

**REGISTERED/IMMEDIATE**

Heavy Industries Taxila  
Commercial Directorate  
(Commercial Proc Branch)  
Taxila Cantt, Pakistan  
Tel: (051) 9315033-62933  
Fax No. (051) 9315029&31  
CC/22/5651/IT-307/Ammo  
Proc

25 May 2022

To: M/s \_\_\_\_\_

Subject: **Tender Inquiry - FOR**

1. You are requested to please forward your offer for the following:-

Ser	Part No and Nomenclature	A/U	Qty	Unit Price	Total Price
a.	Procurement of Ammo as per Specification attached at Annexure 'A'.	Nos			

**Instructions for Bidders**

2. Rates will be quoted on FOR Taxila basis. Offer maximum discount while submitting your bid.
3. Over writing and cutting of any nature in the quotation will not be accepted.
4. Part-I and Part-II bids will be enclosed in separate sealed envelopes for each tender inquiry. For identification purpose, the words "TECHNICAL BID PART-I WITHOUT PRICE" and COMMERCIAL BID (PART-II) WITH PRICE" shall be written in BLOCK CAPITAL LETTERS on the respective sealed envelopes which will be placed in a large envelope bearing complete details of the tender inquiry as under:-

**REGISTERED**

**BID**

**TENDER ENQUIRY NO: CC/22/5651/IT-307/Ammo/Proc dated 25 May 2022**

**TO BE OPENED ON: 15 June 2022 AT 1100 HRS**

**TO: ASSISTANT DIRECTOR (COMMERCIAL) HEAVY INDUSTRIES, TAXILA**

**FROM: M/s\_\_\_\_\_**

5. Forward your bids not later than at **1030 hours** on **15 June 2022**.
6. **Submission of Tender.** The tender if brought by hand, will be handed over to security staff on duty at Heavy Industries Taxila Gate No. 5 for placing the same in bid box (available at gate). The bid will not be brought by hand by any firm while visiting the offices of Assistant Director (Commercial).

7. If, required endorsements are not made on the envelope, bid is liable to be disqualified. The bid will be opened on **15 June 2022 at 1100** hours in the presence of the available representatives of the firms in Commercial Directorate, Heavy Industries Taxila. No bid will be entertained / considered after **1030 hours**, on the aforementioned date.
8. HIT reserves its right to cancel the bidding process with reason but with no obligation to justify such a reason.
9. Please indicate full details (specifications, manufacturers etc) of the stores offered in your bid. If required details are found missing, the bid will automatically stand disqualified and rejected.
10. The store will be packed in standard grade, worthy of transportation by the means adopted.
11. This inquiry may not be taken as an indication of subsequent supply order and does not in any way commit HIT to purchase the items offered.
12. In case of failure to supply the stores within stipulated period, liquidated damages at the rate of 2% but not less than 1% of amount involved per month and max value not more than 10% of contracted store value or a part there-of will be levied.
13. In case of any dispute regarding the terms and conditions and the quality of stores, the decision of the Chairman HIT will be considered as final and binding on the suppliers/firms.
14. In case your firm fails to execute the order within the stipulated time and does not materialize the supply of ordered stores, the supply order/contract will be cancelled at firm's risk and expense. Expenditure incurred on the re-purchase of offered stores will be recovered from your firm under existing procedures.
15. Indenter / purchaser reserves the right to increase/decrease the quantity of items, placed on the tender without any reference to the firm.
16. Partial payment and partial delivery is not allowed. 100% payment will be made against pre-receipted bill (duly affixed with revenue stamp) alongwith professional tax certificate (Photo copy attested) and Active Taxpayer List (ATL) on receipt of complete store as received, inspected and technically accepted by ARDIC.
17. Bidder/firm shall sign the contract within 15 x working days of receipt of the contract. Failure to do so may constitute sufficient grounds for the cancellation of the award of contract and forfeiture of the bid security and on which event HIT may award the contract to 2<sup>nd</sup> highest rated bidder or call for new bids.
18. All clauses/terms mentioned in this inquiry will be considered accepted by the firm in case no reference to them is given in the offer.

