

	Annexure A.2 Definition of Reverse E-auctioning	Template Identifier	240-143120329	Rev	1
		Effective Date	05 December 2018		
		Next Review Date	December 2021		
		Procurement & Supply Chain Management			

Classification	Public	Date	03 December 2021
For Attention	Tenderer	Action Required	Reading
From	Presheen Nair	Contact Number	017 615 2437
Subject	Reverse E–Auctioning		

WHAT IS REVERSE E-AUCTIONING?

Reverse e-auctioning, means an electronic negotiation process that aims to achieve the most competitive prices for clearly-specified items.

Reverse e-auctioning replaces the negotiation process, with an electronic negotiation process on price only, which provides the results of the tender process immediately.

Notwithstanding the above, Eskom reserves the right to award an order/contract to a supplier who may not be the highest scoring or highest-ranked supplier, only in accordance with Section (2)(1)(f) of the PPPFA.

Reverse e-auction, when applicable, will only be considered once the normal procurement process has progressed to the point that the responsive tenderers have been identified.

Tenderers will be trained on the reverse e-auction system. Responsive tenderers will receive login details in order to participate.

Public