# **Tender Document**





# AIRPORTS AUTHORITY OF INDIA SURAT AIRPORT

**Notice Inviting E-Tender** 

(NIET) For

License to operate Sweets and Confectionary Shop in SHA FF at Surat Airport

E-bid no.: 2022\_AAI\_117077\_1

JUNE - 2022

# TABLE OF CONTENTS

S. No.	Contents	Page No.
1.	Disclaimer	3-4
2.	Introduction	5
3.	Notice Inviting E-Tender	6-13
4.	E-Tendering guidelines to the bidders	14-15
5.	General Information and Guidelines	16-24
6.	Annexure: A- Draft License Agreement Appendix: 1- General Terms & Conditions Appendix: 2- Special Terms & Conditions Appendix: 3- Concession Area Layout Appendix: 4- Schedule of Premises	25-42
7.	Annexure: B - Format for Power of Attorney	43-44
8.	Annexure: C - Format for Unconditional Acceptance Letter	45-47
9.	Annexure: D - Format for Details of Bidder	48
10.	Annexure: E - Format for Certificate from CA/ Statutory Auditor in respect of technical experience and financial criteria	49
11.	Annexure: F - Format for Letter of Understanding from Bidder	50
12.	Annexure: G - Declaration by Bidder	51
13.	Annexure: H - Format for Details of Near Relatives working at AAI.	52
14.	Annexure: I - Format for Outstanding Dues Certificate	53
15.	Annexure: J – EMD Refund Process	54
16.	Annexure: K - Format for Bank Guarantee	55-56
17.	Annexure: L1 - Letter of understanding from the Depositor to be submitted along with Bank Guarantee to AAI.	57
18.	Annexure: L2 – BG Verification through SFMS of ICICI Bank.  Appendix I- Advisory for Applicant and it's BG issuing Bank Branch Appendix II- Request Letter: Transmission of BG Cover Message	58-60
19.	Annexure: M – Check List for Bidders and critical details	61-62
20.	Annexure: N- Major Airlines, Passenger Traffic Data & Aircraft Movements.	63
21.	Annexure: O - instruction to bidders for making online payment	64-80

#### **DISCAIMER**

The information contained in this NOTICE INVITING E-TENDER document (the "e-Tender") or subsequently provided to Applicant(s), whether in documentary form, by or on behalf of the Authority, is provided to Applicant(s) on the terms and conditions set out in this e-Tender and such other terms and conditions subject to which such information is provided.

This e-Tender is neither an agreement nor an offer by the Authority but an invitation to the prospective Applicants or any other person. The purpose of this e-Tender is to provide interested parties with information that may be useful to them in the formulation of their financial application pursuant to this e-Tender. This e-Tender includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the subject Concession. Such assumptions, assessments and statements do not purport to contain all the information that each applicant may require. This e-Tender may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this e-Tender. The assumptions, assessments, statements and information contained in this e-Tender may not be complete, accurate, adequate or correct. Each Applicant should therefore, conduct its own assessment, due diligence and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this e-Tender and obtain independent advice from appropriate sources.

Information provided in this e-Tender to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

The Authority, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Applicant, under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this e-Tender or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the e- and any assessment, assumption, statement or information contained therein or deemed to form part of this e-Tender or arising in any way for participation in the bidding process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this e-Tender.

The Authority may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this e-Tender.

The issue of this e-Tender does not imply that the Authority is bound to select all the Proposals for bidding process for the Concession and the Authority reserves the right to reject all or any of the Applications or Bids without assigning any reasons whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Application including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Application. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation for submission of the Application, regardless of the conduct or outcome of the Bidding process.

The Applicant shall be wholly responsible for any statements/documents/ records, etc. submitted pursuant to this e-Tender and ensure accuracy thereof. The Authority or its employees shall accept no responsibility or liability for any deficiency that may be made by the Applicant. Any false declaration made by the Applicant shall invite action as may be decided by the Authority including termination of Concession, debarring, forfeiture of EMD and/or Security Deposit. The Applicant shall also indemnify the Authority and its employees from actions arising out of this e-Tender.

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# AIRPORTS AUTHORITY OF INDIA DEPARTMENT OF COMMERCIAL

# E-tenders are invited for award of License to operate Sweets and Confectionary Shop in SHA FF at Surat Airport

#### **INTRODUCTION**

- Airports Authority of India is ("AAI") is the largest Airport Operator in India providing Modernization, Air Navigation, Operation and Management of 125 plus Airports across India.
- 2. AAI is desirous of participation of eligible entities in the subject E-tender [s.] at Surat airport.
- 3. AAI came into existence on 1st April 1995. AAI has been constituted as a Statutory Authority under the Airports Authority of India Act, 1994. The main functions of AAI include:
  - Design, development, operation and maintenance of passenger terminals
  - Development and management of cargo terminal at international and domestic airports
  - Provision of passenger facilities at terminals like Duty Free Outlets, Travel Retail Outlets, F&B facilities, Executive Lounges, Ground transportation facilities (Maxi Cab, Radio Taxi etc.) and other non-aero activities like; Money Exchange Counters, Trolley Services and information systems.
- 4. Since its inception in 1995, Airports Authority of India (AAI) has been at the helm of affairs in the development of airport infrastructure and management and control of airport operations and air navigation services in India. Over the past two decades AAI has been on the forefront of modernizing and developing airside and terminal side infrastructure and improving its services at airports to deliver a better travel experience to passengers. These measures have resulted in improved air safety and passenger satisfaction as is reflected in passenger experience survey results.
- 5. During the Financial Year 2018-2019 and 2017-2018, AAI has recorded a Total Revenue of Rs. 14,132.96 crores & Rs. 12,976.96 crores respectively and a Profit After Tax (PAT) of Rs. 1,872.73 crores & Rs. 2,801.64 crores respectively.
- 6. The spurt in air traffic has brought new opportunities as well as challenges for AAI in terms of expanding airport infrastructure and passenger amenities.
- 7. Major Airlines and Passenger Traffic data of the airport is placed at ANNEXURE N of this e-tender.

## **NOTICE INVITING E-TENDER (NIET)**

1. Tender is hereby invited for granting concession for the following:

Name of Facility	Tender Processing Fees (in INR)	Earnest Money Deposit (EMD) (in INR)	Minimum Reserved License Fees (MRLF)/Minimum Monthly Guarantee (MMG) (in INR)
License to operate Sweets and Confectionary Shop in SHA FF at Surat Airport	(Rupees Ten Thousand Only)	Rs.1,90,199/- (Rupees One Lakh Ninety Thousand One Hundred Ninety- Nine Only)	Rs.2,33,664/- (Rupees Two Lakh Thirty-Three Thousand Six Hundred Sixty-Four only) Per Month,
Area o8 SqM			+ Applicable Taxes Extra

#### **NOTE:**

- a) Offers below MRLF will not be considered for award.
- b) Highest quote/ offer over and above MRLF, shall be the sole parameter for selection of highest bidder.
- c) License fees shall be the quoted fixed license fees. The quoted fixed license fees is subject to annual escalation as detailed in NIET.
- d) In addition to the Concession Fees, the selected bidder shall be liable to pay:
  - (i) Utility/ Facilitation Charges at 10% of normal space rent (or as may be notified by AAI from time to time, presently normal notified space rent is Rs 1340.00 Per Sqm per month subject to annual escalation of 7.5% or as decided by AAI from time to time) for allotted space.
  - (ii) All applicable Government Taxes including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time.
  - (iii) Charges for the consumption of the electricity and water consumed for the purpose of use of the said license as becomes due and payable and in accordance with the directions of the Authority and at the rates as fixed by AAI from time to time.
- 2. **Location Details:** Indicative drawing of concession area layout along with detailed schedule of premises specifying area is at Appendix 3 & 4
- 3. **Period of Concession:** 1 Year Extendable up to 6 months.

#### 4. Rate of Escalation:

- a) License Fee shall be subject to compounded annual escalation of 10%
- b) The first annual escalation of License Fee will be applicable after completion of one year + six months license period. Thereafter the same will be applicable after

completion of subsequent one-year period there from. Even if, on account of any delay whatsoever, licensee could not commence business operations on the expiry of gestation period stipulated in NIT, for the purpose of calculation of date on which 18 months of license are completed (date on which first escalation is applied) shall be deemed from next day of expiry of gestation period stipulated in NIET.

- 5. The prospective bidders are requested to go through the tender conditions and visit the site / airport to assess the feasibility of business / undergo proper diligence study and thereafter may bid in the Tender. No reduction in license fee will be entertained by AAI at any stage for whatever reasons.
- 6. Participants are advised not to give any conditional tender and adhere to the terms and conditions indicated in the tender documents provided by AAI. Conditional tenders would be summarily rejected.
- 7. **Business Incubation Period** shall mean a period of **15 days** from the date of issuance of LOIA to the selected bidder. The selected bidder will be under obligation to complete all the formalities/ conditions of award as will be specified in the LOIA.

# 8. Handing Over of Sites:

- a. Sites will be handed over to the selected bidder upon fulfillment of conditions of award within the stipulated time of business incubation period.
- b. If the licensee fails to complete the conditions of award which are pre-requisite for handing over of site, then the gestation period will be deemed to have commenced on 16th day of issuance of LOIA i.e. immediately after expiry of business incubation period. However, actual handing over of sites shall only be done after completion of all conditions of award.
- c. In case tender process has been completed and successful tenderer has been awarded LOIA, but, concession/license period of incumbent licensee is not over, then, date of hand over of site should not be later than 7<sup>th</sup> day of expiry of incumbent license or expiry of business incubation period (whichever is later). However, in extreme circumstances, if due to some reason, the vacant site could not be made available, the Airport Director in consultation with concessionaire can identify an alternate location for commencement of concession/license. Rebate shall not be considered in such a case.

#### 9. Gestation Period:

- a. Gestation period of **120 Days**, after completion of Business Incubation period shall be applicable. License fee shall be payable after completion of Gestation period or commencement of business, whichever is earlier.
- No gestation period is to be permitted in case of renewal/award of the concession/ license in favor of the existing licensee in the same place (i.e. same area as well as location). However,
  - i. where there is change in location or due to suspension of the business to carry-out modification at the existing area etc. in the concession/ license

- premises, normal gestation period, as defined above, may be permitted.
- ii. If there is increase in the area in the new license at the same location awarded to existing licensee, the gestation period would be applicable for the incremental area only (if he continues with the business from the existing area and needs development period for the incremental area). In this scenario, licensee shall continue to be billed on the basis of quoted license fee on pro-rata basis for existing area. Billing for the newly developed/incremental area shall be started after expiry of gestation period.
- iii. The successful tenderer has to obtain BCAS security clearance (wherever necessary) within the gestation period allowed. No rebate concession will be allowed at a later stage if the licensee is not able to commence the business due to non-receipt of BCAS clearance.

#### 10. Eligibility Criteria:

# A) Technical Criteria:

- (i) The participating agency must have one (02) years' experience in F&B business during the last seven (07) years.
- (ii) The participating agency must have operated more than three outlets in the two (02) year period (during last seven years) for which experience in (i) above is claimed out of which at least one (01) should be located:
  - a. In any Indian airport/International airport with more than 1 million passenger/annual as on the date of publication of RFQ/Tender.

#### OR

b. Other passenger transport terminal such as, metro rail, metro rail station, railway, railway station (metro or railway stations must be in cities with population more than 10L (as per 2011 census) or commercial complex (commercial complex should have a floor plate size of at least 10000 sq. mtrs).

Other outlets (up to 2) can be present at ports, bus stations, airports, railway stations, hotels, metro stations, roads, highways, shopping complexes, other commercial complexes.

Note: The copy of required documentary proof (work order/license and/or requisite proof as per Shops and Establishment Acts, Trade tax certificates etc. for each outlet) with the applicable authority and proof of completion of requisite tenure of two (O2) years shall be submitted for verification.

#### OR

c. The participating agency shall be currently operating a hotel with at least three-star valid star category or heritage category issued by Hotel & Restaurant Approval and Classification Category (HRACC), Ministry of Tourism, Government of India with at least one (O2) years of experience during the last seven (O7) years.

The copy of Hotel & Restaurant Approval & Classification Committee (HRACC) document for verifying the star rating and proof of completion of requisite tenure of two (02) years shall be submitted for verification.

#### OR

In case, Hotel is not HRACC certified, then Hotel should have following facilities:

- Minimum 16 Hrs. Coffee Shop operation per day;
- Standalone restaurant
- Having minimum 80 rooms
- Swimming pool

Duly supported by relevant documents.

#### OR

d. The participating agency shall be currently an operator of the food and beverage business in a three-star hotel having valid star category or heritage category issued by Hotel & Restaurant Approval and Classification Committee (HRACC), Ministry of Tourism, Government of India with at least two (02) years of experience during the last seven (07) years.

The copy of work order/license/MoU with the hotel, proof of completion of requisite tenure of two (02) years shall be submitted for verification.

#### OR

e. The applicant is currently functioning as a flight kitchen operator with at least two (02) years' experience during the last seven (07) years.

The copy of work order/license/ MoU with the Airline Company and proof of completion of requisite tenure of two (O2) years shall be attached as proof.

<u>Note-</u>The experience, as claimed by the bidders, to be supported by copies of award letters/agreement/experience certificates/work completion certificate, corroboration of registration and profit and loss account clearly depicting the incomes from the claimed business. In the absence of above – mentioned supporting documents, merely submitting and experience certificate issued by CA will not be considered to testify the claimed experience. An undertaking that the furnished information is true also needs to be submitted along with supporting documents.

### **B)** Financial Criteria:

Minimum gross turnover shall be Rs. 28,03,968/- (Rupees Twenty-Eight Lakhs Three Thousand Nine Hundred Sixty-Eight Only) out of which 50% shall be from the same business for which experience has been claimed;

- a. Turnover details, Profit & Loss account and related experience details should be duly certified by a Chartered Account/Statutory Auditor.
- b. The turnover of the company/agency should be in any one of the financial years for which technical experience has been claimed
- c. Unless otherwise specified, net worth of the bidder should be positive.
- d. In case of multiple business of bidder, the breakup of the turnover (certified by statutory auditor/chartered account) with the specific head as from the tendered facility should be submitted.
- e. Duly signed undertaking on the letter head of the bidder regarding overall as well as break-up of turnover should also be submitted.

f. Certificate issued by Chartered Accountant / Statutory Auditor, with respect to net worth of the bidder should also be submitted.

**Note:** Certificate issued by Chartered Accountant / Statutory auditor, with respect to net worth of the bidder, may be accepted for ascertaining positive net worth (or as specified in the tender document) of the bidder.

- 11. Only one e tender document shall be sold to a single party either a firm or an individual. The proprietor of more than one company or firm will be considered as single party and one legal entity.
- 12. Any party either a firm or an individual falling under the following categories is not eligible:
  - a. Joint Venture/Consortium.
  - b. De-barred/black listed by CBI or AAI or Undertakings/ Departments like; Railway, Defense, or any other Department of Govt. of India, State Govt. Deptt. etc. A declaration to this effect is also to be submitted by the party with tender documents.
  - c. Parties facing action under PPE Act, with AAI.
  - d. Parties either an individual or a business establishment, who has been ordered by a Court of Law to pay the outstanding dues of AAI at any of the airports as a whole and has not paid such dues to AAI shall also not be eligible for the e tender.
  - e. If the entity participating in any of the tenders is a private or public limited company, Partnership firm or a Sole Proprietor and any of the Directors/Partners/Sole Proprietor of such company is also a Director of any other company or partner of a concern or a Sole Proprietor having established business with AAI and has outstanding dues payable to the Authority, then the said entity may not be allowed in AAI tenders.
  - f. If the entity participating in any of the tenders is a private or Public Limited Company, Partnership Firm or sole proprietor and any of the Director/partners/sole proprietor of such company is also a Director of any other company or partner of a concern or a sole proprietor having established business with AAI and has outstanding dues payable to the AAI up to 31 March 2022, then the said entity shall not be allowed to participate in AAI tenders.

The disputed amounts which are referred for Dispute Resolution / Arbitration by the Competent Authority shall not be considered as outstanding dues provided the agency has furnished an additional validated Security Deposit (in addition to the

Security Deposit as per the terms & conditions of the existing license) equivalent to 50% of the value of the disputed amount or as stipulated in the agreement. The period of this Security Deposit of disputed dues under arbitration shall be minimum two (02) years from the date of DRC / Arbitration and further renewable.

