

# **REQUEST FOR PROPOSAL**

# RfP No. 130/C1/STS/EMIS/SS/2022

Selection of firms for providing Staffing/ Temping Support to Samagra Shiksha

Department of School Education,

Government of Tamil Nadu

DPI Campus, College Road,

Chennai, Tamil Nadu 600006. Phone: 044-28278068 E-Mail: spd.ssatn@gmail.com

Issued on: 20 June 2022

# **TABLE OF CONTENTS**

Disclaimer	
Section 1. Instructions to Bidders (ITB) and Data Sheet	5
Section 2. Technical Proposal – Standard Forms	30
Section 3. Financial Proposal - Standard Forms	39
Section 4. Terms of Reference	42
Appendix-I: EMD and Performance Bank Guarantee Format	50
Appendix-IA: Details of EMD	52
Appendix-II: General Power of Attorney Format for Authorised Signatory	53
Appendix-III: Standard Form of Contract for Consultant	54
Appendix-IV: Integrity and Avoidance of Conflict-of-Interest Pact	56
Appendix V: Curriculum Vitae	62

#### LETTER OF INVITATION

# State Project Director,

Samagra Shiksha Office, DPI Campus, College Road, Chennai, Tamil Nadu 600006

Date: 20 June 2022

### RfP Reference: No. 130/C1/STS/EMIS/SS/2022

**Assignment Title: Selection of firms for providing Staffing/ Temping Support** under Tamil Nadu State Mission of Education for All - Samagra Shiksha (TANSMEA – SS under the Tamil Nadu Societies Act, 1975).

The Samagra Shiksha, School Education Department, Government of Tamil Nadu (hereinafter referred to as "Authority") has been implementing - this Integrated Scheme for School Education to ensure inclusive and equitable quality education from Classes 1 to 12.

As a part of this initiative, the Authority invites eligible firms and/ or organizations to indicate their interest in providing their services for providing staffing/ temping services to Samagra Shiksha to support the administrative setup within Samagra Shiksha to improve the functional aspects of education.

The details of the scope of services to be provided are mentioned in the Terms of Reference (ToR).

The RfP comprises the following 4 sections:

Section 1: Instruction to Bidder and Data Sheet Section 2: Technical Proposal – Standard Forms Section 3: Financial Proposal – Standard Forms Section 4: Terms of Reference Appendices

Thanking you,

Yours Sincerely,

State Project Director, Samagra Shiksha, Department of School Education, Government of Tamil Nadu

### Disclaimer

- 1. The information contained in this Request for Proposal (hereinafter referred to as "RfP") document provided to the Bidders, by the Authority, or any of their employees or advisors, is provided to the Bidder(s) on the terms and conditions set out in this RfP document and all other terms and conditions subject to which such information is provided.
- 2. The purpose of this RfP document is to provide the Bidder(s) with information to assist in the formulation of Proposals. This RfP document does not purport to contain all the information each Bidder may require. This RfP document may not be appropriate for all persons, and the Authority can't consider the business/investment objectives, financial situation, and particular needs of each Bidder who reads or uses this RfP document. Each Bidder should conduct its investigations and analysis and should check the accuracy, reliability, and completeness of the information in this RfP document and where necessary obtain independent advice from appropriate sources.
- 3. The Authority and its employees make no representation or warranty and shall incur no liability under any law, statute, rules, or regulations as to the accuracy, reliability, or completeness of the RfP document.
- 4. The Authority may, in its absolute discretion, but without being under any obligation to do so, update, amend, or supplement the information in this RfP document.
- 5. The Authority accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Bidder upon the statements contained in this RfP.
- 6. The Authority reserves the right to reject all or any of the Proposals and cancel or suspend the bid without assigning any reasons whatsoever.
- 7. The issue of this RfP does not imply that the Authority is bound to select a Bidder or to appoint the selected Bidder, as the case may be, for the consultancy.
- 8. The Bidder shall bear all costs associated with or relating to the preparation and submission of its Proposal and attending various meetings thereof. The Authority shall not be liable in any manner whatsoever for the same or any other costs or other expenses incurred by the Bidder in preparation or submission of the Proposal, regardless of the conduct or outcome of the selection process.

# Section 1. Instructions to Bidders (ITB) and Data Sheet

1. Definitions	(a)	"Applicable Guidelines" means the policies of GoTN governing the selection and Contract award process as outlined in this RfP.
	(b)	"Applicable Law" means the laws and any other instruments having the force of law in India and specifically Tamil Nadu, as they may be issued and in force from time to time.
	(c)	"Authority" means Tender inviting authority i.e., the concerned Additional State Project Director-1, Samagra Shiksha, Government of Tamil Nadu.
	(d)	"Bidder" means an individual firm.
	(e)	"Consultant" means a legally established entity that may provide or provides the Services to the Authority under the Contract.
	(f)	"Contract" means a legally binding written agreement signed between the Authority and the successful Bidder and includes all additional documents as may be specified by the Authority.
	(g)	"Data Sheet" means an integral part of the Instructions to Bidders (ITB) that is used to reflect specific assignment conditions to supplement, but not to over-write, the provisions of the ITB.
	(h)	"Day" means a calendar day.
	(i)	"Experts" means, collectively, Key Experts, Non-Key Experts, or any other person of the Consultant.
	(j)	"Key Expert(s)" means an individual professional whose skills, qualifications, knowledge, and experience are critical to the performance of the Services under the Contract.
	(k)	"Non-Key Expert(s)" means an individual professional provided by the Bidder who is assigned to perform the Services or any part thereof under the Contract.
	(l)	"Government" means the Government of Tamil Nadu (GoTN).
	(m)	"in writing" means communicated in written form (e.g., by mail, e-mail, fax, including, if specified in the Data Sheet, distributed or received through the electronic-procurement system used by the Authority) with proof of receipt;

# A. GENERAL PROVISIONS

	(n)	"ITB" means the Instructions to Bidders that provides the Bidders with all information needed to prepare their Proposals.
	(0)	"Proposal" means the Technical Proposal of the Consultant.
	(p)	"RfP" means this Request for Proposal prepared by the Authority for the selection of consultants.
	(q)	"Services" means the work to be performed by the Consultant under the Contract.
	(r)	"Tender Accepting Authority" shall mean the State Project Director, Samagra Shiksha.
	(s)	"ToR" means the Terms of Reference that explain the objectives, scope of work, activities, and tasks to be performed, respective responsibilities of the Authority and the Consultant, and expected outcomes.
2. Introduction	2.1 2.2 2.3 2.4	<ul> <li>The Firms are invited to submit a Technical Proposal and a Financial Proposal, as specified in the Data Sheet for the services required for the Assignment named in the Data Sheet. The Proposals will be the basis for contract negotiations and the signing of a contract with the selected Firms. Authority will select a Firm among those whose proposals are accepted, under the evaluation criteria and selection methodology indicated in Section 4.</li> <li>Notwithstanding anything contained in this RfP, the Authority reserves the right to accept or reject any proposal and to annul the Selection Process and reject all proposals, at any time without any liability or any obligation for such acceptance, rejection, or annulment, and without assigning any reasons thereof. Without prejudice to the generality of the above clause, the Authority reserves the right to reject any Proposal if:</li> <li>2.3.1 At any time, a material misrepresentation is made or discovered, or</li> <li>2.3.2 The Firm does not provide, within the time specified by the Authority for evaluation of the Proposal.</li> <li>Misrepresentation by improper response /by delay or nonsubmission of supplemental information required from the firm may lead to the disqualification of the Firm. The firms shall be responsible for all of the costs associated with the preparation of their Proposals and their participation, visits to</li> </ul>

	the Authority if any ote Authority will not be reconcretible or
	the Authority, if any, etc. Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the process. Firms may not associate with other firms/organizations in the form of a joint venture or a sub- consultancy arrangement to enhance their qualifications.
	2.5 Participating Firms who wish to bid must fulfil the pre- requisites for pre-qualification as shown in the <b>Data Sheet</b> .
3. Conflict of Interest	3.1 The Bidder is required to provide services, at all times holding the Authority's interest paramount, strictly avoiding conflicts with other assignments or its corporate interests and acting without any consideration for future work as per the Integrity and Avoidance of Conflict of Interest Pact as per Appendix IV to this RfP.
	<ul> <li>3.2 The Bidder should disclose to the Authority any situation of actual or potential conflict that impacts its capacity to serve the best interest of the Authority. Failure to disclose such situations may lead to the disqualification of the Bidder or the termination of its contract and/or sanctions by the Authority.</li> <li>3.2.1 Without limitation on the generality of the foregoing, the Bidder shall not be hired under the circumstances</li> </ul>
	set forth below:
a. Conflicting projects	(i) <u>Conflict among projects</u> : A Bidder (including its Experts) shall not be hired for any assignment that, by its nature, may conflict with another assignment of the Bidder for the same or another Client.
b. Conflicting relationships	<ul> <li>(iii) <u>Relationship with the Authority's staff</u>: a Bidder (including its Experts) that has a close business or family relationship with a professional staff of the Authority, who are directly or indirectly involved in any part of (i) the preparation of the Terms of Reference for the assignment,</li> <li>(ii) the selection process for the Contract, or (iii) the supervision of the Contract, may not be awarded a Contract unless the conflict stemming from this relationship has been resolved in a manner acceptable to the Authority throughout the selection process and the execution of the Contract.</li> </ul>
4. Unfair Competitive Advantage	Fairness and transparency in the selection process require that the Bidders competing for a specific assignment do not derive a competitive advantage from having had past engagements with the Authority. To that end, the Authority shall indicate in the <b>Data</b> <b>Sheet</b> and make available to all Bidders together with this RfP all

	inform	ation that would in that respect give such Bidder any unfair
	compe	titive advantage over competing Bidders.
	the di	elf-declaration to this effect is found to be false, it may lead to squalification of the Bidder or the termination of the contract to sanctions by the Authority at the sole discretion of the prity.
5. Corrupt and Fraudulent Practices	5.1	GoTN requires compliance with its policy concerning corrupt and fraudulent practices. In further pursuance of this policy, Bidders if necessary, shall permit and shall cause their Experts to permit the Authority to inspect all accounts, records, and other documents relating to the submission of the Proposal and contract performance (in case of an award), and to have them audited by certified auditors appointed by the Authority.
6. Eligibility	6.1	The Authority permits Bidders, from India to offer services under this contract unless otherwise blacklisted/ de- barred by the Government of India/ Tamil Nadu/ other State Governments in India or undertakings/ entities under/ owned by these Governments.
	6.2	Furthermore, it is the Bidder's responsibility to ensure that its Experts (declared or not), and/ or their employees meet the eligibility requirements as established in this document.
	6.3	Government-owned enterprises or institutions in India shall be eligible only if they can establish that they (i) are legally and financially autonomous, (ii) operate under commercial law, and (iii) that they are not dependent agencies of the Authority.
		To establish eligibility, the Government-owned enterprise or institution should provide all relevant documents (including its charter) sufficient to demonstrate that it is a legal entity separate from the Government; it does not currently receive any substantial subsidies or budget support; it is not obligated to pass on its surplus to the government; it can acquire rights and liabilities, borrow funds, and can be liable for repayment of debts and be declared bankrupt; and it is not competing for a contract to be awarded by the Government department or agency which, under the applicable laws or regulations, is its reporting or supervisory authority or can exercise influence or control over it.
	6.4	Serving Government officials and civil servants in India are not eligible to be included as Experts in the Bidder' Proposal unless such engagement does not conflict with

	any of the provisions of this engagement or employment or other laws, regulations, or policies of India.
6.5	The eligibility criteria will be as per the Pre-qualification criteria in the Data Sheet.