19. **Offers must remain valid for 180 days** from the date of opening of the tender.
20. The prices quoted must be firm and final and inclusive of all taxes, duties, packing, handling charges.
21. Tender documents are available at PPRA website which may be downloaded free of cost. However, any bidder who is desirous to get the hard copies, can do so by submitting Postal Orders amounting Rs. 1000.00 or a CDR of equal amount in favour of Director Commercial, HIT on any working day during office hours from Commercial Directorate, HIT.
22. Firms are instructed NOT to send Telex and Fax bids. Such bids/offers will not be accepted.
23. **BGs Against Contract Performance/Warranty Period.** The Supplier shall furnish a 5% bank guarantee within one month from the date of signing of the contract from scheduled bank in Pakistan against the total value of contract excluding taxes/duties. This bank guarantee will remain valid as per warranty clause. BG will be released after completion of warranty period of store.
24. Inspection will be carried out at ARDIC, HIT Taxila Cantt by the nominated team. Inspection authority will be Managing Director ARDIC, HIT, Taxila Cantt.
25. **All Firms participating in the tender will deposit 2% bid security of total quoted value in the shape of CDR / bank guarantee issued by any scheduled bank of Pakistan addressing to Director Commercial, Heavy Industries Taxila. The bid security will be provided by the firm in commercial envelope. Separate certificate that 2% Bid money is enclosed in commercial offer, will be provided alongwith the technical offer. Bid security money of unsuccessful bidders will be returned within 14 days after issuance of the bids**  
**evaluation report, whereas bid security money of the successful bidder will be returned upon submission of 5% Performance Bank Guarantee.**
26. The offered price will be inclusive of 17% GST and applicable Taxes as imposed by Government of Pakistan. The offers without the inclusion of GST will not be considered.
27. Integrity Pact will invariably be involved / invoked when the total value of the contract exceeds 10 million as specified in PPRA Rules 2004.
28. **Eligibility**
  - a. The participating firms should not have defaulted in any contract with government organisations within or outside Pakistan. An affidavit to the fact as per **Annexure 'B'** would be provided on a judicial stamp paper.

- b. The firm should not be blacklisted in any of the government organisations. In this regard the firm shall provide “No Blacklisting Cert” on judicial stamp paper as per **Annexure ‘C’**.
- c. Only registered suppliers/persons who are on Active Taxpayer List (ATL) of FBR are eligible to supply goods/services to the government departments. The supplier will submit a certificate to this effect alongwith the technical offer.
- d. Firms should not have defaulted in any contract with government organisations within or outside Pakistan. Firms will provide “No Defaulter Certificate” as per attached **Annexure ‘D’**.
- e. 100% compliance against technical specifications (**attached as Annexure ‘A’**) is mandatory. The bidders are required to confirm the technical specifications on following lines:-

Ser	HIT Specification	Confirmed or Not	Remarks
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- e. **Delivery Period (DP).** Delivery period will be 3 months from the date of signing of contract.
- f. Multiple offers quoting firms will be technically rejected.
- g. Country of Origin: **Any Country except India, Israel and Taiwan.**
- h. The warranty period will be one year from the date of issuance of CRV of stores.
- i. Separate certificate in the technical offer that 2% bid money is enclosed in the commercial offer.

29. Offers of those firms will be given less weight age which are still having pending supplies of the contracted stores beyond respective DPs against previous contracts.

### 30. **Evaluation Criteria**

- a. **Qualification Criteria.** Participating firms should meet the following criteria with:-

- (1) 70% aggregate score of all categories.
- (2) The scoring would be done as under:-

Ser	Description	Maximum Points
(a)	Financial Soundness	35
(b)	Past Experience / Previous Record	15
(c)	Past Performance	20
(d)	Project's Technical Evaluation Criteria	30
<b>Total</b>		<b>100</b>

- (3) Further details of criteria for each of the above categories are as follows:-

- (a) **Financial soundness.** Credit marks for financial soundness of the firm shall be on the basis of following qualifications:-

Ser	Description	Max Points	Explanation for Marks Obtained	Remarks
(i)	Annual turnover of last 3 x Financial Years	15	Marks will be calculated as per the formula:- <b>Formula</b> Score = $\frac{(Y1+Y2+Y3)}{3} \times 15$ *(Y1,Y2,Y3 respective annual turnovers of last three years) X= Last purchased rate / estimated value of the quoted items available with HIT.	<b>Third Party generated verifiable audit reports for last three financial years to be provided.</b> Note: All calculation will be done in Rs.
(ii)	Working Capital of last 3 x Financial years	15	Marks will be calculated as per the formula:- <b>Formula</b> Score= $\frac{(Y1+Y2+Y3)}{3} \times 15$ Y1, Y2 and Y3 being respective working capitals of last three years. X/2= Half of the last purchased rate / estimated value of the quoted items available with HIT.	
(iii)	Litigation History where decision went against the firm	5	Full marks for firms with no litigation history. One mark will be deducted for each litigation where decision went against the firm.	<b>(Affidavit on judicial stamp paper as per Annexure 'B' to be provided).</b>
<b>Total</b>		<b>35</b>		

- (b) **Past Experience.** Credit marks for experience shall be awarded on the basis of following qualifications:-

