



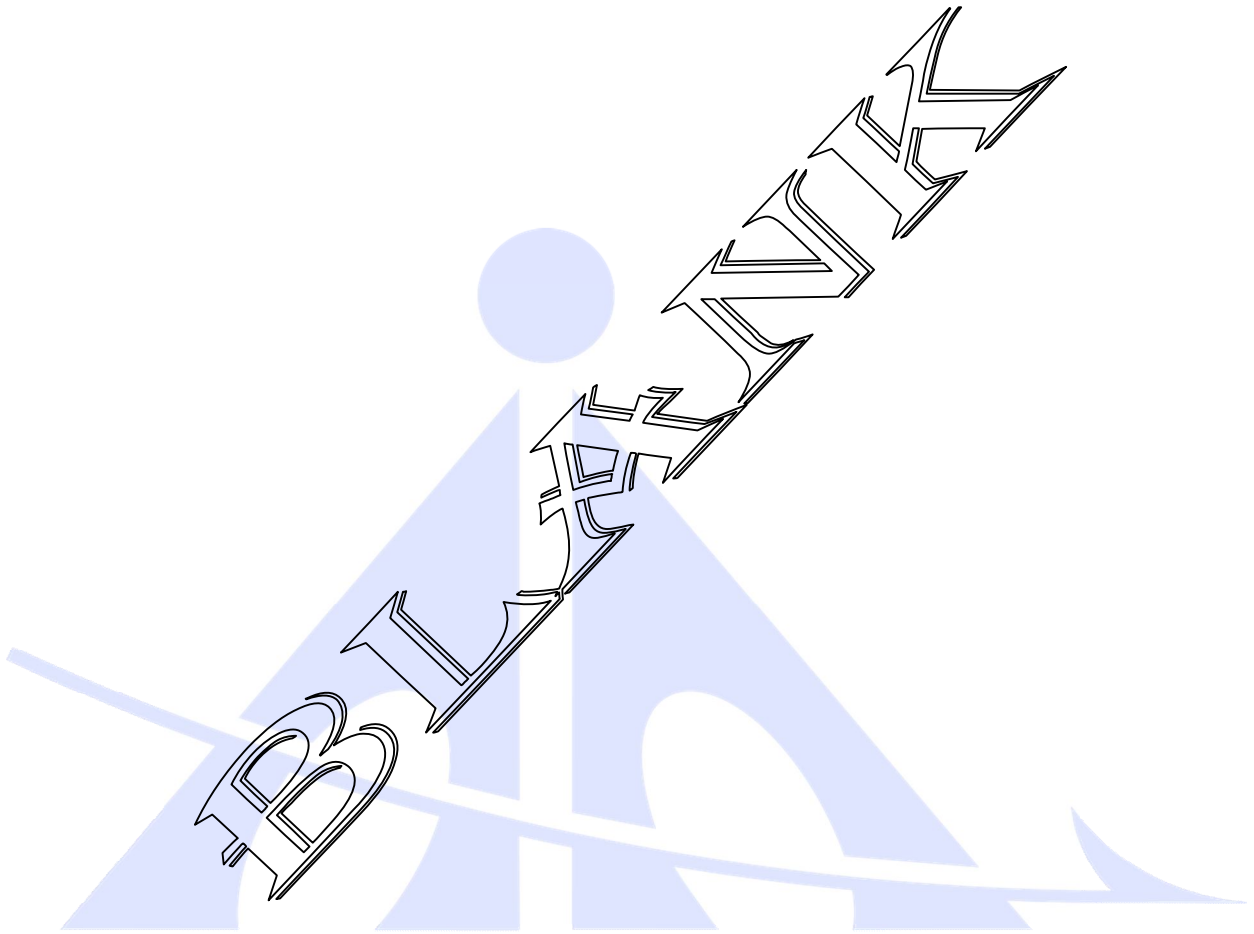
**EXPRESSION OF INTEREST (EOI)**

**FOR THE WORK**

**PREFERRED MAKES FOR THE ITEMS / PRODUCTS TO BE  
USED IN THE ELECTRICAL WORKS IN  
AIRPORTS AUTHORITY OF INDIA (E-2022)**

**LAST DATE & TIME OF SUBMISSION OF EOI:- 1700 HRS. OF  
08.06.2022**

**AIRPORTS AUTHORITY OF INDIA  
DIRECTORATE OF MIS & STANDARDIZATION  
ELECTRICAL ENGINEERING WING  
OPERATIONAL OFFICES, RANGPURI,  
NEW DELHI-110037**





**EOI DOCUMENT NO: AAI / CHQ / ED MIS & STDARDIZATION /PREFERRED MAKES / E-2022**

**SUBJECT: EXPRESSION OF INTEREST (EOI) FOR PREFERRED MAKES FOR THE ITEMS / PRODUCTS TO BE USED IN THE ELECTRICAL WORKS IN AIRPORTS AUTHORITY OF INDIA (E-2022)**

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THIS EOI DOCUMENT CONTAINS **42** PAGES IN TOTAL.

ASSTT. GEN. MANAGER (E- E),  
CHQ-MIS & STANDARDIZATION  
**AIRPORTS AUTHORITY OF INDIA**



**AIRPORTS AUTHORITY OF INDIA**  
**DIRECTORATE OF MIS & STANDARDIZATION**  
**ELECTRICAL ENGINEERING WING**

**EXPRESSION OF INTEREST (EOI) FOR PREFERRED MAKES FOR THE ITEMS / PRODUCTS TO BE USED IN THE ELECTRICAL WORKS IN AIRPORTS AUTHORITY OF INDIA (E-2022)**

**GENERAL**

Airports Authority of India (AAI) is developing Airport infrastructure along the length and breadth of the country including remote and far-flung areas. Airports Authority of India (AAI) was constituted by an Act of Parliament and came into being on 1st April 1995 by merging erstwhile National Airports Authority and International Airports Authority of India. The merger brought into existence a single Organization entrusted with the responsibility of creating, upgrading, maintaining and managing civil aviation infrastructure both on the ground and air space in the country.

AAI manages a total of 137 airports which include 24 International airports (3 Civil Enclaves), 10 Custom Airports (4 Civil Enclaves) and 103 Domestic airports (23 Civil Enclaves). AAI provides air navigation services over 2.8 million square nautical miles of air space. AAI is a Mini Ratna Category-I Public Sector Enterprises. AAI is in process of reviewing existing approved makes list. List of Electrical Items / products proposed are as per **Annexure – I**.

In view of above, Airports Authority of India invites Expression of Interest (EOI) from reputed OEMs / Manufacturers, who are willing to enlist their items / products names as preferred items / products to be used in the electrical works in Airports Authority of India.

**Best scorer OEMs/ Manufacturers of items / products who secure minimum 90% of marks as per evaluation sheet will be considered for preferred make list in AAI works. The items listed will be used for all works of Airport Terminal Building & ancillary buildings in Operational / Non-operational area, Residential Colony, etc.**

The EOI document can be downloaded from the Airports Authority of India website, i.e., **[www.aai.aero](http://www.aai.aero)** without any cost and can be submitted after duly filled, to the address given in the mode of submission of EOI in two sealed envelopes as per clause 2.5 at Page No.-10-11, along with desired documents on or before the last date of submission.



## **AIRPORTS AUTHORITY OF INDIA**

### **NOTICE INVITING EOI**

1. Expression of Interest (EOI) are invited by Asstt. Gen. Manager (Engg-Elect.), CHQ-MIS & Standardization, Operational Offices, Rangpuri, New Delhi-110037 on behalf of Chairman, AAI, from OEMs / Manufacturers for **“Preferred makes for the items / products to be used in the electrical works in Airports Authority of India (E-2022)”**.
2. Authorized agents or channel partners or exclusive rights owners on behalf of OEMs / Manufacturers or any other agency apart of OEMs / Manufacturers are not allowed to participate in this EOI.
3. EOI process is totally a physical form.
4. EOI is available for downloading at AAI web **[www.aai.aero](http://www.aai.aero)**. Aspiring OEMs / Manufacturers may go through the EOI document containing qualifying requirement of OEMs / Manufacturers for item / product.
5. OEMs / Manufacturers shall fill up their application with required information carefully and submit to **Asstt. Gen. Manager (Engg-Elect.), CHQ-MIS & Standardization, Operational Offices, Rangpuri, New Delhi-110037**. Last date and time of submission of EOI in Master envelope containing two envelopes (Envelope No. 1 & 2) is **1700 hrs. of 08.06.2022** Any postal delay will not be entertained.
6. The minimum eligibility criterion of the OEMs / Manufacturers shall be as specified below:
  - i) Should have sound financial position with positive financial turnover in the last three financial years continuously duly supported with Profit & Loss account and Balance Sheet certified by Chartered Accountant as per the following:-
    - A. For OEMs / Manufacturers other than MSME / Startup India:**
      - a) For Group “A” items- minimum 100 (Hundred) Crore per year.
      - b) For Group “B” items- minimum 50 (Fifty) Crore per year.
      - c) For Group “C” items- minimum 10 (Ten) Crore per year
    - B. For MSME / Startup India registered OEMs / Manufacturers:**
      - a) For Group “A” items- minimum 50 (Fifty) Crore per year
      - b) For Group “B” items- minimum 25 (Twenty-five) Crore per year
      - c) For Group “C” items- minimum 5 (Five) Crore per year



