

Expression of Interest (EOI)

For

Services of a Consultancy Organization

For

**CONDUCTING FEASIBILITY STUDY AND PREPARATION OF DETAILED
PROJECT REPORT (DPR) FOR ESTABLISHING A TEXTILE CITY**

NEAR CHENNAI.

Department of Textiles

Kuralagam 2nd Floor

Chennai – 600104.

Contact No: 9443980733

June 2022

I N D E X

S.No.	CONTENTS	Page No.
1.	Letter of Invitation	3
2.	Background	4
3.	Aims & Objectives	4
4.	Scope of Textile City	4-6
5.	Venue & Deadline for Submission of EOI	6
6.	Validity of Offer	6
7.	Terms of Reference for Feasibility Study	7-8
8.	Instructions to Consultants	8
9.	EOI Document Availability	8
10.	Qualification Criteria	8-9
11.	Evaluation Criteria & Method of Evaluation	10
12.	Response	10
13.	Conflict of Interest	10
14.	Condition under which EOI is issued	10
15.	Last Date of submission of EOI	11
16.	Time Schedule For Submission of Feasibility Report	11
17.	Inputs to be provided by the Department of Textiles.	11
18.	Earnest Money Deposit (EMD)	11
19.	FORMATS FOR SUBMISSION	
i)	Format – 1	12
ii)	Format – 2	13
iii)	Format – 3	14
iv)	Format – 4	15
v)	Format – 5	16
vi)	Format – 6	17
vii)	Format – 7	18

1. LETTER OF INVITATION

**Department of Textiles
Government of Tamilnadu
Kuralagam, Chennai – 600104**

No. DOT/TC/01

Dated:04.06.2022.

Dear Sir/Madam,

Department of Textiles invites Expression of Interest (EOI) in sealed covers from the eligible Indian Consulting Agencies for undertaking a feasibility study and preparation of a Detailed Project Report (DPR) for establishing a Textile City near Chennai.

The EOI document containing the details of qualification criteria, submission requirement, brief objective & scope of work and method of evaluation etc. is enclosed.

You may submit your responses in sealed envelopes in the prescribed format to the undersigned latest by 11.00 a.m. on 20.06.2022.

**“Joint Director (Technical)”
Department of Textiles
Government of Tamilnadu
Kuralagam II Floor, Chennai – 600104.**

Queries if any may be referred in writing to the Joint Director (Technical), at the above-mentioned address or Contact No. 9443980733 or E-mail. jointdirectortextiles2020@gmail.com.

S. No.	Critical Dates	Date	Time
1.	Publishing Date	04.06.2022.	
2.	Document Download Last Date	20.06.2022	10.30 a.m.
3.	EOI Submission Last Date	20.06.2022	11.00 a.m.
4.	EoI Opening Date	20.06.2022	12.00 noon

Yours faithfully,

Joint Director (Technical)

For & on behalf of the Commissioner of Textiles,
Government of Tamilnadu

Encl.: EOI Document.

**CONDUCTING FEASIBILITY STUDY AND PREPARATION OF DETAILED
PROJECT REPORT (DPR) FOR ESTABLISHING A TEXTILE CITY NEAR
CHENNAI**

2. Background:

To facilitate the entire textile value chain to identify the trends in fabric and fashion and work in unison and to produce products as per the required trends, a platform for interaction between all the players in the textile value chain is essential. It is also necessary to create a synergy among the entire textile value chain where each industry sector should complement and engage in innovation for cost-effective value addition.

Hence, it is essential to create a **Textile City** to make a platform and achieve synergy among the sectors to engage in continuous innovation by identifying fashion trends and preferences well in advance, which will act as a network among all players in the textile industry value chain, and also to expand national and international trade in textiles and promote further growth of the industry in a big way.

The purpose of establishing Textile City is to facilitate the Textile manufacturers to promote the Textile trade in Tamil Nadu and enhance the image of Tamil Nadu as one of the largest and most convenient Textile trading hubs at the National and International levels.

