee, EMD:

- Scanned Copy of receipt generated against online payment of Tender processing fee.
- Scanned copy of receipt generated against online payment of EMD or scanned copy of Bank Guarantee against EMD (**as per Appendix-IA of GCC**) along with letter of undertaking (**as per Appendix-XIA of GCC**).

##### B. Technical Bid containing the following: -

- Scanned copy of Unconditional Acceptance of AAI's Tender Conditions (**Annexure-1**).
- Scanned copy of Signed Integrity Pact as per **Appendix-XVIII of GCC**.
- Scanned copy of Permanent Account Number (PAN) and GST Registration Number.
- Scanned copy of 'Undertaking' for GST Registration & complying its provisions (**Annexure-1**).

- v) Bid Capacity: Financial bids of the tenderer will only be opened if their available bid capacity is more than **Rs. 42.34 Cr.** Available bid capacity will be calculated based on the following formula.  
Available Bid Capacity: -  $B = 2NT - A$   
Where,  
B = is the bidding capacity  
N = Maximum value of works executed in any one year during the last 5 (five) years (updated the completed works to current costing level of enhancing at a simple rate of interest @7% per annum).  
T = is the numbers of years prescribed for completion of the work in question.  
A = is the value of the existing commitments and ongoing works to be completed in the next 'T' years.  
**Note:** Bid capacity of the tenderer and value of existing commitments for on-going works during period of 12 (twelve) months w.e.f. last date or extended date of submission of bid has to be submitted by the tenderer as per the prescribed Performa (**Annexure-6**). These data shall be certified by the Chartered Accountant/ Company Auditor with his stamp and signature in original with membership number.
- vi) Scanned copy of 'Affidavit on Non-Judicial Stamp paper of Rs. 100 ' regarding Compliance of Minimum Wages (**Annexure-12**).
- vii) Scanned copy of 'Undertaking' regarding Blacklisting/ Debarment on Company's Letter Head (**Annexure-1**).
- viii) Tenderer should deploy sufficient plant and machinery as per the requirement of work in consultation with the Engineer-in-Charge (EIC) to achieve the milestones/targets and overall completion within the time period. Tenderer shall submit scanned copy of 'Undertaking' on Company's Letter Head (**Annexure-1**).
- ix) Scanned copy of 'Undertaking' regarding Availability of Spares on Company's Letter Head (**Annexure-1**).
- x) Scanned copy of 'Undertaking' regarding After Sales Services on Company's Letter Head (**Annexure-1**).
- xi) Scanned copy of 'Undertaking' regarding compliances of Standards and Specifications on Company's Letter Head (**Annexure-1**).
- xii) Scanned copy of 'Undertaking' regarding adequate facility of AICMC on Company's Letter Head (**Annexure-1**).
- xiii) Scanned copy of 'Undertaking' regarding Anti-corrosive process on Company's Letter Head (**Annexure-1**).
- xiv) Scanned copy of 'Undertaking' regarding Make and Model of offered CT-EDS machine on Company's Letter Head (**Annexure-8**).
- xv) Companies other than propriety firm shall submit, scanned copy of Authorization Letter/Power of Attorney along with copy of Certificate of Incorporation of the Company under Companies Act showing CIN/LLPIN/Name of Directors of the Company & Copy of Board Resolution regarding Authority to assign Power of Attorney.  
Proprietary firm shall submit scanned copy of Authorization Letter/Power of Attorney only if the tender is processed by a person other than proprietor.
- xvi) Agency should have valid EPF & ESI registration (in case EPF & ESI registration are not available with bidder while submitting tender, bidder shall submit undertaking that they will submit EPF & ESI registration immediately after award of work.
- xvii) Scanned copy of duly signed Tender Form as per **Page 2 to 3 of GCC**.
- xviii) PQ Performa duly filled (**Annexure- PQ**).

C. **Qualifying requirements of contractors / tenderers** containing the following: -

- i) Only **"Class-I Local Supplier"** and **"Class -II Local Supplier"**, as defined under the **"Public Procurement Policy (Preference to Make In India), order 2017 vide letter No. P- 45021/2/2017-PP (BE-II) dated 16th Sep 2020** (Annexure-14), notified by Government of India, Ministry of Commerce and Industry, Department of Promotion of Industrial & Internal Trade (Policy Procurement Section) and amended up to date shall be eligible to bid in this tender.

**Purchase preference:** The work is non-divisible in nature and thus the Purchase preference as per clause 3A.(c) of the DPIIT order no. P- 45021/2/2017-PP (BE-II) dated 16th Sep 2020 as amended up to date shall be applicable for this Tender.