- In the event of specific Order / judgment from a Judicial Court / Arbitral tribunal staying / withholding the realization of certain dues, the adherence to the above condition will be exempted and regulated in accordance with the specific orders.
- g. A declaration to the effect that the Tenderer does not fall under the categories a), b), c), d), e) and f) above has to be submitted in the Technical Bid. (Refer:

Annexure: G). Following declaration will also be part of Annexure: G

"I/ We declare that "No raid / seizure / search has been carried out and / or pending by a Regulatory Authority in respect of the license granted by AAI in any of the Airport premises either against me and/or any member of the consortium or against our/its affiliates or against any of the Directors / Managers / Employees" (In case if raids / seizure / search conducted, please furnish all such relevant details)."

- 13. E-Tender documents indicating full details of the license can be seen in the Tender documents uploaded on the NIC CPPP Tendering Portal at **etenders.gov.in** 
  - a) The bids shall be submitted only on the NIC CPPP E-Tendering Portal at **etenders.gov.in**
  - b) The bids shall not be accepted in any other form
  - c) The e-tendering process is online at NIC CPPP E-Tendering Portal at **etenders.gov.in**
  - d) Tenderers are requested / advised to get themselves acquainted for e-tendering participation requirement themselves at NIC CPPP E-Tendering Portal at **etenders.gov.in** mentioned above.
  - e) Clarification needed, if any, may be sent through NIC CPPP E-Tendering Portal only.
  - f) The Cost of tender fees (non-refundable) amounting to **Rs. 10,000/-** (Rupees Ten Thousand Only), shall be paid by the bidders before the scheduled time of etender submission **through online mode i.e. payment gateway on CPP Portal**. No other mode of payment shall be acceptable.
  - g) The amount of Earnest Money Deposit (EMD) of Rs.1,90,199/- (Rupees One Lakh Ninety Thousand One Hundred Ninety-Nine Only) shall be paid by the bidders before the scheduled time of e-tender submission through online mode i.e. payment gateway on CPP Portal. No other mode of payment shall be acceptable.
  - h) A copy of the proof / documents of the above payments (i.e. cost of tender document and EMD) made through RTGS / NEFT is to be uploaded (i.e. scanned copy) along with the technical bid documents to be submitted by the bidders (online).
  - i) Non-submission of cost of tender document and EMD shall lead to disqualification of tenderers.
  - j) E-bids shall be submitted in two bid system as follows:
    - i. Technical bid Earnest Money Deposit (EMD), Tender Fee and other documents as required under clause 3 of the general information / guidelines of Notice Inviting Tender.
    - ii. Financial Bid As required under clause 4 of general information/guidelines of Notice Inviting Tender.

#### 14.1. Critical Dates:

S. No.	Activity	Scheduled Dates and Time
1	Download/Sale of e-Tender Document from NIC CPP portal	From 02/06/2022 1700 Hrs. to 23/06/2022 Up to 1500 Hrs.
2	Submission of queries related to e- Tender, if any; on NIC CPP portal only	UP TO 10/06/2022 BY 1500 Hrs.
3	Reply to the queries by AAI on NIC CPP portal	By 14/06/2022 up to 1500 Hrs.
4	Online submission of Bids / Proposal(s) (Technical Bid as well as Financial Bid) on e-tender portal	UP TO 23/06/2022 BY 1500 Hrs.
5	Opening of Technical Bids / Proposal(s) (online only)	ON 27/06/2022 AT 1530 Hrs.
6	Opening of Financial Bids / Proposal(s) (online only)	ON 25/07/2022 AT 1530 Hrs.

#### **15**.

- 1. In case bidder withdraws from tender process before bid closing date and time, 10% of EMD amount shall be forfeited.
- 2. After last date of submission of bid, at any stage if an agency withdraws from tender process, entire EMD amount shall be forfeited.
- 3. After opening of the technical bid and before opening of financial bid, if any agency withdraws from tender process, the EMD of the party shall be forfeited and the party shall be debarred for participation in any tenders at Surat Airport for one (01) year from the date of debarment. However, after opening of financial bid, being H-1 in the tender if the party withdraws its bid or after issuance of award letter, the party does not complete the requisite formalities, EMD shall be forfeited and the said bidder will be liable to be debarred from participating in any tender of AAI for **01** (**one**) **year** from the date of debarment.
- 4. AAI reserves to itself the right to reject the conditional tenders without assigning any reason thereto.
- 5. AAI reserves to itself the right to reject any or all the tenders without assigning any reason thereof and to call for any other detail or information from any of the tenderer(s).
- 6. In case a party has deposited EMD and Tender Fee but did not participate in the tender process i.e. the party has not submitted his bid on CPP Portal and his name is not appearing in the bids submitted list, then, on request of such party, amount paid towards EMD by the party may be refunded after deduction of 10% of EMD amount. However, the Tender Fee shall not be refunded in this case.

- 7. Novation Clause Notwithstanding anything contained in this agreement, Parties agree that during the Concession Term, in the event the Authority opts to transfer its rights such as operation, maintenance, development etc. of the Airport to a third party under PPP model or in any manner as may be decided by AAI/Government of India, then the Authority shall have the right to assign/novate/alter this agreement, in favour of such third party, to which concessionaire hereby gives their consent unconditionally and Authority will not be bound to obtain any further consent of concessionaire. Such assignment/novation/alteration would release Authority of all liabilities and obligations arising under this agreement from and after the date of assignment/novation/alteration and the rights and obligations of Authority under this Agreement and other arrangements entered into in accordance with the provisions of this Agreement shall be vested in such third party. The Parties, along with relevant third party shall execute necessary documentation or put in place necessary agreements for the aforesaid assignment/novation/alteration as and when need arise
- 8. On acceptance of the tender, the name of the authorize representative(s) of the tenderer who would be responsible for taking instructions from authorized official of the AAI is to be intimated.

AIRPORT DIRECTOR SURAT AIRPORT

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# "E-Tendering guidelines to the bidders"

<u>E-Tendering Participation Requirements:</u> Interested bidders/tenderers willing to participate through e-tendering process are required to register themselves in the GOI Central Public Procurement Portal <u>www.etenders.gov.in</u>

For special Instructions to the Contractors/Bidders for the e-submission of the bids online through e-Procurement Portal <u>click here</u> or follow hyperlink given below: https://etenders.gov.in/eprocure/app?page=HelpForContractors&service=page

Bidders Manual Kit available for download at the hyperlink given below: <a href="https://etenders.gov.in/eprocure/app?page=BiddersManualKit&service=page">https://etenders.gov.in/eprocure/app?page=BiddersManualKit&service=page</a>

For any technical assistance with regard to the functioning of the portal, the bidders may contact the Help desk according to escalation matrix given below:

# CPPP under GePNIC, Help Desk Services

1. For any technical related queries please call the Helpdesk. The 24 x 7 Help Desk Number 0120-4200462, 0120-4001002, 0120-4001005, and 0120-6277787. International Bidders are requested to prefix 91 as country code.

Note- Bidders are requested to kindly mention the URL of the Portal and Tender Id in the subject while emailing any issue along with the Contact details. For any issues/clarifications relating the tender(s) published kindly contact the respective Tender Inviting Authority.

**Tel:** 0120-4001002, 0120-4001005, 0120-6277787

E-Mail: <a href="mailto:support-eproc@nic.in">support-eproc@nic.in</a>

2. For any Policy related matter / Clarifications Please contact Dept of Expenditure, Ministry of Finance.

E-Mail: cppp-doe@nic.in

- 3. For any technical Issues / Clarifications relating to the publishing and submission of AAI tender(s)
- a. In order to facilitate the Vendors / Bidders as well as internal users from AAI, Help desk services have been launched between 0800-2000 hours for the CPPP under GePNIC <a href="https://etenders.gov.in">https://etenders.gov.in</a>. The help desk services shall be available on all working days (ExceptSunday and Gazetted Holiday) between 0800-2000 hours and shall assist users on issues related to the use of Central Public Procurement Portal(CPPP).
- **b.** Before submitting queries, bidders are requested to follow the instructions given in "Guidelines to Bidders" and get their computer system configured according to the recommended settings as specified in the portal at "System Settings for CPPP".
- 4. In case of any technical issues faced, the escalation matrix is as mentioned below:

SL. No.	Suppo rt Perso ns	Escalati on Matrix	E-Mail Address	Contac t Numbe rs	Timings*
1.		Instant Support	eprochelp@aai.aero	011- 24632950, Ext-3512	0800-2000 Hrs.(MON - SAT)
2.	Sh. Sanjeev Kumar,Sr. Mgr.(IT)	After 4 Hrs. of Issue	etendersupport@aai.ae ro or sanjeevkumar@aai.aero	011- 24632950, Ext-3523	0930-1800 Hrs.(MON- FRI)
3	Sh. Dharmendra Kumar Jt.GM(IT)	After 12 Hrs.	dkumar@aai.aero	011- 24632950 Ext. 3527	0930-1800 Hrs.(MON- FRI)
5.		After 03 Days	gmitchq@aai.aero	011- 24657900	0930-1800 Hrs. (MON-FRI)

<sup>\*</sup>The Helpdesk services shall remain closed on all Govt. Gazetted Holidays.

The above-mentioned help desk numbers are intended only for queries related to the issues one-procurement portal and help needed on the operation of the portal. For queries related to the tenders published on the portal, bidders are advised to contact concerned Bid Manager of AAI

#### **GENERAL INFORMATION AND GUIDELINES**

- 1. E-Tender Documents are not transferable.
- 2. Following bids shall be submitted through online only at e-portal by the bidder / tenderer:
  - a) The technical e-bid through e-portal.
  - b) The financial e-bid through e-portal.
- **Technical Bid** Each page of Technical Bids should be signed by the tenderer or person authorized by the tenderer. The authorization (Power of Attorney) should be on non-judicial stamp paper of Rs.100/- duly attested by Notary Public (Format as per Annexure: B). The technical e-bid which will be opened first, shall contain the following documents specified as under (Bidders shall upload scanned copy of following documents along with authorization letter in readable form at NIC CPPP E-Tendering Portal at **etenders.gov.in** as a part of technical bid):
  - a) Letter of Authorization (Power of Attorney) in favour of person(s) who is/are signing the bid documents on behalf of the bidder (except in case of proprietorship entity where proprietor himself / herself has signed the bid documents) on Non-Judicial Stamp Paper of Rs.100/- duly attested by Notary Public (Format as per Annexure: B)
  - b) Details of the concern and legal status that is whether it is sole proprietor, partnership firm or a company under the Companies Act. Details to be provided as per **Annexure: D**
  - c) Self-attested copies of the PAN card, GST registration. In case any or all the provisions mentioned above are not applicable, the party should give a declaration to that effect. Non-submission will not be considered as exemption. AAI reserves the right to confirm the legal applicability of the provisions before accepting the declaration of non-applicability as submitted by the party.
  - d) Copies of (duly audited and certified by a chartered Accountant) Profit and Loss Account / Balance sheet of the sole proprietor concern or a partnership firm, Annual Report in case of company as per the companies Act.
  - e) Self-attested copies of Memorandum and Articles of Association in case of Companies and Partnership deed in case of firms and approved by-laws in case of co-operative societies.
  - f) (i) The Bidders are required to furnish Cost of tender fee (non-refundable) amounting to **Rs.10,000**/- (Rupees Ten Thousand only). The tender cost shall be deposited online through payment Gateway on CPP Portal. A copy of document indicating payment is to be uploaded in the technical bid. Non-payment of tender cost by the stipulated date & time shall lead to disqualification of tenderer(s).
    - (ii) The Bidders are also required to furnish Earnest Money Deposit of Rs.1,90,199/- (Rupees One Lakh Ninesty Thousand One Hundred Ninety-Nine Only) The EMD shall be deposited online through payment Gateway on CPP Portal. A copy of document indicating payment is to be uploaded in the technical bid. Non-payment of EMD by the stipulated date & time shall lead to disqualification of tenderer(s).

#### Note:

EMD in the form of cash / Demand Draft or any other form shall not be accepted. Prospective Bidders shall also note that they are not required to contact any AAI employee or submit any documentary evidence of submission of EMD to any AAI employee during the process of the tender. In no scenario, the prospective bidders are required to submit / contact any AAI employee for physical submission of any documents before opening of the bids. Tenders/bids without EMD shall not be considered.

#### **Refund of EMD:**

**Step - I**: After opening the tender, bid submitted successfully along with the online payment, the tender fee settled to "Tender fee settlement account" and EMD amount will remain in "Pooling Account"

**Step – II**: On Technical Evaluation: After submission of technical evaluation report on the CPP Portal, The EMD of Technically qualified bidders will remain in the pooling account" and EMD amount of rejected bidders will be refunded to their source account.

**Step – III**: On Financial evaluation: After submission of financial evaluation report on the CPP portal, the EMD of H1 bidder will remain in the pooling account" and EMD amount of rejected bidders will be refunded to their source account.

**Step – IV**: EMD refund of H1: After LOIA completion on the portal, the H1 bidders EMD amount will be refunded to their source account subject to following-

- Only after receiving the Bank Guarantee and its confirmation from the bank.

Or

- Adjustment of security deposit (SD) as per NIT condition.

#### g) No Dues Certificate:

#### i. Self-Declaration of Dues:

The party should submit the details of contracts held (current and past) at all AAI controlled airports and offices and the details of disputed and undisputed dues there on along with the details of Security Deposit and mode of Security Deposit (**Refer Annexure G**).

## ii. No Dues Certification from AAI:

The party should also enclose the no dues certificate issued by AAI Up to **31 Mar 2022**, in respect of all airports under its control. Only signed certificate will be valid. Photocopy of the signed certificate to be attested by the party at the time of tender submission.

Format as per **Annexure: I** 

iii. If the entity participating in the e-tender is a private or public limited company, Partnership Firm or Sole Proprietor and any of the Directors / Partners / Sole Proprietor of such company is also a director of any other company or partner of a concern or a Sole Proprietor having established business with AAI and has outstanding dues payable to the Authority up to 31 Mar 2022, then the said entity shall not be allowed in AAI e-tenders. A declaration to this effect has to be submitted by the party / tenderer. (Refer Annexure: G)

- h) Form of unconditional acceptance duly signed (enclosed as **Annexure "C"** along with tender documents).
- i) Declaration to the effect that no raid/seizure/search has been carried out and/or pending by a Regulatory Authority in respect of the license granted by AAI in any of the Airport premises either against me and/or against our/its affiliates or against any of the Directors/Managers/Employees". (Refer Annexure G).
- j) Declaration giving the details of blacklisting or debarring by AAI, or any Government of India department, any Central or State public sector undertakings. (NIL statement also to be filed). (Refer Annexure G).
- k) Declaration of cases / action under PPE Act initiated by AAI. (NIL statement also to be filed). (Refer Annexure: G)
- l) Declaration in respect of near relatives\* working in AAI, as per (Annexure: H).
- m) Certificate from Chartered Accountant/Statutory Auditor in respect of Technical Capacity & Experience, as per **Annexure: E.**
- n) Letter of Undertaking for experience claimed by Bidder, as per Annexure: F
- o) Documents supporting eligibility criteria, as per Clause 10 of NIET (Technical Criteria and Financial Criteria).
- p) Scanned copy of complete set of e-tender document containing **79** no. of pages (duly signed and stamped by the authorized person)
- q) Certified details of Minimum Gross Turnover of Rs. 28,03,968/- (Rupees Twenty-Eight Lakhs Three Thousand Nine Hundred Sixty-Eight Only) out of which 50% i.e. Rs. 14,01,984/- (Rupees Fourteen lakh One Thousand Nine Hundred Sixty-Eight only) from the business for which experience has been claimed and net worth duly certified by Chartered Accountant / Statutory Auditor (carrying valid UDIN) to be submitted by the tenderer.

**Important:** AAI reserves the right to verify, refer any document to the concerned authority for confirmation from case to case basis. Mere submission will not bind AAI to accept the documents as valid for opening of financial bid.

#### Note:

One set of scanned copy of complete technical documentation comprising of documents as listed at clause 3 (a to q) above shall be uploaded in the technical bid.