Ser	Description	Max Point	Explanation for Marks Obtained	Remarks
(i)	Projects of similar nature and complexity i.e. supply of ammo in last five years.	10	5 years (1 mark per contract. Maximum 2 marks per year).	<b>Attested and verifiable copies of related contracts / Purchase orders be attached.</b>
(ii)	Status of enlistment with Government Organizations ( <b>Attested copies of Registration certificates to be enclosed</b> ).	5	Non registered firms be awarded 2.5 gratis Marks.  Registered firms will be given full marks on provision of atleast one valid registration certificate.	
<b>Total</b>		<b>15</b>		

- (c) **Past Performance.** Credit Marks for past performance shall be awarded on the basis of following criteria (data will be attached duly verified from the concerned procurement agency as per format attached at **Annexure 'E'**):-

Ser	Description	Max Points	Maximum Points	Remarks
(i)	Contracted store supplied beyond DP in last 5 years ( <b>data will be attached duly verified from the concerned procurement agency</b> ).	5	<p>Marks of bidders will be calculated as per given formula:-</p> <p>X1 = Total value of last 5 years' contracts. X2 = Total value of last 5 years' contracts completed within DP first go.</p> <p><b>Formula:</b> Score = <math>\frac{X2}{X1} \times 5</math></p>	

(ii)	Quantum of rejections of items in the last 5 years contracts ( <b>data will be attached duly verified from the concerned procurement agency</b> ).	5	<p>X1 = Total value of last 5 years contracts.  X2 = Total value of the passed items in first go in the last 5 years' contracts.  <b>Formula:</b></p> $\text{Score} = \frac{X2}{X1} \times 5$	
(iii)	Timely provision of docus/ bank guarantees / bid security money ( <b>data will be attached duly verified from the concerned procurement agency</b> ).	2.5	<p>X1 = Total no of contracts concluded in last 3 years'.  X2 = Total number of timely provided bank guarantees/ bid securities against the total no of contracts in last 3 years.  <b>Formula:</b></p> $\text{Score} = \frac{X2}{X1} \times 2.5$	
(iv)	No of contracts / items still pending beyond DP ( <b>data will be attached duly verified from the concerned procurement agency</b> ).	2.5	0.5 x marks would be deducted for each contract in hand, which is pending beyond DP over 2 months	
(v)	Risk and Expense action.	2.5	0.5 x mark will be deducted per "Risk and Expense" action.	
(vi)	Response to HIT Procurement queries /problems	2.5	0.5 x mark will be deducted for each advice / warning letter issued to the firm by any procurement agency.	
<b>Total</b>		<b>20</b>		

- (d) **Project's Technical Evaluation Criteria.** Following criteria will be adopted for evaluation of Technical Quotation of firms ( The bidders are required to attach verifiable data):-

Ser	Description	Max Points	Maximum Points	Remarks
(i)				
		30		

31. Only affidavits and authorized third parties' (having no conflict of interest with either HIT or the bidder) generated / verified documents will be treated as credible evidences for scoring.

32. The contract will be awarded to the "Most Advantageous Bidder" using "Least Cost Method".

**Note:** Technical / Commercial quotation must conform to IT parameters specified in this tender. The offer will be rejected there in if the said parameters are not complied with.

Lt Col  
Assistant Director (Commercial)  
(Muhammad Amir)

**Annexure 'A'**

CC/22/5651/IT-307/Ammo/  
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Ser	Description Incl Make and Type	Specification Applicability to Main Equipment and detail of Accessories	Incl	A/U	Qty	Unit Price	Total Price
1.	0.22 Ir L/RN	Projectile Mass: 2.60 gm Velocity: 360 $\pm$ 10		Nos	50		
2.	0.357 Magnum FMJ/CB/SC	Projectile Mass: 8.0 gm Velocity: 430 $\pm$ 10		Nos	50		
3.	0.44 REM. Mag. FMJ/FN/SC	Projectile Mass: 15.16 gm Velocity: 440 $\pm$ 10		Nos	50		
4.	7.62 x 39 FMJ/PB/FeC	Projectile Mass: 8.0 gm Velocity: 720 $\pm$ 10		Nos	250		
5.	0.308 Win FMJ/PB/SC	Projectile Mass: 9.55 gm Velocity: 830 $\pm$ 10		Nos	50		
6.	7.62 x 39 FMJ/PB/HC1	Projectile Mass: 7.70 gm Velocity: 740 $\pm$ 10		Nos	250		
7.	0.308 Win FMJ/PB/HC	Projectile Mass: 9.70 gm Velocity: 820 $\pm$ 10		Nos	100		