**Verification of local content:**

- (a) **“Class-I Local Supplier”/ “Class –II Local Supplier”** shall be required to indicate percentage of local content and provide self-certification / undertaking along with a certificate from the statutory auditor or cost auditor of the company (in the case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content. They shall also give details of the location(s) at which the local value addition is made. Bidder shall submit scanned copy of ‘Undertaking’ on Company’s letter head (**Annexure- 2 (A) & 2 (B)) and certifying Auditor / Accountant’s letter head (Annexure- 3) and the Annexures must be complying to DPIIT OM No. P-45021/102/2019-BE-II-Part(1)(E-50310) dt. 04.03.2021 as amended upto date.**
  - (b) In case of false declarations, his tender will be immediately terminated and further legal action including debarring in participating in AAI tenders in future for up to two years along with other actions as may be permissible under law shall be initiated.
  - (c) A supplier who has been debarred by any other procuring entity for violation of this order shall not be eligible for participate for the duration of the debarment.
- ii) Tenderer should have satisfactorily completed (# Phase/Part completion of the scope of work in a contract shall not be considered, **however pre-determined phasing of the work will be accepted**) three works, each of **Rs. 10.24 Cr.** or two works, each of **Rs. 12.80 Cr.** or one work of **Rs. 20.47 Cr.** in single contract of nature i.e. **SITC/Modification/Upgradation of Baggage Handling System at airports. However, if scope of work under completion certificate submitted by bidder involves CT-EDS, cost of BHS part shall only be considered for evaluation purpose (excluding cost of CT-EDS)** during last fifteen (15) years ending on **last date of submission of bid i.e. 28.06.2022”**

**Note: The work experience criteria shall be determined on the “SITC cost of BHS part only (excluding cost of CT-EDS machine and Operation & AICMC cost)”.**

“The value of executed works shall be brought to current costing level by enhancing the actual value of work at simple rate of 7% per annum, calculated from the date of completion to the last date of submission of bid i.e. 28.06.2022.”

Client certificate for experience should show the nature of work done, the value of work, date of start, date of completion as per agreement, actual date of completion and satisfactory completion of work. Tenderers showing work experience certificate from non-government/non-PSU organizations should submit copy of tax deduction at sources (TDS) certificate(s) along with a certificate issued by registered Chartered Accountant, clearly specifying the name of work, total payment received against the work and TDS amount for the work.

In case bidder submits a completion certificate having contract value instead of completion value, same shall be accepted subject to submission of undertaking (on company’s letter head) by bidder stating that the contract value is itself the completion value and if AAI, upon verification, finds that the Undertaking is incorrect then the bidder will be disqualified from the tender/other suitable action shall be taken. However, in case if the bidder submits the work experience of foreign OEM in the PQ criteria then the undertaking shall be given by the foreign OEM only (on company’s letter head).

Note:

1. The experience certificate of works completed pre GST era, completion amount will be divided by 1.12 (to exclude pre GST tax of VAT 12%) to make it at par with experience certificates of post GST era but excluding GST.
2. The completion amount of work experience, turn over, net worth and bid capacity submitted by the bidder shall be considered excluding PF, ESIC and Bonus. The Bidder has to specify,

whether the completion amount of work experience, turn over, net worth and bid capacity are excluding PF, ESIC and Bonus. If nothing is mentioned, then above factors shall be considered deemed included in the cost and same shall be divided by 1.0629 to make it at par with completion amount of work experience, turn over, net worth and bid capacity mentioned in NIT.

- iii) Should have annualized average financial turnover of **Rs. 12.7 Cr.** against works executed during last three years ending 31st March of the previous financial year. As a proof, copy of Abridged Balance Sheet along with Profit and Loss Account Statement of the tenderer should be submitted along with the application. Tenderers showing continuous losses during the last three **financial /Calendar** years in the balance sheet shall be summarily rejected.
- iv) The tenderer should have a minimum net worth of **Rs. 6.35 Cr.**, issued by certified Chartered Accountants (**Annexure-4**).
- v) Requirement of registration by the Bidder from a country sharing land border with India based on order No. F No. 6/18/2019-PPD dated 23/07/2020 of Government of India, Ministry of Finance, Department of Expenditure (Public procurement Division) with up to date amendments, regarding restriction under Rule 144(xi) of the General Financial Rules (GFR) 2017 shall be applicable. Bidder shall submit scanned copy of 'Undertaking' on Company's letter head in this regard (**Annexure-5**).

