



**Pakistan International Airlines**  
**Purchases Technical (Commercial) Section**  
**1<sup>st</sup> Floor, Supply Chain Management Department Building**  
**PIAC Head Office Karachi Airport.**  
**Tel: +92-21-9904-7251,9904-7253**  
**[mgrplng.rsd@piac.aero](mailto:mgrplng.rsd@piac.aero), [khiktpk@piac.aero](mailto:khiktpk@piac.aero)**

Tender Ref # **22010593**

Date: 22-06-2022

Tender Fee. PKR 5,000/=

## **Invitation for Tender and Instructions to Bidder(s)**

M/S \_\_\_\_\_

**SUB: RENOVATION OF COASTER (Work Order No.35395)**

Dear Sir(s),  
Pakistan International Airlines Head Office Karachi is pleased to invite sealed tenders for the items as mentioned in attached list (Schedule-A).

The terms & conditions of the tender / supplies are given as below:-

**a) PREPARATION & SUBMISSION OF TENDER**

1. Tender documents can be prepare / submit on  
**Single Stage Two Envelope basis.**

Both envelopes should be separately sealed, (and marked as) **Technical Proposal** & **Financial Proposal.**

- Bids should be dropped in the tender box placed at the main entrance of SCM Building Pakistan International Airline Near PIA Head Office Karachi Airport Karachi (Terminal-1) marked as "Tender Box Commercial Purchases "latest by**(27-07-2022 Wednesday, until (10:30 )Hrs.**  
Bids shall be opened on the same date/day/avenue at **(11:00 hours).**
- Bids may also be dispatch through registered Courier, which must reach before the closing date / time (mentioned above) on the following address:

**General Manager**  
TECHNICAL GROUND SUPPORT  
TGS Building, NEAR DOMESTIC CARGO  
Pakistan International Airlines Karachi Airport Pakistan 75200  
Near PIA HO/Terminal No-1, JIAP Karachi.  
Ph: 0091 21 99047251-99047253

Tenders received **after stipulated date & time** shall not be entertain/consider for bidding purpose. The Corporation will not be responsible for any postal delays due to any reasons. The decision of General Manager Procurement in this respect shall be final and binding.

**Sign & Official Seal of Bidder**

**B). PREPARATION OF TENDER**

The Tenders document should be contain two envelopes and each envelope should be sealed individually as follows:

· **Technical Proposals** (Envelope) should contain following documents

- a. Technical Literature / Brochures .
- b. Samples (where applicable)
- c. Company/Workshop Profile on busniess letterhead.
- d. Tender Fee in shape of **P.O PKR.5,000/=** (for local bidders) in favor of “**Pakistan International Airlines**”, **tender fee not refundable.**
- e. Signed **Copy** of **Duly Filled (Schedule-A) compulsory.**
- f. Copies of all Applicable Certificates/Deatil of Workshop Equipments

**Financial Proposals** should contain:

Price/rate /brand name **Duly filled (Schedule-A) compulsory.**

- a. Prescribed Tender Form (All Pages mentioning Rates/ Quotes).

[Each page should be filled, signed & bearing company's seal].

**Pay Order of Earnest Money for Rs.30,000 must be enclosed with Financial Proposal**

**Note: As per PPRA Rule No 25 bidders need to submit Earnest Money which is PKR Rs.30,000.00/- (Refundable) in shape of Pay order in favor of “Pakistan International Airlines”.**

\* Note: Non-submission of above required docs shall make the bid liable for REJECTION, even found at any stage

- **Financial Proposals** shall remain sealed and in the custody of PIA until the evaluation report (on basis of Technical literature/Documents/Workshop visit ) is issued by **Competent Evaluation Committee (CEC).**
- **Evaluation Report** shall be uploaded on PIA / PPRA website for 05 to 07 days . If needed, The Bidders may lodge their grievances to grievance committee within this stipulated time.
- **Financial Proposal** of only technically qualified bidder(s) will be opened on later stage (to be informed to successful bidders) Remaining Those bidders who will not qualify in Technical Evaluation their Financial Proposals shall be **returned as un-opened.**

**C). ACCEPTANCE / REJECTION OF TENDER**

PIA does not pledge herself to imperatively accept the lowest bid, but reserves the right:

- To accept or reject any or all bids / quotations as per PPRA rules.
- To divide business among more than one supplier; or
- To accept the tenders at rates on lowest individual items; or
- To extend the date of opening as per PPRA rules.

