

**Margalla Heavy Industries Limited (Margalla HIL)**

C/O

Commercial Directorate, Heavy Industries Taxila  
Taxila Cantonment Post Code 47070, Pakistan  
Corporate Universal Identification No 0158287  
Tel: +92 51 9315020  
E-mail: dircommdte@hit.gov.pk  
Ref: 1528-52/CEO Ofc/Ind-187/IT-26/Margalla/  
EM/APCF

07 Jul 2022

To: M/s \_\_\_\_\_

Subject: **Tender Inquiry – FOR**

1. You are requested to please forward your offer for the following:-

Ser	Part No and Nomenclature	A/U	Qty Req
(1)	Proc of Elect & Misc Items. Detail is as per Anx 'A'		

**Instructions for Bidders**

- Rates will be quoted on FOR Taxila basis.  
Offer maximum discount while submitting your bid.
- Over writing and cutting of any nature in the quotation will not be accepted.
- Part-I and Part-II bids will be enclosed in separate sealed envelopes for each tender inquiry. For identification purpose, the words "TECHNICAL BID PART-I WITHOUT PRICE" and COMMERCIAL BID (PART-II) WITH PRICE" shall be written in BLOCK CAPITAL LETTERS on the respective sealed envelopes which will be placed in a large envelope bearing complete details of the tender inquiry as under:-

**REGISTERED****BID****TENDER ENQUIRY NO:1528-52/CEO Ofc/IT-26/Ind-187/Margalla/EM/APCF dated 07 Jul 22****TO BE OPENED ON: 28 JUL 2022 AT 1100 HRS****TO: ASSISTANT DIRECTOR (MARGALLA HIL) C/O COMMERCIAL DIRECTORATE  
HEAVY INDUSTRIES TAXILA, TAXILA CANTONMENT****FROM: M/s\_\_\_\_\_**

- Forward your bids not later than **1030 hours** on **28 Jul 2022**.
- Submission of Tender.** The tender if brought by hand, will be handed over to security staff on duty at Heavy Industries Taxila Gate No. 5 for placing the same in bid box (available at gate). The bid will not be brought by hand by any firm while visiting the offices of Assistant Director (Margalla HIL), Heavy Industries Taxila (HIT).

7. If, required endorsements are not made on the envelope, the bid is liable to be disqualified. The bids will be opened on **28 Jul 2022 at 1100** hours in the presence of the available representatives of the firms in Conference Room of Commercial Directorate. No bid will be entertained / considered after **1030 hours**, on the aforementioned date.
8. Chief Executive Officer Margalla HIL, Taxila does NOT pledge himself to accept the lowest of any tender and reserves the right of accepting the whole or any part of any tender.
9. Margalla HIL reserves its right to cancel the bidding process with reason but without any obligation to justify it.
10. The stores should conform to prescribed drawing/specifications/samples as available with APCF, HIT.
11. The store will be packed in standard grade, worthy of transportation by the means adopted.
12. This inquiry may not be taken as an indication of subsequent supply order and does not in any way commit Margalla HIL to purchase the items offered.
13. In case of failure to supply the stores within stipulated period, liquidated damages at the rate of 2% but not less than 1% of amount involved per month (with max value not more than 10% of contracted store value or a part there-of) will be levied.
14. In case of any dispute regarding the terms and conditions and the quality of the stores, decision of the Board of Directors, Margalla Heavy Industries Limited will be considered as final and binding on the suppliers/firms.
15. In case, your firm fails to execute the order within stipulated time and does not materialize supply of the ordered stores, the supply order/contract will be cancelled at firm's risk and expense. Expenditure incurred on re-purchase of the offered stores will be recovered from the supplier under existing procedures.
16. Indenter / purchaser reserves the right to increase/decrease quantity of the items placed on the tender, without any reference to the firm.
17. Partial delivery and partial payment is allowed. 100% payment will be made against pre-receipted bill (duly affixed with revenue stamp) alongwith professional tax certificate (photo copy attested) and Active Taxpayer list (ATL) after receipt of the store and issuance of CRC/CRV.
18. Bidder/firm shall sign the contract within 15 x working days of receipt of the contract. Failure to do so may constitute sufficient grounds for the cancellation of the award of contract and forfeiture of the bid security and on which event Margalla HIL may award the contract to 2<sup>nd</sup> highest rated bidder or call for new bids.