In case of false declarations, his tender will be immediately terminated and further legal action including debarring in participating in AAI tenders in future for up to two years along with other actions as may be permissible under law shall be initiated.

- vi) The various documents duly certified by Indian Chartered Accountant/Auditor like Turnover Certificate, Net worth Certificate, Financial Data or any other documents shall have "**Unique Document Identification Number (UDIN)**" of the Institute of Chartered Accountants of India for verification the authenticity of the certificates. Documents certified by Indian Chartered Accountant/Auditor not having UDIN shall not be considered.

**D. Classification of Bidders on the basis of Work Experience and Financial capacity i.e. Bid capacity, Turn over and Net worth.**

**i. Indian Bidder having pre-qualification as per para 2-C(ii) to (iv) and 2-B(v) in its own capacity.**

**ii. Indian Bidder utilizing credentials of Foreign Principal for meeting pre-qualification criteria as per para 2-C(ii) to (iv) and 2-B(v).**

- a. If an Indian company/firm claims the Work Experience criteria and/or Financial Criteria like Turnover, Net worth and Bid Capacity etc. on the basis of its Foreign Principals, the firm can participate in the tender subject to his submitting documentary evidence in Cover-I to prove that Indian company/ Firm is indeed a 100% subsidiary or branch of a foreign company. They shall submit balance sheet showing equity holdings or certificate by the company Chartered accountants/auditors showing equity holding patterns between the Foreign principal company and its Indian subsidiary / branch or a certificate by the Foreign principal company that the Indian company is their wholly owned subsidiary (which should be duly notarized) and the Indian subsidiary company / branch may be allowed to participate in the AAI tenders.
- b. The foreign principal must submit an undertaking to provide all required technical knowhow to Indian firm for successful completion of the project as per prescribed **Performa (Annexure-7)** in Cover-I.
- c. In addition to above, Foreign Principal should provide documentary evidence that Foreign Principals is an "**OEM of BHS/System Integrator of BHS/ BHS Solution Provider**" and should provide address of manufacturing facilities in Cover-I.
- d. Foreign Principal shall also submit their self-attested turnover, net worth, bid capacity and work experience certificates in Cover-I.

**iii. Indian Bidder having pre-qualification as per para 2-C(iii) to (iv) and 2-B(v) in its own capacity and utilizing credentials of Foreign Partner for meeting pre-qualification criteria as per para 2-C(ii).**

- a. Indian bidder working in the field of BHS, can participate in the tender with the work experience (as stipulated in para 2-C(ii)) of the Foreign partner i.e. Foreign BHS OEM, whose product is offered by Indian Bidder shall share PBG with Foreign BHS OEM in 50:50 ratio for Capital work as well as for O&M work.
- b. A suitable tripartite agreement with AAI signed by Indian bidder and Foreign Partner/Foreign OEM for the subject Tender needs to be submitted. The tripartite agreement should contain the minimum conditions listed in Annexure-13 and should define clearly the role, nature of relationship, responsibility and scope of work of Indian partner and Foreign OEM. An indemnity should also be included in the Agreement under which Foreign OEM will indemnify AAI for any losses that are caused through the actions of the Foreign OEM or / and through the actions of the Indian OEM. In case the bidder becomes the successful bidder then AAI will sign the original agreement before award of work
- c. In addition to above, Foreign Partner should provide documentary evidence that Foreign Partner is an *“OEM of BHS/System Integrator of BHS/ BHS Solution Provider”* and should provide address of manufacturing facilities in Cover-I.
- d. Foreign OEM shall submit their self-attested work experience certificates in Cover-I.
- e. However, the PQ criteria as stipulated in para 2-C(iii) to (iv) and 2-B(v) shall be met by the Indian Bidder in its own capacity only.