	UF PROPOSALS
7. General	In preparing the Proposal, the Bidder is expected to examine
Considerations	the RfP in detail. Material deficiencies in providing the
	information requested in the RfP may result
	in the rejection of the Proposal.
8. Cost of	The Bidder shall bear all costs associated with the
Preparation	preparation and submission of its Proposal, and the Authority
of Proposal	shall not be responsible or liable for those costs, regardless of
-	the conduct or outcome of the selection process. The
	Authority is not bound to accept any proposal and reserves
	the right to annul the selection
	the process at any time before contract award, without
	thereby incurring any liability to the Bidder.
9. Language	The Proposal, as well as all correspondence and
	documents relating to the Proposal, exchanged between the
	Bidder and the Authority shall be written in the language
	specified in the <b>Data Sheet</b> .
10. Documents	The Proposal shall comprise the documents and forms listed
Comprising	in the <b>Data Sheet</b> .
the Proposal	in the <b>Duta Sheet</b> .
11. Earnest	11.1 Every Bidder participating in the bidding process must
Money	furnish the required Earnest Money Deposit (EMD) as
Deposit	specified in the Request for Proposal. Bids received without the specified Earnest Money Deposit shall be summarily rejected.
	11.2 Form of EMD: The EMD will be paid either through NEFT or through Demand Draft (DD) from the Bidder's branch or online through NEFT and a scan/ copy of transaction challan from bank/ transaction receipt of online NEFT transfer will have to be submitted as per template provided in Appendix IA in the technical proposal.
	Other details required to be furnished by the Bidder as part of Appendix IA of the RfP for EMD are as below:
	<ul> <li>Proof of EMD paid: scan/ copy of transaction challan from bank/ transaction receipt of online NEFT transfer or original copy of DD.</li> </ul>
	<ul> <li>The details are given in the following format typed against purpose/ comments/ subject: Samagra Shiksha-EMD-Bidder name.</li> </ul>

# **B. PREPARATION OF PROPOSALS**

	<ul> <li>Bidder's Bank details: Bank name:</li> </ul>
	IFSC code:
	Bank Account Name:
	Bank Account number:
	Transaction Reference number:
11.	3 The EMD amount shall be paid to the bank account mentioned in this document with the purpose/ subject/ comments as Samagra Shiksha-EMD-Bidder's name.
11.	4 The Bidder may go to their branch and provide the account details of the Authority given in the paragraph above. The branch will do the NEFT transaction and provide the transaction reference number which has to be mentioned in the response AND a copy of the transaction challan from the bank has to be scanned and attached along with the application.
11.	5 NEFT from the account online: The Bidder has to log in to their bank account and make an NEFT payment to the account of the Authority. In comments "Samagra Shiksha- EMD-Bidder name" should be mentioned. The transaction reference should be noted and mentioned in the response. The electronic copy of the transaction receipt should be attached along with the response.
11.	6 In the case of the EMD being a DD, a DD from a scheduled Indian Bank in favour of "Tamil Nadu State Mission of Education for All - Samagra Shiksha", payable at Chennai, for each component as shown in the <b>Data Sheet</b> will be required to be submitted by each firm along with the technical proposal. The EMD amount should be the exact amount and there should be no excess or less amount.
11.	7 Earnest Money Deposits of firms shall be returned, without any interest, within three months after signing the contract with the selected Firm or when the selection process is cancelled by the Authority.
11.	8 The EMD shall be valid for the period of Bid Validity as mentioned in the Data Sheet.
11.	9 Refund of EMD: The EMD of unsuccessful bidders shall be refunded within 60 days after final acceptance of the bid and signing of a contract with the successful Bidder.
11.	10EMD of Successful Bidder: EMD of the successful Bidder may be adjusted against their Performance Bank Guarantee(PBG)

	amount or returned to the successful Bidder upon receipt of full PBG.
	11.11Forfeiture of EMD: The EMD taken from the Bidder shall be forfeited in the following cases: -
	<ul> <li>When the Bidder withdraws or modifies his bid proposal after the opening of bids.</li> </ul>
	- When the Bidder does not execute the agreement after placement of the order within the specified time.
	<ul> <li>When the Bidder does not deposit the Performance Guarantee in the form of a Bank Guarantee after the work order is placed.</li> </ul>
12. Proposal Validity	12.1 <b>The Data Sheet</b> indicates the period during which the Bidder's Proposal must remain valid after the Proposal submission deadline.
	12.2 During this period, the Bidder shall maintain its original Proposal and the financial proposal without any change.
	12.3 If it is established that any Expert nominated in the Bidder's Proposal was not available at the time of Proposal submission or was included in the Proposal without his/her confirmation, such Proposal shall be disqualified and rejected for further evaluation.
a. Extension of Validity Period	12.4 The Authority will make its best effort to complete the negotiations within the proposal's validity period. However, should the need arise, the Authority may request, in writing, all Bidders who submitted Proposals before the submission deadline to extend the Proposal's validity.
	12.5 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal.
	12.6 The Bidder has the right to refuse to extend the validity of its Proposal (without forfeiture of the EMD) in which case such Proposal will not be further evaluated.
13. Clarification and Amendment of RfP	13.1 At any time before the submission of Proposals, the Authority may, for any reason, whether on its initiative or in response to a clarification requested by any firm, modify the RfP documents by issuing an Addendum/ Corrigendum. Addendum/ Corrigendum shall be sent only by email or shall be uploaded on the Authority's website.

	13.2	Authority may at its sole discretion extend the deadline for the submission of Proposals by issuing an Addendum/ Corrigendum.
	13.3	Firms may request clarification(s) on any item of the RfP document up to the date indicated in the Data Sheet before the Proposal submission date. Any request for clarification must be sent by electronic mail (email) indicated in the Data Sheet. Authority will respond only by email to such requests and/or will upload the response on The Authority office's website - https://www.tnschools.gov.in (including an explanation of the query but without identifying the source of inquiry).
	13.4	All Firms are requested to browse the official website & any amendments/ corrigendum/modification will be notified on our website only and such modification will be binding on them.
	13.5	To allow bidders reasonable time to take the amendment into account in preparing their bids, Authority at its discretion may extend the deadline for the submission of bids.
14. Technical Proposal Format and Content	14.1	The Technical Proposal shall be prepared using the Standard Forms provided in Section 2 of the RfP and shall comprise the documents listed in the <b>Data Sheet.</b> The Technical Proposal shall not include any financial information. A Technical Proposal containing material financial information shall be declared non-responsive.
	14.2	The Financial Proposal shall be prepared using the Standard Forms provided in Section 3 of the RfP. It shall list all costs associated with the assignment.
15. Pre-Bid Meeting		Queries raised by the bidders will be clarified during the pre-bid meeting and/or will be communicated by email to all those who have sent their queries regarding the RfP, by email. Firms are requested to send their pre- bid queries to the email id at least four days before the pre-bid meeting. The pre-bid meeting details are provided in the <b>Data Sheet</b> .

# C. PREPARATION, SUBMISSION, OPENING AND EVALUATION

16. Preparation of	
Proposal	16.1 The Proposal shall contain no interlineation or overwriting,
Toposul	except as necessary to correct errors made by the Applicant
	itself. Any such corrections must be initiated by the person or
	persons who sign(s) the Proposal.

16.2	The Authorised Representative of the Firm should sign all pages of Technical and Financial proposals. The Authorised Representative's authorisation should be confirmed by a written General Power of Attorney or equivalent document by the competent authority accompanying the Proposal.
16.3	Technical Proposal:
a)	In preparing the Technical Proposal, Firms are expected to examine the documents comprising this RfP in detail. Material deficiencies in providing the information requested may result in the rejection of the proposal.
b)	Technical proposals should follow the prescribed Standard Forms provided in Section 2.
c)	The Technical Proposal shall not include any Financial Proposal.
d)	Bidders will be invited to make an in-person presentation of their Technical proposal. Financial proposals will be opened after all Bidders have presented their technical proposals.
16.4	Financial Proposal
a)	In preparing the Financial Proposal, firms are expected to take into account the requirements and conditions of the RfP documents. The Financial Proposal should follow the Standard Forms provided in Section 3.
b)	Bidders must express the price of their services in Indian Rupees.
16.5	Wherever a specific form is prescribed in the bid document, the Firm shall use the form to provide relevant information. If the form does not provide space for any required information, space at the end of the form or additional sheets shall be used to convey the said information. Failing to submit the information in the prescribed format, the bid is liable for rejection. For all other cases, firms shall design a form to hold the required information
16.6	Modification/ Withdrawal of the Bid:
a)	The firm may modify or withdraw its bid before the due date of bid submission.
b)	No Bid may be modified after the deadline for submission of bids.

	c)	No Bid may be withdrawn in the interval between the deadline for submission of bids and the expiration of the period of Bid validity specified by the firm on the bid letter form. Withdrawal of a Bid during this interval may result in the firm's forfeiture of its Bid security.
17. Submission of Proposals	17.1	The proposal, its contents and all correspondence and documents shall be in English.
	17.2	The proposals shall remain valid for 120 days from the last date of bid submission.
	17.3	The completed Proposal must be delivered at the submission address on or before the <b>Bid Due Date (BDD)</b> . No Proposal shall be accepted after the closing time of Proposals.
	17.4	The fee should be quoted in the financial bid only, in case found in the Technical bid that will be rejected.
	17.5	Before the evaluation of proposals, the Authority will determine whether each proposal is responsive to the requirements of the RfP at each evaluation stage. the Authority may, at its sole discretion, reject any Proposal that is not responsive hereunder. The Authority reserves all rights to accept or reject any proposal without assigning any reason.
	17.6	The Firm shall submit two (2) copies of the Technical Proposal (one original and one copy) and one copy of the Financial Proposal. The Technical and Financial Proposals must necessarily be 'Hard Bound' separately and all pages serially numbered. 'Hard Bound' implies such binding between two covers through stitching whereby it will not be possible to replace any paper without disturbing the document. In case of any discrepancy between the original and the copy of the technical proposal, the contents as per the original will only be considered.
	17.7	Submission Address:
		State Project Director Samagra Shiksha, DPI Campus, College Road, Chennai, Tamil Nadu 600006

	17.8 Proposa	l Submission:	
	Envelop	Contents	Forms
	Pre- qualification Envelope RfP Envelope	Signed copy of the Request for Proposal (RfP) and EMD (Separately sealed envelope) Technical Proposal (Separately sealed envelope) Financial proposal (Separately sealed envelope)	Appendix 1/1A Pre- Qual 1. Tech Form 1,2,3,4 Financial Form 1,2
	awarde matter the Pro influen Propos	the Proposal submission until ed, if any Firm wishes to contact t related to its proposal, it should do posal submission address. Any effe ce the Client during the Prop al comparison, or contract award n the rejection of the firm's propos	the contract is he Client on any o so in writing at ort by the firm to osal evaluation, d decisions may
18. Confidentiality	contrac Authori relating recomn submitt concerr	he time the Proposals are opened at is awarded, the Bidder should aty on any matter related to its Prop to the evaluation of Proposi- nendations shall not be disclosed to ted the Proposals or to any other p ned with the process, until the pro- traward information.	not contact the osal. Information als and award the Bidders who arty not officially
	to influ the Prop rejectio subject	empt by Bidders or anyone on beh ence improperly the Authority in posals or Contract award decisions on of the relevant Proposal. Such to the application of the preva ns/penal procedures.	the evaluation of may result in the Bidders may be
	Proposa publica any ma only in	nstanding the above provisions, fro als'opening to the time of tion, if any Bidder wishes to contact tter related to the selection proces writing.	Contract award the Authority on s, it should do so
19. Withdrawal of Bid	submiss modific e-bid p modifie	der may modify, substitute or with sion, provided that written ration, substitution or withdrawal i ortal before the BDD and time. ed, substituted or withdrawn by t e BDD and time.	notice of the s received on the No Bid shall be

20. Opening of Technical Proposals	20.1	The Authority's Evaluation Committee shall conduct the opening of the Technical Proposals in the presence of the Bidders' authorized representatives who choose to attend (electronically or in person). The opening date, time and address are stated in the <b>Data Sheet</b> .
	20.2	At the opening of the Technical Proposals, the following shall be made known: (i) the name of the Bidder and/ or the name of the lead member and the names of all members; (ii) whether there are any modifications to the Proposal submitted before the proposal submission deadline and, (iii) any other details as maybe required.
21. Proposals Evaluation		The Bidder is not permitted to alter or modify its Proposal in any way after the BDD and time. While evaluating the Proposals, the Authority will conduct the evaluation solely based on the submitted Technical Proposals, initially.
22. Evaluation of Technical Proposals	22.1	The Authority's Evaluation Committee shall evaluate the Technical Proposals based on their responsiveness to the Terms of Reference and the RfP, applying the pre-qualifying criteria, evaluation criteria, and point system specified in the Terms or Reference. Each responsive Proposal will be given a technical score. A Proposal shall be rejected at this stage if it does not respond to important aspects of the RfP.
	22.2	The shortlisted Bidders will be contacted for document verification with originals wherever required, based on which the qualified Bidders will be invited for making a presentation before the Authority.
	22.3	The bid process will be taken forward even if only one bid is received in response to this RfP.
	22.4	The Authority shall award marks to each of the qualified Bidders for their presentation and also reconfirm marks already awarded in the technical scores based on the expertise of the experts whose CVs were included in the Technical Proposal.
	22.5	The presentations can be made physically or electronically; the Authority will intimate the Bidders closer to the presentation date.
23. Financial Proposal and overall evaluation		The Authority's Evaluation Committee shall open the Financial quotations only for those Bidders who are 'Technically Qualified' based on the scores given by the Authority.