Financial turnover certificate of last three years ending 31st March of the previous financial year as per eligibility criterion for various Groups as applicable. As a proof, copy of Abridged Balance Sheet along with Profit and Loss Account Statement of the OEMs / Manufacturers should be submitted along with the application. OEMs / Manufacturers showing continuous losses during the last three years in the balance sheet shall be summarily rejected. **(OEMs / Manufacturers have to submit UDIN generated documents duly certified by Chartered Accountant and having UDIN.)**

- ii) Shall have registration under company / factory act, etc. as applicable.
- iii) Shall have Corporate Incorporation Number (CIN).
- iv) Shall have GST registrations.
- v) Shall have PAN card.
- vi) Submission of Unconditional Acceptance of AAI's EOI Conditions, Affidavit and other documents for qualifications. **(As per Annexure-II)**
- vii) Shall give undertaking as OEM / Manufacturer that their company and any of their items / products have not been blacklisted by any central / State Govt. / PSU. **(As per Annexure-III)**
- viii) Shall have certification of the product under BIS / International certification as applicable.
- ix) Shall be OEMs / Manufacturers of the products / Items to be enlisted.
- x) Should have satisfactorily completed minimum 05 Nos. best orders as the case may be of Product / Item during last seven years ending on last date (upto extended date, if any) of submission of EOI in India. Minimum qualifying criteria of order value in each group shall be as under :
  - (a) For Group "A" items: three orders, each of Rs. 0.5 Crore or ; two works, each of Rs.0.625 Crore or ; one work of Rs. 1.0 Crore and remaining orders, may be of any value to meet 05 Nos. orders criteria.
  - (b) For Group "B" items: three orders, each of Rs. 0.25 Crore or two works, each of Rs.0.3125 Crore or one work of Rs. 0.5 Crore and remaining orders may be of any value to meet 05 Nos. orders criteria.
  - (c) For Group "C" items: three orders, each of Rs. 0.125 Crore or two works, each of Rs. 0.15625 Crore or one work of Rs. 0.25 Crore and remaining orders may be of any value to meet 05 Nos. orders criteria.



The value of executed works shall be brought to current costing level by enhancing the actual value of work at simple rate of 7% per annum, calculated from the date of completion to the last date (extended date) of submission of bid.

The experience certificates of works completed pre GST era, completion amount will be divided by 1.12 (to exclude pre GST tax of VAT 12%) to make it at par with experience certificates of post GST era but exclusive of GST.

(The OEMs / Manufacturers having experience criteria other than India, exchange rate in India on the last date of submission of bid shall be considered.). OEMs / Manufacturers showing work experience certificate from non-government / non-PSU organizations should submit copy of tax deduction at sources (TDS) certificate(s) alongwith a certificate issued by registered Chartered Accountant, clearly specifying the name of work, total payment received against the work and TDS amount for the work. **The TDS certificate will be UDIN generated documents duly certified by Chartered Accountant and having UDIN.**

- xi) Submission of documents for both the envelopes (1 & 2) in Master envelope shall be serially numbered and spiral binding. Each envelope shall be superscribed "Envelope-1" & "Envelope-2", sealed separately and put in master Envelope. This shall be submitted to Asstt. Gen. Manager (Engg-Elect.), CHQ-MIS & Standardization, Operational Offices, Rangpuri, New Delhi-110037 on or before **1700 hrs. of 08.06.2022**. Any postal delay will not be entertained.
  - xii) All documents submitted shall be self-certified.
7. In addition to the submission of required documents as mentioned above, OEMs / Manufacturers will submit the required details for **each item separately** online which is available at link "[https://docs.google.com/forms/d/e/1FAIpQLSf4h1BSbKfomkvmxUjbJt6PKea-WWzKk5M5Q6dosCflc2wTkA/viewform?usp=sf\\_link](https://docs.google.com/forms/d/e/1FAIpQLSf4h1BSbKfomkvmxUjbJt6PKea-WWzKk5M5Q6dosCflc2wTkA/viewform?usp=sf_link)" till last date and time of submission of bid. However, documents submitted in hard copy shall only be verified for final evaluations.
  8. At the time of opening, "Envelope No.1" shall be opened first. The EOI from those OEM / Manufacturer who are unable to unconditionally accept AAI's EOI conditions, fail to deposit duly filled PQ-I proforma and prescribed Financial turnover certificate will be rejected and **"Envelope No. 2" of such OEM / Manufacturer shall not be opened and shall be treated as rejected.**
  9. Final evaluation of the EOI application will be made after scrutiny of required eligibility documents as mentioned in the Clause no. - 2.5 at page no.- 10-11 and the marking will be done on the basis of documents available in support of the criteria mentioned in the "Marking System" as mentioned on page no.- 34 to page no.-39.





10. AAI reserves the right to accept or reject any or all applications without assigning any reason. AAI also reserves the right to call off the process of enlistment at any stage without assigning any reason.
11. AAI reserves the right to disallow empanelment to applicant OEM's / Manufacturer's whose performance at ongoing works / project(s) is below par or unusually poor.
12. AAI reserve the right to verify the credentials submitted by the applicant at any stage. (Before or after the enlistment) If at any stage, any information / documents submitted by the applicant is found to be false, or have some discrepancy which disqualifies the firm, then AAI may take legal action.
13. **Successful OEM / Manufacturer has to score minimum 90% of marks as per evaluation sheet placed in tender / EOI document. In case minimum six nos. OEMs / Manufacturers do not score the percentage requirement as prescribed above, reduction shall be carried out in steps of 1% per step till 06 applicants become successful / comes in / qualify. During each such step of reduction to get required number of applicants, if more than prescribed number of OEMs / Manufacturers get qualified at that particular step, all such OEMs / Manufacturers shall be qualified for inclusion in preferred make list. However, if no applicant firm get qualified till 80% marks, no further reduction will be allowed.**

**Asstt. Gen. Manager (Engg-Elect.),  
CHQ-MIS & Standardization,  
Airports Authority of India,  
Operational Offices, Rangpuri,  
New Delhi-110037**





## 1.0 **GUIDELINES FOR SUBMISSION OF EOI**

- 1.1 All columns are mandatory to be filled in. In case any information is not applicable, please fill "Not Applicable".
- 1.2 All information's should be furnished in the same way as it has been asked for, preferably in CAPITAL LETTER.
- 1.3 EOI in which any of the particulars, desired information and documents are missing or are incomplete, in any respect and / prescribed eligibility criterion are not fulfilled, shall be considered non- responsive & shall be liable to be rejected.
- 1.4 EOI application along with all documents shall be enclosed duly signed by the authorized signatory of the Manufacturer / OEM with seal in hard copies. All documents in each envelope shall be with proper serial numbers.
- 1.5 Clear / readable photocopies of documents shall only be enclosed.
- 1.6 Besides submission of documents in hard copies, OEMs / Manufacturers is required to submit the details in prescribed proforma of EOI for each item separately online, which is available at link "[https://docs.google.com/forms/d/e/1FAIpQLSf4h1BSbKfomkvmxUjbJt6PKea-WWzKk5M5Q6dosCflc2wTkA/viewform?usp=sf\\_link](https://docs.google.com/forms/d/e/1FAIpQLSf4h1BSbKfomkvmxUjbJt6PKea-WWzKk5M5Q6dosCflc2wTkA/viewform?usp=sf_link)" till last date and time of submission of bid. However, documents submitted in hard copies shall only be verified for final evaluations.
- 1.7 In case, any information submitted, is found false / incorrect / fake during inspection / verification of documents by the AAI team or at any point of time, the request of approval for product will be rejected. Also, if any, other products already enlisted, will be de-listed form the list of AAI preferred approved make without assigning any reasons.
- 1.8 AAI reserves full rights to reject the EOI Application / restrict the numbers of OEMs / Manufacturers without giving any reasons thereof and subsequent to such rejection, the OEM / Manufacturer shall not have any right to make any claim for any loss/compensation.



## **2.0 MODE OF SUBMISSION OF EOI IN TWO SEALED ENVELOPES**

- 2.1 Those OEMs / Manufacturers, who are willing to enlist their Items / Products names as an preferred make Item / Product to be used for Electrical works in Airports Authority of India shall submit their application in the prescribed format as per EOI document
- 2.2 OEM / Manufacturer shall submit all PQ format as mentioned in the EOI document from page no. 27 to page no. 33.
- 2.3 Interested OEMs / Manufacturers should send the sealed Master envelope containing Envelope-1 & Envelope-2 as described below in clause 2.5 of this EOI document along with desired documents, in prescribed format addressed to **ASSTT. GEN. MANAGER (ENGG-ELECT.), CHO-MIS & STANDARDIZATION, AIRPORTS AUTHORITY OF INDIA, OPERATIONAL OFFICES, RANGPURI, NEW DELHI-110037** latest by 1700 hrs. on or before of **08.06.2022** in Department of Engineering.
- 2.4 AAI shall not be responsible for any postal delay in anyway.
- 2.5 EOI shall be submitted in sealed envelope super-scribing **"EOI - DO NOT OPEN"**, Name of Products / Items (For which applied) and Name of work for which the EOI is downloaded. This master envelope shall contain two separately sealed envelopes superscripted as below:
  - a) Envelope No.1:
  - b) Envelope No. 2:

### **Envelope -1 shall contain:-**

- i. Financial turnover certificate of last three years ending 31st March of the previous financial year as per eligibility criterion for various Groups as applicable. As a proof, copy of Abridged Balance Sheet along with Profit and Loss Account Statement of the OEMs / Manufacturers should be submitted along with the application. OEMs / Manufacturers showing continuous losses during the last three years in the balance sheet shall be summarily rejected. **(OEMs / Manufacturers have to submit UDIN generated documents duly certified by Chartered Accountant and having UDIN.)**
- ii. Corporate Incorporation Number (CIN)
- iii. GST registrations
- iv. PAN card
- v. Registrations certificate of Startup India / MSME as applicable.
- vi. Duly Signed Unconditional Acceptance of the AAI EOI Conditions. (Annexure-"II")
- vii. Declaration regarding Blacklisting / Debarring of OEMs / Manufacturers (Annexure-III )
- viii. Duly filled PQ Proforma (PQ-I).