# 4. Financial Bid

- a) The financial e-bid should be in the prescribed format available at NIC CPPP E-Tendering Portal at etenders.gov.in and the following shall also form part and parcel of financial e-bid to be submitted by the tenderer: -
  - I / We have carefully read and understood the terms and conditions of the license as contained in E-Tender Documents issued by the Airports Authority of India (AAI) including the following:

- Earnest Money Deposit of Rs.1,90,199/- (Rupees One Lakh Ninesty Thousand One Hundred Ninety-Nine Only) liable to be forfeited by AAI, if on award of license, I/We do not accept the award or do not fulfill any of the conditions stipulated in e-tender documents, within prescribed time.
- ii. On account of non-acceptance of award or on account of non-completion of e-tender conditions within the prescribed time, I/We shall be liable to be debarred by AAI for further participation in the tenders at its airports or at any other place under the control of AAI, for a period of one (01) years.
- iii. In case the documents submitted by my/our firm along with e-tender are false / incorrect, the e-tender of my/our firm will be liable to be rejected by giving reasons. In addition, AAI reserves its right to forfeit the EMD of my/our firm and debar my/our firm from participation in the further e-tender/ tender of AAI, for a period of three (03) years.
- b) AAI reserves itself the right to reject the conditional offer without assigning any reason thereto.
- c) The AAI does not bind itself to accept the highest or any e-tender and reserves to itself the right of accepting the whole or any part of the etender and the tenderer shall be bound to provide the service at the rate quoted.
- d) The amount of license fee should be conspicuously written both in figures as well as in words. Any over-writing, correction or insertion should be duly signed by the authorized signatories of the tenderer(s).
- e) In case of discrepancy between the amount offered in figures and words, the offer written in words will only be considered.
- f) In the event that the Financial Bid of two or more bidders are found to be the same and is the highest (the "Tie Bidders"), Authority shall invite fresh Financial Bids, as per Authority's policy, from such Tie Bidders and shall identify the Selected Bidder from amongst such Tie Bidders. Provided that the revised Financial Bids of such Tie Bidder (s), shall be no less favorable to Authority than their respective original Bids.
- 5. It may be noted that the Earnest Money Deposit of the successful bidder may be forfeited and the bidder shall be liable to be debarred for further participation in AAI's tender(s) / e tender(s) for a period of one (O1) years, on account on non-completion of the following:
  - a) Acceptance of the offer within seven (07) days from the date of issuance of the award letter addressed to the party.
  - b) Payment of advance license fee for one month within 15 days from the date of issuance of the award letter.

#### c) Security Deposit

(i) Payment of Security Deposit within fifteen (15) days from the date of issuance of LOIA-An interest free Security Deposit (SD) equivalent to three (03) months Licence fee of license fee is to be submitted in the form of DD / PO / RTGS / NEFT or Bank Guarantee (BG) from any Nationaliz

ed / Scheduled Commercial Banks (as per Reserve bank of India guidelines) in the format as per Annexure-K having a validity period of 180 days from the date of expiry of contract.

A Letter of Understanding in the format as per Annexure—L also to be submitted along with the Bank Guarantee.

Bank Charges shall be borne by the successful bidder.

The Bank Guarantee (BG) from Co-operative Bank (even scheduled) / Societies /Payment Banks or in the form of FDR shall not be acceptable.

The amount of Security Deposit shall be calculated by considering quoted license fee, space rent (wherever applicable), utility/ facilitation charges or any other component etc. payable by the licensee / concessionaire.

(ii) Security deposit in respect of electricity charges equivalent to 5% of annual licence / concession value for the last year subject to minimum deposit of Rs. 10,000/- and a maximum deposit of Rs.10 lakhs. The said security deposit will cover SD towards all types of utilities such as Electricity, Water, Data Port, Telephone etc.

For the purpose of calculation of SD Amount, License Fees in the last year may be arrived at by escalating quoted license fees by 10% annually; however, actual escalation as per escalation formula shall be applicable for billing purpose.

- d) Execution of the Agreement within 15 days from the date of issuance of award letter / LOIA (On Stamp paper of appropriate value, related cost to be borne by the licensee).
- e) Commencement of the facility within gestation period.
- 6. E Tender(s) will remain valid for a period of 180 days from the date of opening of the Financial Bid. If any tenderer withdraws during the validity period, his Earnest Money Deposit will be forfeited. However, after opening of financial bid, being H1 (highest bidder) in the tender if the party withdraws its bid, EMD shall be forfeited and the said bidder will be debarred from participating in any tender of AAI for one year.
- 7. The tenderer(s) shall give the list of his near relatives employed in AAI.
- 8. The successful bidder shall intimate the names of the persons employed by him or going to employ, who are **near relatives**\* of AAI employees, or are ex-employees of AAI who have separated from AAI in the past two years.

#### 9. Fraud & Corrupt Practices and Penalty:

- a) Even if the bidder satisfies every criterion as per the guidelines set forth above, but at any stage during the tender process, or after the issuance of LOIA to the successful bidder, or after the execution of concession agreement or during the subsistence thereof, AAI at its discretion can disqualify the bidder or terminate the concession (as the case maybe), if the bidder/licensee:
  - i. has been debarred by any state or central government or government agency in India and the same is subsisted at the time of NIT; or

- ii. has made misleading or false representation in the forms, statements and attachments submitted; or
- iii. the applicant does not respond promptly and thoroughly to requests for supplementary information requested by AAI for the evaluation of the Proposal; or
- iv. One or more of the eligibility criterion have not been met by the Applicant; or
- v. The Applicant has made a material mis representation; or
- vi. The Applicant has engaged in a corrupt, fraudulent, coercive, undesirable or restrictive practice;
- vii. The applicant or its affiliates or a person or entity having legal relationship with applicant committed any fraud or forgery by way of submission of any kind of documents/ bank guarantee/ Security Deposit etc. (during the tender process and thereafter) with this or any other tender/ contract with Airports Authority of India or any PSU or Government Departments during the last 5 years;
- b) Then the LOIA or the draft Agreement, as the case may be, shall, notwithstanding anything to the contrary contained therein or in this NIT Document, be liable to be terminated by a communication in writing by AAI to the agency without AAI being liable in any manner whatsoever to the agency. In such an event, AAI shall forfeit and appropriate the EMD and Performance Security and debar the agency from AAI tenders for any period not succeeding subject to minimum of three years, as the case may be without prejudice to any other right or remedy that may be available to AAI in this regard.
- c) If such an event occurs after the issuance of LOIA and during the contract period, then AAI reserves the right to take any such measure as may be deemed fit in the sole discretion of AAI, including annulment of the contract and forfeiture of the Performance Security amount.
- d) Proposals shall be deemed to be under consideration immediately after they are opened until such time that AAI makes an official intimation of award/rejection to the Applicants. While the Proposals are under consideration, Applicants and/or their representatives or other interested parties are advised to refrain from contacting, by any means, AAI and/or their employees/representatives on matters relating to the Proposals under consideration.

#### 10. Conflict of Interest:

A bidder shall not have any conflict of interest (the Conflict of Interest) that affects the bidding process. Any bidder found to have a Conflict of Interest shall be disqualified. A bidder shall be deemed to have a Conflict of Interest affecting bidding process, if:

i. The Bidder, or its Affiliates (or any constituent thereof) and any other Bidder or any Affiliate thereof (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding of a Bidder,

its Member or an Affiliate thereof (or any shareholder hereof having a shareholding of more than twenty(20) percent of the aggregate issued, subscribed and paid up share capital of Such Bidder, Member or Affiliate, as the case may be), in the other Bidder, its Member or Affiliate is less than twenty(20) per cent of the aggregate issued, subscribed and paid up equity share capital thereof; provided further that this disqualification shall not apply to any ownership by a bank, Insurance company, pension fund or a public financial institution referred to in Section 2(72) of the Companies Act 2013; for the purposes of this Clause, indirect shareholding held through one (1) or more intermediate persons shall be computed as follows:

- (a) where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the "Subject Person") shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and
- (b) subject always to sub-clause (a) above, where a person does not exercise control over an intermediary, which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub-clause if the shareholding of such person in the intermediary is less than 26% (twenty-six per cent) of the aggregate issued, subscribed and paid up equity shareholding of such intermediary; or
- ii. A bidder/nominated entity has nominated the same NOMINATED ENTITY or NOMINATED PERSONNEL as another bidder; or
- iii. A constituent of Such Bidder is also a constituent of another Bidder; or
- iv. Such Bidder, or any Affiliate thereof receives, has received or has entered into an agreement to receive, any direct or indirect subsidy, grant, concessional loan or subordinated debt from any other Bidder, or any Affiliate thereof or has provided or has entered into an agreement to provide any Such subsidy, grant, concessional loan or subordinated debt to any other bidder, its Member or any Affiliate thereof; or
- v. Such Bidder has the same legal representative for purposes of a Bid as any other Bidder; or
- vi. Such Bidder, or any Affiliate thereof, has a relationship with another Bidder or any Affiliate thereof, directly or through common third party/ parties, that puts either or both of them in a position to have access to each other information about, or to influence the Bid of either or each other; or such Bidder or any Affiliate thereof, has participated as a consultant to the Authority in the preparation of any documents, design or technical specifications of the Project.

#### Explanation-

In case a Bidder is a Consortium, then the term Bidder as used in this Clause shall include each Member of such Consortium and the term Affiliate with respect to a Bidder shall include an Affiliate of each Member of that Consortium.

<u>Note:</u> Regarding conflict of interest, AAI shall place reliance upon the declaration to be submitted by the bidder/applicant in the form of acceptance of \AAI's tender conditions/other documents forming part of technical bids.

In the event, the declaration submitted by the bidder/applicant towards there being no conflict of interest is found incorrect/false, such incorrect declaration would be treated as submission of false/incorrect document and it would amount to material misrepresentation made by the bidder/applicant. In such event, punitive action shall be taken by AAI as per provision of tender documents/license agreement.

# 11. Exit Clause, Dispute Resolution, Arbitration & Litigation.

#### a) Normal termination:

The contract will deem to be terminated on the last date as given in the agreement provided the extension or renewal is approved by the competent authority on or before the last date and communicated the party in writing and duly accepted. The liability of the party will continue to be payable along with the delayed interest (at the rate mentioned in the contract) till the same is settled. The contractor cannot claim the dues to be time barred or ultra vires even after the contract is deemed to have terminated by operation of this clause.

#### b) **Termination for cause:**

If the party or AAI has invoked the internal dispute resolution clause (as per which the dispute referred to the DRC is to be completed within a period of 45 days) and the same remains unresolved after the specified time period, it will be deemed that the notice period for the termination has commenced from the next date within which the dispute should have been resolved. No extra notice period. If such termination happens to fall within 50 % of the contract period, then the party is liable to pay AAI the values of license fee equal to the amount of current license fee for the six months as demurrage charges. The agreement should also provide for invocation of arbitration clause only after the internal dispute mechanism has been exhausted. However, the notice for termination will deem to have commenced irrespective of the arbitration proceedings.

#### c) Termination for convenience:

Either party, AAI on one part and the contractor on the other party can serve the notice for termination by giving the requisite notice period. The notice by AAI to be served only after obtaining the approval of the acceptance authority. Similarly, the notice given by the party should be approved by the acceptance authority. However, the date on which notice was received at AAI will be the commencement of the notice period and the administrative time required for the approval will not be added. If the concession/license has been terminated within 50% of the license period or the party has not served the requisite notice of **30 days**, for surrender of license/concession after completion of 50% license period, then the Security Deposit equivalent to current license fee/MMG shall

be forfeited as demurrage charges, as per the details below:

	If termination	Security deposit equivalent to current license fee/MMG to be forfeited (in months)		
S. No.	of concession/ license occurs	For contract period of more than 3 years	For contract period of 1-3 years	For contract period of less than 1 year
(i)	Before 50 % of contract period	6	4	2
(ii)	between 50% to 75%	4	3	2
(iii)	between 75% to 100%	2	2	1

**NOTE**: If the licensee does not operate the license up to 50% of the contract period then the party is liable to be debarred for one year from the date of issuance of orders.

- d) **Termination for regulatory** / **legislative or supervisory requirements**: If any provision on law or legislation of India makes it mandatory to stop/prohibits the continuation of any contract at any particular location or otherwise, then it will be deemed to be closed from the date of such enactment. No compensation is payable by AAI.
- 12. As per the development plan of Surat Airport, New Terminal Building is likely to be completed by December 2022. The decision to give an alternate location or terminate the subject contract or novation in favor of third party shall be at the sole discretion of the Authority and the decision of Surat Airport, AAI shall be final and binding. The entire cost of shifting of the infrastructure/ shop to the New Location shall be borne by the licensee only.
- 13. All the above guidelines will form part & parcel of the Notice inviting E-Tender (NIET).
- 14. AAI reserves the right to extend the date of submission / opening of the bids as well as to extend the validity of the E-tender if situation warrants and with sufficient reasons.
- 15. AAI reserves right to reject any or all e-tender(s) in part or in full without assigning any reason.

\*Note: "By the term near relative is meant wife, husband and dependent parents, grandparents, children, grandchildren, brothers, sisters, uncle, aunts, cousins and their corresponding in laws".

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# **Draft License Agreement**

Photo of the licensee

**SUBJECT**: License to operate Sweets and Confectionary Shop in SHA FF at Surat Airport AGREEMENT ("Agreement") THIS CONCESSION made and executed at \_Airport on this\_\_\_\_\_day\_of\_\_\_\_\_Two Thousand\_\_\_\_ by and between: The Airports Authority of India, a body corporate constituted by the Central Government under the Airports Authority (Act 55 of 1994) and having its corporate office at New Delhi and branch office at Surat Airport, represented by Airport Director, Surat Airport, surat, hereinafter called the "Authority" (which term shall, unless excluded by or is repugnant to the context, be deemed to include its Chairman, or Member, Executive Directors, Airport Director, officers or any of them specified by the Chairman in this behalf, and shall also include its successors and assigns) of FIRST PART; and \_\_\_\_\_, a Proprietorship Firm/ Partnership Firm/ LLP/ Company incorporated under the Company Act 2013, represented by \_\_and having at\_\_\_\_\_(hereinafter called the "Concessionaire/Licensee" (which registered office shall, unless excluded by or is repugnant to the context, be deemed to include its heirs, authorized official/officer, successor and assigns) of the SECOND PART. WHEREAS the Authority is entitled in Law to grant license at its Airport for the purpose of License to operate Sweets and Confectionary Shop in SHA FF so as to provide amenities and facilities to the passengers and visitors at Surat airport and is in possession of space, more fully described in the schedule hereunder and in the plan annexed to this agreement, hereinafter referred to as the premises. WHEREAS the Licensee is desirous to render the services to the Authority on the terms & conditions mentioned hereunder: AND WHEREAS the Authority is agreeable to grant the license. NOW, THEREFORE, this indenture witnesses: 1. That the license for the said facility shall be valid for the period of Three (3) years \_\_\_\_\_to\_\_\_\_\_\_, unless terminated earlier on account of following;

Page **25** of **80** 

- a. By giving 30 days of notice in writing without assigning any reason.
- b. Terminated by AAI on a short notice on account of unsatisfactory performance.
- c. Termination on expiry of the specified time period allotted for unresolved internal dispute resolution.
- 2. That in consideration, Licensee shall pay the Authority every month in advance by way of license fee on or before 10th day of English calendar month as under:

Year	<b>Amount of Monthly License Fee</b>	
Up to 1 ½ Year	+ GST applicable on time	
After 1 ½ Year	+ GST applicable on time	
After 2 ½ Year	+ GST applicable on time	

#### 3. Rate of Escalation:

- a. License Fee shall be subject to compounded annual escalation of 10%
- b. The first annual escalation of License Fee will be applicable after completion of one year + six months license period. Thereafter the same will be applicable after completion of subsequent one-year period there from. Even if, on account of any delay whatsoever, licensee could not commence business operations on the expiry of gestation period stipulated in NIT, for the purpose of calculation of date on which 18 months of license are completed (date on which first escalation is applied) shall be deemed from next day of expiry of gestation period stipulated in NIT.
- 4. AAI shall raise bill on or before 10th of every month. The licensee has to make the payment of License Fee etc. by 25th of the same month, failing which interest on delayed payment at the rate of 9% per annum shall be charged from the due date for delay period of up to thirty (30) days and if delay is for more than thirty (30) days, then interest at the rate of 18% per annum shall be charged from the due date, for the entire delay period.
  - In case of Central/State Govt. and their PSUs: AAI shall raise bill on or before 10th of every month. The concessionaire has to make the payment of license fee etc. by 25th of the same month, failing which interest on delayed payment at the rate of 6% per annum shall be charged from the due date for delay period of up to 30 days and if delay is for more than 30 days, the interest at the rate of 12 % per annum shall be charged from the due date, for entire delay period.
- 5. That in addition to the above said license fee, Licensee is also liable to Rs. 1340.00 per sqmtr pm towards AC space rent (if applicable) and Rs. 890.00 per sqmtr pm towards Non AC space rent (if applicable). Licensee is also liable to pay utility facilitation charges @ 10% of AAI notified normal space rent. Such charges shall be paid within the date(s) specified in the bill(s). The space rent/Utility/Facilitation charges/CAM charges are subject to 7.5% compound annual escalation or as decided by AAI on 1st April of every year or as may be decided by AAI from time to time.
- 6. That in addition to the above said license fee, licensee shall pay all charges towards consumption of electricity and water as may be due as determined by the Authority

and at the rate(s) fixed by it from time to time. Such charges shall be paid within the date(s) specified in the bill(s). The Licensee shall have to provide his own meter(s) for the purpose, failing which Licensee shall be billed on assessed consumption. In default of payment of said charges, the Authority may without prejudice to its other rights disconnect or cause to be disconnected the water and electricity to the said premises without any notice and the Licensee shall not be entitled to any compensation whatsoever on account of any such disconnection.