3. Aims & Objectives:

The objective of the study is to assess the feasibility of establishing a Textile City near Chennai which will integrate the entire value chain of the Textile and Apparel industry in Tamilnadu and to identify Suitable / Feasible land near Chennai (Locations like Poonamalle and Madhavaram) for establishing the Textile City. The Textile City shall act as the one-stop solution for any person interested in Textile business across the Value Chain. It shall serve as a Facilitator and integrator between the Fabric Manufacturers, Processors, Apparel and Home Textile Manufacturers, Designers, International brands, Textile traders etc. The requirements of stakeholders need to be assessed to create new infrastructures and facilities inside the Textile city. It is also required to prepare the Detailed Project Report (DPR) based on the feasibility study for a viable Textile City.

4. Scope of Textile City

The following various facilities were intended to be established inside the proposed Textile city.

- The Textile city will consist of a marketing office of various players across the entire Textile Value Chain in Tamil Nadu as below.
 - Ginning
 - Spinning
 - Weaving

- Knitting
 - Processing/ Printing
 - Value addition & Fabrics Finishing Units
 - Apparel and Home Textile manufacturing
 - Technical Textiles
 - Retailing
- The Size of the Showrooms allocated for the firms to set up their Sample Studio / Showroom could be categorized into 4 sizes as per their requirement between 250 Sq ft and 1500 Sq ft.
- Facility for brand promotion and launching of various Textile Products
 - Buying houses of National and International brands
 - Common Technical Facilities
 - Design Studio and Virtual / Physical Sample Showrooms for fabric and apparel/ home textiles manufacturers.
 - Design Centre for Textiles and Fabrics with separate Design Studios for fabric and apparel manufacturing with robust I.T. infrastructures like VR Studio and Immersive Studio.
 - Research and Development, Technology and Business Incubation Centre
 - Technical Textile Testing Centre
 - 3D modelling and Digital Marketing centres
 - Design to Tech pack development Centres
 - Virtual / Physical Display centres of Leading Textile Machinery and Ancillaries firm
 - Trending Apparel Accessories and Embellishment Zone.
 - Exclusive Development / Prototype centres for Fabrics and Garment Value Addition (Like Digital Printing and Computerized Embroidery)
 - Export related Common Facilities with Subject Experts
 - Banking and Forex Services
 - Tax Consultancy (IT/GST)
 - Insurance Services
 - Logistics, Shipping and Customs Clearance services
 - Postal/Courier Services

- Other Common Facilities
 - Conference halls of Various Sizes
 - Buyer-Seller lounge with Business Centre
- Auxiliary Facilities
 - Guest houses / Hotels
 - Food Courts and Cafeteria
- Basic Infrastructures
 - Roads
 - Power
 - Water Supply
 - Internet and Telecommunication Facilities
 - Parking
- Prepare detailed cost estimates for each component of the project such as land, land development, internal infra like roads, water/ power supply arrangement, and estimate the cost of developed land parcel/ built space facility for the allocation to the users, prepare the financial projections of the entire project with investment requirements/sources, financial indicators such as Internal Rate of Return (IRR), payback period, Debt service Coverage ratio, etc

5. Venue & Deadline for submission of Expression of Interest (EOI)

Expression of Interest (EOI), in its complete form in all aspects must be submitted to the Department of Textiles as specified in the EoI document, at the address specified herein earlier. In exceptional circumstances and at its discretion, the Department of Textiles may extend the deadline for submission of the proposal by issuing an amendment in which case all rights and obligations of the Department of Textiles and the bidders previously subject to the original deadline will thereafter be subject to the deadline as extended.

6. Validity of Offer:

The offer for EOI as per this document shall be valid for a period of three (3) months initially which may be extended further if required by the Department of Textiles.

7. Terms of Reference for Feasibility Study

The terms of reference of the study are: -

1. To assess the feasibility of establishing a Textile City near Chennai by integrating the entire value chain of the Textile and Apparel industry in Tamilnadu.
2. To collate the sector-wise details of the number of units interested to take part in the Textile City Project and the space required by each unit to set up their marketing office/Sample showroom/ any other office and to appraise the plot requirement for each sector in the textile value chain.
3. To discover various modes of land/ building allotment to the investors such as Rental/Lease/Outright purchase etc. and suggest optimum models viz, Rent/Lease/Rent to own/Outright purchase etc.
4. To assess the prospective investments from outside the state and corresponding revenue and employment generation for the state.
5. To study the current market mechanism for the local Textile and Apparel products and gaps thereon, filling up of which will add value to the entire Handloom and Textile sector in Tamilnadu.
6. To assess the required facilities and infrastructures needed inside the textile city, proposed amenities and facilities including common amenities to make the market comprehensive.
7. To estimate the land and infrastructure required for the proposed facility.
8. To work out the Master plan – The conceptual layout of the proposed Textile City.
9. To identify the suitable location near Chennai for establishing the Textile City and to estimate the extent of land required and land area allocation for each section.
10. To work out the administrative structures, common utility maintenance structure Fee collection etc., for smooth administration of the market.
11. To suggest the power supply arrangement for the Textile City.
12. To recommend suggestive attraction features and incentives to attract investors (like Stamp duty exemption etc.).
13. The status of Textile City as a local body or integrated township.
14. Presentation of case studies or references to similar textile markets across the globe and features therein.