**Envelope-2 shall contain:-**

- i. Covering Letter of the Agency.
- ii. All PQ format except PQ-I (PQ-I has to be submitted in Envelope -1).
- iii. OEM's / Manufacturer's certificate regarding production of the products / Item's to be enlisted.
- iv. Testing facility of the products / Items to be enlisted.
- v. **OEM's / Manufacturer's Experience record** : Completion certificate / supply order / Purchase order / Invoice copies for satisfactorily completion of minimum 05 Nos. best orders as the case may be of Product / Item during last seven years ending on last date (extended date) of submission of EOI in India. (The companies / Firm having experience criteria other than India, exchange rate on the last date of submission of bid shall be considered). OEMs / Manufacturers showing work experience certificate from non-government / non-PSU organizations should submit copy of tax deduction at sources (TDS) certificate(s) alongwith a certificate issued by registered Chartered Accountant, clearly specifying the name of work, total payment received against the work and TDS amount for the work. For submission of these documents, please refer para No. 6 xi) of the eligibility criterion of Notice Inviting EOI.
- vi. Approval letters of the products / Item's to be enlisted in AAI preferred make list.
- vii. Product certificate under BIS / International certification as applicable.
- viii. Quality Assurance, Safety Assurance, BEE & Environmental certificates
- ix. OEM's / Manufacturer's in-house design, manufacturing and R&D facility certificates
- x. OEM's / Manufacturer's Service Network Supports details for the item / product to be enlisted.
- xi. Technical Data Sheet of the item / product to be enlisted.



### **3.0 REJECTION OF EOI**

- 3.1 Airports Authority of India reserves the right to reject all the EOI or any of the EOI without assigning any reason.
- 3.2 AAI also reserves the right at its sole discretion not to enlist any item / product under this EOI. AAI shall not pay any costs or loss incurred by the agencies in the preparation and submission of any requisite EOI for any of the items described herein.
- 3.3 If the OEM / Manufacturer deliberately gives wrong information or suppress any information in his EOI, AAI reserves the right to reject such EOI at any stage or to delist the products/items, if enlisted, in addition to any other appropriate/legal action.
- 3.4 Canvassing in any form in connection with the Manufacturer/ OEM is strictly prohibited and the EOI submitted by Manufacturer/ OEM who resort to canvassing are liable for rejection.
- 3.5 Any deviation in the EOI submission, procedure will be considered as non-responsive EOI and liable to be rejected.
- 3.6 EOI in which any of the particulars and prescribed information are missing or are incomplete, in any respect and/or prescribed conditions are not fulfilled, shall be considered non-responsive and is liable to be rejected.
- 3.7 The OEM / Manufacturer is expected to examine the EOI document including all instructions, forms, terms etc. Failure to furnish all information required as per the EOI documents or submission of the EOI not substantially responsive to the EOI document in any respect, may result in the rejection of the EOI.
- 3.8 It is desired that, the OEM / Manufacturer shall submit their EOI documents directly to the address given in the EOI for submission and ensure the acknowledgement at their end. The Manufacturer/ OEM who wants to submit their EOI document by post are advised to send their EOI document by Registered post / Speed post. However, AAI shall not be responsible for any postal delay anyway.
- 3.9 Firms showing continuous losses during the last three years in the balance sheet shall be summarily rejected.
- 3.10 All the documents shall be serially numbered as per Proforma with spiral binding of each envelope. The application without proper numbering and without spiral winding shall be rejected.



#### 4.0 **FINAL EVALUATION CRITERIA**

- 4.1 **Financial Turnover Criteria** - Financial turnover certificate of last three years ending 31st March of the previous financial year as per eligibility criterion for various Groups as applicable. As a proof, copy of Abridged Balance Sheet along with Profit and Loss Account Statement of the OEMs / Manufacturers should be submitted along with the application. OEMs / Manufacturers showing continuous losses during the last three years in the balance sheet shall be summarily rejected. **(OEMs / Manufacturers have to submit UDIN generated documents duly certified by Chartered Accountant and having UDIN.)**- ref. PQ – II at page no. – 29.
- 4.2 **Establishment Inception Record** - The number of years from which the applicant firm showing existence in the industry. (Certificate of Incorporation needed for calculating experience record.) - ref. PQ – III at page no.-29.
- 4.3 **Product / Item Production Record** - The number of years for which the applicant firm has been undertaking production of Item / Product to be enlisted, as an indication of its stability. (Certificate/ Order / Undertaking needed for calculating experience record.) - ref. PQ – IV at page no.-30.
- 4.4 **Testing Facility** – Type of testing facility at the manufacturing unit available to establish the quality of the product / item. (Certificate needed for calculating marks.) - ref. PQ – V at page no. – 30.
- 4.5 **Experience Details**–Work experience for the Govt. & Private agencies to establish the existence of product / item in current market during last seven years ending on last date (upto and i/c extended date) of submission of EOI. (Minimum 05 nos. Certificate from client, needed for calculating marks). Please refer para at 6. xi) of eligibility criterion in Notice Inviting EOI - ref. PQ – VI at page no. – 31.
- 4.6 **Approval Status** –Approval with Govt. & PSU's organisation to establish the reliability & stability of product /item. (Certificate / Document from respective organisation is required for calculating marks.) - ref. PQ – VII at page no. – 31.
- 4.7 **Item / Product Test Certification Status**–Certification of the product complying the IS / International standard of the manufacturing. (Test certificate of product from approved Government / Private laboratories in conformity with relevant IS code/International Code) - ref. PQ – VIII at page no. - 32.
- 4.8 **Quality Assurance, Safety Assurance, BEE & Environmental Certificates:-** Certificates from the reputed agencies for performance, safety, environmental Management, Energy saving and other factors i.e. ISO, OSHAS, BEE etc. (Certificates from the respective agencies are required for evaluation) - ref. PQ – IX at page no. -32.
- 4.9 **In-house Design, Manufacturing and R&D Facility** – Certificates from the reputed agencies for in-house design, manufacturing and R&D facility in works (Certificates from the respective agencies are required for evaluation) - ref. PQ – X at page no. -33.



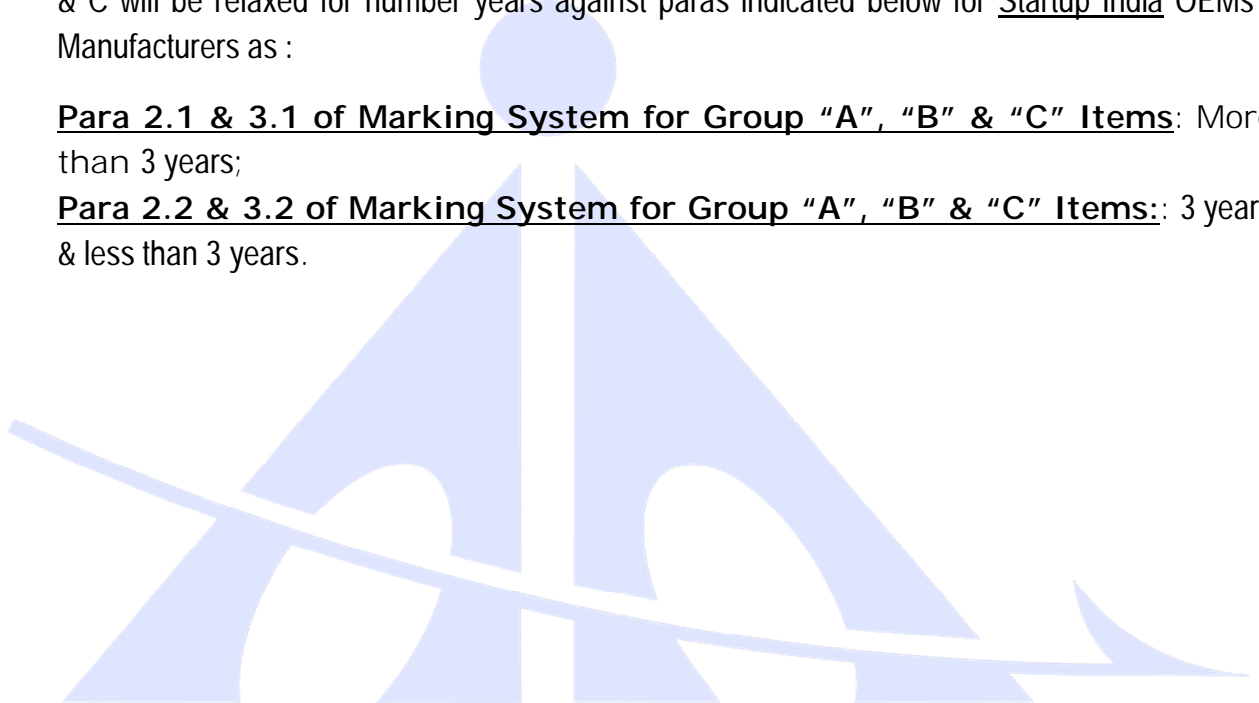
4.10 **OEM's / Manufacturer's Service Network Supports after sale of the item / product to be enlisted details** – Documents to establish OEM's / Manufacturer's Service Network Supports after sales for the items / product to be enlisted should be submitted. - ref. PQ – XI at page no. - 33.