8.	7.62 x 54 R FMJ/PB/HC1	Projectile Mass: 10.4gm Velocity: 860 $\pm$ 10	Nos	50		
9.	0.308 Win FMJ/PB/WC	Projectile Mass: 8.40 gm Velocity: 830 $\pm$ 10	Nos	50		
10.	5.56x45 SS 109FJ/PB/SCP1	Projectile Mass: 4 gm Velocity: 950 $\pm$ 10	Nos	100		
11.	7.67 x 25mm	Projectile Mass: 5.57 gm Velocity: 440 $\pm$ 20	Nos	150		

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### Establishment of the National Ballistic Testing Lab

**Table - 1:** The system's firing capabilities;

Sr #	Bullet Type	Bullet Mass (grams)	Bullet Velocity (m/sec)	Distance (m)
1.	.22 Ir L/RN	2.60	$360 \pm 10$	$10 \pm 0.5$
2.	9 mm Luger FMJ/RN/SC	8.0	$360 \pm 10$	$5 \pm 0.5$
3.	.357 Magnum FMJ/CB/SC	10.2	$430 \pm 10$	$5 \pm 0.5$
4.	.44 REM.Mag. FMJ/FN/SC	15.61	$440 \pm 10$	$5 \pm 0.5$
5.	7.62 x 39 FMJ/PB/FeC	8.0	$720 \pm 10$	$10 \pm 0.5$
6.	.223 Rem FMJ/PB/SCP	4.0	$950 \pm 10$	$10 \pm 0.5$
7.	.308 Win FMJ/PB/SC	9.55	$830 \pm 10$	$10 \pm 0.5$
8.	7.62 x 54 R FMJ/PB/HC1	10.4	$860 \pm 10$	$10 \pm 0.5$
9.	7.62 x 51 FMJ/PB/SC	9.55	$820 \pm 10$	$10 \pm 0.5$
10	50 Browning FMJ/PB/HC	43.0	$930 \pm 20$	Arbitrary shot distance. Adjustable as per requirements.
11	12.7 x 99 FMJ/PB/HC	43.0	$930 \pm 20$	Arbitrary shot distance. Adjustable as per requirements.
12	14.5 x 114 FMJ/PB/HC1	63.4	$911 \pm 20$	Arbitrary shot distance. Adjustable as per requirements.
13	5.56x45 SS 109 FJ/PB/SCP1	4	$950 \pm 10$	$10 \pm 0.5$

**Annexure 'B'**  
CC/22/5651/IT-307/Ammo/  
Proc dated 25 May 2022

**NO DEFAULTER CERTIFICATE**

**HIT Tender No. CC/22/5651/IT-307/Ammo/Proc dated 25 May 2022**

We M/s \_\_\_\_\_ have never been defaulted by any  
Government Agency within or outside Pakistan.

\_\_\_\_\_  
(Designation, Signature & Stamp)

\_\_\_\_\_  
(Attestation / Signatures of Notary Public)

**Annexure 'C'**

CC/22/5651/IT-307/Ammo  
/Proc dated 25 May 2022

**NO BLACKLISTING CERTIFICATE**

**HIT Tender No. CC /22 / 5651 / IT-307 / Ammo / Proc dated 25 May 2022**

We M/s\_\_\_\_\_ have never been blacklisted by any  
Government Agency within or outside Pakistan.

\_\_\_\_\_  
(Designation, Signature & Stamp)

**Annexure 'D'**

CC/22/5651/IT-307/Ammo  
/Proc dated 25 May 2022

**AFFIDAVIT**

**NO LITIGATION CERTIFICATE**

It is certified that M/s \_\_\_\_\_ have no litigation history where decision went against the firm anywhere within or outside Pakistan.

OR

It is certified that M/s \_\_\_\_\_ Have following litigation history:-

- a.
- b.
- c.

\_\_\_\_\_  
(Designation, Signature & Stamp)

\_\_\_\_\_  
(Signature & Stamp of Notary Public)

**Annexure 'E'**

CC/22/5651/IT-307/Ammo/Proc

Dated 25 May 2022

**DETAIL OF CONTRACTS OF SIMILAR NATURE & COMPLEXITY**

S/No	Contract No	Value	Organization	DP	Store delivered (within DP/pending beyond DP)	Value of accepted items in first go	Provn of Bank Guarantee within timeline of contract (Yes/No)	Verification from proc agency is att

It is certified that above mentioned data is correct and verified from concerned procuring agency / origination. In case any information found wrong / hidden, firm may be disqualified and suitable punitive action may also be taken including confiscation of bid security money.

\_\_\_\_\_  
(Signature & Stamp of the Firm)