- 7. That the Licensee shall pay all rates, assessments, out goings and other taxes as leviable on the Licensee in "Laws".
- 8. That the Licensee shall make payment of license fee etc. either by cheque/demand drafts drawn on local banks or through RTGS/NEFT. No outstation cheque shall be accepted in payment of license fee etc.
- 9. That the licensee shall deposit a sum of Rs. only) i.e. an amount equal to 3 months of license (based on third year license fee) fee as Security Deposit in the form of Demand Draft / Pay order / RTGS/NEFT/ Bank Guarantee from a Nationalized/Scheduled Bank (Bank Guarantee from Co-operative Banks, even scheduled co-operative banks, shall not be acceptable) in favor of Airport Director, Airport. Bank Guarantee should be valid for the entire period of license plus six (o6) months. In the event of the Licensee committing any breach of the terms & conditions of the license agreement, the Authority may without prejudice to other rights and remedies be entitled to forfeit the Security Deposit or any part thereof. In Such an event he shall pay in the same manner as stated above such additional sum immediately as he may be called upon by the Authority to pay, so that the Security Deposit shall at all times during the continuance of these presents, be for the same amount. On the expiration or earlier determination of the license the Authority shall return the Security Deposit or part thereof which has not been forfeited as aforesaid, to him, without interest.
- 10. That the Licensee shall also liable to make the payment towards security deposit in respect of electricity charges equivalent to 5% of annual license/concession value for the last year subject to minimum deposit of Rs.10,000/- and a maximum deposit of Rs.10 lakhs. The said security deposit will cover SD towards all types of utilities such as Electricity, Water, Data Port, Telephone etc.
- 11. That the Licensee shall equip himself with all necessary permits, licenses and such other permissions as may be required under the law in force at any time with regard to the operation of the subject license.
- 12. That the Licensee shall maintain such regular and proper account books along with other supporting documents regarding sales effected by the Licensee in the said premises and said accounts/documents shall all the times be kept open for inspection by Authority in such manner as may be prescribed. The Licensee shall provide to the Authority, if so required by the Authority, Statements of audited Accounts in such manner and within such period as the Authority, Statements of audited Accounts in such manner and within such period as the Authority may prescribe. Licensee shall be liable to share invoicing details live with AAI.
- 13. That the Licensee shall have no right to object as and when the Authority decides to

- grant additional License for similar Facility at the airport premises where the Licensee is rendering such services.
- 14. That Authority shall provide bare space for the subject service and other expenses of any kind for establishment and rendering of the services shall be incurred by the Licensee. However, provisions of electricity, water and drainage connections, as the case may be, if so required, for the smooth operation of the services shall be provided by the Authority.
- 15. All the times during the currency of the license agreement, it shall be the responsibility of the licensee to obtain proper fire insurance coverage including theft and burglary in respect of all the movable and immovable assets stored or used in the licensed premises and authority shall not be responsible for any loss or damage caused to the licensee on any accounts whatsoever.
- 16. That Licensee shall operate the subject facility by charging the rate from users, as may be approved in advance by the Authority. Licensee shall exhibit the said approved charges at a conspicuous place inside the licensed premises.
- 17. That the Authority reserves to itself the right to change the location of the premises at any time and may at its discretion, call upon the Licensee to vacate the site and may give him an alternative premise for the purpose of this license. In such a case, the Licensee shall be bound to vacate the premises immediately and accept the said alternate premises. The entire expenditure on such shifting shall be borne by him and the licensee shall not be entitled to claim any compensation or revision in the license fee on that score.
- 18. The Licensee shall use the premises for the bona fide purpose as provided in the Agreement, more particularly described in the enclosed schedule, for the use of all passengers and bona fide visitors to the Airport and Officers of the Authority and the staff of various Airlines using the Airport and for no other purpose.
- 19. The Licensee shall not erect or display any advertisement or signboards except after obtaining the prior approval in writing of the Authority.
- 20. The licensee must necessarily operate the contract for minimum 50 % of the total period of the contract failing which the licensee may be debarred from participating any tender in AAI for minimum period of 01 (one) year.
- 21. That in case if at any stage during the currency of the agreement, AAI finds that the party had bagged the contract by submitting any false/wrong document or concealed any information/document, in such an eventuality the SD/BG lying deposited with the AAI shall be forfeited and the licensee shall be debarred for three years for participation in AAI tender. However, in case the license is terminated due to any illegal activity which is punishable under any of the laws of the land then the party will be debarred till the case is cleared by the concerned legal authority of the land.
- 22. The Licensee shall not terminate the license before the expiry of the period of the license except by giving 30 days' notice in writing, otherwise the Licensee shall be liable to pay to the Authority (without any demur or question) such amount of money as the Authority may decide as due to it by the Licensee. The license can be terminated by the Authority by giving 30 days' notice in writing without assigning any reason thereto.

#### 23. Exit Clause in this contract shall be as follows: -

#### A. Normal termination: -

The contract will deem to be terminated on the last date as given in the agreement provided the extension or renewal is approved by the competent authority on or before the last date and communicated to the party in writing and duly accepted. The liability of the party will continue to be payable along with the delayed interest (at the rate mentioned in the contract) till the same is settled. The contractor cannot claim the dues to be time barred or ultra vires even if after the contract is deemed to have terminated by operation of this clause.

#### B. <u>Termination for cause</u>: -

If the party or AAI has invoked the internal dispute resolution clause (as per which the dispute referred to the DRC is to be completed within a period of **45** days) and the same remains unresolved after the specified time period, it will be deemed that the notice period for the termination has commenced from the next date within which the dispute should have been resolved. No extra notice need be served by either party and the contract will terminate after the expiry of the notice period. If such termination happens to fall within **50**% of the contract period, then the party is liable to pay AAI the value of license fee equal to the amount of current license fee for the six (6) months as demurrage charges. The agreement should also provide for invocation of arbitration clause only after the internal dispute mechanism has been exhausted. However, the notice for termination will deem to have commenced irrespective of the arbitration proceedings.

#### C. Termination for convenience: -

Either party, AAI on one part and the contractor on the other party can serve the notice for termination by giving the requisite notice period. The notice by AAI to be served only after obtaining the approval of the acceptance authority. Similarly, the notice given by the party should be approved by the acceptance authority. However, the date on which notice was received at AAI will be the commencement of the notice period and the administrative time required for the approval will not be added. If the concession/license has been terminated within 50% of the license period or the party has not served the requisite notice of 30 days, for surrender of license/concession after completion of 50% license period, then the Security Deposit equivalent to current license fee/MMG shall be forfeited as demurrage charges, as per the details below:

	If termination	Security deposit equivalent to current license fee/MMG to be forfeited (in months)		
S. No.	of concession/ license occurs	For contract period of more than 3 years	For contract period of 1-3 years	For contract period of less than 1 year
(i)	Before 50 % of contract period	6	4	2
(ii)	between 50% to 75%	4	3	2

1 (111) 1	tween 75% to	2	2	1
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**NOTE**: If the licensee does not operate the license up to 50% of the contract period then the party is liable to be debarred for one year from the date of issuance of orders.

- **D.** Termination for regulatory / legislative or supervisory requirements: If any provision of law or legislation of India makes it mandatory to stop / prohibits the continuation of any contract at any particular location or otherwise then it will deemed to be closed from the date of such enactment.
- 24. No compensation is payable by AAI. Exponential penalty on licensees @ double the license fee per month in the form of damage charge can be imposed on licensees unauthorized occupying the premises after expiry of contract period.
- 25. In the event of any default, failure, negligence or breach, in the opinion of the Authority on the part of the Licensee in complying with all or any of the conditions of the license agreement, the Authority will be entitled and be at liberty to determine the license forthwith and resume possession of the premises without payment of any compensation or damages and also forfeit in full or in part the amount deposited by the Licensee for due performance of Agreement.
- 26. Acceptance of award letter no....... dated ....... and NIET conditions shall form part and parcel of the license agreement.
- 27. The Authority and the Licensee further agree that they are bound by the General Terms & Conditions, Special Terms and Conditions, Concession Layout, Schedule of Premises, found in Appendix "1, 2, 3 & 4" respectively annexed hereto.

Signed by	Airport Director, Airports Authority Of India		
	Airport, for and on behalf of The Airports A		
presence of:			
WITNESS:			
1			
2		_	
		for and on behalf ofin The presence of:	
Witness:			
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#### GENERAL TERMS AND CONDITIONS.

The Authority hereby covenants with the licensee as follows:

- (1) The Licensee, his servants and agents shall be entitled to use all ways, paths and passages as may from times to time be maintained on the said airport ground subject to such rules and regulations as may be imposed by the lawful authorities of the airport ground.
- (2) The Licensee paying the license fee and performing the covenants herein contained and, on his part, to be performed shall and may peacefully possess and enjoy the premises with the use of the ways, paths and passages as aforesaid during the said term without any lawful interruption from or by the Authority or any person claiming under the Authority.
- (3) Any notice required to be served on the licensee under this agreement shall be deemed to have been served if delivered at or sent by registered post to his last known address or to his authorized representative or agent. Similarly, any notice to be given to the Authority under this agreement shall be deemed to have been served if delivered at or sent by registered post to the Authority.
  - a. The period of notice given under this Agreement will count from the date of receipt of notice by either side.
- (4) Subject as herein before otherwise provided, all notices to be given on behalf of the Authority and all other actions to be taken on behalf of the Authority, may be given or taken on behalf of the Authority by the Airport Director of the Airport or by any other officer for the time being authorized by or entrusted with the functions, duties and powers of the said Airport Director, in respect of the Airport under his charge.
- (5) (a) The Licensee shall not, unless with the written consent of the Authority, create a subcontract of any description with regard to this license or any part thereof, nor shall be without such written consent as aforesaid, assign or transfer his license or any part thereof.
  - (b) The Licensee shall use the premises only for the purpose indicated in this agreement and for no other purpose whatsoever.
- (6) The Licensee his agents and servants shall observe, perform and comply with all rules and regulations of the shop and Establishment Act, Factories Act, Industrial Disputes Act, Minimum Wages Act and the provisions of any statutory law applicable to the licensee including any rules and regulations made by the Authority, Civil Aviation Department or any other Department of government and or local body or Administration in force from time to time and to the business which the licensee is allowed to carry on under this agreement and to the area in which the said premises are located.
- (7) (a) The Licensee shall indemnify the Authority from/against any claims made or damages suffered by the Authority by reason of any default on the part of the licensee in the due observance and performance of the provisions of any law which may be related to the purpose of this agreement and to the area in which premises are located.
  - (b) The Authority shall not be responsible in any way for loss or damage by any means causes to the licensee's stock or property.
- (8) The Licensee shall at his own cost maintain the premises in a proper state of cleanliness and abide by such directions as may be given by the Authority and such other departments as may be entrusted by the rules and regulations with the works of inspection and enforcement about

the conditions of sanitation, cleanliness and hygiene. If the premises is not maintained in reasonably clean condition by the licensee, Airport Director shall have powers to get the premises cleaned at the risk & cost of the licensee and recover liquidated damages at the rate of Rs. 1000 /- per day for each default up to 07 days & thereafter Rs. 1500 /- per day and can take other actions including termination of the license

- (9) The licensee shall comply with the requirements of all standard health clauses including those given below:
  - a. The Airport Health Officer/ Medical Officer of AAI or persons authorized by them may without notice, enter the premises any time and inspect the premises, materials, instruments and implements etc. used by the licensee.
  - b. All instructions given by the Airport Health Officer/Medical Officer of AAI or any persons authorized by them in the maintenance of public health of the Airport including sanitation control prevention of infectious diseases, control and prevention of nuisance from insects, rodents or any other source shall be carried out by them and his agent and servants
  - c. The licensee shall notify to the Airport Health Officer whenever any person working under him is suffering or suspected to be suffering or convalescing from any infectious disease. The Airport Health Officer may medically inspect the said person or any person who is suspected to have been in contact with the person and take any precautionary and preventive measures considered necessary.
  - d. The licensee his agents and servants shall not without consent of the Airport Health Officer, interfere with injure, destroy or render useless any work executed or any materials or things placed in, under or upon any land or building by or under the orders of the Airport Health Office with the object of preventing the breeding or entry of mosquitoes or maintenance of sanitation.
  - e. The licensee, his agents and servants shall not abuse the water sources, and drainage facilities in the airport area so as to create a nuisance or in sanitary situation prejudicial to public health.
  - f. In the event of any default, failure, negligence or breach in the opinion of the Authority, on the part of the licensee in complying with either of these conditions specified in the foregoing sub-clause (a) to (c), the Authority will be entitled and be at liberty to determine the licensee forthwith and resume a possession of the premises without payment of any compensation or damages and forfeit in full or in part the amount deposited by the licensee for due performance of the agreement.
- (10) The licensee shall employ only such servants as shall have good character and as well behaved and skillful in their business. He shall furnish the Authority in writing with the names, parentage, age, residence and specimen signature or thumb impression of all servants whom he proposes to employ for the purpose of this agreement before they are so employed and the Authority shall be at liberty to forbid the employment of any person whom it may consider undesirable. The servants employed by him shall be under the general discipline of the Authority and shall confirm to such directions as may be issued by the Authority in respect of point or routes of entry to and exit from the premises and in respect of the use of toilet and wash rooms. He shall also have the character of all persons employed by him verified by the police to the satisfaction of the Authority, before the employment.
- (11) (a) The licensee would be required to install adequate number (as may be determined by Fire Officer or any other officer of AAI depending upon the area of the licensed premises) of minimum a 2.5 kg CO2 fire extinguisher in the licensed premises at his cost before

commencement of business.