4.11 **OEMs / Manufacturers registered under Startup India and MSME shall be allowed with following relaxation:**

- (i) Financial turnover will be relaxed by 50% in all the group of items for Startup India & MSME OEMs / Manufacturers.
- (ii) Inception of Establishment and production of Product / Item of marking sheet of item group A, B & C will be relaxed for number years against paras indicated below for Startup India OEMs / Manufacturers as :

**Para 2.1 & 3.1 of Marking System for Group "A", "B" & "C" Items:** More than 3 years;

**Para 2.2 & 3.2 of Marking System for Group "A", "B" & "C" Items:** 3 years & less than 3 years.





## **5.0 MODE OF ENLISTMENT OF ITEMS / PRODUCTS**

- 5.1 After closing date of submission of Expression of Interest (EOI), the EOI application of all OEMs / Manufacturers received will be scrutinized and those who qualify the requirements as per envelope 1 & 2 shall only be considered for final evaluation.
- 5.2 Eligibility criteria for selection of OEMs / Manufacturers is to score minimum 90% of marks as per evaluation sheet placed in EOI document.
- 5.3 AAI reserves the right to reduce these percentages in case minimum six nos. OEMs / Manufacturers do not score the percentage requirement as prescribed above. Such reduction shall be in steps of 1% per step till 06 applicants become successful / comes in / qualify till 80% marks. During each such step of reduction to get required number of applicants, if more than prescribed number of OEMs / Manufacturers get qualified at particular step, all such OEMs / Manufacturers shall be qualified for preferred make list. However, if no applicant firm get qualified till 80% marks, no further reduction will be allowed.
- 5.4 AAI reserves the right to consider inclusion of reputed make of items accepted in AAI, makes of Govt. / PSU and makes of top brand available in market.
- 5.5 The enlistment of items / products of OEM / Manufacturer shall be valid for a period of two years on trial basis and the same shall be extendable for further period of another one year, subject to satisfactory performance and feedback from the field stations / Airports.
- 5.6 AAI reserves the right to remove any item / product from the preferred make list of AAI and /OR add any item / product at any time without assigning any reason, whatsoever.
- 5.7 All existing list of approved makes will be superseded by the list finalized by the process under this EOI (E-2022).
- 5.8 AAI reserved the right to inspect the work place / factory / manufacturing unit for the satisfaction and product quality purpose. Manufacturers / OEM shall arrange inspection of the product as and when required by the AAI.





- 5.9 The submissions of the OEM / Manufacturer shall be evaluated only when the submittals are serially numbered, self-attested properly along with stamp and bunch in spiral binding and submitted duly filled in Proforma's along with related documents. In case of non-compliance, AAI reserves the right to mark or not to give mark to that particular submission. No any additional document is required to be submitted, which is not desirable.
- 5.10 Final evaluation of the EOI application will be processed after scrutinizing of required eligibility documents as mentioned in the Para-2.5 at page no. – 10-11 and the marking will be done on the basis of documents available in support of the criteria mentioned in the “Marking System” as per the case, mentioned on page no. - 34 to page no. – 39.
- 5.11 **If any of the supporting documents is submitted in any language other than English, a self-attested English version should be submitted with the respective document.**

**Asstt. Gen. Manager (Engg-Elect.),  
CHQ-MIS & Standardization,  
Airports Authority of India,  
Operational Offices, Rangpuri,  
New Delhi-110037**



## Annexure - "I"

### LIST OF ITEMS / PRODUCTS FOR PREFERRED / ENLISTMENT OF MAKES IN E-2022

S. No.	Items	Grouping
1	2	3
<b>A.</b>	<b>PANEL, SWITCHGEARS AND RELATED ITEMS:</b>	
A-1	LT PANELS (TTA)	A
A-2	LT PANELS / FEEDER PILLAR (PTTA) / BUS TRUNKING	B
A-3	AIR CIRCUIT BREAKERS	A
A-4	MOULDED CASE CIRCUIT BREAKERS (MCCB)	A
A-5	CHANGE OVER SWITCH/ FUSE DISCONNECTOR SWITCH/ SWITCH FUSE UNITS	B
A-6	METERS-ANALOGUE	C
A-7	METERS- MULTIFUNCTIONAL -DIGITAL	C
A-8	SELECTOR SWITCH, PUSH BUTTON SWITCH / EMERGENCY SWITCH	C
A-9	CT's / PT's	C
A-10	PROTECTIVE RELAYS (ALL TYPE)	C
A-11	CONTACTORS	C
A-12	TIMERS / TIME SWITCH-ANALOGUE	C
A-13	TIMERS / TIME SWITCH-DIGITAL	C
A-14	LED INDICATION LAMPS	C
<b>B.</b>	<b>SUBSTATION RELATED ITEMS.</b>	
B-1	TRANSFORMER UP TO 500 KVA (DRY/OIL)	A
B-2	TRANSFORMER MORE THAN 500 KVA (DRY/OIL)	A
B-3	H T PANEL	A
B-4	BUS DUCT-SANDWICH	A
B-5	H.T /L.T.TERMINATION & JOINTING KIT.	C
B-6	POWER CABLES ABOVE 1.1 KV	A
B-7	POWER CABLES UP TO AND INCLUDING 1.1 KV	A
B-8	CONTROL CABLES	C
B-9	TELEPHONE CABLE	C



S. No.	Items	Grouping
1	2	3
B-10	CO- AXIAL/ INSTRUMENTATION/ FIBRE OPTIC/ CAT-6 / CAT-6A CABLES	B
B-11	CABLE MANAGEMENT SYSTEM (CABLE TRAY - PRE FABRICATED / PERFORATED / LADDER TYPE / WIRE MESH TYPE, ETC.)	C
B-12	UNDER FLOOR RACEWAYS & ITS ACCESSORIES	C
B-13	CAPACITORS	C
B-14	APFC PANEL	C
B-15	ACTIVE & PASSIVE (HYBRID) PANEL	C
B-16	LIGHTENING PROTECTION SYSTEM (LPS) COMPLYING UPDATED IEC / NBC	C
B-17	EARTHING SYSTEM (DIGITAL/ CHEMICAL/ PORTABLE EARTHING)	C
B-18	SURGE PROTECTION DEVICES	C
B-19	SCADA (HARDWARE & SOFTWARE, EXCEPT COMPUTER & ACCESSORIES)	A
B-20	SF6 CIRCUIT BREAKER	A
B-21	VACUUM CIRCUIT BREAKER	A
B-22	SERVO / AUTOMATIC VOLTAGE STABILIZER	B
B-23	AUTO TRANSFER SWITCH (ATS)	B
B-24	COMPACT SUB STATION	B
B-25	EMERGENCY LIGHT - LED (PORTABLE).	C
B-26	CABLES GLANDS	C
B-27	LUGS & THIMBLES	C
B-28	SYNTHETIC / PVC INSULATING MATS	C
B-29	INSULATION TAPE (HT / LT)	C
<b>C</b>	<b>DG SETS &amp; RELATED ITEMS</b>	
C-1	DIESEL ENGINE ABOVE 250 KVA .	A
C-2	DIESEL ENGINE UPTO AND INCLUDING 250 KVA	A
C-3	ALTERNATOR	A
C-4	BATTERIES	C



S. No.	Items	Grouping
1	2	3
C-5	BATTERY CHARGER	C
C-6	UPS - ABOVE 10 KVA	C
C-7	UPS - UPTO 10 KVA	C
<b>D</b>	<b>INTERNAL WIRING RELATED ITEMS</b>	
D-1	MCB / ISOLATOR / MCBDB / RCCB / RCBO / ELCB	A
D-2	MS CONDUIT	C
D-3	PVC CONDUIT	C
D-4	INDUSTRIAL SOCKET IN SHEET STEEL ENCLOSURE WITH MCB	A
D-5	INSULATED COPPER WIRE	B
D-6	SWITCHES / SOCKETS / TELEPHONE / TV / DATA SOCKET / BOXES ( <u>MODULAR TYPE</u> )	A
D-7	SWITCHES / SOCKETS / TELEPHONE/ TV / DATA SOCKET / BOXES ( <u>PIANO TYPE</u> )	C
<b>E</b>	<b>FIRE ALARM EQUIPMENTS</b>	
E-1	FIRE / SMOKE DETECTOR	C
E-2	MULTI CRITERIA DETECTOR	C
E-3	FIRE ALARM PANEL / REPEATER PANEL	A
E-4	HOOTER / MANUAL CALL POINT / RESPONSE INDICATOR	A
E-5	PA SYSTEM FOR FIRE ALARM SYSTEM	A
E-6	FIRE SURVIVAL CABLE	C
E-7	FIRE SIGNAGES	C
E-8	ASPIRATION SYSTEM	C
E-9	FAULT ISOLATOR	C
<b>F</b>	<b>LED LIGHT FIXTURE AND FANS</b>	
F-1	LIGHT FIXTURE WITH LED - INDOOR	A
F-2	LIGHT FIXTURE WITH LED - OUTDOOR	A
F-3	LIGHT FIXTURE WITH LED - FACADE	A
F-4	LINEAR LED	A
F-5	LIGHT FIXTURE (NON - LED)	A
F-6	AVIATION WARNING /OBSTRUCTION LIGHT	C