23.2 The overall score of the Bidders will be a weighted average of their technical and financial scores as per the criteria
specified in the Terms of Reference.

D. NEGOTIATIONS AND AWAR
--------------------------

D. NEGOTIATIONS		
24. Negotiations	24.1	The negotiations will be held after the Authority evaluates the proposals of the prospective Bidders, with the successful Bidder's representative(s) who must have a written General Power of Attorney to negotiate and sign a contract on behalf of the Bidder. The physical presence of all concerned during negotiations is preferred.
	24.2	The Authority shall prepare the contract based on these negotiations. There shall be no separate minutes for negotiations.
a. Availability of Key Experts	24.3	The invited Bidder shall confirm the availability of all Key Experts included in the Proposal as a pre-requisite to the negotiations. Failure to confirm the Key Experts' availability may result in the rejection of the Bidder's Proposal and the Authority proceeding to negotiate the Contract with the next-ranked Bidder. In the same way, the Authority can proceed to the next-ranked Bidder, if needed.
	24.4	Notwithstanding the above, the substitution of Key Experts at the negotiations may be considered if due solely to circumstances outside the reasonable control of and not foreseeable by the Bidder, including but not limited to death or medical incapacity. In such case, the Bidder shall offer a substitute Key Expert within the period specified in the letter of invitation to negotiate the Contract, who shall have equivalent or better qualifications and experience than the original candidate.
b. Technical negotiations	24.5	The negotiations include discussions of the Terms of Reference (ToRs), the proposed methodology, the Authority's inputs, the special conditions of the Contract, and finalizing the "Description of Services" part of the Contract. These discussions shall not substantially alter the original scope of services under the ToR or the terms of the contract.
25. Conclusion of Negotiations	25.1	The negotiations are concluded with a review of the finalized draft Contract, which then shall be initiated by the Authority and the Bidder's authorized representative.

	25.2	If the negotiations fail, the Authority shall inform the Bidder in writing of all pending issues and disagreements and provide a final opportunity to the Bidder to respond. If disagreement persists, the Authority shall terminate the negotiations informing the Bidder of the reasons for doing so. The Authority will invite the next-ranked Bidder to negotiate the Contract. Once the Authority commences negotiations with the next-ranked Bidder, the Authority shall not reopen the earlier negotiations. Once a basic agreement is reached by the Authority and
		the successful Bidder, the communication will be issued by the Authority to the Bidder that the Bidder has emerged successful or has been selected.
	25.4	Then the work order will be issued, after which work can commence.
26. Award of Contract	26.1	After signing the contract with the Authority, the selected Bidder shall submit Performance Bank Guarantee within 15 days of intimation from the Authority.
	26.2	The Authority shall then issue the letter of award to the selected Bidder and publish the award information as per the instructions in the Data Sheet; and promptly notify the other shortlisted Consultants and take steps to return the EMD.
	26.3	The Firm is expected to commence the assignment on the date of communication of the successful Bidder and the issue of the work order and not wait for the signing of the contract.
	26.4	In case negotiations fail after the commencement of work, the payment for the work done will be made pro- rata as per the payment schedule specified.
27. Performance Guarantee [PG]	27.1	Within 15 days from the date of signing of the contract, the successful Consultant company/ firm/ lead Bidder shall furnish the Performance Guarantee of an amount equal to 5% of its finalised Financial Proposal, by way of Bank Guarantee issued by one of the Scheduled Commercial Banks in India as per Appendix-I.
	27.2	The selected Consultant shall submit the Bank Guarantee for Performance Guarantee for 12 months and be kept renewed and live during the entire duration of the work order.

	27.3	<ul> <li>Refund of PG: The PG shall be refunded within 3 months from the date of successful completion of the assignment as evidenced from the date of last payment effected.</li> <li>Forfeiture of PG: PG shall be forfeited in the following cases: <ul> <li>When any terms and condition of the contract is breached.</li> </ul> </li> </ul>
		- When the selected Bidder fails to commence the services or fails to provide deliverables after partially executing the work order.
28. Liquidated Damages	28.1	The time specified for delivery in the RfP shall be deemed to be the essence of the contract and the selected Bidder shall arrange services within the specified period.
	28.2	The selected Bidder shall request in writing to the Authority giving reasons for extending the delivery period of service if he finds himself unable to complete the supply of service within the stipulated delivery period. This request shall be submitted as soon as a hindrance in delivery of service occurs or within 15 days from such occurrence but before the expiry of the stipulated period of delivery of service after which such request shall not be entertained.
	28.3	The Authority shall examine the justification of causes of hindrance in the delivery of service and the period of delay that occurred due to that and grant extension with or without liquidated damages. If the Authority agrees to extend the delivery period/schedule, an amendment to the contract with suitable penal clauses and with or without liquidated damages, as the case may be, shall be issued. The amendment letter shall mention that no extra price or additional cost for any reason, whatsoever beyond the contracted cost shall be paid for the delayed supply of the same service.
	28.4	It shall be at the discretion of the Authority to accept or not to accept the supply of services rendered by the Consultant after the expiry of the stipulated delivery period if no formal extension in the delivery period has been applied and granted. The Authority shall have the right to cancel the contract for undelivered service. In this context, if the supply of services is not accepted, the payments may also be affected.

	28.5	The delivery period may be extended if the delay is on account of hindrances beyond the control of the Bidder.
	28.6	Limitation of Liability- In no event shall either party be liable for consequential, incidental, indirect, or punitive loss, damage, or expenses (including lost profits). The selected Bidder shall not be liable to the other hereunder or in relation hereto (whether in contract, tort, strict liability, or otherwise) for more than the value of the fees to be paid (including any amounts invoiced but not yet paid) under this Agreement.
	28.7	Extension of time about which the Authority has not responded in the negative may be taken for granted if the Consultant can prove that the Authority was made aware of such extension request.
29. Penalty Clause		The successful Bidder shall render services strictly adhering to the milestones in the Letter of Award. Any unapproved delay in achieving the milestones except as approved, in advance, by the Authority in writing shall attract a penalty as per section E2.
E. OTHER TERMS A	AND CON	IDITIONS
30. Interpretation	30.1	Entire Agreement: The Contract constitutes the entire agreement between the Authority and the Selected Bidder and supersedes all communications, negotiations and agreements (whether written or oral) of parties with respect thereto made before the date of Contract.
	30.2	Amendment: No amendment or other variation of the Contract shall be valid unless it is in writing, is dated, expressly refers to the Contract, and is signed by a duly authorized representative of each party thereto. For this purpose, the Tender Inviting Authority is the authorised representative of the Authority.
	30.3	Severability: If any provision or condition of the Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.
31. Governing Law		The Contract shall be governed by and interpreted under the laws of the Tamil Nadu State / the Country (India) and the jurisdiction of Madras High Court.

32. Force Majeure	32.1	Definition - For this Agreement, "Force Majeure" means an event which is beyond the reasonable control of a Party, and which makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible in the circumstances, and includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party invoking Force Majeure to prevent), confiscation or any other action by Government agencies. Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or agent's employees thereof, nor (ii) any event which a diligent Party could reasonably have been expected to both (A) take into account at the time of the conclusion of this Agreement and (B) avoid or overcome in the carrying out of its obligations hereunder Force Majeure shall not include insufficiency of funds or failure to make any payment required hereunder.
	32.2	<b>No breach of Agreement -</b> The failure of a Party to fulfil any of its obligations here under shall not be considered to be a breach of, or default under, this Agreement in so far as such inability arises from an event of Force Majeure, provided that the party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all intending to carry out the terms and conditions of this Agreement. The Consultant shall not be liable for forfeiture of its PG or/ and BG, if and or the extent that its delay in performance or other failures to perform its obligations under the Contract is the result of the Force Majeure.
	32.3	Measures to be taken
		• A Party affected by an event of Force Majeure shall take all reasonable measures to remove such Party's inability to fulfil its obligations hereunder with a minimum of delay.
		• A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible and in any event not later than fourteen (14) days following the occurrence of such event, providing evidence of the nature and cause of such

		event, and shall similarly give notice of the restoration of normal conditions as soon as possible.
		• The Parties shall take all reasonable measures to minimize the consequences of any event of Force Majeure.
	32.4	<b>Extension of time -</b> Any period within which a Party shall, according to this Agreement, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such activities as a result of Force Majeure.
	32.5	<b>Consultation</b> - Not later than thirty (30) days after the Consultant has, as the result of an event of Force Majeure, become unable to perform a material portion of the Services, the Parties shall consult with each other to agree on appropriate measures to be taken in the circumstances.
33. Change Order and Contract Amendments	33.1	The Authority may at any time order the selected Bidder through Notice, to make changes within the general scope of the Contract in case of services to be provided by the selected Bidder.
	33.2	If any such change causes an increase or decrease in the cost of, or the time required for, the selected Bidder's performance of any provisions under the Contract, an equitable adjustment shall be made in the Contract Price or the Delivery and Completion Schedule, or both, and the Contract shall accordingly be amended. Any claims by the selected Bidder for adjustment under this clause must be asserted within thirty (30) days from the date of the selected Bidder's receipt of the Authority's order. The rate contract enclosed in the Section 3 Form 2 will be used to calculate the cost of the additional work/ change request. This is subject to the same overall price applying to the same output overall as far as possible.
34. Termination Clauses	34.1	<b>Termination for default</b> - The Authority may, without prejudice to any other remedy for breach of contract, by a
Clauses		written notice of default of at least 30 days sent to the selected Bidder, terminate the contract in whole or in part for the following reasons (provided a cure period of not more than 20 days is given to the selected Bidder to rectify the breach):
		<ul> <li>If the selected Bidder fails to deliver any or all quantities of the service within the period specified in the contract</li> </ul>