- (b) No wooden partition / inflammable material shall be permitted in the licensed premises. The material to be used for partition / fabrication of the shop / office premises shall be as per the specification given by AAI and to be got approved by AAI in advance.
- (c) Licensee shall not use a naked light or cause or permit any such light to be used in the licensed premises.
- (12) The licensee shall not damage the premises for any part of the Airport premises and in the event of any damage being caused to the same intentionally or otherwise, by the licensee, or his employees or invitees or customers, the Authority shall be entitled to repair the damage or make the requisite replacement and call upon the licensee to replacement and call upon the licensee to reimburse cost thereof which the licensee undertakes to pay forthwith on demand.
- (13) The licensee shall not store or bring or keep in the premises heavy articles so as to injure or damage the premises or keep goods of combustible or inflammable nature unless required for executing the license.
- (14) (a) The licensee shall not use electrical heater, toaster and other allied appliances in the premises for preparation of tea, coffee and for heating of food etc. unless specifically provided under the agreement to perform contractual obligations.
  - (b) The licensee hereby agrees to provide necessary training to the employees posted in the licensed premises for handling fires extinguisher as provided in the terminal/licensed premises.
  - (c)The licensee will, during the continuance of this license insure against any claim for workmen's compensation or otherwise of all persons employed by him in connection with his business to be carried on as aforesaid with such insurance company as the Authority shall approve of and shall produce for inspection on demand by the Authority all policies in respect thereof and the receipts from time to time for current premium.
- (15) In the case of such breach of the terms of this license as minor offences and complaints coming to its notice for which in the opinion of the Authority this agreement need not be terminated, the Authority may at its desecration recover compensation from the licensee up to the limit of the Security deposit of the licensee. The decision of the Authority in this respect will be final and binding on the licensee.
- (16) The licensee shall not hold or permit to be held any public or private auction in the licensed premises.
- (17) The Licensee shall sell articles in the premises at prices which shall be marked on the articles or on tags attached thereto and it shall not be in excess of the retail prices/fair prices fixed by the manufacturers or Government or any other local authority whichever is lower or controlled price in case such case controlled price has been fixed by any authority and in all other cases, not exceeding the reasonable market rates for similar goods. The Authority can after giving reasonable opportunity to the Licensee to show cause, itself fix the price of any article or articles, if, in its opinion, the prices charged are unreasonable or exorbitant and thereupon the Licensee shall sell only at the price so fixed by the Authority and he/she shall also be liable to refund to any customers any amount in excess paid by such customer for any articles in excess of the price so fixed.
- (18) It shall be obligatory for the licensee to keep in stock and in case they are intended for distribution, distribute the same and display, literature, produced and released by the Publications Division of Government of India and/or Tourism Department of the Central Government or of the State Government within whose jurisdiction the Airport is situated on such terms and conditions as may be fixed by the said Publications Divisions or said Tourist Department.

- (19) The licensee shall not stock, sell, display, exhibit for sale any books, magazines, newspapers or periodicals, statues, idols or other articles which are repugnant to morals or indecent and immoral, improper or otherwise objectionable in character, it being expressly agreed that the decision of the Authority shall be conclusive in this behalf and absolutely binding on the licensee and shall not be subject to any dispute or review. Apart from any other legal / disciplinary action, the licensee shall immediately remove such book, journal or articles from premises, if, as decided by the Authority it is objectionable in any manner to keep, exhibit or sell the same.
- (20) The licensee shall maintain a complaint book in a prominent place in the premises and in such a way that it is easily accessible to any person who wishes to record any complaint and the said book shall be open for inspection fortnightly by the Airport Director of the Authority or his authorized representative.
- (21) If because of any strike or lock-out in the Airport or in any airline, the licensee is unable to function or his business is affected, the Authority shall not be liable for any loss which the licensee may suffer in such an event. However, rebate in the license fee due to ban on visitor entry at the airport and due to natural calamities and due to declaration of the closure of the airport for total operation shall be granted as per the merit of the case and policy laid down by AAI from time to time.
- (22) In the event of the Licensee being prohibited from selling one or more articles in the premises because of Government Laws/Rules/Regulations/Orders, the Authority shall not be liable for any loss suffered by the Licensee in such an event the Licensee shall not be entitled to any reduction in the fees payable to the Authority or permission for sale of additional items.
- (23) The Licensee shall deposit duplicate keys of the premises with the Authority whenever the Airport Director Demands and permit the Authority to make use of the keys during the emergency. The licensee shall not remove or replace the lock on the outer door or change the locking device on the said outer door of the shop.
- (24) The Authority do not recognize any Association of the Traders and in case any negotiation / bargain necessary with regard to the clarification of the terms and conditions of the license or modification thereof such negotiations should be sought by the licensee alone and no collective representation / bargaining will be entertained.
- (25) On expiry of the license period or on termination of the license by the Airport Authority on account of any breach on the part of the licensee, the licensee shall deliver the possession of the premises in good condition and in peaceful manner along with furniture, fittings, equipment and installations, if any, provided by the Authority. Further, licensee shall remove his / their goods and other materials from the premises immediately, failing which Authority reserve its right to remove such goods / materials at the cost & risk of the Licensee and demand payment for such removal. If such payment is not made within 10 days, Authority shall be at liberty to dispose off the goods / materials of the Licensee by public auction to recover the cost. The licensee shall not be entitled to raise any objection in such an eventuality.

After the contract expires, the concessionaire shall stop business and shall be given a maximum of 07 days to vacate the premises (after settlement of dues). The onus of clearing all the dues and vacating the premises within 07 days lies on the licensee. If the agency fails to vacate the premises within 07 days of expiry of contract, twice of normal notified space rent of that area shall be charged from date of expiry to the date of vacation.

If agency fails to vacate even after 15 days, the agency ceases to claim any ownership of the uncleared materials. AAI shall make arrangements to remove the leftovers and charge the costs incurred to the agency/adjusted from available SD along with outstanding dues if any. Taking over document has to be signed after clearance of premises by the concessionaire.

- (26) The license herewith granted shall not be construed in any way as giving or creating any other right or interest in the said space / building(s)/ land/ garden/ tank/ premises to or in favor of the licensee but shall be construed to be only as a license in terms and conditions herein contained.
- (27) The Authority, its servants and agents shall at all times have the absolute right of entry into the said premises.
- (28) The provision of the Airports Authority of India Act, 1994 as amended by Act 2003 and the rules framed there under (Chapter VA Eviction of Unauthorized Occupants etc. of Airport Premises) which are now in force or which may hereafter come in force shall be applicable for all matters provided in the said Act.
- (29) All disputes and differences arising out of or in any way touching or concerning this Agreement (except those the decision whereof is otherwise herein before expressly provided for or to which the AAI ACT, 1994 and the rules framed there-under which are now enforce or which may here-after come into force are applicable), shall, in the first instance, be referred to a Dispute Resolution Committee (DRC) setup at the airports, for which a written application should be obtained from the party and the points clearly spelt out. In case the dispute is not resolved within 45 days of reference, then the case shall be referred to the sole arbitration of a person to be appointed by the Chairman / Member/ RED of the Authority. The award of the arbitrator so appointed shall be final and binding on the parties. The Arbitration & Conciliation Act 1996 as amended up to date shall be applicable. Once the arbitration clause has been invoked, the DRC process will cease to be operative. It will be no bar that the Arbitrator appointed as aforesaid is or has been an employee of the Authority and the appointment of the Arbitrator will not be challenged or be open to question in any Court of Law, on this account.

Before making a reference to Dispute Resolution Committee, the licensee will have to first deposit 50% of the disputed amount in the form of BG (additional Bank Guarantee with validity of minimum two years from the date of making reference to DRC, and further extendable) / DD / PO / NEFT with AAI and the consent shall be given by the licensee for acceptance of the recommendations of the Dispute Resolution Committee.

The case shall be referred to the sole Arbitrator by the Chairman / Member / RED of the Authority, subject to the condition that the licensee shall have to deposit 50% of the disputed amount in the form of BG (additional Bank Guarantee with validity of minimum two years from the date of making such reference, and further extendable) / DD / PO / RTGS / NEFT with AAI as condition precedent before making reference to the Arbitration for adjudication of dispute.

During the arbitral and Dispute resolution proceedings, the licensee(s) shall continue to pay the full amount of license fee/dues regularly as per the award/agreement and perform all covenants of the agreements.

- (30) It would be the responsibility of the licensee to obtain all necessary security clearance from BCAS/any other regulatory agency as required.
- (31) In case of any dispute where legal action is compelled to be initiated by any of the party, jurisdiction of the court shall be the city / town / district where the airport is located.

(SIGNATURE OF LICENSEE)

### **APPENDIX: 2 of Annexure-A**

#### **SPECIAL TERMS & CONDITIONS**

- 1. The successful tenderer(s) shall furnish the interior of the sweets shop in international design, matching with the aesthetic design of the Airport at their own cost. The plan for the same shall be submitted to Airport Director and got approved in advance.
- 2. TARIFF RATES: Rate list should be submitted to AAI for record. The rates are to be displayed at the prominent places near the Sweets shop counters. Packaged items are not to be sold above the printed Market Retail Price (MRP).
- 3. Mandatorily, the licensee awarded the contract must display his name prominently. Further, display of any advertisement shall not be permitted in the earmarked area; however, AAI reserves the right to display advertisement.
- 4. The Sweets shop is to be kept open for the period as directed by the Airport Director from time to time.
- 5. The Authority shall not be responsible for any legal cases that arise due to health hazard on account of quality of product and other legal matters for quantity, price etc. sold by the Licensee. The sole responsibility shall be of the Licensee in any legal cases.
- 6. Licensee shall keep the premises in a clean and tidy condition and open to inspection to the satisfaction of AAI or his representative.
- 7. The Licensee will confine the facilities to the counter at designated area only. The Licensee shall have no claim for monopoly and the Authority shall be at liberty to permit/provide F&B facilities at other areas in the terminal building or city side of the AIRPORT
- 8. Any advertisement on the cutlery equipment (other than the name of the license) is not permitted except with the specific approval of the Airport In-charge.
- 9. The licensee shall not use any plastic cups/glasses which are banned. The licensee shall use cutlery and disposable items of high quality. The licensee shall take all steps in banning the non-recyclable plastic and single use plastic in and around Airports premises paving the way for an environment-friendly Airport.
- 10. The licensee shall not unless with the written consent of the Authority, create a sub contract of any description with regard to this license or any part thereof nor shall be without such written consent as aforesaid, assign or transfer this license to any part thereof.
- 11. The licensee should mandatorily have e-payment mode of payments options, such Debit/Credit cards, E-wallets etc. for accepting cashless transactions including international debit/credit cards.
- 12. A detailed list of items of eatable, mentioning the approved charges, shall be displayed visibly at conspicuous places in the sweets shop. Any directions given by the Authority or any person duly authorized by him, in this behalf, shall be carried out and complied with by the licensee.
- 13. Licensee shall maintain minimum two cashless modes of payment available
- 14. AAI shall impose penalty if the licensee violates the conditions regarding sale of items, violation of MRP, resorts to any additional item and conditions mentioned above and in the NIT. Any sale of unauthorized items by the licensee, violating conditions of NIT shall be considered seriously and AAI shall impose penalty of Rs.500/- per instance per day for selling unauthorized items or for

unsatisfactory performance. Also AAI may take action against the Licensee for termination of the License forthwith

- 15. The successful bidder/licensee has to obtain prior permission from BCAS for operating the facility at restricted area in NITB of Airport by acquiring Security Clearance from BCAS before commencement of operations/ within gestation period. The successful bidder has to apply through e-SAHAJ (Security clearanceonline portal). AAI, Surat Airport will not responsible for delay in getting security clearance from BCAS. (Obtaining BCAS approval is completely agency's responsibility).
- 16. The Licensee shall not erect or display any advertisement or signboards except after obtaining the prior approval in writing of the Authority.
- 17. Space shall not be used for any purpose other than for which it has been awarded i.e. day to day sell items and assist customers in Travel purposes.
- 18. The items should not be charged more than the printed MRP i.e. No extra charges shall be levied over & above such price list/MRP.
- 19. Outlet shall be kept open to cover all scheduled/ non-scheduled, delay and diverted flights or as directed by Authority from time to time.
- 20. Licensee shall provide proper furniture suitable for Airport environment and maintain good aesthetic.
- 21. Licensee shall make provision for waste baskets which shall be periodically cleaned. However, cleaning the premises handed over to the licensee for this service is the responsibility of the licensee.
- 22. No Alcoholic Beverages shall be served. Tobacco products shall not be sold. Smoking is strictly prohibited. "NO SMOKING" signages may be prominently displayed at the Entrance of outlet.
- 23. Licensee shall keep the area given to him in clean and orderly condition to the satisfaction of the Authority and it shall be lawful for any of the officers of the authority to enter upon and inspect the area for ensuring compliance of the same.
- 24. As per the orders of Govt. of India, plastic free environment is to be developed in and around Airport premises. Accordingly, the licensee shall not be permitted to carry / use any kind of plastic items like spoons/forks/packing/cups/bags/wrappers etc., and also services to passengers by using plastic bags. The licensee shall use only bio-degradable products for packing and service to passengers inclusive of all items. In case if it found to be violated a penalty of Rs.500/- per violation will be charged.
- 25. The Licensee and his agents and servants shall observe, perform and comply with the provision of any law including any rules and regulations of any local authority in force time to time.
- 26. The licensee shall strictly comply with the safety norms of AAI and as per rules and regulations of BCAS Security.

- 27. The licensee shall strictly comply with the rules and regulations of the various labour enforcement officials.
- 28. For the purpose of this contract, AAI may issue entry passes to the personnel engaged subject to the verification of their Character and Antecedents by Police and AAI shall have the sole discretion to withdraw such passes, if considered necessary.
- 29. That the authority shall not be responsible in any way for the loss or damage by any means caused to the licencee's men or property. Licencee shall be responsible for all safety devices for his service. AAI shall not be responsible for any claim from any one on account of loss, injury etc., caused due to incident/accident or malfunctioning of their materials. Licencee shall be solely responsible for any such losses/claims.
- 30. Licensee shall fix the Electricity Meter at his/her own cost.
- 31. All taxes, levies and duties payable under this license would be the Licensee's liability and he/she/they shall be liable and responsible for payment of all income and other taxes and duties which may be levied by Authorities on the earnings under this license. Licensee shall also be liable to pay all assessments/charge license fees and expenses, in connectionwith his/her/their right to use, as ay be assessed or demanded in this respect by Municipalor other authorities. Licensee shall keep and will continue to keep AAI indemnified and harmless against any claim or liability that may arise in this regard.
- 32. The licensee shall indemnify and keep harmless the Authority from any loss liability claim or damaged that may be sustained by any person or cause to any property or which may otherwise occur, in connection therewith by reason of operating this licence.
- 33. No structural alternation and addition are to be made in the space allotted without prior written consent from Authority.
- 34. As per the terms and conditions of this agreement, The Licensee shall be responsible for any infringement of copy right/trade mark rights and the Authority shall not be responsible for any liability of this account.
- 35. Any aerial / ground occupation in addition to the allotted space is chargeable on pro-rata license fee, apart from action as per agreement for unauthorized occupation. In case of reduction / increase in area due to change of location / operational needs (as per requirement of AAI) during the currency of license, additional license fee shall be reduced/increased proportionately.
- 36. The bidders can conduct a survey of the area and the business potential of the contract before quoting their bids. No rebate of any sort shall be given in future due to any reason what so ever.
- 37. The staff engaged by the Licensee/contractor has to be properly uniformed and shall deal with all the passengers with extreme courtesy and caution. Any complaint from passengers about misbehavior shall be construed as grounds for non-performance.

- 38. The tenderer is liable to pay the GST/Service Tax and/or any other statutory taxes as per the rules formed by Govt.
- 39. The successful tenderer shall be solely responsible for the safety and security of passengers/property in the premises.
- 40. Space for room shall be provided by AAI, on payment of applicable space rent and utility facilitation charges, in non-passenger movement area, subject to availability.
- 41. AAI reserves itself the right to adjust the dues pertaining to any license operating/operated at AAI controlled Airports, with the available Security Deposit with respect to this license.
- 42. Necessary Airport Entry Permits will be issued by the Station in charge to the authorized representative as per the rules of BCAS. Licensee will ensure police verification and other documents are submitted in time. The charges for issuance of Airport Entry Permits shall be borne by the Licensee.
- 43. The successful tenderer shall be required to submit Security Programme (as per Format A & A1 available on BCAS website www.bcasindia.nic.in and/or www.bcasindia.gov.in) to the RDCOS office through AAI Surat Airport CSO for issuance of Security Clearance / approval, for operating the facility in Security Hold Area, within 5 days from receipt of the award letter.
- 44. The successful bidder also has to submit Security Programme online through e-sahaj portal (<a href="https://esahaj.gov.in">https://esahaj.gov.in</a>) and a copy of the online receipt of the application has to be forwarded to office of RDCOS through AAI along with the aforesaid documents in hardcopy.
- 45. As per the development plan of Surat Airport, New Terminal Building is likely to be completed by December 2022.