**iv. Joint Ventures as per para 13A of DPIIT order no. P- 45021/2/2017-PP (BE-II) dated 16th Sep 2020**

- a. Foreign company may enter into a Joint Venture with an Indian company to participate in the Tender as per para 13A of DPIIT order no. P- 45021/2/2017-PP (BE-II) dated 16th Sep 2020.
- b. Joint Venture company should be registered under the Companies Act 2013.
- c. Joint Venture firm as a single unit should have Permanent Account Number (PAN) and Goods and Service Tax (GST) Registration Number in Cover-I.
- d. Credentials shall be met by JV partners in such a manner that each partner shall meet minimum 20% of the qualifying criteria as defined in paras 2-C(ii) to 2-C(iv) and 2-B(v) above and both partner together shall meet 100% of qualifying criteria as defined in paras 2-C(ii) to 2-C(iv) and 2-B(v) above.
- e. JV company should deploy sufficient plant and machinery as per the requirement of work in consultation with the Engineer-in-Charge (EIC) to achieve the milestones/targets and overall completion within the time period. JV company shall submit scanned copy of 'Undertaking' in this regard.
- f. Qualification criteria defined in Para 2 (A), (B) & (C) shall be met fully by both the members of Consortium or as a single unit of joint venture.
- g. JV firms becomes successful tenderer. In case Indian firms are participating as Joint Venture (JV), the submission of tender shall be as follows:
- h. In case of Joint Venture firm already registered, the e-tender submission shall be made in the name of Joint Venture firm only by obtaining digital signature certificate (DSC) in the name of authorized signatory of Joint Venture.



- i. In case of Joint Venture firm not registered so far, the e-tender submission shall be made in the name of Joint Venture firm only by using credentials of any member of JV with digital signature certificate (DSC) of authorized signatory of Joint Venture (JV).
- E. Conversion of Foreign Currency: The following procedure shall be adopted:
  - i. The value of completion cost of the work (other than INR) shall be calculated by considering the Exchange rate (as notified by Reserve Bank of India / International currency conversion sources) of foreign currency in INR on the date of completion of the work.
  - ii. The value of executed works shall be brought to current costing level by enhancing the actual value of work at simple rate of 7% per annum, calculated from the date of completion to the last date or extended date of submission of bid.
  - iii. Turnover and net worth of foreign firms shall also be calculated by considering the Exchange rate (as notified by Reserve Bank of India / International currency conversion sources) of foreign currency in INR on the date of ending of particular financial year of that country.
- F. All tenderers to quote their rates only in INR and may note that all contract payment shall be made in INR only. All relevant taxation law of India shall also apply during release of payment and necessary deduction as per tender conditions and relevant laws shall be made.
- G. In the Tender, one Foreign OEM can support only one Bidder (Indian subsidiary/ Indian Partner /JV) for qualifying the PQ criteria as stipulated in 2-C (ii) to (iv) & 2-B (v).
3. The CT-EDS machine shall be complying to TSA / ECAC Standard 3 with up-to-date amendments as specified in BCAS circular no. 11/2017. Bidder has to submit the make and model of offered CT-EDS machine in Technical bid. Offered model of CT-EDS machine should not be listed under "Grandfathered Technology" section in the latest "TSA Air Cargo Screening Technology List (ACSTL)" released by TSA. If offered make & model of CT-EDS machine is found listed under "Grandfathered Technology" section in the latest "TSA Air Cargo Screening Technology List (ACSTL)" then their bid shall be summarily rejected.
4. **Operation & All-Inclusive Comprehensive Maintenance:**  
 The scope of work also covers Operation and All Inclusive Comprehensive Maintenance Contract (AICMC) for 15 years (Operation for 15 years after handing over the system and AICMC for 13 years after Defect Liability Period (DLP) of 02 years). Bidders shall quote **year wise rates towards Operation (for 15 years) and AICMC (for 13 years after 2 years DLP). L1 quote shall be decided on the basis of SITC cost plus Net Present Value (NPV) of Operation & AICMC cost after Reverse Auction based on the pre-fixed discounting factor considering Discounting Rate of 6%. The discounting factors are given under Annexure-11.**
5. **Reverse Auction:**  
 Reverse Auction will be conducted after opening of financial bid with techno-commercially acceptable bidders on L1 price evaluated based on SITC work plus **Net Present Value (NPV) of Operation & AICMC cost** which shall be displayed to the bidder after opening of Financial Bids. The date & time for Reverse Auction shall be as per CRITICAL DATA SHEET. The details of Reverse Auction procedure are given on page no. GORA-1 to 32.
6. **Evaluation of tender:**  
 Rates quoted shall be in Indian Rupees only and inclusive of all taxes (excluding PF, ESIC, Bonus and GST) and duties whatsoever viz. custom duty in case of imported items, entry tax, taxes levied by local bodies, labour, tools & plants, packing, freight/transportation, insurance, loading, unloading, etc. GST as per actual shall be paid extra against tax invoice as per latest government notification in force.

The L1 bidder will be evaluated after Reverse Auction based on the offered cost for SITC work plus **Net Present Value (NPV) of Operation & AICMC cost based on the pre-fixed Discounting Factor (upto four decimal) considering Discounting Rate of 6%.** The Discounting Factors are given under Annexure-11.