(NB) Successful bidder in the tender will be required to submit 05% Security Deposit (Refundable) of total contract value in the shape of Pay Order before awarding of Purchase order. Proper Contract will be signed by both Parties.

**D). REGISTRATION / CERTIFICATION:**

Bidders **MUST** be registered with or certified by

- a. Taxation Authorities (GST/ NTN). [Attach copy]
- b.. Authorization from the Principal (if Authorized Agent / Distributor) [Attach Copy]  
[Original may be asked to show at time of tender opening]

**Sign & Official Seal of Bidder**

**E). Delivery,inspection and Payment :**

- 1. INCO TERM: CFR KARACHI (PIA BUILDING PREMISES).**
- 2. Delivery of renovated vehicle will be made only after getting job completion certificate from PIA TGS inspection team.**
- 3. Payment NET THIRTY DAYS (NTD).**  
**Bids through e-mail shall not be entertained.**

**Yours truly,**

***for Pakistan International Airlines***

**GM ( TGS )**

Sign & Official Seal of Bidder

Encl:

1. Tender Schedule-A
2. Mandatory Requirement / Terms & Conditions
3. Undertaking
4. Integrity Pact

Notes: Prescribed Tenders form may also be downloaded from [www.piac.com.pk](http://www.piac.com.pk) and [www.ppra.org.pk](http://www.ppra.org.pk)

**Tender Schedule "A"****Tender Ref #:22010593**

<b>PARTICULARS (Description)</b>	<b>UP / UOM</b>	<b>QTY</b>
<b>RENOVATION OF COASTER (Work Order No.35395) (PLEASE SEE SCOPE OF WORK AND EVALUATION CRITERIA OF VENDOR)</b>	<b>Each</b>	<b>01</b>

<b>UNIT RATE PKR / USD / GBP / OTHERS</b>	<b>GST As Applicable</b>	<b>EXTENDED VALUE PKR / USD / GBP / OTHERS</b>	<b>REMARKS</b>
	<b>Total</b>		
Offered delivery schedule: _____ .			
	<b>Grand Total</b>		

**Note:** *Please avoid cutting / over writing, using correction fluid while filling in this Tender Schedule.*

Authorized Signatures (of the Bidder): \_\_\_\_\_

Official Seal of the Company: \_\_\_\_\_

**EVALUATION CRITERIA**  
FOR THE RENOVATION OF COASTER PIA-1563

**Total Marks : 30**

**Qualifying Marks : 20**

S.No	Particulars	Marks	Comply	Not Comply	Marks Obtained
1	<b><u>MANDATORY REQUIREMENT</u></b> 1. NTN / GST registration with active status. 2. Availability of workshop and trained manpower facility.				
2	<b><u>GENERAL REQUIREMENT</u></b> More than 10 years vehicle renovation experience	10			
	More than 5 years vehicle renovation experience	5			
3	Installation of genuine OEM parts with one year warranty	10			
	Installation of replacement parts with one year warranty	5			
4	Completion of task within two months	10			
	Completion of task within three months	5			

**Note :-** 1) In case of non compliance of mandatory requirements by bidder, his bid will not be evaluated.  
2) In case of delay in delivery, late delivery charges will be charged as per corporation rules.