Provisions for operation of the said facility shall be made in Existing Terminal Building. The decision to give an alternate location or terminate the subject contract shall be the sole discretion of the Authority

- a) In case of decision on part of Authority to shift the facility to alternate location, the area of the new location may not be similar to the area of the original location. Proportionate license fee for the area in New Location shall be applicable in case the area is more than the area of previous/old location.
- b) The entire cost of shifting of the infrastructure to the New Location shall be borne by the licensee.
- c) Relocation period of 15 days or actual commencement of business

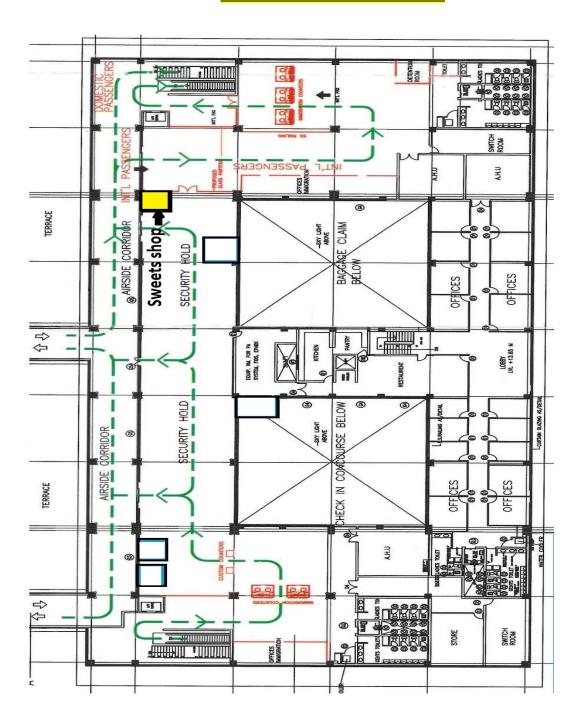
- in relocated location from the notice for relocation, whichever is earlier, shall be permitted for relocation. In case the shop at the original location is not operational during the relocation period on account of complete closure of old terminal, waiver in license fee shall be considered for the relocation period of 15 days only.
- d) Notwithstanding anything contrary herein, in the event of a relocation, the Authority shall not compensate the Licensee for any costs, whatsoever.
- e) In the event that the Licensee chooses not to relocate to the alternate Location provided by the Authority, the Authority shall have the right to terminate the contract on the expiry of the Relocation Period and the consequences of termination as set out under Exit Clause (Termination for convenience) shall be applicable.
- f) In the event of shifting of Operations to New Terminal Building/ any alternate location, instead of providing alternate location, Authority reserves the right to terminate the subject contract without assigning any reasons, by giving short notice. No compensation, whatsoever, shall be payable by the Authority in such case.

Note: It may be noted that the licensee shall be allowed to operate the facility in SHA only after obtaining BCAS clearance / approval from other regulatory agencies.

The Special Terms and Conditions above shall form part of the Agreement.

#### **APPENDIX: 3 of Annexure-A**

#### **CONCESSION AREA LAYOUT**



Indicative Location of Sweets & Confectionary Shop in SHA FF

**NOT TO SCALE** 

Page **41** of **80** 

#### **APPENDIX: 4 of Annexure-A**

#### **SCHEDULE OF PREMISES**

License to operate Sweets & Confectionary Shop in SHA FF at Surat Airport.

1. LOCATION : SHA first floor

2. AREA ALLOTTED : 08 SQM

3. PURPOSE : Sweets & Confectionary Shop

SIGNATURE OF THE LICENSEE

# POWER OF ATTORNEY FOR SIGNING OF PROPOSAL (<u>To be executed on non-judicial Stamp paper of Rs 100/- or as per applicable State Laws and duly notarized</u>)

Know all	men by these presents, we (name of the firm and
	f the registered office) do hereby irrevocably constitute, nominate, appoint and
	Sh/ Smt. (name),son/daughter/wife of
	gedyears and presently residing at, who is
	mployed with us and holding the position of, as our true and
	rney (hereinafter referred to as the "Attorney") to do in our name and on our behalf,
	s, deeds and things as are necessary or required in connection with or incidental to
	of our Proposal for pre-qualification and submission of our Bid for the
	o operate Sweets & Confectionary Shop in SHA FF at Surat Airport.] facility
	rport, Surat, India (the "Concession") proposed by AAI including but not limited to
	I submission of all Proposals, Bids and other documents and writings, participate in
	sals and other conferences and providing information/ responses to the AAI,
	ng us in all matters before the AAI, signing and execution of all contracts including the
	Agreement and undertakings consequent to acceptance of our Financial Proposal,
	lly dealing with the AAI in all matters in connection with or relating to or arising out
	ncial Proposal for the said Concession and/ or upon award thereof to us and/or till
	g into of the Concession Agreement with the AAI.
	ereby undertake and agree to ratify and confirm and do hereby ratify and confirm
	eds and things done or caused to be done by our said Attorney pursuant to and in
	the powers conferred by this Power of Attorney and that all acts, deeds and things
	r said Attorney in exercise of the powers hereby conferred shall and shall always be
deemed to	have been done by us.
	SS WHEREOF WE THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS
POWER O	F ATTORNEY ON THIS DAY OF 2022
For	
	ame, designation and address)
(Notarized)	
(Ivotarizeu)	
Witnesses:	
	1.
	2.
	Accepted
	(Signature)
	(Name, Title and Address of the Attorney)

#### Notes:

• The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants (s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.

- Wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
- For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Indian Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidders from countries that have signed the Hague Legalization Convention 1961 are not required to be legalized by the Indian Embassy if it carries a conforming Apostille certificate.

## ACCEPTANCE LETTER (To be submitted in applicant letter head)

To,	Date:
Airport Director,	
Airports Authority of India Surat Airport	
Surat mi port	

**Subject: Acceptance of AAI"s Tender Conditions** 

Sir,

The tender documents for the "[License to operate Sweets & Confectionary Shop in SHA FF at Surat Airport.]" at Surat Airport have been provided to me/us by Airports Authority of India and:

- 1. I/We hereby certify that I/We have inspected the sites and read the entire terms and conditions of the tender documents made available to me/us. Which shall forms part of the contract agreement and I/We shall abide by the conditions/Clauses contained therein.
- 2. We are enclosing and submitting here with our original Proposal, along with the information and documents as per the requirements of the Tender Document, for your evaluation and consideration.
- 3. I/We hereby unconditionally accept the tender conditions of AAI"s tender documents in its entirety for the above facility.
- 4. The contents of Clause 14 point 5 of Notice inviting Tender of the Tender Documents have been noted wherein it is clarified that AAI reserves the rights to reject the conditional tenders without assigning any reason thereto.
- 5. I/ We hereby undertake that, all information provided in the Proposal and in its Appendices is true and correct.
- 6. I/We shall make available to AAI any additional information it may find necessary or require to clarify, supplement or authenticate the Proposal within such time as may be prescribed by AAI.
- 7. I/We acknowledge the right of AAI to reject our Proposal without assigning any reason or otherwise and hereby waive our right to challenge the same on any account whatsoever.
- 8. I/We certify that I/we or any of my/our constituents or my/our predecessor entity have neither failed to perform on any contract, as evidenced by imposition of a penalty

Page **45** of **80** 

or a judicial pronouncement or arbitration award, nor been expelled from any contract nor have had any contract terminated for breach on our partner have I/ we or any of my/our constituents or my/our predecessor entity defaulted in complying with any statutory requirements.

- 9. I/ We hereby declare that:
  - a. I / We have examined and have no reservations to the Tender Document, including the Addendum (if any) issued by AAI.
  - b. I /We have not directly or indirectly or through any agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as defined in Clause 9 of General information and guidelines of NIET/tender document, in respect of any tender or request for proposal issued by or any agreement entered into with AAI or any other public sector enterprise or any government, Central or State; and
  - c. I / We hereby certify that I / we have taken steps to ensure that, in conformity with the provisions of Clause 9 of General information and guidelines of NIET/tender document, no person acting for us or on our behalf has engaged or will engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.
  - d. I/ We do not have any conflict of interest in accordance with Clause 10 of the General information and guidelines of NIET/Tender Document.
- 10. I/We declare that we satisfy and meet the requirements as specified in the Tender Document and eligible to submit a Proposal in accordance with the terms of this Tender Document.
- 11. I / We hereby irrevocably waive any right which we may have at any stage at law or howsoever otherwise arising or accruing to challenge or question any decision taken by AAI in connection with the selection of the Applicant, or in connection with the tender process itself, in respect of the award of above mentioned concession and the terms and implementation thereof.
- 12. I / We understand that, except to the extent as expressly set forth in the Agreement, I/we shall have no claim, right or title arising out of any documents or information provided to us by AAI or in respect of any matter arising out of or concerning or relating to the Empanelment process including the award of work.
- 13. I / We confirm having submitted the Tender Processing Fee of Rs 10,000/- (Rupees Ten thousand only) to AAI in accordance with the Tender Document. The copy of payment receipt is attached.
- 14. I / We confirm having submitted the EMD of **Rs.1,90,199/- (Rupees One Lakh Ninety Thousand One Hundred Ninety-Nine Only)** to AAI in accordance with the Tender Document. The copy of payment receipt is attached.

15. I / We agree and understand that the Proposal is subject to the provisions of the Tender Documents. In no case, I / We shall have any claim or right of whatsoever nature if the contract is not awarded to me / us or our Proposal is not opened.
16. I / We agree and undertake to abide by all the terms and conditions of the Tender Document.
Dated thisDay of, 20
Name & Address of the Applicant:

Name, Signature & S Authorized Representative

& Seal

of

the

#### **Details of Bidder**

1.	Details of Bidder/Lead Member	
(a)	Name:	
(b)	Country of Incorporation:	
(c)	Address of the corporate headquarters and its branch office(s), if any, in India:	
(d)	Date & Details of incorporation and/or commencement of business:	
2	Brief description of the Company including details of its main lines of business and proposed role and responsibilities in this Concession:	
3	Details of individual(s) who will serve as the point of contact/communication for the AAI:	
(a)	Name & Designation	
(b)	Correspondence Address	
(c)	Email	
(d)	Tel / Fax No	
4	Particulars of the Authorised Signatory of the Bidder:	
(a)	Name & Designation	
(b)	Correspondence Address	
(c)	Email	
(d)	Tel / Fax No	

(Signature of Authorized Signatory)

Name: [•]
Designation: [•]

Date: Seal or Stamp of Bidder

## Certificate from Chartered Accountant/Statutory Auditor in respect of Technical Capacity & Experience

l records of M/s	(Nan	ne of bidde	er/Tenderer), this is
ng experience of at least_(_) the following locations.	year	s in	business
Comme			of ncement/ n of Business
ne turnover from the year(s) for	which t	echnical e	xperience has been
Turnover (in INR)	relev expe	ant busine rience is be	
Rs		Rs	
only).			
	ng experience of at least_(_) the following locations.  Details of Location of Busing  ne turnover from the year(s) for a second of the	re turnover from the year(s) for which to the following locations.    Details of Location of Business	Details of Location of Business  Date Comme Duration  The turnover from the year(s) for which technical experience is being INR)  Rs

#### FORMAT FOR LETTER OF UNDERTAKING

[SELF-DECLARATION OF THE BIDDER THAT THE FURNISHED INFORMATION FOR EXPERIENCE IS TRUE, TO BE SUBMITTED ON COMPANY LETTER HEAD]

Sir,		
I,	led for claiming the relevant rrect to the best of my kno	
I understand that concealm offence and the agency the relevant provisions of law.		se information is a punishable egal action may be taken as per
Yours faithfully,		
Signature of the licensee		
Name		
Designation (with seal)		

#### **DECLARATION**

T

Name, Designation & Company Name with Address>, do hereby solemnly affirm and state as follows:

1. I/We are having/had the following contracts at Airports/Offices controlled by Airports Authority of India:

Sr.	Airport	Facility/		tract riod	Details of	Dues (disputed &
No.	Name	Contract	From	То	Security Deposit	Undisputed)
1.						
2.						

(In case of no contracts in AAI controlled Airports, indicate NIL)

- 2. I/We are not debarred / blacklisted by CBI or AAI or undertakings/ Departments like Railways, Defense or any other department of Government of India or State Government. (In case if you have been debarred / blacklisted, submit all the details).
- 3. I/We have not faced/are not facing any action under PPE Act with AAI. (In case if you have faced/are facing action under PPE Act with AAI, submit all the details).
- 4. I/We have never been ordered by a Court of Law to pay the outstanding dues to AAI at any of the airports (In case if you have been ordered by Court of Law, submit all the details).
- 5. I/ We declare that none of the Directors/Partners/ Sole Proprietor of our company is also a Director of any other company or partner of a concern or a Sole Proprietor having established business with AAI and has dues with AAI".(In case if you fall under anyone of the above category, please furnish all such relevant details).
- 6. I/We do not have any conflict of interest as detailed in clause 10 of general terms and conditions of tender document.
- 7. I/ We declare that "No raid/seizure/search has been carried out and/or pending by a Regulatory Authority in respect of the license granted by AAI in any of the Airport premises either against me and/or any member of the consortium or against our/its affiliates or against any of the Directors/Managers/Employees" (In case if raids/seizure/search conducted, please furnish all such relevant details).

All the facts stated above are true and correct to the best of my knowledge, belief and information.

Date:	Signature with Seal
Date:	Sig

#### **ANNEXURE: H**

#### LIST OF NEAR RELATIVES EMPLOYED IN AIRPORTS AUTHORITY OF INDIA

Sl.No.	Name of the employee	Designation	Relationship with tenderer(s)	Place of Posting

#### SIGNATURE OF TENDERER

NB: 1. In case of NIL report, Performa must filled with NIL report and submitted duly signed by the Authorized Signatory.

2. In case the above space is not adequate, the details, additional sheets duly signed by Authorized signatory may be attached.

#### FORMAT OF OUTSTANDING DUES/ NO DUES CERTIFICATE

1. Name of Contract :

2. Agreement No. :

3. Stipulated Date of Start of Contract :

4. Actual Date of Start :

5. Date of Completion / Termination :

6. Amount of SD available with validity period

7. Amount of Outstanding Dues upto 31/12/2021 (Disputed and un-disputed amounts to be shown separately

Item	Disputed Amount (Rs)	Un-disputed Amount (Rs.)	Remarks
Licence Fee			
Space Rent			
Utility Charges			
Interest			
Any other item			
Total			

8. Details of any arbitration/litigation

Signature of Airport Director

Name: [•]
Designation: [•]
...... Airport

Note: A separate certificate has to be produced in respect of each contract

	ANNEXURE: J
EMD Refund Process-	
Collection/Refund/Settlement of Tender Proces shall be operated through CPP Portal through te	sing Fee and EMD Payment and Refund of EM anderer's source account.
	Page <b>54</b> 0

#### **FORM OF BANK GUARANTEE**

#### (To be executed on Non-Judicial Stamp Paper of Rs.100/by the successful tenderer)

		License Agreement			made between
	ORTS AUTH		e Licensor		"the AUTHORITY) of
the		one		part	and
C	]	T:			(hereinafter
			_		ranted to the Licensee
		perating the			(complete charges and for the due
					ned in the said License
-	ement.	of the covenants and t	Miditions	as stated of contain	ned in the said License
1.	the licensed uncondition or protest a from time to Royalty and and interest the Authority of the said PROVIDED (Rupees	e we,	to you, the to the Lic the Auth com the Lic sses and date and AAI ander this	do, here e Authority on dema ensee, any sums of cority on account o censee (inclusive of amages caused or the Licensee of any of shall we sole jue Guarantee shall be	If the at the request of a by irrevocably and and and without demur of money at any time or of the License Fee and of any costs or expenses that would be caused to the terms or conditions do
2.	raised by th /Tribunal/a written dem shall be con payable und	e Licensee or any suit any statutory authorit and stating that the a clusive evidence to us	or proceed ties relating mount is do that the a	dings pending in an g thereto or before lue to the Authority mount demanded b	uthority or any dispute ny Court any Arbitrator(s), your as stated herein above by you, the Authority is ithout any consent or
3.	by any varia made betwe	ation(s) or any of the en the Authority and	terms & o	conditions of the sa see and or any act	ertaking and guarantee aid License Agreement of omission on part of forbearance whether as

to payment, time performance or otherwise or to enforce any of the terms and

conditions of the said License Agreement without our consent and knowledge.