• • 34.2	or any extension thereof granted by the Authority; or If the selected Bidder fails to perform any other obligation under the contract within the specified period of delivery of service or any extension granted thereof; or If the selected Bidder, in the judgment of the Authority, is found to be engaged in corrupt, fraudulent, collusive, or coercive practices in competing for or executing the contract or in breach of the Integrity and Avoidance of Conflict-of-Interest Pact. If the selected Bidder commits a breach of any condition of the contract. If the Authority terminates the contract in whole or in part, the amount of the Performance Guarantee shall be forfeited. <b>Termination for Insolvency</b> - The Authority may at any time terminate the Contract by giving written notice of at least 30 days to the selected Bidder if the selected Bidder becomes bankrupt or otherwise insolvent. In such event, the termination will be without compensation to the selected Ridder provided that such termination will not
	selected Bidder, provided that such termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to the Authority.
34.3	<b>Termination for Convenience</b> - The Authority, by a written notice of at least 30 days sent to the selected Bidder, may terminate the Contract, in whole or in part, at any time for its convenience. The Notice of termination shall specify that termination is for convenience, the extent to which performance of the selected Bidder under the Contract is terminated, and the date upon which such termination becomes effective. In such a case, the Authority will pay for all the pending invoices as well as the work done till that date by the Consultant.
34.4	<b>Termination by the Authority</b> - The Authority may, by not less than thirty (30) days written notice of termination to the Consultant, such notice to be given after the occurrence of any of the events, terminate this Agreement if:
•	The Consultant fails to comply with any final decision reached as a result of arbitration proceedings or The Consultant submits to the Authority a statement which has a material effect on the rights, obligations, or

Г		interacts of the Authority and which the Consultant
		<ul> <li>interests of the Authority and which the Consultant knows to be false</li> <li>Any document, information, data, or statement submitted by the Consultant in its Proposals, based on which the Consultant was considered eligible or successful, is found to be false, incorrect, or misleading; or</li> <li>As the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for not less than 30 days.</li> </ul>
	34.5	<b>Termination by Consultant -</b> The Consultant may, by not less than three (03) months written notice to the Authority, such notice to be given after the occurrence of any of the events, terminate this Agreement if:
	34.6	<ul> <li>The Authority is in material breach of its obligations under this Agreement and has not remedied the same within forty-five (45) days (or such longer period as the Consultant may have subsequently agreed in writing) following the receipt by the Authority of the Consultant's notice specifying such breach.</li> <li>As the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for not less than sixty (60) days.</li> <li>The Authority fails to comply with any final decision reached as a result of arbitration.</li> <li>Payment upon Termination - Upon termination of this Agreement all pending payments due till the date of the termination of the contract will be made by the Authority to the Consultant within 60 days of the contract termination.</li> </ul>
	34.7	<b>Suspension</b> - The Authority may, by written notice of suspension to the Consultant, without any obligation (financial or otherwise) suspend all the payments to the Consultant hereunder if the Consultant shall be in breach of this Agreement or shall fail to perform any of its obligations under this Agreement, including the carrying out of the Services; provided that such notice of suspension shall specify the nature of the breach or failure, and shall provide an opportunity to the Consultant to remedy such breach or failure within a period not exceeding thirty (30) days after receipt by the Consultant of such notice of suspension.
	34.8	<b>Cessation of rights and obligations -</b> Upon termination of this Agreement or expiration of this agreement, all rights

		and obligations of the Parties hereunder shall cease, except.			
		<ul> <li>such rights and obligations as may have accrued on the date of termination or expiration.</li> <li>the obligation of confidentiality outlined in RfP.</li> </ul>			
35. Cessation of Services	35.1	Upon termination of this Agreement by notice of either Party to the other the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. In case of termination of the agreement by the Authority, it may appoint another consultant from amongst the			
		remaining shortlisted Bidders during the proposal validity for the completion of the work.			
36. Disputes Resolution	36.1	<b>Amicable Settlement</b> - The parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Agreement or the interpretation thereof. In the event a dispute, difference or claim arises in connection with the interpretation or implementation of this agreement, the aggrieved party shall issue a written notice setting out the Dispute/differences or claim to the other party, and parties shall first attempt to resolve such dispute through mutual consultation. If the dispute is not resolved as aforesaid within 15 days from the date of receipt of written notice, the matter will be referred to the Authority, who will decide within 30 days after such reference. If the dispute is still not resolved the matter will be referred for Arbitration.			
	36.2	<b>Arbitration</b> - In case the dispute is not resolved, any party may issue a notice of the reference, invoking the resolution of disputes through arbitration under the provisions of the Arbitration Conciliation Act, 1996. The arbitral proceedings shall be conducted by a sole arbitrator that may be appointed with the consent of Parties to such dispute. If there is no agreement among the parties to the identity or appointment of such sole arbitrator within 30 days of the issue of notice of the reference, then the arbitral proceedings will be conducted by a panel of three arbitrators, one arbitrator to be appointed by the Authority and other appointed by Consultant and the third arbitrator to be mutually appointed by the other two arbitrators under provisions of Arbitration and Conciliation Act, 1996. Arbitration proceedings shall be conducted in and the award			

	shall be made in the English language. Arbitration proceedings shall be conducted in Tamil Nadu and the following are agreed upon. The arbitration award shall be final and binding on the Parties, and the Parties agree to be bound thereby and to act accordingly. The arbitrator may award to the party that substantially prevails on merit, its costs and reasonable expenses (including reasonable counsel fees). When any dispute is under arbitration, except for matters under dispute, the Parties shall continue to exercise their remaining respective rights and fulfil their remaining respective obligations under this Agreement.			
37. Disqualification	The bid is liable to be disqualified if:			
	<ul> <li>Not submitted under this document.</li> </ul>			
	• During the validity of the bid or its extended period, if any, the Bidder increases his quoted prices.			
	• During the bid process, if a Bidder indulges in any such deliberate act as would jeopardize or unnecessarily delay the process of bid evaluation and finalization.			
	<ul> <li>Bid received in incomplete form or not accompanied by bid security amount/all requisite documents.</li> </ul>			
	• Bid received after due date and time.			
	• Bidder submits conditional bids.			
	• Bidder indulges in canvassing in any form to win the contract.			
	• Bidder sub-contracts any part of the project to or employs the goods or services of any of the parties having an interest in the project.			

# F. DATA SHEET

		A. General				
ITB						
Clause.						
38	Name of the Authority: State Project Director, Samagra Shiksha, SchoolEducation Department, Government of Tamil NaduAddress:Samagra Shiksha,DPI Campus, College Road, Chennai, Tamil Nadu 600006 Phone: 044-28278068.E-Mail: spd.ssatn@gmail.comWebsite:www.tnschools.gov.in					
	Quali	<b>nod of selection</b> : Ity and Cost Based Selection (QCBS) with tecl omponent in the ratio of 70:30	nnical component and financial			
39	to Sa Rfp N	name of the assignment is: RfP for Providi magra Shiksha No: As mentioned on Page No. 1. Date: 20-06-2022	ing Staffing/ Temping Support			
40	Pre-	Qualification criteria for all Bidders are as f	follows:			
	Sl.Pre-Qualification (PQ) CriteriaSupporting Docs					
	1	The Bidders should be registered as a company/ LLP in India as per Company Act/ LLP Act and should have been in existence for a minimum of three years as of March 31, 2022.	The self-attested copy of the Certificate of Incorporation issued by the Registrar of Companies/ MCA is to be submitted.			
average turnover of at least Rs.10 crore Profi		The Audited Balance Sheet and Profit & Loss Statement for the period.				
	3	<ul> <li>Bidder shall submit proof of having carried out at least three projects in staffing/ temping services in India, in any one of the past three years as of March 31, 2022, where:</li> <li>a) The minimum annual billing in each contract is at least Rs.1.5 crore (excluding taxes)</li> </ul>	Copy of work order.			

	b) The minimum duration of each contract is at least 3 years.		
	4 Bidder should have not been blacklisted at any time by the Government/ Government agency/ Banks/ Financial Institutions in India. Self-declaration on the respective letter heads to be provided.		
	5 Whether Earnest Money Deposit (EMD) for Rs. 1,00,000 /- (Rupees one lakh only) in the form of DD/ Bank Guarantee/ NEFT transfer in favour of – Tamilnadu Mission for Education for All – Samagra Shiksha.		
	Note: The Bidders must comply with all the above-mentioned criteria. Non- compliance with any of the criteria will be liable for the rejection of the bid. Photocopies of relevant documents/certificates should be submitted as detailed in the "supporting documents required" column as proof in support of their eligibility in terms of the above minimum eligibility criteria.		
	B. Preparation of Proposals		
41	English language.		
42	The Proposal shall comprise the following:(1)Compliance sheet to prequalification criteria (Form Pre-Qual-1)(2)Supporting documents for pre-qualification criteria, if any(3)General Power of Attorney to sign the Proposal.(4)TECH-1(5)TECH-2(6)TECH-3(7)TECH-4(8)Earnest Money Deposit/ Bid Security.(9)FIN-1(10)FIN-2		
43	Earnest Money Deposit: Rs. 1,00,000 /- (Rupees one lakh only) In the form of DD in favour of – "Tamil Nadu State Mission of Education for All - Samagra Shiksha"		
	(or)		
	In the form of NEFT –		
	Bank Name: Indian Overseas		
	Bank Account Name: Sarva Shiksha Abhiyan		
	Bank A/c No: 142301000011212		
	Bank Branch: College Road, Chennai – 600006. IFSC code: IOBA0001423		
44	<b>Proposals must remain valid for</b> 120 days after the Bid Due Date (BDD).		

45	Pre-bid Meeting: 13-07-2022 11:00 am				
	The online Pre-bid Meeting link can be obtained from the official website by 12.07.2022.				
	a) <u>http://www.tnschools.gov.in.</u>				
	b) <u>http://www.tenders.tn.gov.in</u>				
	C. Submission, Opening and Evaluation				
46	The Bidder must submit: (a) Technical Proposal (b) Financial Proposal				
47	Bid Due Date: 03.08.2022 at 2.00 pm				
48	Bid Opening Date: 03-08-2022 at 03.00 pm				
49	The Point system for the evaluation of the Full Technical Proposals is as shown in the ToR.				

FORM	DESCRIPTION	
PRE-QUAL-1	Compliance sheet to Prequalification Criteria	
TECH-1	Technical Proposal Submission Form.	
Power of	A General Power of Attorney for the authorized representative of the	
Attorney	Bidder	
TECH-2	Bidder's Organization	
TECH-3	Bidder's Experience	
TECH-4	Description of Approach and Work Plan for performing the	
	assignment	
Appendix-I	EMD and Bank Guarantee	
Appendix-IA	Details of EMD	
Appendix-II	General Power of Attorney Format for Authorised Signatory	
Appendix-III	Standard Form of Contract for Consultants	
Appendix-IV	Integrity and Avoidance of Conflict-of-Interest Pact	
Appendix-V	Curriculum Vitae (CV) format	

## Section 2. Technical Proposal – Standard Forms

- The Bidders may note that their submissions should be arranged appropriately and pages numbered continuously by hand or electronically before it is submitted as one document.
- The accuracy and non-repetitive page numbering are crucial in helping the Authority to navigate through the documents easily.
- If the pages are not numbered and noted correctly in the forms in the submissions, the Authority is not responsible if some detail of relevance is missed while evaluating the submission.
- Bids submitted as loose pages that are not bound will be rejected.

## FORM PRE-QUAL-1 Compliance Sheet Format

Sl. No.	Pre-Qualification (PQ) Criteria	Supporting Docs	Proof Submitted	Page No.	Complied (Yes/ No)
1	The Bidder should be registered as a company/ LLP in India as per Company Act/ LLP Act and should have been in existence for a minimum of three years as of March 31, 2022.	The self-attested copy of the Certificate of Incorporation issued by the Registrar of Companies/ MCA is to be submitted.			
2	The Bidder(s) should have a minimum average turnover of at least Rs. 10 crore	and Profit & Loss Statement for the period.	FY 18-19 FY 19-20		
	(audited) from staffing/ temping services in the previous three financial years (FY 18-19, FY 19- 20, FY 20-21).		FY 20-21		
3	Bidder shall submit proof of having carried	issued to the Bidder dated	1		
	out at least three projects in staffing/ temping services	on or before 31-March-2022 is to be submitted.	2		
	worth Rs. 25 lakh (excluding taxes) in India, in any one of the past three years as of March 31, 2022.		3		
4	Bidder should have not been blacklisted at any time by the Government/ Government agency/ Banks/ Financial Institutions in India.	Undertaking to be provided.			