19. All clauses/terms mentioned in this inquiry will be considered accepted by the firm even no reference to them is given in the offer.
20. **Offers must remain valid for 180 days** from the date of opening of the commercial bid.
21. The prices quoted must be firm and final and inclusive of all taxes, duties, packing, handling charges.
22. Tender documents are available at PPRA website which may be downloaded free of cost. However, any bidder who is desirous to get the hard copies, can do so by submitting Postal Orders amounting Rs. 1000.00 or a CDR of equal amount in favour of Chief Executive Officer, Margalla HIL on any working day during office hours from Commercial Directorate, HIT.
23. The firms are instructed NOT to send Telex and Fax bids. Such bids/offers will not be accepted.
24. **BGs Against Contract Performance/Warranty Period.** The supplier shall furnish a 5% Performance Bank Guarantee (PBG) in shape of bank guarantee (on judicial paper valued rupees Rs.100.00 / CDR) within one month from the date of signing of the contract from any scheduled bank in Pakistan against the total value of contract excluding taxes/duties. This bank guarantee will remain valid as per warranty clause. The PBG will be released after completion of the warranty period of the supplied store.
25. Inspection will be carried out at APCF, HIT Taxila Cantt by the nominated team. Inspection authority will be Managing Director APCF, HIT, Taxila Cantt.
26. **All firms participating in the tender will deposit 2% bid security of total quoted value in the shape of CDR issued by any scheduled bank of Pakistan addressing to CEO, Margalla Heavy Industries Limited, Taxila. The bid security instrument shall be enclosed by the firm in the commercial offer's envelope. A separate certificate that 2% Bid money is enclosed in the commercial offer, will be provided alongwith the technical offer. The bid securities of unsuccessful bidders will be returned within 14 days after issuance of the Bids Evaluation Report, whereas the bid security money of the successful bidder will be returned upon submission of 5% Performance Bank Guarantee.**
27. The offered price will be inclusive of 17% GST and applicable Taxes as imposed by Government of Pakistan. The offers without the inclusion of GST will not be considered.
28. Integrity Pact will invariably be involved / invoked when the total value of the contract exceeds 10 million as specified in PPRA Rules 2004.

29. **Eligibility**

- a. Firms should not have litigation in any contract with government organizations within or outside Pakistan. An affidavit to the fact as per **Annexure 'B'** would be provided on a judicial stamp paper.
  - b. The firm should not be blacklisted in any of the government organizations. In this regard the firm shall provide "No Blacklisting Cert" on judicial stamp paper as per **Annexure 'C'**.
  - c. Firms should not have defaulted in any contract with government organizations within or outside Pakistan. Firms will provide "No Defaulter Certificate" as per attached **Annexure 'D'**.
  - d. Only registered suppliers/persons who are on Active Taxpayer List (ATL) of FBR are eligible to supply goods/services to the government departments. The supplier will submit a certificate to this effect along with the technical offer.
  - e. **Delivery Period (DP)**. Delivery period will be 45 x days after signing of the contract.
  - f. Multiple offers quoting firms will be technically rejected.
  - g. Country of Origin: **Any Country except India, Israel and Taiwan.**
  - h. **Warranty Period**. The warranty period will be one year from the date of issuance of CRV of stores.
  - i. Separate certificate in the technical offer that 2% bid money is enclosed in the commercial offer.
  - j. Bidders are also required to provide item wise cost of material as mentioned in Annexure "A" in their commercial quotation.
30. Offers of those firms will be given less weightage which are still having pending supplies of the contracted stores beyond respective DPs against previous contracts.

### 31. Evaluation Criteria

a. Qualification Criteria. Participating firms should meet the following criteria with:-

- (1) 70% aggregate score of all categories.
- (2) The scoring would be done as under:-

Ser	Description	Maximum Points
(a)	Financial Soundness	35
(b)	Past Experience / Previous Record	15
(c)	Past Performance	20
(d)	Project's Technical Evaluation Criteria	30
<b>Total</b>		<b>100</b>

(3) Further details of criteria for each of the above categories are as follows:-

(a) Financial Soundness. Credit marks for financial soundness of the firm shall be on the basis of following qualifications:-