**NPV of Operation & AICMC cost shall be calculated by the e-tendering portal automatically.**

The lowest quote evaluated on the basis of SITC work plus Net Present Value (NPV) of Operation & AICMC cost shall be visible to all the bidders during Reverse Auction. Reverse Auction shall be conducted on this price. The work shall be awarded to L1 bidder whose NPV is lowest after Reverse Auction and also after consideration of *“Price Preference” to ‘Class-I Local Supplier’ over ‘Class-II local supplier’* in accordance with the provisions of *“Public Procurement Policy (Preference to Make in India), order 2017-revision dated 16.09.2020.*

**Discount offered by L1 bidder (after Reverse Auction) on its original NPV cost shall be converted into percentage term and this percentage shall be applicable on quoted amount of all the items to award the contract.**

7. Scanned copy of all the Documents of Envelope-I mentioned above shall be submitted on the CPP portal. Original BG against EMD is required to be submitted/sent to the **AGM (Engg.-E)-WR, Airports Authority of India, O/o Executive Director (Engg.)- WR** on or before date & time mentioned in CRITICAL DATE SHEET. The tenderer, whose BG against EMD are not received by the date & time mentioned in critical data sheet, then their tenders will be liable to be rejected. Any postal delay will not be entertained.

EMD of the value of **Rs. 84.68 Lakhs** shall be accepted. Online through payment gateway on CPP Portal or Bank Guarantee from a Nationalized or any scheduled bank (but not from Co-Operative or Gramin bank).

AAI Bank & Account details for preparation of Bank Guarantee are as follows:

NAME OF ACCOUNT HOLDER	: AIRPORTS AUTHORITY OF INDIA
BANK NAME	: ICICI BANK
IFSC CODE	: ICIC0000007
BG ADVISING MESSAGE	: IFN 760COV (BG ISSUE) IFN 767COV (BG AMENDMENT)
UNIQUE IDENTIFIER CODE (7037)	: AAICORHQ

While submitting the documents to BG issuing bank, the bidder will also submit letter to the issuing bank as per the formats mentioned in the Appendix-XIA of GCC & Annexure-09 of tender document.

Advisory for Applicant and its BG issuing Bank Branch is also mentioned in the Annexure-10 of tender document.

#### **Refund of EMD**

The refund of EMD to tenderers who fail to qualify in the eligibility/technical criteria, shall be initiated within 7 days of their rejection. For all tenderers who qualify and their financial bids are opened, the refund of EMD of all such tenderers except L-1 shall be processed within 7 days of opening of financial bid.

In case of online submission of EMD, the EMD of rejected Bidders will be refunded to their source account after submission of Financial Evaluation Report on the CPP Portal.

**Envelope-II: - The Financial e-Bid through CPP portal.**



All rates shall be quoted in the format provided and no other format is acceptable. If the price bid has been given as a standard BOQ format with the tender document, then the same is to be downloaded and to be filled by all the tenderers. Tenderers are required to download the BOQ file, open it and complete the blue coloured (unprotected) cells with their respective financial quotes and other details (such as name of the tenderer). No other cells should be changed. Once the details have been completed, the tenderer should save it and submit it online, without changing the filename. If the BOQ file is found to be modified by the tenderer, the bid will be rejected.

## **8. Bid Submission:-**

The tenderer shall submit their application only at CPP Portal: <https://etenders.gov.in/eprocure/app>. Tenderer/Contractor are advised to follow the instructions provided in the tender document for online submission of bids. Tenderers are required to upload the digitally signed file of scanned documents as per Para 2. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned documents.

Uploading of application in location other than specified above shall not be considered. Hard copy of application shall not be entertained.

9. Not more than one tender shall be submitted by one tenderer or tenderers having business relationship. Under no circumstance will father and his son(s) or other close relations who have business relationship with one another (i.e. when one or more partner(s)/director(s) are common) be allowed to tender for the same contract as separate competitors. A breach of this condition will render the tenders of both parties liable to rejection.
10. Tenderer who has downloaded the tender from Central Public Procurement Portal (CPPP) website <http://etenders.gov.in/eprocure/app>, shall not tamper/modify the tender form including downloaded price bid template in any manner. In case if the same is found to be tampered/modified in any manner, tender will be completely rejected and EMD would be forfeited and tenderer is liable to be banned from doing business with AAI.

## **11. Bids Opening Process is as below:-**

### **Envelope-I (Tender processing fee, EMD, Technical bid and Pre-qualification):**

Envelope-I containing documents as per Para 2 (A), (B) (C), (D) and (E) **as applicable** (uploaded by the tenderers) shall be opened on date & time mentioned in CRITICAL DATA SHEET.