Sl. No.	Pre-Qualification (PQ) Criteria	Supporting Docs	Proof Submitted	Page No.	Complied (Yes/ No)
Note:	The Bidders must comply	y with all the above-mentione	ed criteria. Non-	complia	nce with any
of th	e criteria will be liab	ole for the rejection of t	the bid. Photo	ocopies	of relevant
docun	nents/certificates should	be submitted as detailed in th	he "supporting of	documer	its required"
colum	in as proof in support of t	heir eligibility in terms of the	e above minimu	m eligibi	lity criteria.

**Note:** Any bid received with loose sheets, not neatly bound will be immediately rejected. Bids received with incorrect reference to page numbers will also be immediately rejected even if the necessary proof is included on other non-referenced pages in the bid. No representations will be entertained in this regard.

#### FORM TECH-1 TECHNICAL PROPOSAL SUBMISSION FORM

# (LETTER HEAD)

[Location, Date]

To State Project Director, Samagra Shiksha, DPI Campus, College Road, Chennai, Tamil Nadu 600006

Dear Madam/Sir,

Sub: Submission of proposal in response to RfP for <RfP title> and <RfP No.>

We, the undersigned, offer to provide the services of providing staffing/ temping services by your Request for Proposals (RfP)

<RfP No.> dated [Insert Date] and our Proposal. [Select appropriate wording depending on the selection method stated in the RfP]: "We are hereby submitting our Proposal, which includes the Technical Proposal and a Financial Proposal (separately), as specified in the RfP document". We hereby declare that:

- a) All the information and statements made in this Proposal are true and correct and we hereby accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification
- b) Our Proposal shall be valid and remain binding upon us until [insert day, month and year under Bid Validity Period].
- c) We have no conflict of interest under the RfP <No.> terms.
- d) We meet the eligibility requirements as stated in RfP <No.>
- e) Our Proposal is binding upon us and subject to any modifications resulting from the Contract negotiations.

We undertake, if our proposal is accepted and the contract is signed, to initiate the Services related to the assignment no later than the date finalized by the State of Tamil Nadu upon award of the contract.

Yours sincerely,

Signature (of Firm's authorized representative) {In full and initials}: Full name: {insert full name of authorized representative} Title: {insert title/position of authorized representative} Name of Firm (company's name): Address: {insert the authorized representative's address}

Phone/fax: {insert the authorized representative's phone and fax number, if applicable} Email: {insert the authorized representative's email address}

### FORM TECH-2 BIDDER'S GENERAL INFORMATION

Form TECH-2: a brief description of the Bidder's organization:

SI.	Particulars	Documents to be Provided	Page No.
1.	Details of the		
	Firm		
	Name		
	Address	Please provide local office registration details (if any)	
	Telephone		
	Email		
	Website		
2.	Details of Authorized person	Please provide the General Power of Attorney or Board resolution.	
а	Name		
b	Address		
с	Telephone / Email		
3.	Registration Details		
а	Date of Incorporation of Firm	Copy of Incorporation Certificate of the firm to be provided	
b	GST number	Copy of GST	
4.	Company Profile and Strength	<ul> <li>Company background and history</li> <li>No. of full-time employees (documents showing the number of employees on the payroll as of 01.05.2022)</li> </ul>	
5.	Annual Turnover of last three years	Audited Balance Sheets of the last three financial years indicating Annual Turnover certified by Statutory Auditor to be attached.	

### FORM TECH-3 BIDDER'S EXPERIENCE

Form TECH-3: a brief description of the Bidder's recent experience that is most relevant to the assignment

[Using the format below, provide information on each assignment for which your firm was legally contracted either individually as a corporate entity for carrying out consulting services similar to the ones requested under this assignment.]

The proof of relevant work experience may include – A work Order/ Engagement Letter/ Contract Agreement / Master Service Agreement and a Client Satisfactory Work certificate / Completion Certificate from the client. The supporting documents furnished by the firm as proof of experience should clearly cover the key aspects (contract value, start/end date/ scope, etc.,) as per the prescribed evaluation criteria.

1. **Tenure:** How many years has the Bidder been providing staffing/ temping services in any one of the three options provided.

No. of years	Tick any one option	Name of Client	Enter the year of work commencement	Proof of Work Orders (Page No.)
< 1 year			Should be before May 16, 2022	
1 to 3 years			Should be before May 16, 2020	
> 3 years			Should be before May 16, 2019	

2. **Relevant Experience:** Over the last 3 years, the firm should have provided staffing/ temping services to other government departments/ government companies/ government entities with a minimum value of Rs. 1 crore per annum.

SI. No.	Name of Client	Year of commencement	Client Reference Name and Mobile Number	Proof of Work Orders (Pg. No.)
1				
2				
3				
12				

3. Point of contact in the Bidder's firm for troubleshooting and grievance redressal (CVs to be attached)

Sl. No.	Name of Project Manager/ Account Manager	Mobile No.	Email Id	No. of clients handled in past 5 years	CV Pg. No. – with details of all clients handled, Size of clients, project duration, etc.
1					
2					

### 4. Bidder's projects in staffing/ temping

Using the format (table) below, provide information on each assignment for which your firm was legally contracted either individually as a corporate entity for carrying out services similar to the ones requested under this assignment.

## Table for Bidder's experience in staffing/ temping (Bidder to use A3 sheet for this table)

									Which	of the	followin	g compo	onents o	lid the	project	entail?			
							Recruit	ment of	Benefit	s and	Perfor	mance	Handli	ng of	Statut	ory	ISO		Self
							individu	uals into	perks		manag	gement	provisi	ons	regist	rations	9001	2015	Evaluated
							regular	and/ or	admini	stration	systen	ı	and	issues	and co	ompliance	or	higher	Score
							contrac	tual	of	these	admin	istration	about	these	– F	PF, ESI,	certif	ications	
							position	ns on the	individ	uals –	of	these	individ	uals	Labou	ır laws,			
				Whether	Year		rolls	of the	Leave,	perks,	individ	luals –	related	to	Shops	and			
	Developet	Clinet	Private/ Public	Whether carried out in	of	Project	bidder	in all	variabl	e pay	design	of	Factory	v Act,	Establ	lishments,			
Sl. No.	Project Name	Lient	Public	OUT IN	Start	Value	three t	ypes of	etc. an	d their	KRAs/	KPIs/	Shops	and	Bonus	s Act,			
	Name	Name	Sector	TN (Yes/	and		assignm	nents as	tax		target	fixation.	Establi	shment	Mater	nity			
				No)	End	dorj	shown i	in Scope	implica	tions			Act,	Bonus	Benef	its Act,			
				- 7			of Work	ζ.					Act, Ma	ternity	Contra	act			
													Benefit	s Act,	Labou	ır Act, etc.			
													Contra	ct					
													Labour	Act					
													etc.						
							Score	Ref.	Score	Ref.	Score	Ref.	Score	Ref.	Score	Ref.	Score	Ref.	Total
		,					Score	Proof	Score	Proof	score	Proof	Score	Ref. Proof	score	Proof	score	Proof	
1		ļ																	
2																			
3											├								
4 F																			
5																			
7	TOTL																		

# Firm's Name:

Authorized Signature:

#### **FORM TECH-4**

#### DESCRIPTION OF APPROACH AND WORK PLAN FOR PERFORMING THE ASSIGNMENT

Form TECH-4: a brief description of the Bidder's approach and work plan for performing the assignment (maximum of 2 pages).

The technical approach and work plan are key components of the Technical Proposal. The Bidders will present their Technical Proposal (items A, B and C below) in not more than 5 single-sided printed sheets (A-4 size, minimum 10 font size). The page count does not include the Forms.

- A. Technical Approach and Methodology,
- B. Work Plan, and
- C. Organization and Staffing,

**A. Technical Approach and Methodology:** In this section, the firm should explain the understanding of the assignment, approach to the services and methodology for carrying out the activities. The firm should highlight any challenges anticipated in delivering services of this nature and discuss proposed approaches to overcome the challenges and meet the requirements of the assignment.

**B. Work Plan**: In this section, the firm should describe the overall work plan for the activities of the assignment and a detailed work plan for various phases of the assignment. The work plan must demonstrate an understanding of the scope of work and the ability to translate the scope into a feasible working plan.

**C. Organization and Staffing**: In this section, the Firm should briefly discuss the structure, composition, roles and responsibilities of the team members and how the team will ensure timely delivery of the agreed-upon services.

## Section 3. Financial Proposal - Standard Forms

Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided in Section 1.

- Financial Proposal Submission Form Summary of Costs FIN-1
- FIN-2

#### FORM FIN-1 FINANCIAL PROPOSAL SUBMISSION FORM

#### [Location, Date]

То

State Project Director, Samagra Shiksha, DPI Campus, College Road, Chennai, Tamil Nadu 600006

Dear Sir/ Madam,

**Subject:** Submission of the financial proposal in response to RfP for <RfP title> and <RfP No.>

We, the undersigned, offer to provide the services for [name of assignment] by your Request for Proposal dated [date]. Our attached Financial Proposal is for service charge/ commission which is as follows:

Sl. No.	Role	Commission (%) per month
1	Senior level	
2	Middle level	
3	Junior level	

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in force in India namely — the Prevention of Corruption Act, 1988.

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Authorized Signature [In full and initials]: Name and Title of Signatory: Name of Firm and Address:

#### FORM FIN-2

#### **SUMMARY OF COSTS**

Sl. No.	Role	Commission to be charged by the bidder (%)
		(1)
1	Senior level	
2	Middle level	
3	Junior level	

Note:

- This commission is payable on the total salary paid by the bidder to the candidates selected to work for Samagra Shiksha. This commission will be payable upon submission of relevant documents such as salary slips, and evidence of bank account transfer to the employees including proof of payment of EPF, ESI and other statutory payments.
- The rate quoted in "1" above will be the basis for comparison across bidders. This rate should be entered in Form FIN-1.
- The Authority reserves the right to seek clarifications in case variations in the above rate, are beyond explicable limits.

Authorized Signature:

Name & Designation of Signatory:

#### Section 4. Terms of Reference

## A. Background

Samagra Shiksha (SS) is an Integrated Scheme for School Education aimed at ensuring inclusive and equitable quality education from Classes 1 to 12. Samagra Shiksha subsumes three existing schemes - Sarva Shiksha Abhiyan (SSA), Rashtriya Madhyamik Shiksha Abhiyan (RMSA) and Teacher Education (TE). The main outcomes of the Scheme are envisaged as Universal Access, Equity, Quality and strengthening of Teacher Education Institutions (TEIs), etc.

## B. Overview of the Requirement

The broader goal is to improve schools' effectiveness in terms of providing quality education and equitable learning outcomes. Samagra Shiksha aims to adopt a holistic approach to education to bring about administrative reform and focus on the quality of education with an impetus on Teachers and Technology. It aims to introduce growing efforts to promote digital learning, enhance inclusion, reduce gender gaps, skill development, regional balance, and sports & physical education.

While SS has taken significant steps in improving the functional aspects of education, SS is now taking steps to support the administrative setup within SS. For this, this RfP for appointment of firms to support with staffing/ temping services is being floated. The empanelled bidders would be expected to provide personnel for the ongoing/new projects. Such support would be for a definite period and will not amount to any kind of employment obligation on the part of Samagra Shiksha/ GoTN. The empanelled bidders will provide staffing/ temping services anywhere in the state of Tamil Nadu.

## C. Detailed Scope of Work

1. The bidder will work as an extended arm of the Samagra Shiksha teams.

2. The bidder will be required to source suitable candidates based on the job description, experience requirements, qualification requirements, and demographic requirements if any (e.g. location, age etc.) provided by Samagra Shiksha from time to time.

3. For each post, one or more of the empanelled consultants (as determined by Samagra Shiksha) will provide at least three relevant CVs after vetting.