Ser	Description	Max Points	Explanation for Marks Obtained	Remarks
i.	Annual turnover of last 3 x Financial Years	15	Marks will be calculated as per the formula:- <b>Formula</b> Score= $\frac{(Y1+Y2+Y3)}{3} \times 15$ *(Y1,Y2,Y3 respective annual turnovers of last three years) X= Last purchased rate / estimated value of the quoted items available with HIT.	<b>Third Party generated verifiable audit reports for last three financial years to be provided.</b>  Note: All calculation will be done in Rs.
ii.	Working Capital of last three years (Third party generated verifiable audit report to be provided)	15	Marks will be calculated as per the formula Score= $\frac{(Y1+Y2+Y3)}{3(X/2)} \times 15$ *(Y1,Y2 and Y3 being respective working capitals of last three years. X= Last purchased rate / estimated value of the quoted items available with HIT. Note: All calculation will be done in Pak Rs, other currency (if any will be converted into Pak Rs with applicable conversation rate.	
iii.	Litigation History where decision went against the firm	5	Full marks for firms with no litigation history. One mark will be deducted for each litigation where decision went against the firm.	<b>(Affidavit on judicial stamp paper as per Annexure 'B' to be provided).</b>
<b>Total</b>		<b>35</b>		

- (b) **Past Experience**. Credit marks for experience shall be awarded on the basis of following qualifications:-

Ser	Description	Max Point	Explanation for Marks Obtained	Remarks
i.	Projects of similar nature and complexity i.e. Proc of Elect and Misc items last 3 years. ( <b>Attested and verifiable copies of related contracts be attached</b> ).	10	Marks will be calculated as per the formula $\text{Score} = \frac{C \times X}{2 \times 10}$ C= Total amount of contract in last three years. X= Last purchased rate estimated with HIT. Note: All calculation will be done in Rs.	<b>Attested and verifiable copies of related contracts / Purchase orders be attached.</b>
ii.	Status of enlistment with Government Organizations ( <b>Attested copies of Registration certificates to be enclosed</b> ).	5	Non registered firms be awarded 2.5 gratis Marks. Registered firms will be given full marks on provision of at least one valid registration certificate.	
<b>Total</b>		<b>15</b>		

- (c) **Past Performance**. Credit Marks for past performance shall be awarded on the basis of following criteria (data will be attached duly verified from the concerned procurement agency as per format attached at **Annexure 'E'**):-

Ser	Description	Max Points	Maximum Points	Remarks
i.	Contracted store supplied beyond DP in last 3 years ( <b>data will be attached duly verified from the concerned procurement agency</b> ).	5	Marks of bidders will be calculated as per given formula:-  X1 = Total value of last 3 years' contracts. X2 = Total value of last 3 years' contracts completed within DP first go. <b>Formula:</b> $\text{Score} = \frac{X2}{X1} \times 5$	

ii.	Quantum of rejections of items in the last 3 years contracts ( <b>data will be attached duly verified from the concerned procurement agency</b> ).	5	X1 = Total value of last 3 years contracts. X2 = Total value of the passed items in first go in the last 3 years' contracts. <b>Formula:</b> Score = $\frac{X2}{X1} \times 5$	
iii.	Timely provision of docus/ bank guaranties / bid security money ( <b>data will be attached duly verified from the concerned procurement agency</b> ).	2.5	X1 = Total no of contracts concluded in last 3 years'. X2 = Total number of timely provided bank guarantees/ bid securities against the total no of contracts in last 3 years. <b>Formula:</b> Score= $\frac{X2}{X1} \times 2.5$	
iv.	No of contracts / items still pending beyond DP ( <b>data will be attached duly verified from the concerned procurement agency</b> ).	2.5	0.5 x marks would be deducted for each contract in hand, which is pending beyond DP over 2 months	
v.	Risk and Expense action.	2.5	0.5 x marks will be deducted per "Risk and Expense" action.	
vi.	Response to procurement queries /problems of the procuring agencies	2.5	0.5 x marks will be deducted for each advice / warning letter issued to the firm by any procurement agency.	
<b>Total</b>		<b>20</b>		

(d) **Project's Technical Evaluation Criteria.** Following criteria will be adopted for evaluation of Technical Quotation of firms ( The bidders are required to attach verifiable data):-

Ser	Description	Max Points	Max Points	Remarks
i.	Firm Offering parts manufactured by reliable sources (Firm will mention OEM / manufacturing source)	10		
ii.	Firm offering quote of maximum parts	10		
iii	Commitment to provide advance sample, if req	10		

34. Only affidavits and authorized third parties' (having no conflict of interest with either Margalla HIL or the bidder) generated / verified documents will be treated as credible evidences for scoring.

35. **Advance Sample.** The bidders must confirm in the respective technical offers that the advance samples of the items mentioned in the quotation are readily available and will be provided as and when asked (if req) on "NO COST NO OBLIGATION BASIS". The advance sample may require destructive testing at firm's expenses. The samples will be required to be deposited with APCF, HIT. If the bidders fail to provide the advance samples within 15 days of intimation despite the confirmation in the technical offer, the firm will be disqualified and suitable punitive action may also be taken including confiscation of the bid security money. The next "Most Advantageous Bidder" will be given the chance to provide the sample.