4. This Guarantee shall be a continuing guarantee and binding on us and our successors and assignee(s) and shall not be discharged or affected by any change in the constitution of or that of the Licensee or the Authority.
<ul> <li>5. We further confirm that the Guarantee has been issued with due observance and compliance of the appropriate Exchange Control laws and Foreign Exchange Regulations and applicable laws as in force in India.</li> <li>6. This Guarantee shall be valid till and you have the right to encash this Guarantee up to from the said date unless extended on demand by AAI.</li> </ul>
NOTWITHSTANDING anything contained herein:
i. Our liability under this Guarantee shall be limited to a sum of during the currency of the contract and 6 months
thereafter.
ii. This bank guarantee shall be valid up toand you have the right to encash this guarantee up to 180 days from the said date.
iii. We are liable to pay the guarantee amount or any part thereof under this bank guarantee amount or any part thereof under this bank guarantee only and if you serve upon as a written claim or demand on or before
For Bank name
Dated:
Place:
Witnesses:

#### **ANNEXURE: L1**

#### For Successful bidder only

(Letter of understanding from the Depositor to be submitted along with Bank Guarantee to AAI)

The Branch Manager,
Bank,
Sub: My/Our bank Guarantee Nodatedfor RsIssued in favour of s AAI A/c No
Sir,
The subject Bank Guarantee is obtained from your branch for the purpose of Security/Earnest money on account of contract awarded/to be awarded by M/s Airports Authority of India to me/us.
I hereby authorize the AAI in whose favor the deposit is made to encash / close the subject bank guarantee before maturity/on maturity towards adjustment of dues without any reference/consent/notice from me/our side and the bank is fully discharged by making the payment to Airports Authority of India.
Signature of the Depositor
Place:
Date:

#### For Successful bidder only

#### BG Verification through SFMS of ICICI Bank

AAI has made arrangement for Verification of Bank Guarantees received by AAI from Licensees/Customers/Concessionaires through Structured Financial Messaging System(SFMS) of ICICI bank. The system will operate on pan India basis.

The prospective successful bidder may submit BG(PBG/BG-SD/FBG) in accordance with the bank details as mentioned below: -

Corporate Name	Airports Authority of India
Bank Name	ICICI Bank
IFSC Code	ICIC0000007
BG Advising Message	IFN 760COV (BG Issue)
	IFN 767 COV (BG Amendment)
Unique Identifier Code	AAISURAT (to be mentioned in field 7037 of the
	BG advising message code.)

- 1. While submitting the documents to BG issuing bank, the H1 Bidder/concessionaire will also submit letter to the issuing bank as per the format mentioned in the Annexure L2, Appendix- II.
- Based on the above inputs from the H1 Bidder/ Licensee/ concessionaire, the BG confirmation message through SFMS will be triggered to the beneficiary bank i.e ICICI bank and on the basis of unique identifier code, the BG confirmation mail will be received at AAI, Surat.
- 3. While submitting the original BG document, the H1 Bidder/concessionaire has to compulsorily attach copy of the SFMS BG confirmation message sent by the BG issuing bank to ICICI bank.

#### Annexure L2 Appendix-I

#### Advisory: For Applicant and its BG Issuing Bank Branch.

It is to be noted that along with physical BG; we have also activated an online facility to view the issued BG cover message transmitted to ICICI Bank through SFMS platform.

- ➤ For availability of BG in this platform, it is necessary that BG issuing/amending bank send the BG advice in the form of message format IFN 760COV (BG Issuance) / IFN 767COV BG Amendment) via SFMS (Structured Financial Messaging System) as provided by RBI.
- ➤ In the event of BG issuing/amending bank not sending the message IFN 760COV/ IFN 767COV or committing any error while capturing the details at least in the below field, BG confirmation through online portal would not be updated.

Request you to notify your bank (BG issuing bank) to update below details at time of submission of BG issuance/amendment request to their respective banks:

- ➤ BG advising message IFN 760COV/ IFN 767COV via SFMS
- ➤ IFSC CODE: ICIC0000007
- Corporate Name- Airport Authority of India

Field Number Parti 7037 <AA

Particulars (to be mentioned in row 1) <AAISURAT>

Please note that the issuing bank while issuing/amending the BG, should ensure that the above information is correctly captured in the message i.e. IFN 760COV/ IFN 767COV.

Please find below indicative request letter format to be sent to issuing bank for ensuring transmission of BGs through SFMS.

1	Name of the AAI Unit		UNIQUE IDENTIFIER CODE (7037)
1.	SURAT	bgv.surat@aai.aero	AAISURAT

### **Annexure L2 Appendix-II**

by applicant to BG issuing bank>
Date:
The Manager,
(Bank),
(Branch)
Sub: <u>Inclusion of unique identifier code of AAI while transmitting BG cover messages</u> where beneficiary bank is ICICI Bank (IFSC-ICIC0000007).
Dear Sir/Ma'am,
I/We,, request you to include unique identifier in field 7037 of the SFMS cover messages IFN COV 760 (for BG issuance) and IFN COV 767 (for BG amendment) while transmitting the same to the beneficiary bank (ICICI Bank-IFSC- ICIC0000007).
Thanking You,
(Licensee/Customer/Concessionaire/H1 Bidder)

Request Letter: Transmission of Bank Guarantee Cover Message < to be submitted

#### **CHECKLIST FOR BIDDERS**

S.No.	Particulars	Detail
1.	Type of Facility / Concession	
2.	Period of license/ concession	
3.	Tender Fee	
4.	AAI Bank Details for Tender Fee/EMD	
5.	Beneficiary name: Bank Name: Bank Address: Account No.: RTGS Code/ IFSC Code:	
6.	Earnest Money Deposit	
7.	Gross area for license	
8.	Minimum Reserved Licensed Fee/MMG	
9.	Revenue Share (%)	
10.	Eligibility Criteria	
11.	Technical Qualification	
12.	Financial Qualification	
13.	Space Rent for AC space	
14.	Space Rent for Non-AC space	
15.	Applicable Space Rent	
16.	Utility Charges	
17.	Electricity & Water Charges	
18.	CAM Charges (Master Concessionaire)	
19.	Applicable Govt. taxes (GST, etc.)	
20.	Gross Turnover	
21.	Experience Certificates	
22.	Incubation Period (Master Concessionaire)	
23.	Gestation Period	
24.	Security Deposit Towards LF	Months License Fee
25.	Security Deposit Towards EWC Charges	
	Critical Dates	
26.	Date of publish of Tender document	
27.	Start download/sale date of RFP/RFQ/Tender documents	

S.No.	Particulars	Detail
28.	Last download/sale date of RFP/RFQ/Tender document	
29.	Last date of submission of queries to RFP/RFQ/Tender Document on CPP portal	
30.	Reply to the queries by AAI on CPP portal	
31.	Last date for online submission of bids/ proposals on e-tender portal	
32.	Technical Bid Opening date	
33.	Financial Bid Opening date	

### **Major Airlines**

- 1. Air India.
- 2. Spice jet.
- 3. Indigo.
- 4. Air India Express.
- 5. Star Air.
- 6. Ventura Air Connect.
- 7. Go Airlines

#### Passengers Traffic Data of Surat Airport during following Financial Years:-

Particulars	F.Y. 2016-17	F.Y. 2017-18	F.Y. 2018-19	F.Y. 2019-20	F.Y. 2020-21
Domestic	196672	692404	1304294	1186788	282611
Passengers					
in					
numbers					

**Note:** These details, based on the operations during the last few years, are provided to the Bidders for indicative reference only. Authority does not vouch for the accuracy of these details and advises the prospective Bidders to authenticate these details from sources of its choice and understanding.

# INSTRUCTION TO BIDDERS FOR MAKING ONLINE PAYMNET OF EMD & TENDER FEES THROUGH CENTRAL PUBLIC PROCUREMENT PORTAL (CPPPORTAL)

- 1. Bidder will login to the portal <a href="https://etenders.gov.in/">https://etenders.gov.in/</a> with valid User ID (i.e. UserID mapped with Digital Signature Certificate) and follow the process of participation to the tender.
- 2. After Login search the tender in "Search Active Tender" tab with different criteriaafter that click on "set as favourite" to move on "My Tender". Then click on ' 'My tender" and view the tender details and click on proceed for Bid Submission.
- 3. For submission of online Tender Fee and EMI), click on Button as "Pay Online"
- 4. In case of Tender Fee: If the Bidder is exempted from the tender fee payment, then select the option to "Yes" otherwise "NO" as per below screenshot:



5. In case of EMI): If Bidder is paying EMI) through any of below options, Select theoption "Yes"

(as per below screenshot) and provide the details and upload copy as a proof.

- Bank Guarantee (BG)/Swift Transfer (ST)
- Exempted from EMI) Payment,

Note: For submitting "EMD through BG/ST" or "Exemption from EMD payment" bidder must select "Yes " otherwise bidders will not have the option to pay ENID through Bank Guarantee. Once proceeded it is not possible to revert the option.

The above option at Sl. No.5 is not applicable to this NIET, the etender invited is for award of revenue contracts. 6. Select option "NO" (as per below screenshot) for proceeding for Online EMI)payment.



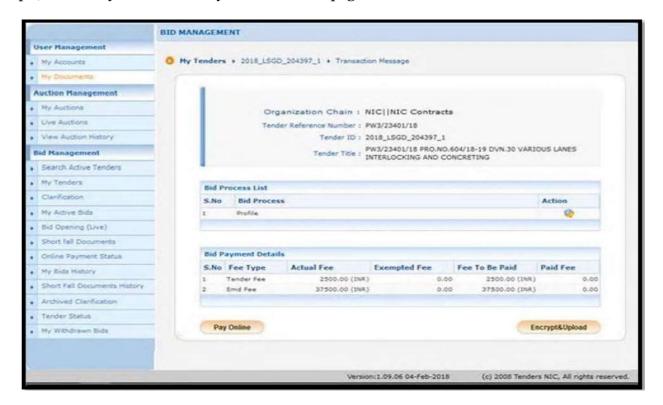
After selecting the option, click on "Next" Button as per above screenshot. Further process to be followed as per subsequent screen.

#### STEPS FOR MAKING TENDER PAYMENTS IN ETENDERS SYSTEM VIA SBI BANKGATEWAY (SBI AND NON SBI ACCOUNT HOLDERS) Home Page.

Login as a bidder into etenders.gov.in to proceed for payment.

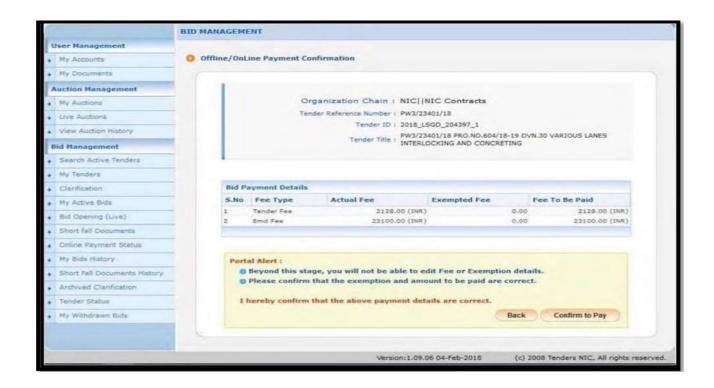


Step 1) Click "Pay Online" when you reach below page while Online Bid Submission.



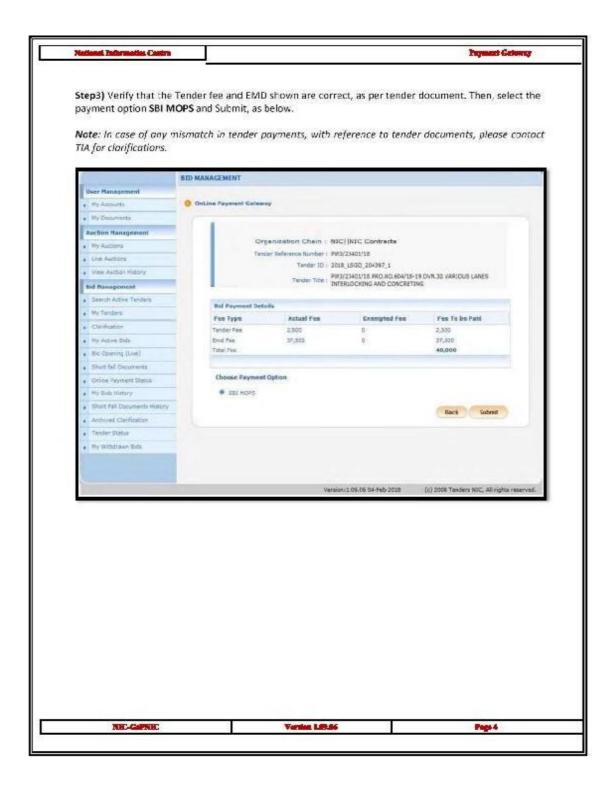
Step 2) Click "Confirm to Pay" to proceed with the payment gateway, as below.

Note: Please ensure that you have availed Tender Fee / EMD Exemption, if eligible. Further, there would not be any provision to change back, under any circumstances.



Step 3) Verify that the Tender fee and EMD shown are correct, as per tender document, Then, select the payment option SBI MOPS and Submit, as below.

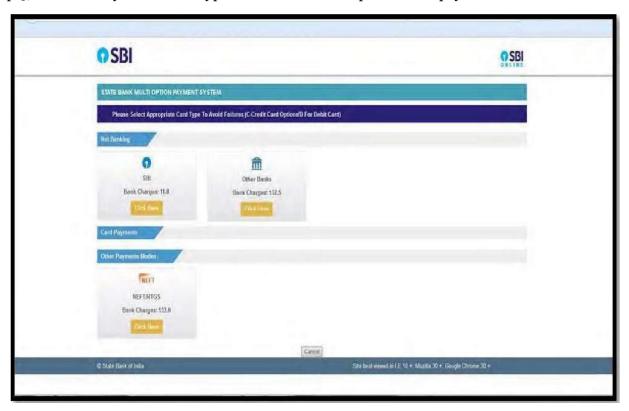
Note: In case of any mismatch in tender payments, with reference to tender documents, please contact TIA for clarifications.



Step 4) Check and Follow the Terms and Conditions, and then Submit, as below.



Step 5) Bidders may choose the type of transaction and proceed for payment.



Step 6) Once the Payment type is selected it navigates to the respective landing page **a) SBI** 

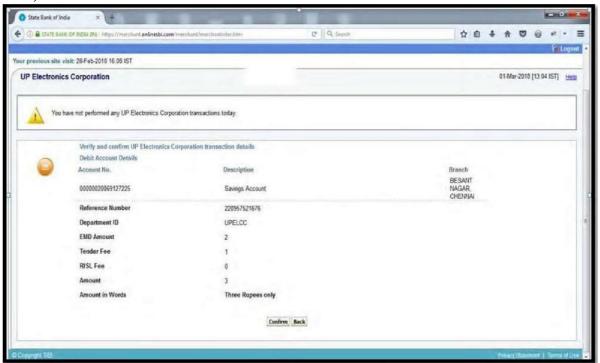
i. Bidders with SBI account may click SBI option to proceed to its Net Banking Page

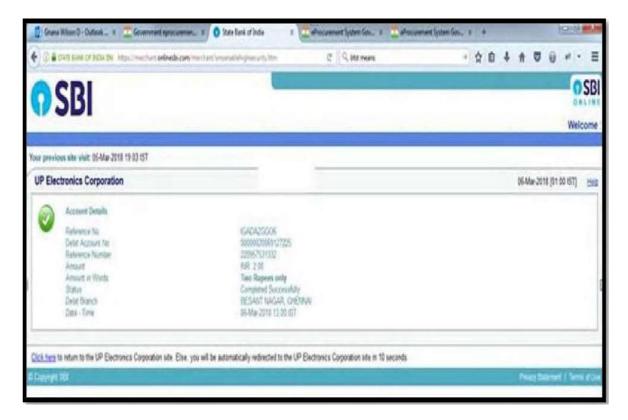


ii. Bidders may enter SBI Net banking user ID and Password and Click on Login toproceed.