15. Suggestions on the different Waste disposal and Management systems needed for the Industry and Any other items suggested and agreed upon mutually.
16. To prepare the Detailed Project Report (DPR) based on the feasibility study for establishing a viable Textile City.

8. Instructions To Consultants.

The Expression of Interest is to be submitted in the manner prescribed below:-

All information as detailed below is to be submitted in two hard copies in separately sealed envelopes and one soft copy in a Pen drive: -

- a) EMD for Rs.75000/- in the form of Demand Draft /RTGS challan.
- b) Applicant's Expression of Interest as per Format-1.
- c) Organizational Contact Details as per Format-2.
- d) Experience in Related Fields as per Format-3.
- e) List of experts/consultants on payroll (at least 3) as per Format-4.
- f) Financial strength of the Organisation as per Format-5.
- g) Additional information as per Format-6.
- h) Declaration as per Format-7.
- i) Power of Attorney in favour of Authorized Signatory with long and short signatures of Authorized person.
- j) Consultancy organization must have its office in Chennai.
- k) Copy of the relevant documents duly signed by the competent person.

9. Expression of Interest (EOI) Document availability:

EOI documents have been hosted on the website www.tenders.tn.gov.in and may be downloaded from the website.

The bidders are expected to examine all instructions, forms, terms and other details in the EOI document carefully. Failure to furnish complete information as mentioned in the EOI document or submission of a proposal not substantially responsive to the EOI documents in every aspect will be at the Bidder's risk and may result in rejection of the proposal.

10. Qualification Criteria:

Following will be the minimum pre-qualification criteria. Each eligible consultant should possess all the following pre-qualification criteria. Responses not meeting the minimum pre-qualification criteria will be rejected and will not be evaluated.

S. No.	Pre-qualification Criteria	Supporting document	Compliance
1.	The applicant shall be a firm/ company/ partnership/ proprietorship firm registered under the Indian Companies Act, 1956/ the partnership Act, 1932 and who have their registered offices in India with P A N / G S T R e g i s t r a t i o n	Copy of Certificate of incorporation and Partnership Deed, if any and a copy of P A N / G S T R e g i s t r a t i o n	
2.	The firm should be in the business of providing similar consultancy services for at least 10 years as on 31.03.2022.	Certificate by Company Secretary of the Bidder's organization	
3.	The Bidder should have an average annual turnover of Rs. 3.00 Cr in three consecutive Financial Years among the Last Five Years. (FY 2017-18, 2018-19, 2019-20, 2020-21 & 2021-22) from only consultancy Services rendered in India	CA certified document with name of CA registration number, signature and stamp	
4.	The Bidder shall have experience in providing: <ol style="list-style-type: none"> 1. Techno-Economic Viability (TEV) Reports or Feasibility Reports / DPR for at least Three Textile Sector Projects with Rs 10 Crores (Project Cost) or Two Projects with Rs 15 Cr (project cost). 2. Project Management Consultancy Services for Textile & Apparel Sector with Design Intervention Facilities with Marketing Infrastructure Facilities. 	Copy of Work Order or Contract Agreement	
5.	The consultancy firm should have at least 03 full-time consultants on its payrolls from the Following Sectors <ol style="list-style-type: none"> 1. Textile 2. Finance 3. Architecture, Planning, Project Management 	Certificate by the Bidder's organization	
6.	The firm should not be blacklisted by any Central Govt. / State Govt. / PSU/Govt. Bodies	Certificate signed by the Authorized signatory	
7.	The Bidder must have an office in Chennai	Details of Chennai and branch offices in State/ UTs other than the Chennai area, if any, may be submitted.	