4. Samagra Shiksha will administer suitable selection processes (e.g. test/ group discussion/ interview).

5. Following this step, Samagra Shiksha will provide the consultant with the list of resources selected who have to be appointed on the rolls of the consultant.

6. Through this tender, SS will separately empanel firms for each of the three Role levels – Senior, Middle and Junior.

7. The work to the empanelled bidders shall be assigned in the following ways i.e.,

a. **Consulting Assignment** (Capacity Augmentation) for requirements where Samagra Shiksha intends to hire technical/ managerial human resources for a defined period to provide support to existing officials through the payment on a man-month basis as per

finalised rates.

- b. **Deliverable based Assignment** for requirements where the scope of work and deliverables are standard, and/or can be clearly specified and involves time bound delivery.
- c. **Per-day based assignment** for requirements where the work is non-routine such as advisory services, translation services, procurement services etc. as per finalised rates on a per-day basis.
- 8. Indicative Profiles at the three levels proposed to be hired through the agency:
  - a. Minimum Graduate with at least 70% marks in Bachelors degree/ Masters degree/ professional courses such as CA/ ICWA/ CMA from a recognised university in India.

Sl.	Resources	Full-time completed years of work experience
1	Senior level	>10 years
2	Middle level	>5 and up to 10 years
3	Junior level	0 to 5 years

## **D. Deployment of Personnel**

- 9. The personnel provided by the consultant shall work as per Samagra Shiksha's work schedule.
- 10. Neither the consultant nor its personnel can be treated as employees of Samagra Shiksha/ GoTN for any purpose. They are not entitled to any claim, right, preference, etc. over any job/regular employment of Samagra Shiksha/ GoTN. The consultant or its personnel shall not at any point of time have any claim whatsoever against Samagra Shiksha / GoTN. The bidder should submit an undertaking received from the respective deployed personnel in Samagra Shiksha regarding the same.
- 11. If Samagra Shiksha so recommends, the deployed personnel must be replaced by the empanelled agency within 30 working days.
- 12. It is expressly understood and agreed to between the parties to this agreement that the personnel deployed by the bidder shall be the employees of the bidder for all intents and purposes and in no case, there shall be a relationship of employer and employee between Samagra Shiksha and the said personnel.
- 13. The consultant should submit the undertaking received from the respective deployed personnel in Samagra Shiksha regarding the same along with the Employment certificate by HR issued to that person.
- 14. In case any employee of the agency so deployed enters in dispute of any nature whatsoever, it will be the sole responsibility of the agency to contest the same at the appropriate forum(s).
- 15. The personnel should be stationed in Samagra Shiksha/ Project Location for the entire

project period. They have to follow the working hours, working days and Holidays of Samagra Shiksha.

- 16. They shall get prior approval from Samagra Shiksha before leaving the Samagra Shiksha/project location.
- 17. Leave entitlement and computation will be effective from the date of the start of a project.
- 18. Appointed personnel can avail of a maximum of 12 leaves per year on a pro-rata basis.
- 19. Leave cannot be claimed as a right. Except in case of emergencies, all leave will be granted subject to the organization's requirements. A situation will be considered an emergency on a case-by-case basis and will be decided by the Nodal Officer of Samagra Shiksha/ Project.
- 20. The personnel deployed under this tender should be on the payroll and full-time employees of the empanelled consulting agency.
- 21. Bidder's personnel shall make their own arrangements for accommodation, local transport to Samagra Shiksha etc. and they will not be eligible for any additional reimbursement in this regard. However, in case of other local travel/ outstation travel is required, Samagra Shiksha shall bear the expenses as per the TA/ DA policies of Samagra Shiksha.
- 22. Samagra Shiksha will review and sign off on a model appointment letter that shall be shared by the Consultant with the resources. Only this model appointment letter shall be used by the Consultant. This model appointment letter will include terms and conditions including but not limited to the security of intellectual property and data of Samagra Shiksha, damages to assets of Samagra Shiksha and penalties that it may levy, poor conduct and discipline aspects; provisions for regular monitoring and review of candidates by Samagra Shiksha etc.
- 23. The Bidders shall work with SS to make the Job Descriptions of the roles and will make a dedicated effort to understand the role – and the Samagra Shiksha Tamil Nadu context. Repeated instances of shortlisting of poor quality CVs without understanding the TN context will result in penalties including but not limited to blacklisting of the bidders in Tamil Nadu.

## **E. Service Level Expectations**

- 24. The selected bidder/ consultancy firm has to enter into a service level agreement with the SS office before the award of the contract as per the format provided by the SS office.
- 25. The contract will be for a period of five years and shall be extended from year 1 to 2 and so on based on the performance of the Bidder.
- 26. The following Service Levels are expected from the Consultancy firm throughout the contract period and in case of lapses, penalties, as stated below, are applicable. The penalty shall be deducted while making payments to the invoices raised by the consultancy firms for the deployment.

Sl. No.	Parameter	Details	Penalty				
1	Absence of resources	Informed absence	Payment to be made on a proportionate basis only.				
		Uninformed absence for more than 5 working days	No payment is to be made for the said month.				
2		to the death, and medical incapacity, subject to furnishing of the appropriate relieving	No penalty. Alternate shortlisted CVs must be submitted within 1 month of the date of intimation of resignation/ death/ medical incapacity of the candidate. The replacement CV should be equivalent to or better than the existing candidate.				
3	Replacement of resources in case of leaving within 6 months of joining.	certificate.	The commission already paid to the firm in the year, for the resources who leave within the 6 months will be deducted and adjusted in subsequent payments.				
4	Attrition	Only resources that leave/ are terminated after 6 months will be considered for this computation.	<ul> <li>&lt;= 10%: Nil</li> <li>&gt; 10% to 20%: 20% of the total commission paid for the resources that have left will be deducted and adjusted in subsequent bills.</li> <li>&gt; 20%: 40% of the total commission paid for the resources that have left will be deducted and adjusted in subsequent bills.</li> </ul>				

## F. Payments

- 27. Payment will be made in Indian Rupees only.
- 28. The payment to the Consultant will be made on monthly basis depending upon the actual duration of Consultancy services rendered at Samagra Shiksha after availing service.
- 29. The Consultant will submit pre-receipted bills in triplicate (having details of the concerned work-order number, Date) on monthly basis in the name of Samagra

Shiksha by the 5th day of the succeeding month along with the individual's Monthly Satisfactory Performance Report(s) duly signed by Samagra Shiksha Project coordinator. Payment will be made within 30 days of submission of the Bill along with all the completed documents and after deducting the applicable penalty if any.

- 30. Payments shall be made subject to deductions of any amount for which the Consultant is liable under the empanelment or tender conditions. Further, all payments to the Consultant will be made subject to deduction of TDS (Tax deduction at Source) applicable to deployment of professionals as per the Income Tax Act, 1961, and also applicable penalty & other taxes, if any, as per Government of India rules.
- 31. GST would be paid extra as may be applicable from time to time.
- 32. The empanelled Consultant has to regularly pay the deployed personnel their entitlements like monthly salaries/ wages/ annual increment/ EPF/ ESI/ Bonus/ Medical Insurance/Accidental Insurance etc. as may be applicable and submit the proof thereof to Samagra Shiksha along with Vendor Invoices for the processing of the bills.

## G. Exit Clause

At the time of expiry of the contract period, as per the contract between the parties, the personnel recruited should ensure a complete knowledge transfer to the new personnel replacing them within 4 weeks. The personnel at the time of the exit process will supply the following:

- a. All information relating to the work rendered.
- b. Project data and confidential information
- c. All other information including but not limited to documents, records and agreements relating to the services reasonably necessary to SS or any other agency identified to carry out due diligence to transition the provision of services to Samagra Shiksha or any other agency identified.
- d. All properties are provided by Samagra Shiksha.
- e. Before the date of exit, the successful bidder shall deliver to Samagra Shiksha all new and updated deliverables and shall not retain any copy thereof.

## H. Proposal Evaluation

Sl. No.	Evaluation Criteria	Max points
1	Firm credentials	60 points
2	Presentation	40 points
3	Total	100

## 1. Firm Credentials [60 points]

SI. No.	Evaluation Criteria	Max Points	Criteria for Awarding Points
1	<b>Tenure:</b> How many years has the Bidder been providing staffing/ temping services.	5	<ul> <li>No. of years providing this service:</li> <li>a) &lt; 3 year - 2 points</li> <li>b) 3 - 5 years - 3 points</li> <li>c) &gt; 5 years - 5 points</li> </ul>

SI. No.	Evaluation Criteria	Max Points	Criteria for Awarding Points
2	<b>Relevant Experience:</b> Over the last 5 years (FY 2017-18 onwards), the firm should have provided staffing/ temping services to other government departments/ government companies/ government entities with a minimum value of Rs. 1 crore per annum.	5	The total number of projects: a) < 4 projects – 2 points b) 4-8 projects – 3 points c) 9-12 projects – 4 points d) > 12 projects – 5 points
3	Point of contact in the Bidder's firm for identifying suitable personnel, handling replacements, grievance redressal etc. (CV of two employees of the bidder to be attached – one person with at least 10 years' experience.	10	No. of similar projects handled in the past 5 years by the nominated point of contact. [1 point per client; maximum 10 points]
4	<ul> <li>Bidder's projects in staffing/ temping – where the scope of work included:</li> <li>1. Recruitment of individuals into regular and/ or contractual positions on the rolls of the bidder in all three types of assignments as shown in Clause 8 of Scope of Work.</li> <li>2. Benefits and perks administration of these individuals – Leave, perks, variable pay etc. and their tax implications.</li> <li>3. Handling of provisions and issues pertaining to these individuals related to Factory Act, Shops and Establishment Act, Bonus Act, Maternity Benefits Act, Contract Labour Act, etc.</li> <li>4. Statutory registrations and compliance pertaining to</li> </ul>	30	<ul> <li>The Bidders may submit up to 3 projects with Private Sector and up to 3 projects in the Government sector, with the scope of work covering all of the areas mentioned alongside.</li> <li>Each project will be scored as follows:</li> <li>Projects are done with private sector entities (Up to 3 Projects): <ul> <li>a. For each project that contains the items mentioned in 1 to 4 on the left side, 1 point will be accorded. Hence, each project can get a maximum of 4 points.</li> </ul> </li> <li>Projects are done with Govt. entities (Up to 3 Projects): <ul> <li>a. For each project that contains the items mentioned in 1 to 4 on the left side, 1 point will be accorded. Hence, each project can get a maximum of 4 points.</li> </ul> </li> <li>Projects are done with Govt. entities (Up to 3 Projects): <ul> <li>a. For each project that contains the items mentioned in 1 to 4 on the left side, 1 point will be accorded. Hence, each project can get a maximum of 4 points.</li> </ul> </li> <li>b. For each of the above projects carried out with Govt. of Tamil Nadu, the Bidder will get additional 1.5 points; subject to a maximum of</li> </ul>

Sl. No.	Evaluation Criteria	Max Points	Criteria for Awarding Points
	these individuals – PF, ESI, Labour laws, Shops and Establishments, Bonus Act, Maternity Benefits Act, Contract Labour Act, etc.		6 points. These points may be modified after the presentation if it is seen that the capacity of the bidder in the stated areas is inadequate.
5	ISO 9001:2015 or higher certifications	10	5 points for each certification.

## 2. Presentation [40 marks]

- 1. Four case studies shall be presented, and each will be given a maximum of 10 points.
- 2. The case studies will be that of the previous assignments carried out by the bidder and will demonstrate the capability of the bidder in the following areas:
  - Understanding client context.
  - Problem statement and complexity of the problem resolved (distinctive features of the assignment such as management of unforeseen circumstances like a pandemic, high attrition, speed of deployment/ replacement etc. (4 points)
  - Approach to solving the problem (3 points)
  - Video testimonials/ live testimonials/ written letter of appreciation provided by clients (3 points).