If the bidder has any query related to the Bid Document of the work, they should use 'Seek Clarification' on CPP portal to seek clarifications. No other means of communication in this regards shall be entertained.

If any clarification is needed from the tenderer about the deficiency in his uploaded documents in Envelope – I, he will be asked to provide it through CPP portal or email if required. The tenderer shall upload the requisite clarification/documents within time specified by AAI, failing which it shall be presumed that bidder does not have anything to submit and bid shall be evaluated accordingly.

The intimation regarding acceptance/rejection of their bids will be intimated to the tenderers through CPP portal.

### **Envelope-II (Financial Bid):**

Envelope-II containing financial bid of the tenderers found to be meeting the technical criteria and qualifying requirements shall be opened on date & time mentioned in CRITICAL DATA SHEET. **(In case the date and time for opening of Envelope-II (Financial Bid) is required to be changed, the same shall be intimated through CPP Portal).**

12. AAI reserves the right to accept or reject any or all applications without assigning any reasons. AAI also reserves the right to call off tender process at any stage without assigning any reason.
13. AAI reserves the right to disallow the working agencies whose performance at ongoing project (s) is below par and usually poor and has been issued letter of restrain/Temporary or Permanent debarment/black listing by any department of AAI or Central/State Govt. Depts./PSUs/World Bank/ADB etc. **AAI reserves the right to verify the credential submitted by the tenderer at any stage (before or after the award the work). If at any stage, any information /documents submitted by the applicant is found to be incorrect/false or have some discrepancy which disqualifies the tenderer then AAI shall take the following action:**
- a) **Forfeit the entire amount of EMD submitted by the tenderer.**
  - b) **The tenderer shall be liable for debarment from tendering in AAI, including termination of the contract apart from any other appropriate contractual /legal action.**
14. The bidders submitting credentials of Foreign OEM towards work experience or any other documents issued by the Foreign OEM shall obtain requisite attestation to their notarization from either their embassy in India or Indian embassy in their country. However, member countries of HAGUE convention can submit documents with "Apostille stamp". Also, in case the documents are in foreign language, the English translation of the same shall be authenticated by Embassy/High commission.
15. **Make in India Policy:**  
The "Make in India policy" of Government of India circulated vide order no. P-45021/2/2017-PP(BE-II); dated 16.09.2020 with up-to-date amendment shall be applicable for this work (applied on SITC portion only) (Annexure- 14).
16. Purchase preference to Central Public Sector Undertaking shall be applicable as per the directive of Govt. of India prevalent on the date of acceptance.
17. Concessions to Indian Micro & Small Enterprises (MSEs) units registered with DIC/NSIC/KVIC/KVIB/Directorate of Handicraft and Handloom etc., shall not be applicable for this work.

**Asst. General Manager (Engg. -E)-CHQ-WR,**  
**For & on behalf of Chairman,**  
**Airports Authority of India**  
Email: [jayantpatel@aai.aero](mailto:jayantpatel@aai.aero)  
Telephone: +91-011-24632950 (Extension-2560)

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**PQ - PROFORMA**

(To be uploaded in Envelope 'I')

Name of Work: Construction of New Integrated Terminal Building, Re-construction of Old Terminal Building, Modification of Existing Expanded Terminal Building at Civil Enclave, Pune Airport, Pune.

SH: Provision of Inline Baggage Handling System along with CT-EDS

Tender ID: 2022\_AAI\_115387

1 Ref. No	2 General	3 Particulars/Documents	4 Enclosure Check Lists
<b>Envelope – I shall contain scanned copy of:-</b>			
	Name..... Registered office address ..... E-mail .....	Copy of Certificate of Incorporation/Registration from Government body.	Copy Enclosed: Yes/No
<b>A. Tender Processing Fee, EMD declaration</b>			
i)	Tender processing fee.	Scanned Copy of online receipt generated against Tender processing fee amounting to <b>Rs 11800/-</b>	Copy Enclosed: Yes/No
ii)	Earnest Money Deposit (EMD)	Scanned Copy of online receipt generated against EMD amounting to <b>Rs. 84.68 Lakhs.</b> Or Scanned copy of BG against EMD (as per Appendix-1A of GCC) along with Letter of Undertaking (Appendix-XI A of GCC), in case EMD is submitted in the form of BG.	Copy Enclosed: Yes/No
<b>B. Technical Bid containing the following</b>			
i)	Undertaking regarding <b>“Unconditional Acceptance of AAI's Tender Conditions”</b> .	Scanned copy of undertaking as per Performa given at Annexure-1	Copy Enclosed: Yes/No
ii)	'Undertaking' regarding <b>“Blacklisting/ Debarment”</b> .		
iii)	'Undertaking' regarding <b>“Compliance of Minimum Wages”</b> .		
iv)	Undertaking regarding <b>“Plant &amp; Machinery”</b> .		
v)	Undertaking regarding <b>“Availability of spares”</b>		
vi)	Undertaking regarding <b>“After Sales Service”</b>		
vii)	Undertaking regarding compliance of <b>“Standards and Specifications”</b>		
viii)	Undertaking regarding having <b>“Adequate Facilities to carry out All Inclusive Comprehensive Maintenance”</b> .		