36. The contract will be awarded to the "**Most Advantageous Bidder**" using "Least Cost Method".

**Note:** Technical / Commercial quotation must conform to IT parameters specified in this tender. The offer will be rejected there in if the said parameters are not complied with.

Lt Col  
Assistant Director (Margalla HIL)  
(Muhammad Amir)



**Annexure 'A'**

To 1528-52/CEO Ofc/IT-26 / Ind-187/  
Margalla/EM/APCF dated 07 Jul 22

**LIST OF ELECT AND MISC ITEMS FOR 2X ASV PROTECTOR**

Ser	Nomenclature	A/U	Qty/ Veh	Qty Req	Remarks
1.	Supply & Installation of additional evaporator (Part No. 62U003FF058EA or equivalent, width 380mm, height 360mm, thickness 170mm, 12V, 5KW & Air flow 750m <sup>2</sup> /hr) including blower and all accessories & pipes	Nos	1	2	
2.	Hand Search Light with Double socket (55W)	Nos	1	2	
3.	Police Light Bar 12V (46" x9" x 5")	Nos	1	2	
4.	LED Fog Light 4" Dia 12V (55W)	Nos	2	4	
5.	Rear view day & night vision Camera with 8" HD LCD	Nos	1	2	
6.	Public Address System	Nos	1	2	
7.	Exhaust Fan 12.5"	Nos	1	2	
8.	Part No G14-28 V2 or equivalent, Shock (Gas Springs) for bonnet with following specifications: - a. Piston Rod= 14mm minimum b. Cylinder Pipe dia = 28mm minimum c. Extension Force= Upto 2500N d. Progression= 40%	Nos	1	2	Fitting, matching brackets must be provided with assembly

**Note:** -

1. Firms will be required to quote complete packages instead of quoting for piecemeal stores, however itemized cost will also be provided by the firms. Incomplete offers will not be entertained and will be considered as technically rejected.
2. Potential bidders may visit HIT (APC Factory) to see available samples / drawings for ready reference.

**Annexure 'B'**

To 1528-52/CEO Ofc/IT-26 / Ind-187/  
Margalla/EM/APCF dated 07 Jul 22

**AFFIDAVIT****NO LITIGATION CERTIFICATE**

It is certified that M/s \_\_\_\_\_ have no litigation history where decision went against the firm anywhere within or outside Pakistan.

OR

It is certified that M/s \_\_\_\_\_ have following litigation history:-

- a.
- b.
- c.

\_\_\_\_\_  
(Designation, Signature & Stamp)

\_\_\_\_\_  
(Signature & Stamp of Notary Public)

**Annexure 'C'**

To 1528-52/CEO Ofc/IT-26/Ind-187/  
Margalla/EM/APCF dated 07 Jul 2022

**NO BLACKLISTING CERTIFICATE**

**Margalla HIL Tender No 1528-52/CEO Ofc/IT-26/Ind-187/Margalla/EM/APCF dated 07 Jul 22**

We M/s\_\_\_\_\_ have never been blacklisted by any  
Government Agency within or outside Pakistan.

\_\_\_\_\_  
(Designation, Signature & Stamp)

\_\_\_\_\_  
(Attestation / Signatures of Notary Public)

**Annexure 'D'**

To 1528-52/CEO Ofc/IT-26/Ind-187/  
Margalla/EM/APCF dated 07 Jul 2022

**NO DEFAULTER CERTIFICATE**

**Margalla HIL Tender No. 1582-52/CEO Ofc/IT-26/Ind-187/Margalla dated 07 Jul 2022**

We M/s have never been defaulted by any  
Government Agency within or outside Pakistan.

\_\_\_\_\_  
(Designation, Signature & Stamp)

\_\_\_\_\_  
(Attestation / Signatures of Notary Public)

**Annexure 'E'**

To 1528-52/CEO Ofc/IT-26/Ind-187/  
Margalla/EM/APCF dated 07 Jul 2022

**DETAIL OF CONTRACTS OF SIMILAR NATURE & COMPLEXITY**

S/No	Contract No	Value	Organization	DP	Store delivered (within DP/pending beyond DP)	Value of accepted items in first go	Provn of Bank Guarantee within timeline of contract (Yes/No)	Verification from proc agency is att

It is certified that above-mentioned data is correct and verified from concerned procuring agency / origination. In case any information found wrong / hidden, firm may be disqualified and suitable punitive action may also be taken including confiscation of bid security money.

\_\_\_\_\_  
 (Signature & Stamp of the Firm)