

**Pakistan International Airlines**

Purchases Flight Kitchen Section,

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<https://www.piac.com.pk/corporate/sales-procurement/tenders/> [www.ppra.org.pk](http://www.ppra.org.pk)

**Tender Ref#: FSD-22010093**

**Dated: 18-04-2022**

**Tender Cost. PKR 7,000.00 (for local bidders)**

**→ To be placed In Technical Bid**

Printable at paper size: A4 page.

**INVITATION OF TENDERS AND INSTRUCTIONS TO BIDDERS (MUST READ CAREFULLY).**

M/s. \_\_\_\_\_

**Sub: REQUIREMENT OF PAPER NAPKIN ANNUAL REQUIREMENT.**

Dear Sirs,

We are pleased to invite your sealed tenders for the items listed in the attached schedule/s. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / supplies are given below:-

**SUBMISSION OF TENDER**

1. You are required to send your sealed tenders In “Single Stage Two Sealed Envelope Basis” addressed to **D.G.M Purchases Commercial, Supply Chain Management Department (Store) Building, PIAC Head Office, JIAP Karachi-75200** by **25-05-2022**. The tenders may be dropped in the tender box marked as “**Tender Box Commercial Purchases**” placed at the entrance of the PIA Supply Chain Management (Store) Building latest by 10:30 hours on the specified date. You may also send your tenders through registered A/D, which must reach before the closing date and time mentioned above. Tenders will be opened at 11:00 hours the same day in the presence of bidders.
2. Both Technical & Financial Proposals should be sealed with Scotch Tape
  - a) Tenders must be in two separate sealed envelopes;
    - ✓ (Technical Proposal) → with Tender Reference Number
    - ✓ (Financial Proposal) → with Tender Reference Number.
3. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for any postal delays. The decision of **General Manager Procurement** in all respects shall be final and binding.

**Sign & Seal of Bidder**

**EARNEST MONEY**

The Tender should be accompanied by a fixed **2%** (two) of the total tendered value having been deposited in terms of a Pay Order [**from any scheduled bank**] must be payable at Karachi Pakistan in lieu thereof in the name of **M/S PAKISTAN INTERNATIONAL AIRLINES** as interest free Earnest Money (Refundable) with Financial Proposals. Earnest Money in any other shape shall not be accepted. Earnest / Security Money deposited against a running contract (s) purchase orders(s) shall not be transferable as earnest money for any other tender. All tenders without Earnest Money shall not be considered.

**SECURITY DEPOSIT**

The successful bidders upon award of Contract / Purchase Order will be required to furnish in the amount equivalent to **5%** of total tender value as interest free Security deposit in shape of Pay Order of an equivalent amount or a Bank Guarantee for an equivalent amount countersigned by the Head Office of the Bank and to remain valid 3-months after the expiry period of the Contract. The Earnest Money already held can be converted into Security Deposit and balance amount if any shall be deposited as above.

**PREPARATION OF TENDER**

Tender will be opened on “**Single Stage Two Sealed Envelopes**” basis. All bidders must submit **two sealed envelopes** “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of samples according to specification carried out by PIA Management. Financial Proposal of only those bidders will be opened whose sample are found acceptable. Evaluation Report as per PPRA Rule-35 will be uploaded on both PPRA/PIA websites.

**Financial Proposal having following documents.**

1. **Tender Schedule –“A”** Complete Form {All pages} duly filled in, signed, stamped every page and sealed with scotch tape.
  - Fixed **2%** Pay Order [**from any scheduled bank**] for Earnest Money (Refundable/Interest Free). (On back side of Pay Order Vendor must write company name/stamp, Tender Ref. No, date & **2% Earnest Money**)

**Technical Proposal having following documents “Mandatory Requirement”.**

1. **Tender Fees** Pay Order of Rs.7, 000/- (Non-Refundable).
  - (On back side of Pay Order Vendor must write company name/stamp, Tender Ref. No, date & Pay Order for Tender Fee)
2. **Quality samples (05 Pieces)** (Non-Returnable).
3. **Company profile**, Copy of GST & NTN certificate
4. **Tender Schedule “B”** must be attached with Technical Proposal/ all pages.
5. **Manufacturer/Authorized Distributor** of Manufacturer are allowed to participate.
6. **Sample** must be without vendor name, stamp or brand. Only temporary sticker on tender sample is allowed for identification.
7. **Delivery** must contain PIA Logo and “specially packed for PIA” should be printed on supplies.

Sign & Seal of Bidder

All information about the material proposed to be supplied must be given as required in the schedule to tender.