S. No.	Items	Grouping
1	2	3
F-7	CEILING/ WALL / EXHAUST / PEDESTAL FAN (CONVENTIONAL)	B
F-8	CEILING/ WALL / EXHAUST / PEDESTAL FAN (BLDC)	C
<b>G</b>	<b>AIRCONDITIONING AND FIRE FIGHTING ACCESSORIES</b>	
G-1	G I / M S PIPE	B
G-2	<u>VALVE</u> - BUTTERFLY/ SLUICE / CHECK / NRV / FOOT/ GATE / GLOBE / MANUAL	C
G-3	<u>VALVE</u> - BALANCING / MODULATING / PICB / DELTA T / CONTROL / MIXING / MOTORISED	C
G-4	SUCTION / POT / Y- STRAINER	C
G-5	FLEXIBLE CONNECTION FOR SPRINKLER / SPRINKLER	C
G-6	FIRE HYDRANT LANDING VALVES/ FIRE BRIGADE CONNECTION.	C
G-7	INSTALLATION VALVE (ISI MARKED)	C
G-8	FIRE HOSE PIPES/ FIRST AID HOSE REEL	C
G-9	BRANCH PIPE / NOZZLE / COUPLINGS	C
G-10	FIRE EXTINGUISHERS	C
G-11	HEAT DETECTION TUBE GAS SUPPRESSION SYSTEM	C
G-12	TOTAL FLOODING GAS SUPPRESSION SYSTEM	C
G-13	KITCHENHOOD GAS SUPPRESSION SYSTEM	C
G-14	FLOW SWITCH	C
G-15	FIREMAN AXE	C
G-16	DIESEL ENGINE DRIVEN PUMP FOR FIRE FIGHTING	A
G-17	PUMPS -VERTICAL/ HORIZONTAL / SUBMERSIBLE	B
G-18	MOTORS	B
G-19	MOTOR STARTER	C



S. No.	Items	Grouping
1	2	3
G-20	SINGLE PHASE PREVENTER / OVER LOAD PROTECTION	C
G-21	PRESSURE SWITCH	C
G-22	G I SHEETS.	A
G-23	GRILLS /DIFFUSERS.	C
G-24	INSULATION MATERIAL - ROCK WOOL/ GLASS WOOL / NITRILE RUBBER	A
G-25	INSULATION MATERIAL - XLPE/EPDM	A
G-26	PRE-FABRICATED GI DUCT	C
G-27	FIRE DAMPERS	C
G-28	AIR CURTAINS.	C
G-29	MODULATING MOTOR	C
G-30	REFRIGERANT VALVE & FITTINGS	C
G-31	FILTERS (MERV)	C
G-32	FILTERS (ESP)	C
G-33	THERMOSTAT	C
G-34	THERMOSTATS / HUMIDISTATS	C
G-35	THERMOMETERS	C
G-36	PRESSURE GAUGE	C
G-37	BUILDING MANAGEMENT SYSTEM (BMS) (HARDWARE & SOFTWARE, EXCEPT COMPUTER & ACCESSORIES)	A
G-38	VFD DRIVE	A
G-39	FIRE DAMPER MOTORS	C
<b>H</b>	<b>AC PLANTS, AC UNITS &amp; EQUIPMENTS</b>	
H-1	AIR-CONDITIONER UNITS - SPLIT / WINDOW / CASSETTE/ TOWER	A
H-2	PRECISION AIR CONDITIONING (PAC)	A
H-3	PACKAGED AIRCONDITIONER	A
H-4	CHILLERS FOR HVAC	A
H-5	AIR HANDLING UNITS (AHU)	A
H-6	FAN COIL UNIT (FCU)	A
H-7	VRV/ VRF HVAC UNIT	A



S. No.	Items	Grouping
1	2	3
H-8	COOLING TOWER UP TO 200 TR.	B
H-9	COOLING TOWER ABOVE 200 TR.	B
H-10	EXPANSION TANK	C
H-11	AIR & DIRT SEPARATOR	C
H-12	TEST POINT	C
H-13	FAN - AXIAL FLOW / INLINE / VENTILATION / PROPELLER / PLUG	C
H-14	R O SYSTEM /WATER SOFTENING PLANT	C
H-15	WATER COOLER	B
H-16	WATER DISPENSER	C
H-17	DRINKING WATER FOUNTAIN	C
<b>I</b>	<b>PA SYSTEM &amp; RELATED ITEMS</b>	
I-1	AMPLIFIERS	A
I-2	ANNOUNCEMENT MICROPHONES /CAR CALL CONSOLES	A
I-3	CONTROLLERS	A
I-4	SPEAKER	A
I-5	DIGITAL CALL STATION / WORK STATION	C
I-6	EQUIPMENT RACK	C
I-7	DVD PLAYER	C
I-8	CABLE FOR MICROPHONE / SPEAKER	C
I-9	DIGITAL LINE ARRAY SPEAKER	C
I-10	CCTV CAMERA	A
I-11	DVR	A
I-12	MONITOR-LCD / LED / PLASMA	A
I-13	COMPUTER ACCESSORIES	A
<b>J</b>	<b>SOLAR PLANT &amp; ACCESSORIES</b>	
J-1	SOLAR INVERTER/ POWER CONDITIONING UNIT	B
J-2	SOLAR MODULES	B
J-3	DC CABLES	B
<b>K</b>	<b>MISCELLANEOUS &amp; OTHER MECHANICAL ITEMS</b>	
K-1	HAND DRIER	C
K-2	DOUBLE WALL CORRUGATED HDPE PIPE	B





S. No.	Items	Grouping
1	2	3
K-3	PLAIN HDPE PIPE	B
K-4	HDPE TANK	B
K-5	AUTOMATIC SLIDING DOOR	B
K-6	ELEVATOR	A
K-7	ESCALATOR	A
K-8	BOLLARD	B
K-9	BOOM BARRIER	B
K-10	TROLLEY GATE	B
K-11	TYRE KILLER	B
K-12	EXTERNAL LIGHTING POLES	C
K-13	DECORATIVE POLE	C
K-14	HIGH MAST	C
K-15	ALUMINIUM LADDERS / HYDRAULIC LADDERS	C
K-16	DASH FASTENERS	C
K-17	WEIGHING SCALES	C
K-18	BEARINGS	C
K-19	BELT FOR BHS	C
K-20	GEAR BOX	C
K-21	GEARED MOTOR	C
K-22	FRICTION DRIVE MOTOR	C
<b>L</b>	<b>GROUND LIGHTING ITEMS</b>	
L-1	PAPI	B
L-2	LAMP (T-14, T-10, SPHERICAL)	C
L-3	LAMP (HALOGEN)	C
L-4	ISOLATING TRANSFORMER	C
L-5	CONSTANT CURRENT REGULATOR (CCR)	C
L-6	5 KV GRADE AFL CABLE	C
L-7	1.1 KV GRADE SECONDARY LEAD FOR AFL CABLE	C
L-8	PLUGS / RECEPTACLE / CONNECTOR	C

ASSTT. GEN. MANAGER (ENGG-ELECT.),  
CHQ-MIS & STANDARDIZATION,  
AIRPORTS AUTHORITY OF INDIA,  
OPERATIONAL OFFICES, RANGPURI,  
NEW DELHI-110037



**UN - CONDITIONAL ACCEPTANCE LETTER**

**(TO BE SUBMITTED ALONGWITH PQ-I IN ENVELOPE NO. - 1)**

To,

**ASSTT. GEN. MANAGER (ENGG-ELECT.),  
CHQ-MIS & STANDARDIZATION,  
AIRPORTS AUTHORITY OF INDIA,  
OPERATIONAL OFFICES, RANGPURI,  
NEW DELHI-110037.**

Sir,

**ACCEPTANCE OF AAI's EOI CONDITIONS**

1. The EOI documents for **"EXPRESSION OF INTEREST (EOI) FOR PREFERRED MAKES FOR THE ITEMS / PRODUCTS TO BE USED IN THE ELECTRICAL WORKS IN AIRPORTS AUTHORITY OF INDIA (E-2022)"** has been downloaded and I / We hereby certify that I / we have read the entire terms and conditions of the EOI documents. I / we shall abide by the conditions / clauses contained therein.
2. I/we here by unconditionally accept(s) the EOI conditions of AAI's EOI documents in its entirety for the above work.
3. The contents of the expression of interest documents have been noted and it is clarified that all the conditions of this EOI is accepted in its entirety, In case, this provisions of the EOI, if found violated after opening "Envelope-2", I / We agree that our EOI shall stand rejected and AAI shall without prejudice to any other right or remedy be at liberty to take legal action deemed fit against my company/firm.
4. That, I / We declare that I / We have not paid and will not pay any bribe to any officer of AAI for enlistment of product / item at any stage and further if any officer of AAI asks bribe / gratification, I will immediately report it to the Appropriate Authority in AAI.