## 3. Selection Methodology

- 1. The selection of firms will be in accordance with the Quality and Cost Based Selection (QCBS) system.
- 2. The proposal for the firm will be evaluated against the evaluation criteria mentioned under H.1. The Authority shall select only those firms that secure over 75 out of 100 on the Technical scores based on the quality of the technical proposal submitted. Only such selected firms will be considered "Qualified firms".
- 3. The Financial Proposal will be opened for only "Qualified Firm".
- 4. The financial Score will be calculated with Lowest Financial Bid (LFB) being given 100 points and all other Bidder prices (P) being given Scores in proportion to the LFB out of 100, i.e. FP = (LFB/P\*100).
- 5. Proposals for the "Qualified firm" during the process of evaluation will finally be ranked according to their combined score of Technical Proposal (TP) and Financial Proposal (FP) scores.
- 6. The weightage is given to technical (Tw) and financial (Fw) proposals is as follows: Tw =70% and Fw = 30%
- 7. Combined Total Score = (TP x Tw) + (FP x Fw)
- 8. The selected firm shall have the highest combined total score.

- 9. Tenders with incomplete information are liable for rejection.
- 10. Samagra Shiksha reserves the right to negotiate with the Successful Bidders.
- 11. As per the evaluation criteria specified above in this Tender Document, selection of the Successful Bidder will be made and such Bidder will be called for negotiations for improvement of the scope of work, further reduction in the price offered, commercial terms including the contract payment to the resources, statutory payments, payment disbursement methods, etc.
- 12. All the other Qualified Bidders may be empanelled at their quoted cost (if they are L1), or the cost quoted by the bidder who has been awarded the project (if he is L1), whichever is lower, to serve during the contract period as this is an empanelment tender.
- 13. The Bidders, who agree to meet the L1 price, or their own price (if lower) will be empanelled for possible engagement on modules of work, on a need basis, at the sole discretion of the Authority.
- 14. Empanelment will be carried out for each of the three levels of posts independently.
- 15. The performance of the Consultants will be assessed continuously every month. If at any time it is seen that the quality of the work by the Bidder's team is not satisfactory, the Authority reserves the right to terminate the contract and award the contract to the next higher techno-commercially qualified bidder.
- 16. The Authority's decision is final in this regard and the poor performing firms will have no right to claim whatsoever once the decision is taken.
- 17. Samagra Shiksha reserves the right to/ not to accept the lowest price, to reject any or all the tenders without assigning any reason, therefore, to divide, split and award the contract to any one or more of the Bidders to relax or waive any of the conditions stipulated in the terms and conditions of tender as deemed necessary in the best interest of Samagra Shiksha for good and sufficient reasons.

## Appendix-I: EMD and Performance Bank Guarantee Format

To, State Project Director, Samagra Shiksha Office, DPI Campus, College Road, Chennai, Tamil Nadu 600006.

WHEREAS [Name and address of Consultant] (hereinafter called "the Consultants") has undertaken, in pursuance of your Letter No. dated to provide consultancy services to the Samagra Shiksha Office, Department of School Education, Government of Tamil Nadu on terms and conditions outlined in the said letter.

AND WHEREAS it has been stipulated by you in the said letter that the Consultants shall furnish you with a Bank Guarantee by a Nationalized Bank for the sum specified therein as security for compliance with his obligations in accordance with the terms and conditions outlined in the said letter.

AND WHEREAS we have agreed to give the Consultants such a Bank Guarantee.

NOW THEREOF whereby affirm that we are the Guarantor and responsible to you on behalf of the Consultants up to a total of Rs. \_\_\_\_\_ [amount of Guarantee][in words], such sum being payable in the types and proportions of currencies in which the Contract Price is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of Guarantee] as aforesaid without your needing to prove or to show ground so reasons for your demand for the sum specified therein.

We hereby waive the necessity of your demanding the said debt from the Consultants before presenting us with the demand.

We further agree that no change or addition to or other modification of the terms of the Contractor of the services to be performed there under or of any of the Contract documents which may be made between you and the Consultants shall in any way release us from any liability under this guarantee, and whereby to waive notice of any such change, addition or modification.

The liability of the Bank under this Guarantee shall not be affected by any change in the constitution of the Consultants or the Bank.

Notwithstanding anything contained herein before, our liability under this guarantee is restricted to Rs. (Rupees \_\_\_\_\_\_\_ only) and the guarantee shall remain valid till \_\_\_\_\_\_ unless a claim or a demand or a request for extension in writing is made upon us on or before \_\_\_\_\_\_ all our liability under this guarantee shall cease.

This guarantee shall be valid for 12 months from the date of a foresaid letter and may be extendable if required.

Circulations and Cool of the Commentary	Le manage of
Signature and Seal of the Guarantor	In presence of
	1.
Name and Designation:	(Name, Signature and Occupation)
Name of Bank	
Address:	2.
Date:	(Name, Signature and Occupation)

## Appendix-IA: Details of EMD

То

State Project Director, Samagra Shiksha Office, DPI Campus, College Road, Chennai, Tamil Nadu 600006.

Dear Sir/ Madam,

We, the undersigned, intend to participate as a Bidder for [Insert title of assignment] in accordance with your Request for Proposal dated [Insert Date].

We have paid the EMD through NEFT mentioning purpose/ subject/ comments as Samagra Shiksha-EMD-Bidder name.

The following are our bank details with reference to this EMD.

- Online/ bank branch (choose the method):
- Bank name:
- IFSC code:
- Bank Account Name:
- Bank Account number:
- Transaction Reference No.:
- Date of transaction:

If scan/ copy of transaction challan from bank/ transaction receipt of online NEFT transfer has been attached: Yes/ No

If the EMD has to be returned after the procurement process, would the Bidder like the EMD to be returned to the bank A/c from which the transfer was made: Yes/ No.

We have read and agree to the terms as mentioned in Clause 11.6, Instructions to Bidders and Data Sheet regarding EMD.

Yours faithfully,

Authorized Signature [In full and initials]: Name and Title of Signatory: Name of Firm: Address:

#### Appendix-II: General Power of Attorney Format for Authorised Signatory

Know all men by these presents, (Name of Company with registration number) do hereby irrevocably constitute, nominate, appoint and authorize (Name of the person) and presently residing at (Complete Address) who is presently employed with us and holding the position of \_\_\_\_\_ (Title/Designation), as our true and lawful attorney (hereinafter referred to as the "Attorney") to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Proposals[s] for providing \_\_\_\_\_\_ (Title of the project) including but not limited to signing and submission of all applications, Proposals and other documents and writings, participate in Pre-Applications and other conferences and providing information/responses to Samagra Shiksha Office, Department of School Education, GOVT OF TAMIL NADU, representing us in all matters before the Samagra Shiksha Office, Department of School Education, GOVT OF TAMIL NADU, including negotiations, signing and execution of all Agreements and undertakings consequent to acceptance of our Proposal, and generally dealing with to Samagra Shiksha Office, Department of School Education, GOVT OF TAMIL NADU, in all matters in connection with or relating to or arising out of our Proposal for the said tender and/ or upon award thereof to us and/or till the entering into Agreements with to Samagra Shiksha Office, Department of School Education, Govt of Tamil Nadu.

AND we hereby agree to ratify and confirm and do ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Attorney/under and in the exercise of the powers conferred by this General Power of Attorney and that all acts, deeds and things done by our said Attorney in the exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHERE OF WE,\_\_\_\_\_(NAME OF THE COMPANY) THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS GENERAL POWER OF ATTORNEY ON THIS DD/MM/YYYY

This Power of Attorney shall be effective, binding, and operative till DD/MM/YYYY (for 1 year) if not revoked earlier or as long as the said Attorney is in the service of the Company, whichever is earlier

We accept,

Name:

Title:

Date:

Place:

Witness:

#### Appendix-III: Standard Form of Contract for Consultant

#### Project Name: ENGAGEMENT OF CONSULTANT FOR PROVIDING STAFFING/ TEMPING SERVICES UNDER SAMAGRA SHIKSHA

CONTRACT FILE NO. \_\_\_\_\_ DATE:

#### BETWEEN

State Project Director, Samagra Shiksha Office, DPI Campus, College Road, Chennai, Tamil Nadu 600006.

AND

(Name of the Consultant)

#### Form of Contract

This CONTRACT (hereinafter called the "Contract for Consultant") is entered into at Chennai on this the *[number]* day of the month of *[month]*, *[year]*, between, on the one hand, Project Director, Samagra Shiksha Office, Department of School Education, Government of Tamil Nadu. (hereinafter called the "Authority") and, on the other hand, *[name of Consultant]* (hereinafter called the "Consultant").

#### WHEREAS

- (a) The Authority has requested the Consultant to provide certain consulting services as defined in this Contract (hereinafter called the "Services");
- (b) The Consultant, having represented to the Authority that it has the required professional skills, expertise and technical resources, has agreed to provide the Services on the terms and conditions outlined in this Contract.

NOW THEREFORE the parties hereto hereby agree as follows:

- 1. The following documents attached hereto shall be deemed to form an integral part of this Contract:
  - a. The Instructions to Bidders (As per the Section 1 of RfP)
  - b. The Payment Terms (As per Section 4 of RfP)
  - c. Appendices:

Appendix-I: EMD and Performance Bank Guarantee Format Appendix-IA: Details of EMD Appendix-II A: General Power of Attorney Format for Authorised Signatory Appendix-II B: General Power of Attorney Format for Authorising Lead Bidder Appendix-III: Standard Form of Contract for Consultant

Appendix-V: Integrity and Avoidance of Conflict-of-Interest Pact

- 2. The mutual rights and obligations of the Client and the Consultant shall be as outlined in the Contract, in particular:
  - a. The Consultant shall carry out the Services in accordance with the provisions of the Contract; and
  - b. The Authority shall make payments to the Consultant in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract and affixed their full signature on the day, month and year first above written.

For and on behalf of

Name:

Signature:

State Project Director, Samagra Shiksha Office, Department of School Education, Government of Tamil Nadu

For and on behalf of the Consultant

Name:

(Only authorized representative of Consultant should sign) Signature:

Name of the Consultant

## Appendix-IV: Integrity and Avoidance of Conflict-of-Interest Pact

A Bidder and/ or selected Bidder must at all times abide by the terms and conditions of this "Integrity and Avoidance of Conflict-of-Interest Pact".

A. The Authority requires that the Bidder/ selected Bidder/ Consultant (hereafter called "the relevant parties" which is defined in detail below) provides professional, objective and impartial advice and at all times hold the Authority's and the State Government's interests paramount, avoid conflicts with other assignments or its own interests and acts with integrity and without any consideration for future work. "The relevant parties" shall not accept or engage in any assignment that may place it/ them in a position of not being able to carry out the assignment in the best interests of the Authority and the Project.

## Definition of "Relevant Parties" and Applicability of this Pact.

The principles for the determinants of Conflict of Interest and breach of integrity shall apply to the following "relevant parties" and the following work/ decisions/ issues:

- B. Relevant parties:
  - (a) every individual functioning under the banner of the Bidder and its constituent entities irrespective of whether salaried/ paid by them or working pro bono and
  - (b) every funder/ promoter/ partner of the Bidder and its constituent entities.
  - (c) In particular, these principles apply to everyone who works at or with the Bidder/ and its constituent entities and associates, including staff and managers (regardless of appointment type), short and extended term consultants and all temporary, casual, contractual, special and coterminous appointments such as research assistants and professionals etc., affiliates, associates, officers, employers or consultants who are working with the Bidder and its constituent entities either in their capacity or from other organizations for the purpose of this RfP, even though they do not belong to (a) or (b) above.

Provided that for (a), (b), (c) above, legal/ natural persons will be affiliates if either one party effectively controls (has more than 25% shareholding in) the other or both effective control (have more than 25% shareholding in) each other or who are being effectively controlled by a common third legal person/ natural person (having more than 25% shareholding in both or either).