MUHAMMAD NAEEM UDDIN  
SENIOR MAINTENANCE OFFICER  
OIC AC VAN / RAMP COACH  
TECHNICAL GROUND SUPPORT  
PIAC-JIAP-KARACHI

NASIR KHAN  
Assistant Manager Maintenance  
Technical Ground Support  
PIAC-JIAP-Karachi

Imran Ahmad Shah  
Dy. General Manager  
Technical Ground Support  
Pakistan International Airlines

AGHA A. SAMI  
General Manager  
Technical Ground Support  
Pakistan International Airlines

## SCOPE OF WORK

### COMPLETE RENOVATION OF COASTER PIA-1563

S.No.	DESCRIPTION	REMARKS
01	DENTING	1. Full body scrapes and repairs as per requirement. 2. Repairing of Roof
02	PAINTING	Painting in-side & outside (Japanese paint should be used)
03	ENGINE	Replacement / Overhauling with 1 year warranty, as per requirement including new Radiator.
04	TRANSMISSION	Gear replacement /Overhauling with 1 year warranty Including New Japanese Clutch & Pressure Plate
05	INTERIOR	1. Required repair of Dash board with new Regzine including replacement of all dashboard gauges as per Toyota Standard. 2. Steering Assembly replacement / repairing as per requirement. 3. Repairing of Seats with additional Foam including new Regzine covers and Driver seat Belt. 4. Replacement of floor wood ply 5. Replacement of Floor mat as per requirement. 6. Replacement of Roof including ducts as per TOYOTA Standards. 7. Replacement of side Wall Regzine 8. Replacement of all window rubber channels 9. Installation of Black tinted paper (Windows & back Mirror)
06	ELECTRICAL WORK	1. Replacement of lights (indoor / Apron Light) 2. Head Lights, Break Lights, Parking Indicators required operational & all electrical wiring accessories. 3. Switches should DC controlling type belonging to all interior/exterior and AC system. 4. Installation of safety gadgets (Battery Charging Indicator/Gauge , Battery Isolator , Engine high temperature indicator/gauge , engine oil low indication gauge, etc. 5. Repairing / replacement of Viper motor / Rubber 6. Repairing of All meters/Dashboard Lights/indoor lights
07	BRAKE SYSTEM	1. Replacement of Brake pads/ wheel Bearings 2. Repairing /Replacement of Brake system and Hand Break
08	SUSPENSION	1. Repairing / replacement of shock absorbers as per requirement 2. Repairing / Replacement of Kamani 3. Repairing / Replacement of Front wheel assy Suspension as per requirement & Alignment.
09	DOORS	1. Repairing of Doors including Automatic System. 2. Replacement of all New Door locks.
10	AC SYSTEM	Complete AC System with New Compressor, Gas Charging, Evaporator, Condenser and repairing of Fan Motors with all Accessories as per requirement.

MUHAMMAD NAEM UDDIN  
SR. MAINTENANCE OFFICER  
OIC AC VAN / RAMP COACHES  
TECHNICAL GROUND SUPPORT  
PIAC-JIAP-KARACHI  
Coaster Shop Incharge  
19-11-2021

MGE Shop Incharge

Manger Maintenance

MANAGER MAINTENANCE  
TECHNICAL SERVICES DIVISION  
PIAC - JIAP - KARACHI

MANAGER PLANNING  
TECHNICAL GROUND SUPPORT  
PIAC - JIAP - KARACHI

AGHA A. SAMI  
GM-TGS General Manager  
Technical Ground Support  
Pakistan International Airlines