5. That, I, ( \_\_\_\_\_ ), in capacity of ( \_\_\_\_\_ ) of the company, hereby declare that, The Information / documents, submitted / enclosed with this EOI are true and correct. In case any document at any stage is found fake / incorrect, AAI can take legal action against my company besides cancellation of Enlistment of our Items / Products.

**(Authorized Signatory of the  
Company /Firm with rubber stamp)**

Station:-  
Date:-





**ANNEXURE- "III"**

**DECLARATION REGARDING BLACKLISTING / DEBARRING OF OEMs /  
MANUFACTURERS**

**(To be executed on Rs 100/- Non Judicial Stamp Paper duly Notarized)**

**SUB. : EXPRESSION OF INTEREST (EOI) FOR PREFERRED MAKES FOR THE  
ITEMS / PRODUCTS TO BE USED IN THE ELECTRICAL WORKS IN AIRPORTS  
AUTHORITY OF INDIA (E-2022)**

I, (\_\_\_\_\_), age \_\_\_\_\_ years S/o \_\_\_\_\_  
proprietor / Managing Partner/ Managing Director of M/s \_\_\_\_\_ having  
address \_\_\_\_\_ do hereby solemnly affirm and state as follows;

1. That, I / We hereby declare that our company or any product has never been Debarred / blacklisted by AAI or Central / State Govt. Depts. / PSUs / World Bank / ADB, etc. and the debarment is not in force as on last date of submission of proposal. The Information / documents, submitted / enclosed with this EOI are true and correct. In case any document at any stage is found fake/incorrect, AAI can take legal action against my company besides cancellation of Enlistment of our Items / Products.
2. I / we are not facing any action of any act with AAI.
3. I / we are do not have any dues to be paid to AAI (disputed or undisputed).
4. I / we do not have established business with AAI in any other company name which has any outstanding dues of AAI.

**(Authorized Signatory of the  
Company /Firm with rubber stamp)**

Station:-  
Date:-



## **PRE QUALIFICATION FORMATS**

### **APPLICATION / EXPRESSION OF INTEREST**

**(To be filled by OEM / Manufacturer)**

#### **PQ Proforma-I (PQ-I)**

**(To be submitted in Envelope -1)**

To,

**ASSTT. GEN. MANAGER (ENGG-ELECT.),  
CHQ-MIS & STANDARDIZATION,  
AIRPORTS AUTHORITY OF INDIA,  
OPERATIONAL OFFICES, RANGPURI,  
NEW DELHI-110037.**

Sir,

I hereby submit the details for approval of makes of our Items/products as per the following: -

#### **PART-A**

<b>S.No.</b>	<b>Particulars</b>	<b>Details</b>
1	Name of Manufacturer/OEM	ABC INDIA PVT LTD.
2	Concerned Persons & Contact details	(i) ABCXXX, GM (90XXX444XX) (rst@gmail.com) (ii) IJXXXX, AGM (89XXX123XX) (uvw@gmail.com) (iii) ABCXXX, Mgr (76XXX456XX) (PQR@gmail.com)
3	Address of OEM / Manufacturer	XXX, RAM NAGAR, DELHI -110096
a	Telephone & Mobile no.	011- 25656XXXX / (98XXX298XX)
b	Fax no.	011-2565XXXX
c	E-mail address	abc@gmail.com
d	Web site address	www.abc.com
4	Date of Registration	19.12.1973
5	Registration No.	U11111DL1973PTC111111
6	Whether registered under company act/ factory act, etc.	YES (FACTORY ACT)
7	GST Registration	01AACCT1111K1Z1
8	PAN No.	AAAFE1111E
9	Registration certificates of Startup India / MSME (as applicable).	
10	Average Financial Turn Over (For last 3 years), attach certified copies from CA	Rs. 555.97
a	FY 2019-20(Rs. IN CRORES ONLY)	Rs. 520.45
b	FY 2020-21(Rs. IN CRORES ONLY)	Rs. 550.24
c	FY 2021-22(Rs. IN CRORES ONLY)	Rs. 597.23



11	Factory Address	XXX, SIDCUL HARIDWAR, UTTARAKHAND-249408
a	Telephone / Mobile no.	0133-2565XXXX
b	Fax no.	0133-2565XXXX
c	E-mail address	abc@gmail.com
12	Head Office Address	XXX, SUSHANT LOK, GURUGRAM, HARYANA-122001
a	Telephone / Mobile no.	0124-2565XXXX
b	Fax no.	0124-2565XXXX
c	E-mail address	abc@gmail.com
13	Branch Offices	XXX, G, GURUGRAM, HARYANA- 122001
a	Telephone / Mobile no.	0124-2565XXXX
b	Fax no.	0124-2565XXXX
c	E-mail address	abc@gmail.com
14	Service Centers	
a	Telephone / Mobile no.	
b	Fax no.	
c	E-mail address	
15	Whether Govt./PSU/Private Ltd./Joint Venture/ Others	PRIVATE LIMITED
16	Product Name	INSULATED COPPER WIRE
17	Product Specifications	AS PER IS:694
18	Catalogue of the product for current year enclosed.	ATTACHED
19	Item / Product manufacturing since	1978
20	Any other relevant information.	

#### **PART-B**

S. No.	Item / Product to Be Enlisted	Reference Code as per Annexure -1	Brand Name
1	BATTERIES	C-4	ABC
2	INSULATED COPPER WIRE	D-5	XYZ
3			

**Note:** -AAI reserves full rights to remove or include any of the item / Products as listed in Annexure-I at any time without assigning any reason, whatsoever.

**SIGNATURE WITH STAMP**  
**Authorized signatory of the Agency/Manufacturer/OEM**

**Place:**

**Date:**



### **PROFORMA FOR AVERAGE FINANCIAL TURNOVER (PQ-II)**

Financial Year	Total Annual Gross Turnover for previous 03 years (Rs. in Crores only)	Average Annual Financial Turnover for previous 03 years (Rs. in Crores only)	Ref. Page No. of submission on which Auditor / Chartered Accountant's Certificate submitted
2019-20	110.25 Cr	148.84 Cr	15
2020-21	152.05 Cr		20
2021-22	184.23 Cr.		25

**Note:-** Only Balance Sheet and Profit & Loss account is required along with the chartered Accountant Certificate (Annual report is not required). **(OEMs / Manufacturers have to submit UDIN generated documents duly certified by Chartered Accountant and having UDIN.)**

Signature of the OEM / Manufacturer: .....

Name & Designation of Authorized signature: .....

Place, Date and seal/stamp of the OEM / Manufacturer: .....

### **PROFORMA FOR INCEPTION OF ESTABLISHMENT (PQ-III)**

S. No.	Year of Establishment	Address of Establishment	Date of Registration & Registration No.	Products / Items for which Establishment is Registered	Ref. Page No. of submission on which Certificate submitted
1	1973	XXX, SIDCUL HARIDWAR, UTTARAKHAN D-249408	21/10/1974U 31903HR200 6PTC036256	WIRE, CABLE, etc.	15
2					

Signature of the OEM / Manufacturer: .....

Name & Designation of Authorized signature: .....

Place, Date and seal/stamp of the OEM / Manufacturer: .....





### **PROFORMA OF PRODUCTION OF PRODUCT / ITEM (PQ-IV)**

S. No.	Name of Product / Item and Reference Code as per Annexure - 1	Date of starting of production of the product / item to be enlisted	Period of Production of the product / item to be enlisted.	Standard of Manufacturing (IS code/ International code)	Lab / Test house / Agency certified the product complying standards/ code.	Ref. Page No. of submission on which Certificate submitted
1.	BATTERIES C-4	21/10/2006	10+ years	IS:694	CPRI/BIS	20
2.	INSULATED COPPER WIRE D-5	25/11/2009	5+ years		BIS	25

Signature of the OEM / Manufacturer: .....

Name & Designation of Authorized signature: .....

Place, Date and seal / stamp of the OEM / Manufacturer: .....

### **PROFORMA FOR TEST FACILITY (PQ-V)**

S. No.	Description of testing facility (NABL Accredited Lab / Third Party Certification / Factory QC Lab)	Accreditation from	Ref. Page No. of submission on which Certificate submitted
1	IN HOUSE NABL ACCREDITED LAB	NABL	26
2	THIRD PARTY CERTIFICATION	BIS / CPRI	28

Signature of the OEM / Manufacturer: .....

Name & Designation of Authorized signature: .....

Place, Date and seal/stamp of the OEM / Manufacturer: .....



### **PROFORMA OF EXPERIENCE DETAILS (PQ-VI)**

S. No.	Name of the Work / Project	Name of the Client	Date of completion of work	Principal Department for which work has been completed	Amount of work as per order / Current costing level as per para 5 ix) of Notice Inviting EOI	Ref. Page No. of submission on which Client Certificate / Order / PO / Invoice submitted
1	CONSTRUCTION OF PUBLIC LIBRARY	ABS CONSTRUCTION COMPANY	20.08.2018	CPWD	130.25 Cr / 162.16 Cr	29
2	CONSTRUCTION OF NEW SOCIETY	NKR BUILDERS	14.03.2020	NBCC	79.25 Cr. / 90.34 Cr.	30

Signature of the OEM / Manufacturer: .....

Name & Designation of Authorized signature: .....

Place, Date and seal/stamp of the OEM / Manufacturer: .....