11. Evaluation Criteria and Method of Evaluation:

Screening of EOIs shall be carried out as per eligibility conditions mentioned in this document in Three stages. The selection committee's decision will be final.

1. **Verification of Technical Qualification:** For verification and evaluation, past experience in handling a similar type of project, Sectoral Exposure, and strength of Manpower of the firm will be taken in to account. The selection committee's decision will be final.
2. **Presentation of Concept and Methodology:** Only Agencies qualified Technically will be selected for the presentation of the Concept and Methodology.
3. **Financial Bid Opening:** Bid Documents for Submission of Financial Bid will be given to the Agencies/ bidders qualified both Technically and in Presentation of Concept and Methodology only.

12. Response:

- 12.1 Bidders must ensure that their Bid response is submitted as per the formats attached with this document. Special comments on the objectives and scope of the service project may also be submitted along with the offer.
- 12.2 Application and all the supporting documents should be submitted in a sealed cover superscribed, as “EOI for Feasibility Study and Preparation of Detailed Project Report (DPR) for Establishing Textile City near Chennai”.

13. Conflict of Interest:

- 13.1 Where there is any indication that a conflict of interest exists or may arise, it shall be the responsibility of the Bidder to inform the Department of Textiles, detailing the conflict in writing as an attachment to this Bid.
- 13.2 Department of Textiles will be the final arbiter in cases of potential conflicts of interest. Failure to notify the Department of Textiles of any potential conflict of interest will invalidate any verbal or written agreement.
- 13.3 A Conflict of Interest is where a person who is involved in the procurement has or may be perceived to have a personal interest in ensuring that a particular Bidder is successful. Actual and potential conflicts of interest must be declared by a person involved in a Bid process.

14. Condition under which EOI is issued:

The EOI is not an offer and is issued with no commitment. Department of Textiles reserves the right to withdraw EOI and or vary any part thereof at any stage. Department of Textiles further reserves the right to disqualify any bidder, should it be so necessary at any stage. The Agency, if required may avail the services of experts in the relevant field, however the work should not be sub contracted.

15. Last date of submission of EOI:

The last date of submission of EOI is 20.06.2022 (11.00 a.m.)

Bid Opening Date & Time is 20.06.2022 (12.00 noon)

16. Time Schedule For Submission of Feasibility Report

A draft feasibility report should be submitted within 3 months of the date of signing of the agreement. The major findings of the draft report should be shared with the Department of Textiles. Feedback from the Department should be taken into account by the Consultant in the final report in a substantive manner and for the record. Agencies will be required to provide a written response within 15 days of receipt of the draft report. The consultant will submit the Detailed Project Report within 6 months of the date of signing of the agreement, after taking into account the comments of the Textile Department on the draft report. Four hard copies along with a soft copy of the Final DPR shall be submitted to the Department of Textiles within the period of 6 months from the date of signing of the agreement.

Any delay in the assigned work if not justified and accepted, the EMD submitted by the bidder will be forfeited.

17. Inputs to be provided by the Department of Textiles

A representative of the Department of Textiles would be appointed as a Liaison Officer to coordinate the work with the agency/individuals/consultants.

18. Earnest Money Deposit (EMD).

The EOI must be sealed and initialed across the seal. This cover should contain the Earnest Money Deposit (EMD) of Rs.75,000/- (Rupees Seventy five thousand only) in the form of Crossed Demand Draft / Bankers Cheque drawn in favour of “TENDER COMMITTEE FOR MODERNISATION OF CSMS” from any Nationalized Bank/Scheduled Bank payable at Chennai City. The EMD can also be paid through RTGS to Current Account of “TENDER COMMITTEE FOR MODERNISATION OF CSMS” (Department Textiles) No. 33158728876 IFS code No. SBIN0013241 of State Bank of India, SME Branch, Chennai. Earnest Money Deposit will not be accepted in cash.

The EOI proposals not accompanied by the required EMD in the requisite form as mentioned above shall be summarily rejected. The Earnest Money Deposit remitted shall not carry any interest. On issue of Letter of Acceptance (LoA), an acceptance for LoA shall be sent by the Consultants within 7 days and subsequently execute an agreement with the Joint Director (Technical) within 15 days from the date of issue of LoA. Failing to adhere to this, the Department of Textiles reserves the right to cancel the consultancy work by forfeiting the EMD.