ix)	Undertaking regarding <b>“Anti-corrosive Process”</b> .		
x)	GST Undertaking.		
xi)	Undertaking regarding <b>“Make &amp; Model of offered CT-EDS machines”</b> .	Scanned copy of undertaking as per Performa given at Annexure- 8	Copy Enclosed: Yes/No
xii)	Signed Integrity Pact, if applicable	Scanned copy of Signed Integrity Pact as per Performa given at Appendix-XVIII of GCC	Copy Enclosed: Yes/No
xiii)	Permanent Account number (PAN) and GST Registration No.	Scanned copy of PAN & GST Registration No.	Copy Enclosed: Yes/No
xiv)	Bid Capacity of min. <b>Rs. 42.34 Cr.</b>	Scanned copy as per Performa given at Annexure-6	Copy Enclosed: Yes/No
xv)	Authorization Letter/Power of Attorney along with copy of Certificate of Incorporation of the Company under Companies Act showing CIN/LLPIN/Name of Directors of the Company & Copy of Board Resolution regarding Authority to assign Power of Attorney.  (Proprietary firm shall submit scanned copy of Authorization Letter/Power of Attorney only if the tender is processed by a person other than proprietor)	Scanned copy of Power of Attorney/ Authorization letter.	Copy Enclosed: Yes/No
xvi)	Valid EPF & ESI registration  OR  In case EPF & ESI registration are not available with bidder scanned copy of Undertaking on Company's Letter Head that they will submit EPF & ESI registration immediately after award of work.	Scanned copy of EPF & ESI registration  Or  Undertaking that they will submit EPF & ESI registration immediately after award of work as per	Copy Enclosed: Yes/No
xvii)	Tender Form	Scanned copy of dully signed Tender Form as per Page 2 to 3 of GCC.	Copy Enclosed: Yes/No
<b>C.</b>	<b>Qualifying requirements of contractors / tenderers:</b>		
i)	Declaration by Bidder regarding <b>Local Contents</b>	Scanned copy of undertaking as per Performa given at Annexure-2 (A) & 2 (B)	Copy Enclosed: Yes/No
ii)	Certificate from Statutory Auditor / Cost Auditor/ Cost Accountant/ Practicing Chartered Accountant regarding <b>Local Contents</b>	Scanned copy of undertaking as per Performa given at Annexure- 3	Copy Enclosed: Yes/No

iii)	<p>Certificate from clients of having satisfactorily completed</p> <p>One works of <b>Rs 20.47 Cr.</b> (excluding GST)</p> <p>OR</p> <p>Two separate Works each of min. <b>Rs 12.80 Cr.</b> (excluding GST)</p> <p>OR</p> <p>Three separate Works each of min. <b>Rs. 10.24 Cr.</b> (excluding GST)</p> <p>In similar nature of work i.e. <b><i>“SITC/Modification/Upgradation of Baggage Handling System at airports. However, if scope of work under completion certificate submitted by bidder involves CT-EDS/ etc., cost of BHS part shall only be considered for evaluation purpose (excluding cost of CT-EDS/)</i></b> with any of the value criteria mentioned above during last fifteen years ending on last date of bid submission or extended dated of bid submission.</p> <p>Client certificate for experience should show the nature of work done, the value of work, date of start, date of completion as per agreement, actual date of completion and satisfactory completion of work.</p>	<p>Details of the Three/Two/One work(s) as applicable:</p> <p>Name of Work:</p> <p>Work Order/Agreement No. &amp; Date:</p> <p>Cost:</p> <p>Stipulated date of completion as per contract agreement:</p> <p>Actual date of completion:</p> <p>Completion Cost:</p> <p>EOT granted (if any) up to.....with /without levy of compensation</p>	Copy Enclosed: Yes/No
iv)	<p>Tax Deduction at Sources (TDS) certificate(s) along with a certificate issued by registered Chartered Accountant, clearly specifying the name of work, total payment received against the work and TDS amount for the work in case Tenderers showing work experience certificate from non-government/non-PSU organizations</p>	<p>Scanned copy of TDS certificate(s) along with a certificate issued by registered Chartered Accountant</p>	Copy Enclosed: Yes/No
v)	<p>Annualized average financial turnover equivalent to <b>Rs. 12.7 Cr.</b> against works executed during last three financial years.</p> <p><b>Firms showing continuous losses during the last three years in the balance sheet shall be summarily rejected.</b></p>	<p>Year                      Turnover ( in INR)</p> <p>2019-20                      -</p> <p>2020-21                      -</p> <p>2021-22</p> <p>Average: .....</p> <p>NOTE: As a proof, copy of Abridged Balance Sheet of the firm with profit and loss account shall be submitted.</p>	Copy Enclosed: Yes/No
vi)	<p>Certificate for minimum Net worth of <b>Rs. 6.35 Cr.</b> issued by certified Chartered Accountant.</p>	<p>Scanned copy as per Performa given at Annexure-4</p>	Copy Enclosed: Yes/No