### **PROFORMA OF APPROVAL STATUS (PQ-VII)**

S. No.	Name of the Department / PSU in which product is already approved	Validity	Ref. no. of the Approval letter.	Date of approval	Ref. Page No. of submission on which letter is submitted
1	CPWD	2025	CPWD/APP/ELE/WIRE/ 2018	10.11.2020	35
2	NTPC	2024	NTPC/ELE/WIRE/2009	27.02.2019	39

Signature of the OEM / Manufacturer: .....

Name & Designation of Authorized signature: .....

Place, Date and seal/stamp of the OEM / Manufacturer: .....



**PROFORMA FOR TEST CERTIFICATION OF PRODUCT (PQ-VIII)**

S. No	Name of the Test Certificate Issuing Agency	Validity	Ref. Page No. of submission
1	BIS	10.11.2025	40
2	UL	27.02.2024	42

Signature of the OEM / Manufacturer: .....

Name & Designation of Authorized signature: .....

Place, Date and seal/stamp of the OEM / Manufacturer: .....

**PROFORMA FOR QUALITY ASSURANCE, SAFETY ASSURANCE, BEE & ENVIRONMENTAL CERTIFICATES (PQ-IX)**

S No.	Description of Certificate (ISO etc.)	Type of Certificate (Quality/ Safety/ BEE/ Environment)	Issuing Authority	Date of Issue	Validity	Ref. Page No. of submission on Certificate submitted
1	ISO: 9001: 2008	For Quality	TUV	10.11.18	2013	46
2	ISO: 14001: 2007	For Safety	INTERTRK	27.02.19	2024	47
3	OHSAS 18001: 2007	For Environment	XXX	12.05.20	2025	48
4	BEE	For Energy Efficiency	BEE	26.03.21	2026	49

Signature of the OEM / Manufacturer: .....

Name & Designation of Authorized signature: .....

Place, Date and seal/stamp of the OEM / Manufacturer: .....



**PROFORMA FOR IN-HOUSE DESIGN, MANUFACTURING AND R&D FACILITY (PQ-X)**

S. No.	Type of Design, Manufacturing and R&D Facility	Registration details of Design & Manufacturing / R&D Facility	Ref. Page No. of submission
1	IN-HOUSE DESIGN, MANUFACTURING AND R&D FACILITY		51
2	IN-HOUSE R&D FACILITY		52

Signature of the OEM / Manufacturer: .....

Name & Designation of Authorized signature: .....

Place, Date and seal/stamp of the OEM / Manufacturer: .....

**PROFORMA FOR OEM'S / MANUFACTURER'S SERVICE NETWORK SUPPORTS  
AFTER SALE OF THE ITEM / PRODUCT (PQ-XI)**

S. No.	OEM's / Manufacturer's Service Network Supports details	Supporting Documents to establish Service Network Supports	Ref. Page No. of submission
1	ON PAN INDIA WITH 24 / 7 ONLINE CUSTOMER CARE SUPPORT		61

Signature of the OEM / Manufacturer: .....

Name & Designation of Authorized signature: .....

Place, Date and seal/stamp of the OEM / Manufacturer: .....



### **MARKING SYSTEM FOR GROUP - "A" ITEMS – ELECTRICAL**

<b>S. No.</b>	<b>DESCRIPTION</b>	<b>MAX. MARKS</b>
<b>1.0</b>	<b>AVERAGE FINANCIAL TURN OVER - 10 MARKS</b>	
1.1	MORE THAN 200 CRORES	10
1.2	100 CRORES UP TO 200 CRORES	8
<b>2.0</b>	<b>INCEPTION OF ESTABLISHMENT - 10 MARKS</b>	
2.1	MORE THAN 10 YEARS	10
2.2	10 YEARS AND LESS THAN 10 YEARS	8
<b>3.0</b>	<b>PRODUCTION OF PRODUCT/ITEM - 10 MARKS</b>	
3.1	MORE THAN 10 YEARS	10
3.2	10 YEARS AND LESS THAN 10 YEARS	8
<b>4.0</b>	<b>TESTING FACILITY - 10 MARKS</b>	
4.1	OWN IS/IEC/EN /NABL- CERIFIED /ACCREDITED LAB	10
4.2	OWN QC IS/IEC/EN /NABL LAB -WITHOUT CERIFIED / ACCREDITED	8
<b>5.0</b>	<b>EXPERIENCE DETAILS - 10 MARKS</b>	
5.1	WORK WITH CPWD /RAILWAY / DMRC / PSU'S AIRPORT TERMINAL BUILDINGS / COMMERCIAL COMPLEXES / SHOPPING MALLS / 5 STARS HOTELS / SUPER SPECIALITY HOSPITALS	10
5.2	WORK WITH PWD / MES / GOVT. DEPTT. OTHER THAN ABOVE	8
<b>6.0</b>	<b>APPROVAL STATUS - 10 MARKS</b>	
6.1	CPWD / RAILWAY /DMRC / PSU's	10
6.2	PWD / MES	8
6.3	GOVT. DEPTT. OTHER THAN ABOVE	6
<b>7.0</b>	<b>ITEM/ PRODUCT TEST CERTIFICATION STATUS - 10 MARKS</b>	
7.1	BIS / UL /EN / INTERNATIONAL LAB	10
7.2	NABL ACCREDITED LAB	8
7.3	OTHER GOVT. AGENCY / LAB	6
7.4	NON NABL ACCREDITED CERTIFIED LAB	4
<b>8.0</b>	<b>QUALITY ASSURANCE, SAFETY ASSURANCE , BEE &amp; ENVIRONMENTAL CERTIFICATES - 10 MARKS</b>	
8.1	ANY THREE CERTIFICATES FOR QUALITY / SAFETY / BEE / ENVOIRMENT	10
8.2	ANY TWO CERTIFICATES FOR QUALITY / SAFETY / BEE / ENVOIRMENT	8
8.3	ANY ONE CERTIFICATES FOR QUALITY / SAFETY / BEE / ENVOIRMENT	6
<b>9.0</b>	<b>IN-HOUSE DESIGN, MANUFACTURING AND R&amp;D FACILITY - 10 MARKS</b>	
9.1	IN-HOUSE DESIGN , R&D FACILITY AND MANUFACTURING IN INDIA	10
9.2	IN-HOUSE DESIGN , R&D FACILITY BUT MANUFACTURING ABRORD	8
9.3	IN-HOUSE DESIGN & MANUFACTURING BUT WITHOUT R&D FACILITY	6



S. No.	DESCRIPTION	MAX. MARKS
10.0	<b>SERVICE NETWORK SUPPORTS AFTER SALE OF THE ITEM / PRODUCT - 10 MARKS</b>	
10.1	ON PAN INDIA WITH 24 / 7 ONLINE CUSTOMER CARE SUPPORT	10
10.2	REGION WISE OFFICES WITH CUSTOMER CARE SUPPORT	8
10.3	ON SELECTED CITY BASIS OFFICES	6
	<b>TOTAL</b>	<b>100</b>

**NOTE :** RELAXATION SHALL BE APPLICABLE AS PER PARA NO. 4.11 OF FINAL EVALUATION CRITERIA FOR TURNOVER, INCEPTION OF ESTABLISHMENT AND PRODUCTION OF ITEM / PRODUCT TO MSME / STARTUP INDIA OEMs / MANUFACTURERS.





## **MARKING SYSTEM FOR GROUP - "B" ITEMS – ELECTRICAL**

<b>S. No.</b>	<b>DESCRIPTION</b>	<b>MAX. MARKS</b>
<b>1.0</b>	<b>AVERAGE FINANCIAL TURN OVER - 10 MARKS</b>	
1.1	MORE THAN 100 CRORES	10
1.2	50 CRORES UP TO 100 CRORES	8
<b>2.0</b>	<b>INCEPTION OF ESTABLISHMENT - 10 MARKS</b>	
2.1	MORE THAN 10 YEARS	10
2.2	10 YEARS AND LESS THAN 10 YEARS	8
<b>3.0</b>	<b>PRODUCTION OF PRODUCT/ITEM - 10 MARKS</b>	
3.1	MORE THAN 10 YEARS	10
3.2	10 YEARS AND LESS THAN 10 YEARS	8
<b>4.0</b>	<b>TESTING FACILITY - 10 MARKS</b>	
4.1	OWN IS/IEC/EN /NABL- CERIFIED /ACCREDITED LAB	10
4.2	OWN QC IS/IEC/EN /NABL LAB -WITHOUT CERIFIED / ACCREDITED	8
<b>5.0</b>	<b>EXPERIENCE DETAILS - 10 MARKS</b>	
5.1	WORK WITH CPWD /RAILWAY / DMRC / PSU'S AIRPORT TERMINAL BUILDINGS / COMMERCIAL COMPLEXES / SHOPPING MALLS / 5 STARS HOTELS / SUPER SPECIALITY HOSPITALS	10
5.2	WORK WITH PWD / MES / GOVT. DEPTT. OTHER THAN ABOVE	8
<b>6.0</b>	<b>APPROVAL STATUS - 10 MARKS</b>	
6.1	CPWD / RAILWAY /DMRC / PSU's	10
6.2	PWD / MES	8
6.3	GOVT. DEPTT. OTHER THAN ABOVE	6
<b>7.0</b>	<b>ITEM/ PRODUCT TEST CERTIFICATION STATUS - 10 MARKS</b>	
7.1	BIS / UL /EN / INTERNATIONAL LAB	10
7.2	NABL ACCREDITED LAB	8
7.3	OTHER GOVT. AGENCY / LAB	6
7.4	NON NABL ACCREDITED CERTIFIED LAB	4
<b>8.0</b>	<b>QUALITY ASSURANCE, SAFETY ASSURANCE , BEE &amp; ENVIRONMENTAL CERTIFICATES - 10 MARKS</b>	
8.1	ANY THREE CERTIFICATES FOR QUALITY / SAFETY / BEE / ENVOIRMENT	10
8.2	ANY TWO CERTIFICATES FOR QUALITY / SAFETY / BEE / ENVOIRMENT	8
8.3	ANY ONE CERTIFICATES FOR QUALITY / SAFETY / BEE / ENVOIRMENT	6
<b>9.0</b>	<b>IN-HOUSE DESIGN, MANUFACTURING AND R&amp;D FACILITY - 10 MARKS</b>	
9.1	IN-HOUSE DESIGN , R&D FACILITY AND MANUFACTURING IN INDIA	10
9.2	IN-HOUSE DESIGN , R&D FACILITY BUT MANUFACTURING ABRORD	8
9.3	IN-HOUSE DESIGN & MANUFACTURING BUT WITHOUT R&D FACILITY	6