19. FORMATS FOR SUBMISSION:

FORMAT – 1 APPLICANT’S EXPRESSION OF INTEREST

To,

Joint Director (Technical),
Department of Textiles,
Kuralagam II Floor, Chennai - 600104

Sub: Submission of Expression of Interest to undertake Feasibility Study and Preparation of Detailed Project Report (DPR) for Establishing Textile City near Chennai.

Dear Sir,

In response to the Invitation for Expressions of Interest (EOI) published on 04.06.2022 for the above purpose, we would like to express interest to carry out the above-proposed task. As instructed, we attach 2 sets of the following documents in separately sealed envelopes and one soft copy:

1. Organizational contact Details (Format-2)
2. Experience in related fields (Format-3)
3. List of experts/consultants on the payroll at least 3 (Format-4)
4. Financial strength of the organization (Format-5)
5. Additional information (Format-6)
6. Declaration (Format-7)
7. Power of Attorney in favour of Authorized Signatory with long and short signatures of Authorized person.
8. Details of Consultancy organization office in Chennai and other places.
9. Copy of all the relevant documents duly signed by the competent person.

Sincerely Yours,
Signature of the applicant
[Full name of applicant]
Stamp.....
Date:

Encl.: As above.

Note: This is to be furnished on the letterhead of the organization.

FORMAT – 2

S. No	Organizational Contact Details	
1.	Name of Organization	
2.	Main areas of business	
3.	Type of Organization Firm/ Company/ Partnership firm registered under the Indian Companies Act, 1956/ the Partnership Act, 1932	
4.	Whether the firm has been blacklisted by any Central Govt. / State Govt./PSU/ Govt. Bodies / Autonomous? If yes, details thereof.	
5.	Address of registered office with telephone no. & fax	
6.	Address of offices in i) Chennai ii) All other State/UT's	
7.	Contact Person with telephone no. & e-mail ID	

Enclose:-

1. Copy of Certificate of Incorporation.
2. Copy of Article of Association in respect of 3 above.
3. Undertaking in respect of 4 above.

Signature of the applicant
Full name of the applicant
Stamp & Date

FORMAT – 3

Experience in Related Fields					
Overview of the past experience of the Organization in all aspects					
S. No	Items	Number of Assignments during last 10 years	Order Value of each assignment in Lakhs of Rs. (Enclose a copy of each order)	Mention the name of Client/ Organization (Enclose completion certificates)	Remarks
1	Experience of assignments of similar nature				
2	Experience in carrying out similar assignments in Government				
3	Experience in carrying out Similar assignments in Public sector.				
<p>The decision of Evaluating Committee in ascertaining “similar nature” and “similar assignment” will be final.</p> <div style="text-align: right; margin-top: 20px;"> Signature of the applicant Full name of the applicant Stamp & Date </div>					

FORMAT – 4

List of experts/consultants on payroll (at least 3)				
S. No	Name	Designation	Qualification	Relevant Experience
1.				
2.				
3.				
4.				
5.				
6.				

Stamp & Date

Signature of the applicant
Full name of the applicant

FORMAT – 5

Financial Strength of the Organization					
S. No	Financial Year	Whether profitable Yes/No	Annual net profit (Rs. in Crore)	Overall annual turnover (Rs. in Crore)	Annual turnover from only Consultancy services rendered in India (Rs. in Crore)
1	2017-18				
2	2018-19				
3	2019-20				
4	2020-21				
5	2021-22				

Note: Please enclose a Chartered Accountant's certificate in support of your claim.

Signature of the applicant

Full name of the applicant

Stamp & Date

FORMAT – 6

Additional Information		
1. List all enclosures related to the previous sections.		
S.No	Description	No. of pages
2. Additional information to support the eligibility		
Signature of the applicant Full name of the applicant		

FORMAT -7

Declaration
<p>I/ We hereby confirm that I/ we are interested in competing for the Consultancy Services to undertake the task related to “Feasibility Study and Preparation of Detailed Project Report (DPR) for Establishing Textile City near Chennai” proposed by the Department of Textiles.</p> <p>I/ We accept all the terms and conditions mentioned in the document.</p> <p>All the information provided herewith is genuine and accurate.</p> <p>Authorized Person’s Signature:</p> <p>Name and Designation:</p> <p>Date of Signature:</p> <p>Note: The declaration is to be furnished on the letterhead of the organization.</p>