**MANDATORY REQUIREMENTS  
AFFIDAVIT & CHECK LIST**

**TENDER REFERENCE NO: 22010593**

1	<b>We are participating as:</b> ( <u>Tick</u> where applicable ) Manufacturer / Producer / Authorized Distributor / or Maintenance WorkShop/Maintenance Companies/ None of All.	Our Principals are M/ s:  [Note: Please attach Copy as applicable]
2	We are registered with following Authorities and our <b>Registration Numbers are:</b>  _____  <b>Note:</b> 1. Please write ' N/ A ' where Not Applicable. 2. Please attach Copies of notified Documents.	<b>GST</b> : _____ <b>NTN</b> : _____ <b>ISO</b> : _____ <b>PSQCA</b> : _____ <b>OTHERS:</b> _____
3	<b>We have attached:</b> <b>Note:</b> [Don't write any amount in Earnest Money's column, if it is Single Stage Two Envelop Bid]	Tender Fee (Rs) : _____ [In Tech. Prop] * Earnest Money: _____ [In Finance. Prop] ** [Please <b>Do Not write Amount</b> here]
	* P.O / CR. No _____ Drawn on Bank: _____ Branch: _____ ** P.O / CR. No _____ Drawn on Bank: _____ Branch: _____	
4	Offered item will be from Fresh Stock and Minimum Expiry shall be (1) One Years.	
5	Our offered item(s) contains Warranty / Guarantee.	No / Yes _____ Years / Months (By Manufac.)
6	<b>Product Specific "MANDATORY" Requirements</b> <b>Size:</b> _____ <b>Color:</b> _____ <b>Brand Equivalent To:</b> _____ We are submitting Quality Samples Qty ____ ea along with our Technical bid.	
7	We shall make deliveries free of all charges, and as per schedule given in tender / Purchase Order.	
8	We are quoting <b>JUST ONE RATE</b> (inclusive of all taxes, mentioned separately) that are firm & final in all respects, and shall be valid for 180 <u>days</u> or extendable countable from the date of tender opening.	
9	We have attached (duly signed and affixed sealed) <b>Integrity Pact</b> on our letter head. The same shall be submitted by us (along with <b>Contract Agreement</b> ) on Stamp Paper if tender is awarded to us.	
10	We are agreed for Payment terms <u>Net Thirty Days</u> (NTD), and Income Tax deduction at source.	
11	We understand that the required quantities may be increased / decreased by 15 %.	
12	I / We do hereby affirm that: I / we have read and understood the terms and conditions of the tender as mentioned above & agreed that our bid is in line with the terms and conditions of this tender. Whatever is written above is true to the best of my knowledge and belief. I / we are fully aware that my / our bid may be rejected if; at any time, any of the entry is found wrong / false. This tender is filled in; the signature & affixing the company's seal on all pages are by me.	

Name : \_\_\_\_\_ Designation \* : \_\_\_\_\_  
Address: \_\_\_\_\_  
E-Mail : \_\_\_\_\_  
Cell No: \_\_\_\_\_ Tel No : \_\_\_\_\_ Fax No: \_\_\_\_\_  
  
Authorized Signature (Bidder): \_\_\_\_\_ Company's Seal : \_\_\_\_\_  
\* **[Note:** Please specify whether you are signing as:  
: Sole Proprietor or Attorney (if Proprietorship)  
: Active Partner or Attorney (if Registered under Partnership Act)  
: Secretary / Director / Manager (if Registered under Company's Ordinance)

**(To be submitted on Company's Letterhead))**

General Manager Procurement  
Procurement & Logistics Department  
Pakistan International Airlines.  
Karachi

**Subject: Undertaking to Execute Contract**

Dear Sir,

We/I, the undersigned bidders do hereby confirm, agree and under take to do following in the event our / my tender for supply of

\_\_\_\_\_ to PIA is approved and accepted:

That we / I will into and execute the formal contract, a copy of which has been supplied to us / me, receipt whereof is hereby acknowledge and which has been studied and understood by me / us without any change, amendment, revision or addition thereto, within a period of seven days when required by PIA to do so.

That all expense in connection with the preparation and execution of the contract including stamp duty will be borne by us / me.

That we / I shall deposit with PIA the amount of security as specified in the contract which shall continue to e held by PIA until three months after expiry of the contract period.

That in event of our / my failure to execute the formal contract within the period of seven days specified by PIA the Earnest money held by PIA shall forfeited and we / I shall not question the same.

**Bidders Signature:** \_\_\_\_\_

**Name in full:** \_\_\_\_\_

**Designation:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Phone/Fax No:** \_\_\_\_\_

**CNIC:** \_\_\_\_\_

**Seal :** \_\_\_\_\_

**Date:** -----/-----/2022



## **INTEGRITY PACT / DISCLOSURE CLAUSE**

**(To be submitted on Company's Letterhead)**

Declaration of Fees, Commissions and Brokerage Etc. Payable by the Suppliers, Vendors, Distributors, Manufacturers, Contractor & Service Providers of Goods, Services & Works\_\_\_\_\_ the Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice.

Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto.

The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to Government of Pakistan under any law, contract or other instrument, be void-able at the option of Government of Pakistan.

Notwithstanding any rights and remedies exercised by Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from Government of Pakistan.

**(End)**