S. No.	DESCRIPTION	MAX. MARKS
10.0	<b>SERVICE NETWORK SUPPORTS AFTER SALE OF THE ITEM / PRODUCT - 10 MARKS</b>	
10.1	ON PAN INDIA WITH 24 / 7 ONLINE CUSTOMER CARE SUPPORT	10
10.2	REGION WISE OFFICES WITH CUSTOMER CARE SUPPORT	8
10.3	ON SELECTED CITY BASIS OFFICES	6
	<b>TOTAL</b>	<b>100</b>

**NOTE :** RELAXATION SHALL BE APPLICABLE AS PER PARA NO. 4.11 OF FINAL EVALUATION CRITERIA FOR TURNOVER, INCEPTION OF ESTABLISHMENT AND PRODUCTION OF ITEM / PRODUCT TO MSME / STARTUP INDIA OEMs / MANUFACTURERS.





## **MARKING SYSTEM FOR GROUP - "C" ITEMS – ELECTRICAL**

<b>S. No.</b>	<b>DESCRIPTION</b>	<b>MAX. MARKS</b>
<b>1.0</b>	<b>AVERAGE FINANCIAL TURN OVER - 10 MARKS</b>	
1.1	MORE THAN 50 CRORES	10
1.2	10 CRORES UP TO 50 CRORES	8
<b>2.0</b>	<b>INCEPTION OF ESTABLISHMENT - 10 MARKS</b>	
2.1	MORE THAN 10 YEARS	10
2.2	10 YEARS AND LESS THAN 10 YEARS	8
<b>3.0</b>	<b>PRODUCTION OF PRODUCT/ITEM - 10 MARKS</b>	
3.1	MORE THAN 10 YEARS	10
3.2	10 YEARS AND LESS THAN 10 YEARS	8
<b>4.0</b>	<b>TESTING FACILITY - 10 MARKS</b>	
4.1	OWN IS/IEC/EN /NABL- CERIFIED /ACCREDITED LAB	10
4.2	OWN QC IS/IEC/EN /NABL LAB –WITHOUT CERIFIED / ACCREDITED	8
<b>5.0</b>	<b>EXPERIENCE DETAILS - 10 MARKS</b>	
5.1	WORK WITH CPWD /RAILWAY / DMRC / PSU'S AIRPORT TERMINAL BUILDINGS / COMMERCIAL COMPLEXES / SHOPPING MALLS / 5 STARS HOTELS / SUPER SPECIALITY HOSPITALS	10
5.2	WORK WITH PWD / MES / GOVT. DEPTT. OTHER THAN ABOVE	8
<b>6.0</b>	<b>APPROVAL STATUS - 10 MARKS</b>	
6.1	CPWD / RAILWAY /DMRC / PSU's	10
6.2	PWD / MES	8
6.3	GOVT. DEPTT. OTHER THAN ABOVE	6
<b>7.0</b>	<b>ITEM/ PRODUCT TEST CERTIFICATION STATUS - 10 MARKS</b>	
7.1	BIS / UL /EN / INTERNATIONAL LAB	10
7.2	NABL ACCREDITED LAB	8
7.3	OTHER GOVT. AGENCY / LAB	6
7.4	NON NABL ACCREDITED CERTIFIED LAB	4
<b>8.0</b>	<b>QUALITY ASSURANCE, SAFETY ASSURANCE , BEE &amp; ENVIRONMENTAL CERTIFICATES - 10 MARKS</b>	
8.1	ANY THREE CERTIFICATES FOR QUALITY / SAFETY / BEE / ENVOIRMENT	10
8.2	ANY TWO CERTIFICATES FOR QUALITY / SAFETY / BEE / ENVOIRMENT	8
8.3	ANY ONE CERTIFICATES FOR QUALITY / SAFETY / BEE / ENVOIRMENT	6
<b>9.0</b>	<b>IN-HOUSE DESIGN, MANUFACTURING AND R&amp;D FACILITY - 10 MARKS</b>	
9.1	IN-HOUSE DESIGN , R&D FACILITY AND MANUFACTURING IN INDIA	10
9.2	IN-HOUSE DESIGN , R&D FACILITY BUT MANUFACTURING ABRORD	8
9.3	IN-HOUSE DESIGN & MANUFACTURING BUT WITHOUT R&D FACILITY	6



S. No.	DESCRIPTION	MAX. MARKS
10.0	<b>SERVICE NETWORK SUPPORTS AFTER SALE OF THE ITEM / PRODUCT - 10 MARKS</b>	
10.1	ON PAN INDIA WITH 24 / 7 ONLINE CUSTOMER CARE SUPPORT	10
10.2	REGION WISE OFFICES WITH CUSTOMER CARE SUPPORT	8
10.3	ON SELECTED CITY BASIS OFFICES	6
	<b>TOTAL</b>	<b>100</b>

**NOTE :** RELAXATION SHALL BE APPLICABLE AS PER SPECIAL CONDITIONS OF CONTRACT FOR TURNOVER, INCEPTION OF ESTABLISHMENT AND PRODUCTION OF ITEM / PRODUCT TO MSME / STARTUP INDIA OEMs / MANUFACTURERS.





## CHECKLIST

### Envelope No. - 1

S. No.	DESCRIPTION	YES / NO
1	Financial turnover certificate of last three years ending 31st March of the previous financial year as per eligibility criterion for various Groups as applicable. As a proof, copy of Abridged Balance Sheet along with Profit and Loss Account Statement of the OEMs / Manufacturers should be submitted along with the application. OEMs / Manufacturers showing continuous losses during the last three years in the balance sheet shall be summarily rejected. <b>(OEMs / Manufacturers have to submit UDIN generated documents duly certified by Chartered Accountant and having UDIN.)</b>	
2	Corporate Incorporation Number (CIN)	
3	GST registrations	
4	PAN card	
5	Registrations certificate of Startup India / MSME as applicable.	
6	Duly Signed Unconditional Acceptance of the AAI EOI Conditions. (Annexure-"II")	
7	Declaration Regarding Blacklisting / Debarring of OEMs / Manufacturers (Annexure-III )	
8	Duly filled PQ Proforma (PQ-I).	



## **Envelope No.-2**

<b>S. No.</b>	<b>DESCRIPTION</b>	<b>YES / NO</b>
1	Covering Letter of the Agency.	
2	All PQ format except PQ-I (PQ-I has to be submitted in Envelope -1).	
3	OEM's / Manufacturer's certificate regarding production of the products / Item's to be preferred / enlisted.	
4	Testing Facility document of the product	
5	OEM's / Manufacturer's Experience record (Purchase Orders / Completion Certificate).	
6	Approval letters of the products / Item's to be preferred / enlisted.	
7	Product certificate under BIS / International certification as applicable.	
8	Quality Assurance, Safety Assurance, BEE & Environmental certificates	
9	OEM's / Manufacturer's in-house design, manufacturing and R&D facility certificates	
10	Documents to establish OEM's / Manufacturer's Service Network Supports after sale of the item / product to be enlisted	
11	Technical Data Sheet of the item / product to be enlisted	



## **DETAILS OF SUBMISSION OF ENVELOPES**

### **Envelope No. - 1**

#### **Envelope No. - 1**

From:-  
M/s ABC ,  
XXX, New Delhi

### **Envelope No. - 2**

#### **Envelope No. - 2**

From:-  
M/s ABC ,  
XXX, New Delhi

### **MASTER ENVELOPE (FRONT)**

#### **EOI- DO NOT OPEN** **CONTAINS ENVELOPE NO. - 1 & 2**

**NAME OF WORK:- PREFERRED MAKES FOR THE ITEMS / PRODUCTS TO BE USED IN THE  
ELECTRICAL WORKS IN AIRPORTS AUTHORITY OF INDIA (E-2022)**

**From:- (Address of Agency)**  
**M/s ABC ,**  
**XXX, New Delhi**

### **MASTER ENVELOPE (BACK)**

#### **LIST OF THE ITEM'S TO BE PREFERRED AS PER ANNEXURE - I**

A-9	CT's/ PT's
G-10	FIRE EXTINGUISHER
H-3	PACKAGED AIRCONDITIONER

#### **CONTACT PERSON:-**

NAME:- \_\_\_\_\_  
DESIGNATION:- \_\_\_\_\_  
CONTACT NO:- \_\_\_\_\_  
E MAIL ID:- \_\_\_\_\_