The tender will not be considered if complete information required is not given therein. Particular attention must be paid to delivery time.

Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

In any query without hesitate you will contact / emails above mentioned concerned officer.

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.
- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) The Bidders must indicate whether its firm / company / organization etc is registered with PIA or not. If registered then specify PIA Registration number.

### **PRICES**

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule to tender inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to Local Receipt Section P&L Department Building PIA Karachi Airport. However, if GST is applicable, same should be shown separately.
- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both **in words and figures** in Pakistan Currency. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days.
- e) Rates must be written on PIA prescribed form otherwise Bids will not be entertained.
- f) **Correction White Fluid or Over Writing strictly not allowed otherwise tender will be rejected/ not-considered.**
- g) For foreign bidders rates will be converted into local currency at the date of financial opening & will be locked till completion of P.O supplies.

### **ACCEPTANCE OF TENDER**

PIA do not pledge themselves to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening / cancel as per PPRA Rules.

Yours truly,  
*for Pakistan International Airlines*

**DGM Purchase Commercial**

Encl:

- 1. Tender Schedule "A" & "B" complete form.
- 2. Undertaking (If attached with tender)

Notes: 1- Prescribed Tenders form for the subject item may be directly downloaded from <https://www.piac.com.pk/corporate/sales-procurement/tenders> or [www.ppra.org.pk](http://www.ppra.org.pk) websites.

**Sign & Seal of Bidder**

**TENDER SCHEDULE "A"**  
**REF NO: FSD-22010093**

Particulars of Item	Unit	Quantity Required	Unit Rate PKR	GST [if Applicable on 30% qty]	Total Value PKR
<b>Paper Napkin</b> Specification Attached (Page 5)	<b>Each</b>	<b>1, 680, 000</b>			
Total Value in figures/words					
TOTAL CONTRACT VALUE PKR →					
Fixed 2% EARNEST MONEY PAY ORDER IN FAVOR OF PIAC PKR			50, 000/=		

**Note:**

- **Quantity 70% is Zero Rated GST vide (Sales Tax Act-1990 Sec 4(b) Int'l Flights and Quantity 30% is for Domestic Flights with GST**
- After receiving of P.O. bidder must submit additional amount (3 % of bid value) as Security Deposit within five (05) working days.
- Delivery required in Four (04) equal installments with the gap of 60 days/ as required.
- First delivery required within 15 days after P.O received or as agreed (both mutual understanding basis).

**Declaration by Bidder (s):**

We/ I hereby confirmed having read and understood the terms and conditions of the tender and we / I expressly confirm and agree that our tender for the supply of above mentioned items are in terms of and subject to the terms and conditions of the tenders.

BIDDERS SIGNATURE: \_\_\_\_\_

BIDDERS NAME: \_\_\_\_\_

DESIGNATION: \_\_\_\_\_

ADDRESS \_\_\_\_\_

Tel No. \_\_\_\_\_

Fax No. \_\_\_\_\_

Cell No. \_\_\_\_\_

Valid Email : \_\_\_\_\_

GST No. \_\_\_\_\_

NTN NO. \_\_\_\_\_

Sign &amp; Seal of Bidder

**TENDER SCHEDULE "B"**  
**REF NO: FSD-22010093**
**Mandatory Requirement**

DESCRIPTION / SPECIFICATION OF ITEM	YES/NO
<p style="text-align: center;"><b><u>SPECIFICATION</u></b></p> <p style="text-align: right;"><b>SPEC No: FSD/5107</b> <b>Rev-1, April , 13<sup>th</sup> 2022</b></p> <p><b>1. Item Name / Description :- Paper Napkin.</b></p> <p><b>2. <u>Specification</u></b></p> <div style="border: 1px solid black; padding: 10px; margin: 10px 0;"> <ul style="list-style-type: none"> <li>• Size → 33 x 33 cm (+/-5%).</li> <li>• Weight → 33 GSM, 2 Ply (+/-5%).</li> <li>• Fold → 2 ply fold.</li> <li>• Feel/Finish → Soft.</li> <li>• Color → White</li> </ul> </div> <p><b>3. Design: - Self Design.</b></p> <p><b>4. Labeling : - PIA Logo Urdu/English Print (Page-09).</b></p> <p><b>5. Packing: - 3,000 pcs (in one Carton)</b></p>	
<b>Manufacturer/Authorized Distributor of Manufacturer are allowed to participate.</b>	
<b>Participant must be registered with Sales Tax Authorities.</b> → Please attach copy of GST Registration Certificate (indicating current "Active" status otherwise stand "Rejected" ab-initio).	
<b>Quality samples Qty: 05 Samples must be submitted (non-returnable)</b>	
Delivery must be made at SR-17 PIA Flight Kitchen through PIA Local Receipt Section SCM (Store) Building as per delivery schedule given in PO.	
2% earnest money (Pay Order) must be submitted along with the Financial Proposal	