Provided further that for (a), (b), (c) above, legal/ Natural persons will be associates if either one party directly or indirectly employs the other or both are being directly or indirectly employed by a common third legal person/ natural person.

- C. Work/decisions/issues
  - (d) All types of evaluative work done related to the RfP and project by the Bidder and its constituent entities and all such work done by the government to which the Bidder and its constituent entities are privies during the process.
  - (e) All decisions which pertain to the current and future functioning of the Authority, records and related projects are drawn out of work done under the RfP and this Project by the Bidder and its constituent entities.

(f) Any conflict of interest found to be of substance and materiality raised by persons with respect to (a) to (e) above or by other stakeholders, civil society organizations or other external stakeholders.

#### **Conflict of Interest**

#### D. Definition of Conflict of Interest

"The relevant parties" shall be deemed to have a Conflict of Interest affecting the Selection Process or execution of the contract, if:

(g) The Bidder, or Associate (or any constituent thereof) and any other Bidder, it is Associate (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding or ownership interest of a Bidder, its Member or Associate (or any shareholder thereof having a shareholding of more than 5 per cent of the paid up and subscribed share capital of such Bidder, Member or Associate, as the case may be) in the other Bidder, its Associate is less than 5 per cent of the subscribed and paid up equity share capital thereof; provided further that this disqualification shall not apply to any ownership by a bank, insurance company, pension fund or a public financial institution referred to in section 4A of the Companies Act, 1956. For the purposes of this clause, indirect shareholding held through one or more intermediate persons shall be computed as follows:

(aa) where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the "Subject Person") shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and (bb) subject always to sub-clause (aa) above, where a person does not exercise control over an intermediary, which has a shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub-clause (bb) if the shareholding of such person in the intermediary is less than 26 per cent of the subscribed and paid up equity shareholding of such intermediary; or

- (h) a constituent of such Bidder is also a constituent of another Bidder; or
- (i) such Bidder or its Associate receives or has received any direct or indirect subsidy or grant from any other Bidder or its Associate; or
- (j) such Bidder has the same legal representative for purposes of this Application as any other Bidder; or
- (k) such Bidder has a relationship with another Bidder, directly or through common third parties that put them in a position to have access to each other's information about or to influence the Application of either or each of the other Bidders; or
- there is a conflict between this and other consulting assignments of the Bidder (including its personnel and their sub-consultants) and any Associates/ Affiliates. While providing consultancy services to the Authority for this particular assignment, the Consultant shall not take up any assignment that by its nature will result in conflict with the present assignment; or

- a firm which has been engaged by the Authority to provide goods or works or (m) services for a project, and its Affiliates/ Associates, will be disqualified from providing consulting services for the same project save and except as per provisions of this RfP, conversely, a firm hired to provide consulting services for the preparation or implementation of a project, and its Members or Associates, will be disqualified from subsequently providing goods or works or services related to the same project, save and except as per provisions of this or the relevant RfP; or the Bidder, its Member or Associate (or any constituent thereof). and the Bidder or Concessionaire, if any, for the Project, its contractor or subcontractor(s) (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding or ownership interest of a Bidder, its Member or Associate (or any shareholder thereof having a shareholding of more than 5 percent of the paid up and subscribed share capital of such Bidder, Member or Associate, as the case may be,) in the Bidder or Concessionaire, if any, or its contractor(s) or sub-contractor(s) is less than 5 percent of the paid up and subscribed share capital of such concessionaire or its contractors or subcontractor(s); provided further that this disgualification shall not apply to ownership by a bank, insurance company, pension fund or a Public Financial Institution referred to in section 4A of the Companies Act, 1956. For the purposes of this sub-clause, indirect shareholding shall be computed in accordance with the provisions of sub-clause (i) above.
- (n) during the execution of the Terms of Reference/ Contract, a situation arises in which interests other than those associated with the duty of providing balanced advice, conducting an objective evaluation of data and other material available or taking related decisions, materially interfere with the fulfilment of the Bidder/ Selected Bidder's duty or may give the appearance of interfering materially with this fulfilment.

Such interest may, *inter alia*, include a personal interest OR an existing/ past professional engagement of any nature/ in any capacity, with direct/ indirect financial/ professional gains; OR employment currently or in future directly or indirectly OR receipt of a full briefing of the merits or procedural aspect of the advice/ decision/ evaluation from an interested party or/ and indulgence in any activity in bad faith in this regard or otherwise, after the execution of the Contract OR publishing of a paper or speech or otherwise advocating publicly a specific position regarding a decision adverse to the interests of the Authority or Government of Tamil Nadu/ India, manifestly beyond the purview of general academic/ professional opinions concerning the issue; OR actions/ advice leading to unfair advantage to any party during the procurement of these services or its related programs and deliverables at any level of government.

Provided that materiality refers to the risk that the identified conflict is of such a magnitude that it is likely to affect the process, findings, conclusions or recommendations of an advice or evaluation/ a decision or a procedure thereof.

## **Integrity Aspects**

- E. For the purposes of this RfP and Project, any of the following practices will be considered as practices which go against the integrity pact.
  - corrupt practice means (i) the offering, giving, receiving, or soliciting, directly or (0) indirectly, of anything of value to influence the action of any person connected with the Selection Process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of the Authority who is or has been associated in any manner, directly or indirectly with the Selection Process or the Project or has dealt with matters concerning the Agreement or arising there from, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Authority. shall be deemed to constitute influencing the actions of a person connected with the Selection Process; or (ii) save as provided herein, engaging in any manner whatsoever, whether during the Selection Process or after the issue of the Letter of Award (LoA) or after the execution of the contract Agreement, as the case may be, with any person in respect of any matter relating to the Project or the LoA or the contract Agreement, who at any time has been or is a legal, financial or technical consultant/ adviser of the Authority in relation to any matter concerning the Project;
  - (p) fraudulent practice means a misrepresentation or omission or incomplete disclosure of facts to influence the selection process or the execution of a contract in a way which is detrimental to the Authority and includes collusive practices among consultants/Bidders (before or after submission of proposals) designed to establish prices at artificial, non-competitive levels and to deprive the Authority of the benefits of free and open competition.
  - (q) coercive practice means impairing or harming or threatening to impair or harm, directly or indirectly, any person or property to influence any person's participation or action in the Selection Process;
  - (r) undesirable practice means (i) establishing contact with any person connected with or employed or engaged by the Authority to canvass, lobby or in any manner influencing or attempting to influence the Selection Process; or (ii) having a Conflict of Interest; and
  - (s) restrictive practice means (i) forming a cartel or arriving at any understanding or arrangement among Bidders to restrict or (ii) manipulating a full and fair competition in the Selection Process.

Any of the above practices may be singularly referred to as a "Prohibitive Practice" or collectively referred to as "Prohibited Practices"

## The Policy and its Operation:

- F. It is the Authority's policy to require that the Consultants observe the highest standard of ethics during the Selection Process and execute such contracts. In pursuance of this policy, the Authority:
  - a. will reject the proposal for award if it determines that the Bidder has engaged in prohibited practices in competing for the contract in question;

- b. will declare a Bidder ineligible, either indefinitely or for a stated period of time, to be awarded a contract if it at any time determines that the Bidder has engaged in prohibited practices in competing for and in executing the contract.
- G. The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Selection Process and the Project execution. Notwithstanding anything to the contrary contained in this RfP, the Authority will reject a Proposal without being liable in any manner whatsoever to the Bidder, if it determines that the Bidder has, directly or indirectly or through an agent, engaged in prohibited practices in the Selection Process and the Project execution. In such an event, the Authority will, without prejudice to its any other rights or remedies, blacklist the relevant party for a time period decided by the competent Authority.
- H. Operation of the policy shall be as follows:
  - i. every entity shall be impartial, independent and free of any actual or potential conflict of interest and shall desist from any activity impeding the integrity pact. "The relevant parties" shall disclose at the earliest any actual/ potential adverse matter related to the conflict of interest or integrity to the Authority. (S)he may recuse herself/ himself from the proceedings voluntarily after such disclosure, if required, according to the decision of the Authority.
  - ii. Any party may challenge any person(s) under the applicability section in this Appendix to the RfP on account of breach/ non-disclosure/ non-recusal after disclosure related to matters of conflict of interest and integrity within 3 weeks of such party gaining such knowledge OR of joining duty/ service by the challenged person(s) for providing advice in the context of this RfP, whichever is later. The challenged person may voluntarily withdraw from the assignment under this RfP, if (s)he agrees to the challenge.
  - iii. A final and binding decision on such breach/ non-recusal/ non-withdrawal/ non-resignation following a relevant disclosure/ revelation of relevant fact or challenge shall be taken by the Authority. An adverse decision in this regard by the authority shall result in the dismissal of the challenged person and the relevant entity/ Bidder from the bid process and the project, debarment for 5 years of the relevant entities from engagements with any governments within the territory of Tamil Nadu and debarment of any related party from participating in any of the related government procurement procedure or if such information is received late, invalidation of the related party's such proposal as *void ab initio*; as decided by the authority. If otherwise, the person shall continue with his duties/ assignment.
  - iv. The advice/ decisions/ evaluations done by the Authority till such date of decision regarding breach/ recusal/ withdrawal/ dismissal shall be valid except for the fact that the advice/ decision/ evaluations or contribution towards advice/ decisions/ evaluations and the preparations and the interventions during the preparation of the decisions/ evaluations of such recused/ withdrawn/ challenged person shall not be valid.

#### **Competent Authority**

I. The Authority is competent to determine materiality and arrive at a decision on

whether a conflict of interest and a breach of integrity is proved or not.

#### Certification

- J. We hereby certify that our Entity/ Entities have been funded from money earned through legitimate means from known sources and such funding has been verified for compliance with the applicable laws of India at all times and also that our international funding, if any, has been FCRA compliant. We shall continue with our due diligence regarding funding in a similar manner for this Project and all other Projects that we are and will be executing currently and in the future. We shall submit to any verification as required by the Authority or the Government of Tamil Nadu/ India or its representatives in this regard.
- K. We hereby certify that all relevant parties related to this Application do not attract the provisions of this pact and all of us shall abide by all the terms and conditions as listed in this "Integrity and Avoidance of Conflict of Interest Pact" at all times.

# IN WITNESS WHEREOF THE ENTITIES NAMED BELOW HAVE ENTERED AND DELIVERED THIS PACT AND CERTIFICATION AS OF THE DATE GIVEN BELOW.

SIGNED, SEALED AND DELIVERED For and on behalf of:

Place:

ENTITY'S NAME			
Signature			
Name			
Designation			
Address			
In the Presence of: 1. 2.			
Dated on	day of	[insert date of signing]	

# Appendix V: Curriculum Vitae

Proposed Position									
Name of Firm									
Name of Expert									
Date of Birth		Citizenship							
Education	Institute, Location		Year of Passing			ee / Diploma			
Membership									
in Drafagianal									
Professional									
Associations Other Training									
Countries of Work									
Experience									
Languages	Language	Sp	eaking	Readi	ing	Writing			
			<u>_</u>	<u> </u>					
				<u> </u>					
Brief Profile									
Employment Record	l From: <b>To:</b>								
	Employer:		I \	<b>J</b> .					
	Position Held:								
Detailed	Work is undertake		1at best ill	lustrate	es the capa	bility to handle			
Tasks	the tasks assigned	l							
Assigned									
1. Add more rows	Project No. as								
as required and also add a	reflected in Form								
Project Number	TECH-3 Table 2								
that will be	(Relevant								
cross- referenced in	experience):								
referenced in FORM TECH – 3									
(Table 2 –	assignment:								
Relevant Experience)	Year:								
Experiencej	Locatio								
	n:								
	Client:								
	Main project features:								

	Positions held Activities performed:	d:			
CERTIFICATION					
I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I understand that any willful misstatement described herein may lead to my disqualification or dismissal, if engaged.					
Signature of personnel		Date: (Day/Month/Year)			