vii)	Declaration by bidder regarding country <b>sharing land border with India</b> along with evidence of valid registration by the Competent Authority, if applicable	Scanned copy as per Performa given at Annexure-5	Copy Enclosed: Yes/No
D	<b>Classification of Bidders</b>		
D(ii)	<b>Indian Bidder utilizing credentials of Foreign Principal for meeting pre-qualification criteria as per para 2-C(ii) to (iv) and 2-B(v)</b>		
(a)	Balance sheet showing equity holdings or certificate by the company Chartered accountants/auditors showing equity holding patterns between the Foreign principal company and its Indian subsidiary or a duly notarized certificate by the Foreign principal company that the Indian company is their wholly owned subsidiary.	Scanned copy of balance sheet/ certificate by the company Chartered accountants/auditors/ duly notarized certificate by the Foreign principal company	Copy Enclosed: Yes/No
(b)	Undertaking to provide all required technical knowhow to Indian firm for successful completion of the project.	Scanned copy of undertaking as per Performa given at Annexure-7	Copy Enclosed: Yes/No
(c)	Documentary evidence that Foreign Principals is an “OEM of BHS/System Integrator of BHS/ BHS Solution Provider” and should provide address of manufacturing facilities	Scanned copy of documentary evidence	Copy Enclosed: Yes/No
d)	Self-attested copies turnover, net worth, bid capacity and work experience	Scanned copy of Self-attested turnover, net worth, bid capacity and work experience	Copy Enclosed: Yes/No
D(iii)	<b>Indian Bidder having pre-qualification as per para 2-C(iii) to (iv) and 2-B(v) in its own capacity and utilizing credentials of Foreign Partner for meeting pre-qualification criteria as per para 2-C(ii).</b>		
(a)	Tripartite Agreement between Indian partner, Foreign OEM & AAI duly signed by Indian partner & Foreign OEM.	Scanned copy of Agreement	Copy Enclosed: Yes/No
(b)	Documentary evidence that Foreign Principals is an “OEM of BHS/System Integrator of BHS/ BHS Solution Provider” and should provide address of manufacturing facilities	Scanned copy of documentary evidence	Copy Enclosed: Yes/No
(c)	Self-attested copy of work experience	Scanned copy of Self-attested work experience	Copy Enclosed: Yes/No
D(iv)	<b>Joint Ventures as per para 13A of DPIIT order no. P- 45021/2/2017-PP (BE-II) dated 16th Sep 2020</b>		
(a)	Joint Venture registration under the Companies Act 2013.	Scanned copy of Joint Venture registration under the	Copy Enclosed: Yes/No



		Companies Act 2013.	
<b>Envelope – It shall contain</b>			
a)	Financial bid through CPPP portal		Yes/ No

Note: If any of the supporting documents is submitted in any language other than English, a self attested English version should be submitted with the respective document.

Place:

Date:

Authorized Signatory of the Company/Firm with Rubber Stamp

#### **Declaration**

I (       Name of Bidder       ) hereby declare that the documents submitted/enclosed are true and correct. In case any document at any stage found fake/incorrect, suitable action as may be deemed fit by AAI can be taken against me.

Place:

Date:

Authorized Signatory of the Contractor/Firm with Rubber Stamp