Sign &amp; Seal of Bidder

## Tender Terms & Conditions

1. If any stage documents provided by participants found tempered / bogus fixed 2% deposited E/Money will be forfeited.
2. **For the life rack item should be (01) years expiry date from the delivery date.**
3. All participants are required to quote one rate inclusive all Govt: Taxes but GST separately.
4. Please note that quoted rates must be firm and final in all respect.
5. Guarantee & warrantee must be provided. (if applicable)
6. Payment **TERMS NET THIRTY (30) DAYS** or as agreed, income tax will be deducted at source.
7. Quotation must be valid for 120 days from the date of technical proposal opening. Suppliers are bound to accept P.O within bid validity other wise fixed 2% deposited E/Money will be forfeited.
8. Quantity 15% may increase or decrease.
9. Bid will be awarded on technically qualified individual lowest rates basis.
10. All foreign vendors must send their sealed quotation via courier service directly to General Manager Procurement SCM Department. PIA will not be responsible for any postal delay.
11. Items are subject to evaluation by providing advance sample to determine the required quality by the user department/Joint Evaluation Committee.
12. Item found below PIA standard shell be rejected & not entertained.
13. If the material is not supplied within the specified period same will be procured from elsewhere at the Risk & Expense of supplier if vendor fail to provide any justified reason in response to our notice(s).
14. Supplier should fulfill all documentary requirements as per PIA procedure.
15. Must comply with Food Laws of Pakistan / product country.
16. **It will be the suppliers' responsibility to obtain Entry Passes for PIA Flight Kitchen Division for their personnel and the vehicles form PIA. Security after completing the required formalities**
17. Supplier staff delivering goods must be in clean uniform, non conformity will incur 02% deduction from the billing amount.
18. All Bidders should fulfill every column and attach the relevant documents along with the proposals.
19. If goods deliver late than delivery schedule mentioned in Purchase Order. An amount equivalent 2% of invoice / bill value will be deducted.
20. PIA has right to visit the bidder's manufacturing site.
21. Technically successful bidders will be informed their results & Financial Opening date.
22. **During the whole delivery period, PIA can verify the material from any independent Laboratory for which charges will be deducted from the bills / security deposit of the vendor.**
23. **Tenders all conditions are applicable to all Bidders.**
24. **If you have any query you can contact without any hesitation to concerned Procurement Officer email [spo.fk@piac.aero](mailto:spo.fk@piac.aero) +92-21-99045668**

Sign & Seal of Bidder



**INTEGRITY PACT / DISCLOSURE CLAUSE**

Must be printed on company Letter Head

**Declaration of Fees, Commissions and Brokerage Etc. Payable by the Suppliers, Vendors, Distributors, Manufacturers, Contractor & Service Providers of Goods, Services & Works**

M/s. \_\_\_\_\_ the Manufacturer / Authorized Distributor / Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice.

Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto.

The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to Government of Pakistan under any law, contract or other instrument, be voidable at the option of Government of Pakistan.

Notwithstanding any rights and remedies exercised by Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from Government of Pakistan.

**PARTICIPATION AUTHORIZATION LETTER**

*Must be filled by Representative of Company with C.N.I.C Copy, Company Identification  
& must be submit with Technical Proposal only*

**TO WHOM IT MAY CONCERN**

Dated: \_\_\_\_\_

I namely \_\_\_\_\_ bearing CNIC No. \_\_\_\_\_

representing M/s. \_\_\_\_\_, am hereby

authorized by my company to submit proposal against Tender No: \_\_\_\_\_

for (item) \_\_\_\_\_

to PIA and observe proceeding on tender opening day.

Copies of my CNIC & Company Card copy are enclosed.

Authorized Signature & Seal of Supplier with Designation \_\_\_\_\_

Address \_\_\_\_\_

Valid e.mail \_\_\_\_\_

Telephone No. \_\_\_\_\_ Cell No. \_\_\_\_\_

Fax No: \_\_\_\_\_ Valid Email \_\_\_\_\_

Sign & Seal of Bidder



## New PIA Logo



*Great People to Fly With*

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Sign & Seal of Bidder