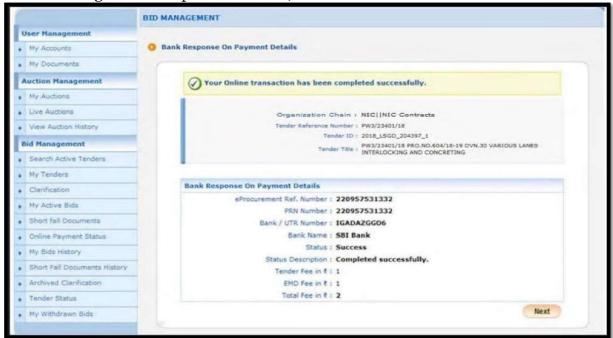
iii. Please ensure that your account has sufficient balance, before proceeding further. After checking the same, Click Confirm button as below, to transfer payment. After account debit, MOPS gateway will automatically re-direct to the eProcurement System, with the Success transaction.



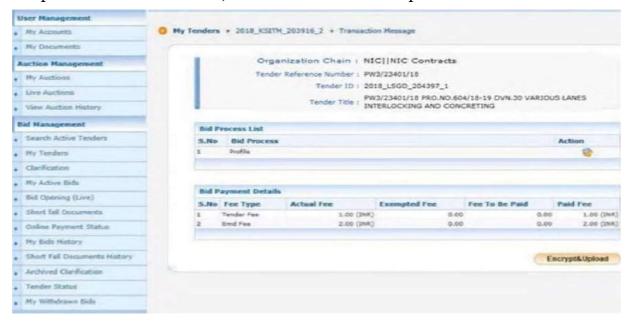


iv. As in below, you will receive bank response immediately by verifying the payment status, whether Success or not. In case, payment was debited from account and further, Payment Failure is shown, immediately contact the eProcurement helpdesk, for resolution, before tender closing time.

Click Next to go to Bid Preparation details, as in screenshot.



v. Please ensure that the pay Online option is not shown after successful payment, as below, for confirmation. From here, you may proceed With Encrypt and Upload to upload tender documents, and further submission process.

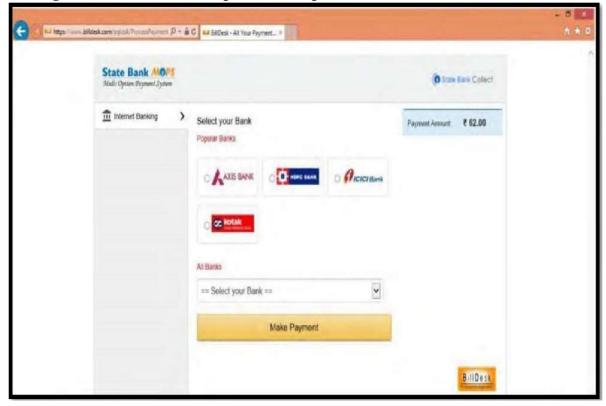


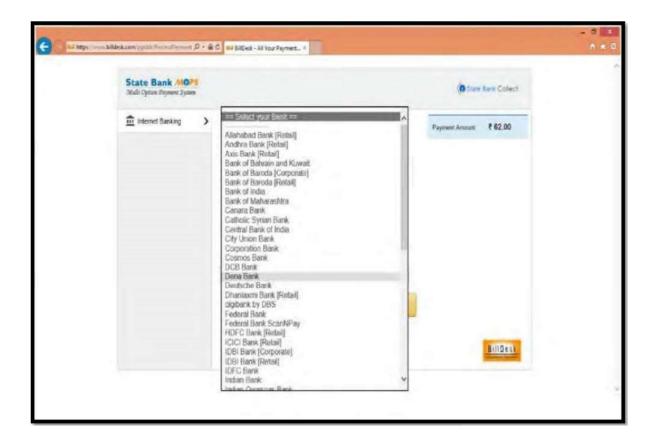
#### a) OTHER BANKS:

1. Bidders with other bank account may click Other Banks option to proceed to SBI Net Banking Page

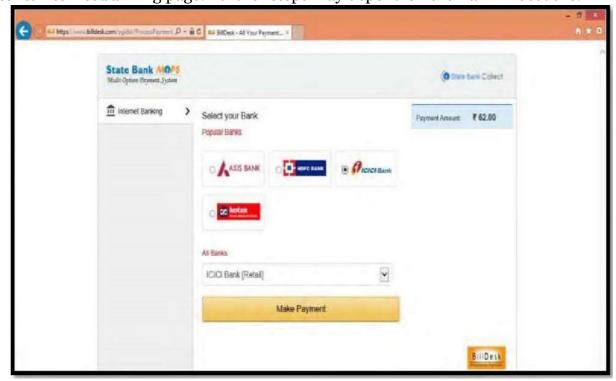


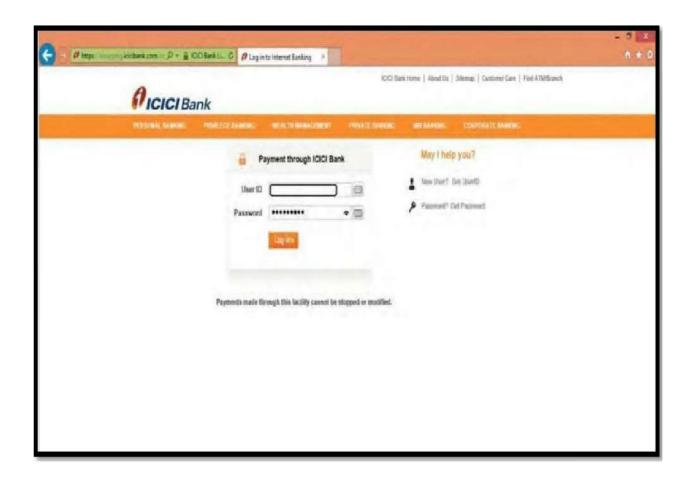
You may select the appropriate Bank from selection page, As an example, we are proceeding with ICICI Bank in the provided dropdown box of All Banks.



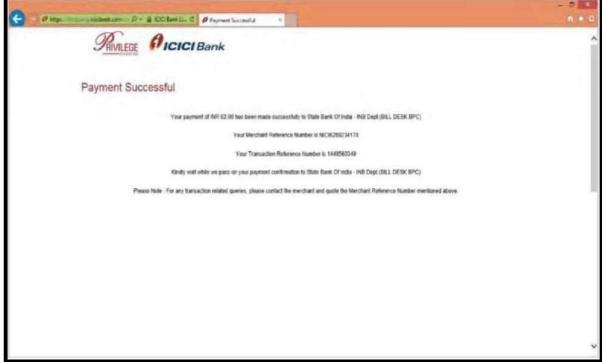


ii. After selecting ICICI Retail Banking, Click Make Payment Button to proceed to its internet banking page. Further steps may depend on the Bank Procedure.

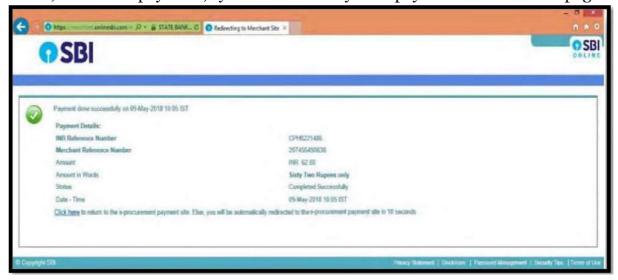






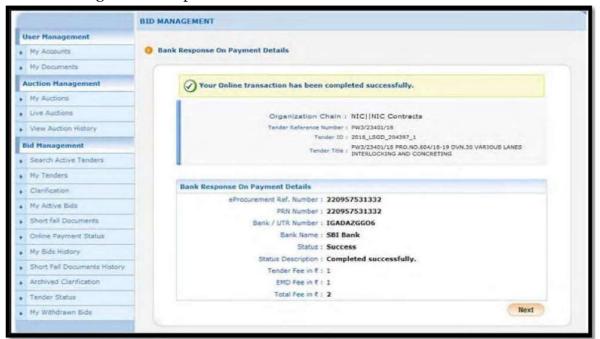


iii. After, successful payment, system will direct you to payment confirmation page.

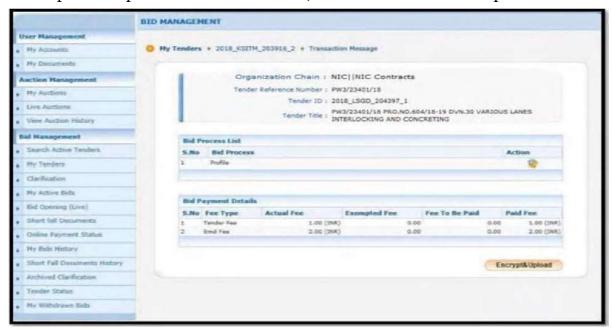


iv. As in below, you will receive bank response immediately by verifying the payment status, whether Success or not. In case, payment was debited from account and further, Payment Failure is shown, immediately contact the eProcurement helpdesk, for resolution, before tender closing time.

Click Next to go to Bid Preparation details. as in screenshot.

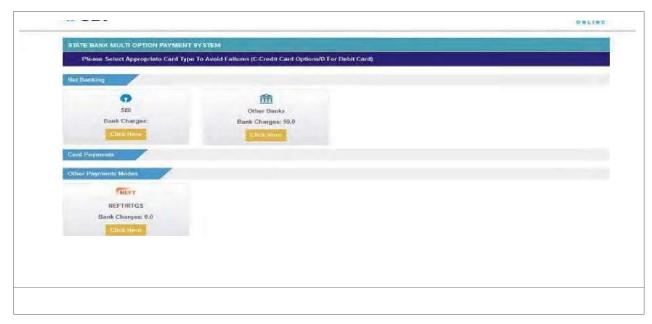


v. Please ensure that the Pay Online option is not shown after successful payment, as below, for confirmation. From here, you may proceed with Encrypt and Uploadto upload tender documents, and further submission process.

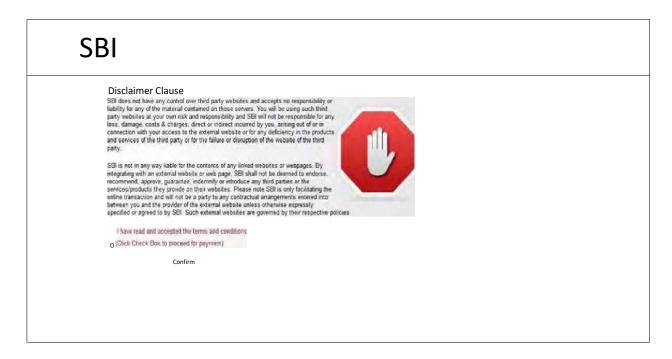


#### b) NEFT/RTGS

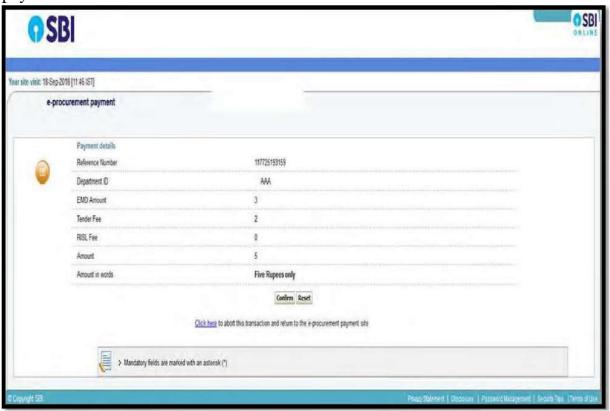
i. Bidders may choose the type of transaction and proceed for payment.



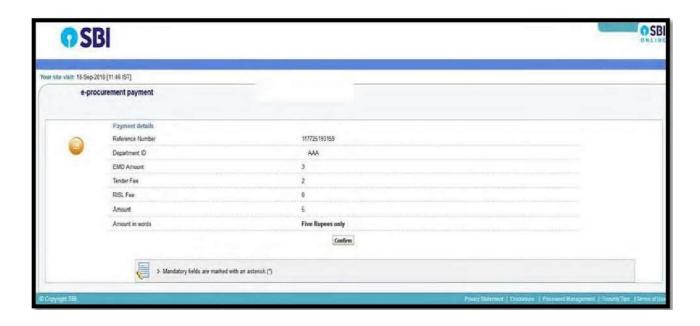
ii. Please click the check Box to proceed to the payment and click on the Confirm Button.



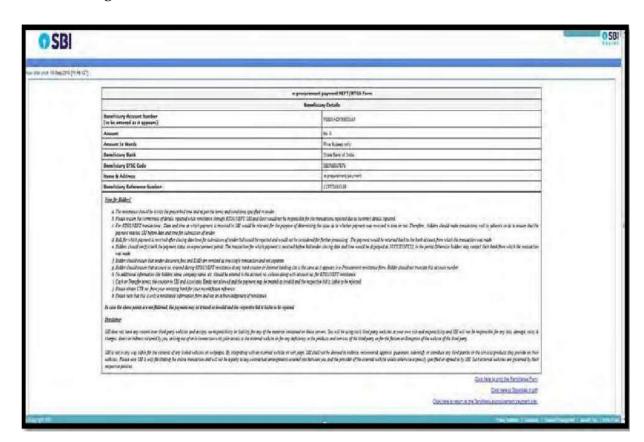
iii. <u>Please ensure that your account has sufficient balance</u>, before proceeding further. After checking the same, Click Confirm button as below, to transfer payment.



(iv) Click Confirm button as below, to transfer payment.



v. The challan is generated after successful transaction.



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(vi) The Downloaded challan of the	e-procurement RTGS/NEFT Remittance Information
	yment RTGS/NEFT Remittance Information Form eneficiary Details
Be	eneficiary Details
Beneficiary Account Number (to be entered as it appears)	PSEGACPJ8923167
Amount	Rs. 5
Amount In Words	Five Rupees only
Beneficiary Bank	State Bank of India
Beneficiary IFSC Code	SBIN0017676
Name and Address	e-procurement payment
Beneficiary Reference No	197775191159
Note for Bidden."	
Internet banking site is the same as it a any other detail to the above account n b. No additional information like bidder i coheru along with account no, for RTC	name, company name, etc. should be entered in the account no. GS/NEFT remittance.
Internet banking site is the same as it is any other detail to the above account in No additional information like bidden is cohemn along with account in for RT of Account to Account transfers or Carle in this remittance form is to be used only it. Bidder should ensure that tender down in sender.  Please ensure the correctness of details that your banker legs in the Account Number law in the Account Numbe	grears in this rimittance form. Biobler should not mancate or addinantees company name, etc. should be entered in the account no. SSNEFT remittance beginned and are invalid mode of payments. Hence, for RTGS or NEFT payment ment feet and EMD are remitted as one single transaction and not thin the presented time and as per the terms and conditions specified a inputted while vamittance through RTGSNEFT. Please also ensure humber (which is care sensitive) as displayed in this form. SBI and apputted.
Internet banking site is the same as it is any other detail to the above account in No additional information like bidden is cohemn along with account in for RT of Account to Account transfers or Carle in this remittance form is to be used only it. Bidder should ensure that tender down in sender.  Please ensure the correctness of details that your banker legs in the Account Number law in the Account Numbe	general in this simultanice form. Biobles should not transcate or additumber.  name, company name, etc. should be entered in the account no.  55N/EFT remittanice.  payments are not allowed and are invaled mode of payments. Hence, for RIGS or NEFT payments ment fees and EMD are runsited as one single transaction and not him the presented time and as pro-the terms and conditions specified at inputted while remittanice through RIGSNEFT. Please also ensure humber (which is case sensitive) as displayed in this form. SBI and applicated of the relevant for Therefore. biothers before date and
Internet bending site is the same as it is any other detail to the above account in No additional information like bidden cohemn along with account in for RT of Account to Account transfers or Carle in this remittance form is to be used only it. Bubler should ensire that tender documents about the winter about the remittance should be wintered to the standar.  Please ensure the correctness of details that your banker keys in the Account Nutroham is from the purpose thould make the purpose thould make the propose the content of tender.	general in this simultanice form. Biobles should not transcate or additumber.  name, company name, etc. should be entered in the account no.  55N/EFT remittanice.  payments are not allowed and are invaled mode of payments. Hence, for RIGS or NEFT payments ment fees and EMD are runsited as one single transaction and not him the presented time and as pro-the terms and conditions specified at inputted while remittanice through RIGSNEFT. Please also ensure humber (which is case sensitive) as displayed in this form. SBI and applicated of the relevant for Therefore. biothers before date and

NOTE: - The participating bidders must upload copy of the downloaded challan of the e-procurement RTGS/NEFT Remittance information indicating payment of EMD and Tender Fees in the technical bid.